# LATE TESTIMONY

#### Testimony with Comments on SB1047

#### Relating to the Employees' Retirement System

Presented to the Committee on Judiciary and Labor for the Public Hearing 9 a.m. Tuesday, February 7, 2017, in Conference Room **2**019

Chair Keith-Agaran, vice chair Rhoads and members of the committee:

I'm David Rolf, a long time resident in the state of Hawaii, and occasionally a commenter on matters relating to state revenues.

The underfunded Employee Retirement System issue is key part of what some call "sophisticated state failure." Business leaders have offered some solutions. The use of new technology to modernize government processes has application to this issue.

Please see below.

"Sophisticated state failure," is the phrase coined by Jan Techau of Carnegie Europe.

Techau presages the crackup of the Western model of governance because retirement systems, premised on workforces growing faster than retired populations, are helpless to adjust when the opposite is true.

By my calculations, the really bad news is predicted to come to Hawaii at 10 a.m. March 15, 2023—a short 7 years from now.

Please see the below information.



Wall Street Journal columnist recently wrote on the auto emissions crackup and provided a succinct and startling insight. He wrote, "……multiply the emission scandal by many thousands and you have the crackup of the Western model of governance ….retirement systems, premised on workforces growing faster than retired populations, are helpless to adjust when the opposite is true.

In Hawaii, it's like a Pacific version of the ancient pharaoh's dream. The fat years are followed by the lean ones.

New car sales (registrations) have, since records have been kept, followed a pattern in Hawaii that resembles San Francisco's Golden Gate Bridge.



The predictive graphic, which was produced in 2008 and has proven to be surprisingly accurate.

Since new car sales mirror the performance of the state's economy the graphic has proven a useful tool for planning.

I overlaid Mr. Jenkins' column's statement about the failure of retirement systems on the Hawaii graph and saw the pending collapse of the state employee retirement system here in 2023.

The retirement payment outlays will eventually exceed the income.

This perfect storm now appears on the radar. I might as well use the graph to call the day, March 15, when it will all become apparent--The Ides of March, 2023.

Another graphic is helpful.

Some states retirement fund managers have barely been able to achieve 1% returns this past year and don't see any path to 7.5% without unauthorized levels of risk.

What does this mean for a state like Hawaii, which has covered less than 60% of its

employee retirement fund's future needs?

### **Rolling the Dice**

Investors grappling with lower interest rates have to take bigger risks if they want to equal returns of two decades ago.

## Estimates of what investors needed to earn 7.5%



\*Likely amount by which returns could vary

"Sophisticated state failure," is the phrase Jenkins cited in his column, noting that it was coined by Jan Techau of Carnegie Europe.

Hawaii is in some kind of straitjacket.

Hawaii's governor David Ige, is being pragmatic, however. He is proposing to tuck away some of Hawaii's \$6.5 billion state tax revenue in the coming years to head the problem off at the pass. It will be hard. Since U.S. states cannot declare bankruptcy, our state taxes would have to go up dramatically to meet the retirement system obligations, and Hawaii's taxes are already some of the highest in the nation.

The bottom of the economy would fall out like a wet sack of garbage being taken to the curb.

Thanks for the warning Mr. Jenkins.

Solutions, through efficiencies are available.

David H. Rolf

Mililani