SHAN TSUTSUI LT. GOVERNOR



JOSEPH K. KIM DEPUTY DIRECTOR

STATE OF HAWAII **DEPARTMENT OF TAXATION** P.O. BOX 259 HONOLULU, HAWAII 96809 PHONE NO: (808) 587-1540 FAX NO: (808) 587-1560

 To: The Honorable J. Kalani English, Vice Chair and Members of the Senate Committee on Tourism and International Affairs
The Honorable Rosalyn H. Baker, Chair and Members of the Senate Committee on Commerce, Consumer Protection, and Health
Date: February 10, 2016

Date:February 10, 2010Time:2:45 P.M.Place:Conference Room 225, State Capitol

From: Maria E. Zielinski, Director Department of Taxation

Re: S.B. 2693, Relating to Taxation.

The Department of Taxation (Department) supports the intent of S.B. 2693 and provides the following comments for your consideration.

S.B. 2693 permits a transient accommodations broker to register as a tax collection agent on behalf of its operators and plan managers. As a tax collection agent, the broker will be required to report, collect, and pay general excise tax and transient accommodations tax on behalf of all of its operators and plan managers for transient accommodations booked directly through the broker. The tax collection agent will assume all obligations, rights, and responsibilities imposed on operators and plan managers for business activities conducted directly through the tax collection agent and will be personally liable for all taxes due and collected. The bill is effective upon approval and requires the Department to make registration forms available to brokers within 90 days after the bill becomes effective.

By permitting brokers to act as tax collection agents, this bill will ease the burden of reporting and remitting taxes for operators and plan managers, and will facilitate collection at the source for the Department. The Department requests, however, that the following amendments are made:

First, the Department notes that the bill currently provides that a broker may become a tax collection agent simply by submitting a registration statement and that the Department may only deny an application for "cause authorized by law," including violation of chapters 237 or 237D, Hawaii Revised Statutes (HRS), or for violation of a prior tax collection agreement. The bill does not, however, further define cause or provide any grounds upon which the Department

Department of Taxation Testimony TSI-CPH SB 2693 February 10, 2016 Page 2 of 2

may deny registration. As a result, the Department will be precluded from denying registration to a broker for valid reasons that do not constitute a violation of chapters 237 or 237D, HRS. For example, a broker's records may be kept in such a way that would make it impossible for a meaningful audit of the operators and plan managers to be conducted, or a broker's system may permit an operator to opt out of having the broker collect and remit taxes on its behalf. In these cases, the Department should be given the discretion to deny registration.

Accordingly, the Department requests that instead of permitting a broker to become a tax collection agent simply by submitting a registration statement, the bill is amended to permit a broker to become a tax collection agent by entering into an agreement with the Department. This would make the bill's provisions similar to section 237-9(e), HRS, which allows multi-level marketing organizations to enter into agreements with the Department for purposes of becoming a tax collection agent on behalf of its direct sellers. In the alternative, the Department requests that the bill is amended by deleting the phrase "authorized by law" on line 16 of page 2 and line 13 of page 8, so that the Department may deny registration for any cause, not just a violation of the law. Similarly, the Department requests that the term "authorized by law" is deleted on line 3 of page 7 and line 1 of page 13, in connection with the grounds upon which the Department may cancel a broker's registration.

Second, the Department notes that the bill provides that registration as a tax collection agent is not transferable except to a successor by merger or acquisition of the broker's website or platform. (Page 3, Lines 8-14 and Page 9, Line 6-12.) The Department requests that the language allowing transfer of registration to a successor is deleted. As written, the language could allow a broker's successor to alter its business model or the method that taxes are collected, without any notice to the Department. If a merger or acquisition takes place, the successor should be required to submit a new registration statement with all requested information to the Department, and receive approval in order to continue to act as a tax collection agent. Accordingly, the Department requests that the phrase "except to a successor by merger or acquisition of the transient accommodations broker's website or platform designated in its application or tax collection agreement" is deleted from lines 11-14 of page 3 and lines 9-12 of page 9.

Third, the Department requests that if the Department is required to create a registration form (as opposed to permitting brokers to become tax collection agents by agreement as discussed above), the effective date of the bill is changed to after December 31, 2016, to provide the Department sufficient time to create the necessary forms and instructions, and adopt administrative rules as needed.

Thank you for the opportunity to provide comments.

OFFICE OF THE COUNTY CLERK

Jade K. Fountain-Tanigawa, County Clerk

Fax

Scott K. Sato, Deputy County Clerk

Telephone (808) 241-4188

Email cokcouncil@kauai.gov

(808) 241-6349

COUNTY COUNCIL Mel Rapozo, Chair Ross Kagawa, Vice Chair Mason K. Chock Gary L. Hooser Arryl Kaneshiro KipuKai Kuali'i JoAnn A. Yukimura



Council Services Division 4396 Rice Street, Suite 209 Līhu'e, Kaua'i, Hawai'i 96766

February 9, 2016

TESTIMONY OF MASON K. CHOCK COUNCILMEMBER, KAUA'I COUNTY COUNCIL ON

SB 2693, RELATING TO TAXATION Senate Committee on Tourism and International Affairs, and Senate Committee on Commerce, Consumer Protection, and Health Wednesday, February 10, 2016 2:45 p.m. Conference Room 225

Dear Chair English, Chair Baker, and Members of the Committees:

Thank you for this opportunity to offer testimony in support of amending SB 2693, Relating to Taxation. My testimony is submitted in my individual capacity as a member of the Kaua'i County Council.

The purpose of this measure is to allow transient accommodations brokers to register as tax collection agents for the purpose of collecting and remitting general excise and transient accommodations taxes (TAT) on behalf of operators and plan managers who are using their services.

I am encouraged by the willingness and cooperation offered by short-term vacation rental companies to begin the process of proper management. However, this bill, if passed as is, may further the ability of companies such as VRBO.com and AirBnB to facilitate illegal usage contrary to county zoning laws rather than holding them responsible as a business partner.

The County of Kaua'i has very strict zoning laws related to transient usage given the wholesale gentrification caused by the "vacation rentaling" of homes meant only for residential use. Kaua'i County's Planning Department has attempted to enforce these laws to preserve rural residential communities, and are often met with the common defense posed by these operators of: "I'm legal because I have paid TAT." Chair English, Chair Baker, and Members of the Committees Re: SB 2693 February 8, 2016 Page 2

Having these private operators help collect taxes but not be held liable for their role in perpetuating violations of county zoning laws would lead to further proliferation of resort usage in communities meant for residential use by Hawai'i's residents. Contrary to what has been pitched by many who wish to short-term rent a room or a unit, this activity has actually created the reverse effect by increasing residential home values and pushing affordable long-term renters out of the market.

I would like to recommend that SB 2693 be amended by deleting proposed Section 237-__(j) (p. 7, lines 14-19) and proposed Section 237D-__(i) (p. 13, lines 7-12). Also, if these private tax collection agents are in fact advertising rentals on behalf of a client, language needs to be included in the measure that holds them accountable for helping to facilitate violations of County ordinances related to transient usage.

I support the direction this bill is moving and respectfully request the Senate Committee on Tourism and International Affairs and the Senate Committee on Commerce, Consumer Protection, and Health AMEND the measure as stated above. Should you have any questions, please feel free to contact me or Council Services Staff at (808) 241-4188. *Mahalo* for your consideration.

Sincerely,

MASON K. CHOCK Councilmember, Kaua'i County Council

AMK:lc

Justin F. Kollar Prosecuting Attorney

Jennifer S. Winn First Deputy



Rebecca A. Vogt Second Deputy

Diana Gausepohl-White Victim/Witness Program Director

OFFICE OF THE PROSECUTING ATTORNEY

County of Kaua'i, State of Hawai'i 3990 Ka'ana Street, Suite 210, Līhu'e, Hawai'i 96766 808-241-1888 ~ FAX 808-241-1758 Victim/Witness Program 808-241-1898 or 800-668-5734

TESTIMONY EXPRESSING CONCERNS SB 2693 – RELATING TO TAXATION

Justin F. Kollar, Prosecuting Attorney County of Kaua'i

Senate Committees on Tourism & International Affairs and Commerce, Consumer Protection & Health February 10, 2016, 2:45 p.m., Conference Room 225

Chair Baker, Vice Chair Kidani, Vice Chair English, and Members of the Committees:

The County of Kaua'i, Office of the Prosecuting Attorney, <u>HAS</u> <u>CONCERNS</u> regarding SB 2693 – Relating to Taxation and would <u>OPPOSE</u> the Bill if certain provisions are not removed.

We understand the need to more efficiently and tightly capture taxes from those who fail to pay them. However, this bill, if passed as is, would potentially further companies like VRBO.com and AirBnB from helping to facilitate illegal usage contrary to county zoning laws rather than holding them responsible as a business partner.

The County of Kaua'i has very strict zoning laws related to transient usage given the wholesale gentrification caused by the "vacation rentaling" of homes meant for only residential use. As our Department has attempted to enforce these laws to preserve our rural residential communities, a common defense posed by these operators is, "I'm legal because I have paid TAT."

Having these private operators help collect taxes but not be held liable for their role in perpetuating violations of county zoning laws would only lead to further proliferation of resort usage in communities meant for Hawai'i's residents. Contrary to what has been pitched by many who wish to short-term rent out a room or a unit, this activity has actually created the reverse effect by

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upping residential home values and pushing affordable long-term renters out of the market.

We ask at a minimum that the committees strike paragraph "j" in Section 2, and paragraph "i" in Section 3 of the bill. We would also suggest further that if these private collectors are in fact advertising on behalf of a renter, that language be added in the bill so they can actually be held civilly and/or criminally liable for helping facilitate violations of County ordinances related to transient usage.

We respectfully request the committee AMEND the measure as stated above. Mahalo for your consideration.

Accordingly, we have concerns regarding SB 2693. We request that your Committee AMEND the Bill as stated above.

Thank you very much for the opportunity to provide testimony on this Bill.

Bernard P. Carvalho, Jr. Mayor

Nadine K. Nakamura Managing Director



Michael A. Dahilig Director of Planning

Ka'āina S. Hull Deputy Director of Planning

PLANNING DEPARTMENT

County of Kaua'i, State of Hawai'i

4444 Rice Street, Suite A-473, Līhu'e, Hawai'i 96766

Testimony before the Senate Committees on Tourism and International Affairs and Commerce, Consumer Protection and Health SENATE BILL 2693 Relating to Taxation

February 10, 2016 at 2:45 pm Senate Conference Room 225

By Michael A. Dahilig Director of Planning, County of Kaua'i

Honorable Members of the Committees:

On behalf of the County of Kaua'i, I offer testimony with **CONCERNS** and would **OPPOSE** the measure if certain provisions remain in the bill.

We understand the need to more efficiently and tightly capture taxes from those who fail to pay them. However, this bill, if passed as is, would potentially further companies like <u>VRBO.com</u> and AirBnB to help to facilitate illegal usage contrary to county zoning laws rather than holding them responsible as business partner.

The County of Kaua'i has very strict zoning laws related to transient usage given the wholesale gentrification caused by the "vacation rentaling" of homes meant for only residential use. As our Department has attempted to enforce these laws to preserve our rural residential communities, a common defense posed by these operators is, "I'm legal because I have paid TAT."

Having these private operators help collect taxes but not be held liable for their role in perpetuating violations of county zoning laws would only lead to further proliferation of resort usage in communities meant for Hawai'i's residents. Contrary to what has been pitched by many who wish to short-term rent out a room or a unit, this activity has actually created the reverse effect by upping residential home values and pushing affordable long-term renters out of the market.

We ask at a minimum that the committees strike paragraph "j" in Section 2, and paragraph "i" in Section 3 of the bill. We would also suggest further that if these private collectors are in fact advertising on behalf of a renter, that language be added in the bill so they can actually be held civilly liable for helping facilitate violations of County ordinances related to transient usage.

We respectfully request the committee **AMEND** the measure as stated above. Mahalo for your consideration.

TEL (808) 241-4050 FAX (808) 241-6699

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Testimony of

Mufi Hannemann President and CEO Hawai'i Lodging & Tourism Association

Committees on Tourism and International Affairs Commerce, Consumer Protection, and Health

Senate Bill 2693: Relating to Taxation

Chair English, Chair Baker, and committee members:

The Hawai'i Lodging & Tourism Association supports the intent of Senate Bill 2693, which proposes to allow transient accommodations brokers to register as tax collection agents to collect and remit general excise and transient accommodations taxes.

It is the HLTA's goal to establish a level playing field for all visitor accommodations, from the traditional hospitality businesses to the alternative accommodations offered online.

There are more than 25,000 alternative accommodations in the Hawaiian Islands competing with hotels, resorts, timeshares, and bed-and-breakfasts, except that the majority of them are most likely avoiding our 9.25 percent transient accommodations and general excise taxes. Rather than outlaw these transient vacation units, we believe the state and county governments should collaborate on collecting the millions of dollars in taxes now being avoided. This initiative is the HLTA's top legislative priority, and Senate Bill 2693 is a major step forward in that direction.

We also support the Department of Taxation's modernization project that will identify noncompliant TVUs and collect the taxes owed. We hope that the anonymity provided alternative accommodations in this legislation will not affect the capability of the Tax Department to identify those operators who are not in compliance.

Mahalo.

LEGISLATIVE TAX BILL SERVICE

TAX FOUNDATION OF HAWAII

126 Queen Street, Suite 304

Honolulu, Hawaii 96813 Tel. 536-4587

SUBJECT: GENERAL EXCISE, TRANSIENT ACCOMMODATIONS, Transient Accommodations Brokers as Tax Collection Agents

BILL NUMBER: SB 2693; HB 1850 (Identical)

INTRODUCED BY: SB by BAKER, ESPERO, KIDANI, TOKUDA; HB by LUKE, CHOY, CREAGAN, CULLEN, FUKUMOTO CHANG, HASHEM, ICHIYAMA, ITO, JOHANSON, JORDAN, KEOHOKALOLE, KOBAYASHI, KONG, LOPRESTI, LOWEN, NISHIMOTO, ONISHI, POUHA, RHOADS, SAN BUENAVENTURA, TAKAYAMA, TSUJI, WOODSON, Tokioka

EXECUTIVE SUMMARY: Allows a transient accommodations broker to serve as a collection agent for general excise and transient accommodations taxes. This type of arrangement would probably enhance collection of taxes because of the difficulty of policing individual owners.

BRIEF SUMMARY: Adds a new section each to HRS chapter 237 and chapter 237D allowing the director of taxation to permit a transient accommodations broker to register as a tax collection agent on behalf of all of its operators and plan managers. Defines "operator," "plan manager," and "transient accommodations broker" the same as in the TAT law.

Upon successful registration as a tax collection agent, the broker shall report, and collect, and pay over the tax due on behalf of all of its operators and plan managers as it relates to activity booked through the broker. Registration does not relieve the broker from any of its own tax obligations, and the operators and plan managers are not protected as to any business activity other than that booked through the broker.

Registration also does not obligate a broker to disclose the names or addresses of its operators and plan managers except in response to a lawful and valid subpoena, or upon consent of the operator or plan manager.

A broker may cancel its registration by delivering a written cancellation notice to the department and its customers; the cancellation will be effective no earlier than 90 days after delivery of the notice. The department may also cancel a registration for any cause authorized by law, including violations of the tax laws or a breach of the registration agreement.

Amends HRS section 237-30.5, relating to rental collection agents, and section 237D-8.5, relating to collecting TAT for the same residents to clarify that it does not apply to transient accommodation brokers.

EFFECTIVE DATE: Upon approval.

STAFF COMMENTS: Act 143, SLH 1998, amended HRS section 237-9 to allow multi-level marketing companies to act as agents to collect and pay over GET on behalf of their independent entrepreneurs. At the time, it was considered beneficial for the marketing companies to collect

SB 2693 Page 2

and pay over tax as opposed to having the Department of Taxation chase down a myriad of independent owners with varying degrees of tax compliance among them.

This bill presents an opportunity for the same logic and policy considerations to apply to transient vacation renters operating through transient accommodation brokers such as AirBnB, Flipkey, Homeaway, and VRBO, except that the stakes may be a little higher because TAT as well as GET is being collected. This bill would appear to be necessary or desirable to enhance the Department's collection ability given the limited resources available for all of state government including the Department.

Digested 2/3/16

From:	mailinglist@capitol.hawaii.gov
To:	TSI Testimony
Cc:	prentissc001@hawaii.rr.com
Subject:	*Submitted testimony for SB2693 on Feb 10, 2016 14:45PM*
Date:	Tuesday, February 09, 2016 2:54:00 PM

<u>SB2693</u>

Submitted on: 2/9/2016 Testimony for TSI/CPH on Feb 10, 2016 14:45PM in Conference Room 225

Submitted By	Organization	Testifier Position	Present at Hearing
Charles Prentiss	Kailua Neighborhood Board	Oppose	No

Comments:

Please note that testimony submitted <u>less than 24 hours prior to the hearing</u>, improperly identified, or directed to the incorrect office, may not be posted online or distributed to the committee prior to the convening of the public hearing.

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VICE CHAIR J. KALANI ENGLISH CHAIR ROSALYN BAKER

SB 2693

February 10, 2016 2:45 pm, Room 225

Dear Senator English, Senator Baker, and committee members:

We write in support of SB 2693, a bill that would enable Airbnb to collect and remit Transient Occupancy Tax (TAT) and General Excise Tax (GET) on behalf of our community.

Hawaii has a vibrant Airbnb community of responsible hosts and respectful guests. Home sharing is an increasingly popular accommodations option, and the significant benefits it provides to local businesses and thousands of local residents by generating supplemental income highlight the importance of this emerging economic sector. Our mission is to democratize travel by allowing anyone to belong anywhere. We make this happen through our people-to-people platform that connects hosts and guests in 191 countries and 34,000 cities around the world.

We pledged in our Community Compact to continue working with government to help ensure the efficient collection of tourist and hotel taxes. In that spirit, Airbnb has coordinated with the Department of Tax and the bill sponsors to support SB 2693, a bill that will enable us to help our community pay its fair share of taxes.

SB 2693 would allow Airbnb to ensure full compliance and maximum tax revenue collection on all bookings on our platform. It would also simplify administration for both the Department of Tax and our host community, and reduce the State's enforcement burden in ensuring individual tax compliance. Airbnb first began collecting and remitting hotel and tourist taxes from guests on behalf of hosts in San Francisco and Portland. Since then, we have worked together with forward-thinking authorities on similar initiatives are

888 Brannan Street Fourth Floor San Francisco, California 94103 United States in Amsterdam, Chicago, Malibu, North Carolina, Oakland, Oregon, Palo Alto, Paris, Philadelphia, Phoenix, Rhode Island, San Diego, San Jose, Florida, and Washington D.C. We also collaborating with policymakers on similar initiatives around the globe.

As we move forward, we'll continue our work with leaders in on common sense rules for home sharing. We are confident that we can work together on some simple policies that embrace home sharing and make local communities stronger.

Regards,

Beth Adair

Beth Adair Global Head of Tax

Cynthia Wang Public Policy Manager, NW and Hawaii



The Senate The Twenty-Eighth Legislature Regular Session of 2016

To: Sen. Rosalyn Baker, Chair Sen. J. Kalani English, Vice Chair Sen. Michelle Kidani, Vice Chair

Date: February 10, 2016

Time: 2:45 p.m.

Place: Conference Room 225 Hawaii State Capitol

RE: Senate Bill 2693, Relating to Taxation

Chair Baker, Vice Chairs Kidani and English and Members of the Committees:

Rental By Owner Awareness Association (RBOAA) is a Hawaii non-profit corporation whose mission is to provide Hawaii property owners with information to help them comply with the applicable State and County regulations, support the Hawaii economy by offering visitors choice in accommodation, and to advocate for the rights of Hawaii vacation property owners. RBOAA members provide transient vacation rentals in full compliance with existing tax and county regulations. RBOAA fully supports full enforcement of existing regulations.

RBOAA recognizes the resource constraint in the Department of Taxation which affects the ability to pursue tax collection. RBOAA, therefore, **supports the intent** of the bill, and applauds AirBnB for bringing it forward, however we see two significant <u>loopholes</u> and RBOAA **strongly recommends two amendments.**

- 1. We recommend <u>removing the wording</u> "A registered transient accommodations broker tax collection agent shall not be required to disclose to the director the names or addresses of any of its operators and plan managers in connection with any return, reconciliation, payment, or other filing by the registered transient accommodations broker tax collection agent under this chapter".
 - a. We recognize the desire on the part of the broker to maintain privacy; however, the DoT has a steadfast and absolute commitment to privacy. So, without adding any value, this clause leaves the proposed process open to

abuse, restricts the ability of the DoT to cross-reference owners and payments and reduces the DoT's ability to track non-compliance for any activity not covered by a broker.

- b. Currently, tax filings are identified by the GET and TAT numbers, not by the name and address.
- c. Not providing any identifying information will impede the ability of the DoT to ensure completeness of TAT & GET filing and remittances.
 - i. Some TAT registrants have multiple properties and some TAT registrants do not rent exclusively with a single broker.
- d. Withholding this information will make it possible for a vacation rental owner to avoid collecting and remitting tax by falsely posting in their advertisement that the owner is part of registered transient accommodations broker program. The brokers are not going to be able to validate all such postings on all web advertisements and with this clause, the ability of the DoT to check will be reduced.
- e. Consider replacing the above wording with "<u>A registered transient</u> accommodations broker tax collection agent *shall disclose to the director the either Transient Accommodations Tax Registration number and the General Excise Tax License number or the property address, of each operator, and the respective dollar amounts reported and remitted for each of TAT and GET* in connection with any return, reconciliation, payment, or other filing by the registered transient accommodations broker tax collection agent under this <u>chapter."</u>
- 2. Add clarifying wording stating:
 - a. <u>"No owner, operator or plan manager is required to engage a registered</u> <u>transient accommodations broker.</u>"
 - b. <u>"No transient accommodations broker is required to register as a tax collection agent.</u>"
 - i. Obviously, an owner, operator or plan manager who does not engage a registered transient accommodations broker registered as a tax collection agent would remain responsible for compliance with all provisions of this Chapter.
 - ii. We feel this clarification is important to be included in the legislation to prevent any suggestion, by any party, that a transient accommodations broker must be engaged by an owner or plan manager.

Thank you for the opportunity to testify on this measure.

Sincerely,

Neal Halstead President, Rentals by Owner Awareness Association



Eric Gill, Financial Secretary-Treasurer

Hernando Ramos Tan, President

Godfrey Maeshiro, Senior Vice-President

February 8, 2016

The Honorable Kalani English, Vice Chair and Members Committee on Tourism and International Affairs Hawaii State Senate

TESTIMONY submitted on behalf of UNITE HERE! Local 5

Re: <u>SB2693</u>: <u>Taxation; Transient Accommodations Brokers; Tax Collection Agents; General Excise Tax;</u> <u>Transient Accommodations Tax</u> RELATING TO TAXATION. Allows transient accommodations brokers to register as tax collection agents to collect and remit general excise and transient accommodations taxes on behalf of operators and plan managers using their services.

Vice Chair English and Members:

UNITE HERE Local 5 is a local labor organization representing 11,000 hotel, health care and food service workers employed throughout our State. We would like to express strong **opposition** to SB2693, which allows hosting platforms such as AirBnb and VRBO to collect and remit taxes on behalf of operators without provisions requiring relevant information be forwarded to the tax department. Transient accommodations brokers would have no motivation to correctly report or collect taxes from vacation rental owners or operators, since the tax department would have no way to verify the information they provide. The brokers would in fact have motivation not to remit the correct amount of taxes: a) in order to maintain a competitive advantage against hotels and other rental platforms; b) to protect illegal operators (on whose business the brokers often earn fees) from scrutiny and potential injunction; and c) to avoid negative attention from lawmakers that could lead to further meaningful regulations.

As it is, we can only guess at the amount of TAT and GET lost to the State and the counties from illegal vacation rentals, and this measure will make the problem worse by shielding vacation rentals from proper oversight by the tax department. A study commissioned by the Hawaii Tourism Authority identified 4,411 individually advertised units on Oahu as of September 2014, and over 22,000 across the state, making up over 25% of the total lodging supply. It is not clear how many of these are legal vacation rentals, individual self-managed rooms in condotels, etc., making it difficult to quantify illegal non-traditional hotel accommodations and their impact on the State. Moreover, the State and the counties need mechanisms for enforcing vacation rental laws so that we do not lose the housing inventory our state desperately needs to illegal vacation rentals.

Some vacation rental owners/operators have testified in other forums that they already pay required taxes but that their information should remain private for personal safety – even though they advertise via internet to strangers. On the other hand, **nobody else** running a legitimate business in this state is allowed that kind of anonymity. The only safety that kind of anonymity provides is the safety for illegal operators to continue operating illegally. In fact, if the public and regulators lack of access to information about the locations and operators of vacation rentals, this could create safety issues for visitors and residents. There is no justification for allowing transient accommodations owners and operators to skip out on regulations that every other legitimate business in the state follows, especially when a significant fraction of advertised vacation rentals are illegal – a minimum of 42% of all vacation rentals on Oahu alone.

Institutionalizing the collection of tax money from illegal vacation rentals is a step toward blindly accepting all of them, regardless of location, safety concerns, community impacts and impacts on affordable housing. While there may be a legitimate need for some vacation rentals in order to cater to visitors who might not otherwise travel to Hawaii, this needs to be a broader discussion with a lot of community input. On top of being fundamentally flawed, this bill is therefore premature.

Illegal short-term rentals impact housing, the tourist industry and our sense of neighborhood. Our Union has done extensive studies on this issue and has progressive ideas on how to assist the counties on the enforcement of the current laws relating to transient vacation accommodations. We are willing to provide the information to this committee. We believe that any workable solution must include language that puts reporting requirements on hosting platforms in order to be successful.

We must require hosting platforms to provide the information the public needs to prevent proliferation of illegal rentals. This bill does the exact opposite.

Thank you for your consideration.

<u>SB2693</u>

Submitted on: 2/8/2016 Testimony for TSI/CPH on Feb 10, 2016 14:45PM in Conference Room 225

Submitted By	Organization	Testifier Position	Present at Hearing
jeff demma	17 Palms Kauai	Comments Only	No

Comments: I strongly and respectfully request that this measure must include the ability for each County to receive the detailed data for any rentals represented by such brokers, and applicable info. for audit purposes to determine if local ordinances, licensing requirements and zoning are being met, for such rentals, and without any legal hurdles or subpoenas required.

Please note that testimony submitted less than 24 hours prior to the hearing, improperly identified, or directed to the incorrect office, may not be posted online or distributed to the committee prior to the convening of the public hearing.

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From:	Adam Hatch
To:	TSI Testimony
Subject:	Support Bill SB 2693 and help us pay our fair share of taxes
Date:	Sunday, February 07, 2016 12:19:38 PM

Bill SB 2693 Hearing date: 2/10/2016, 2:45 p.m., Room 225

As a Hawaiian resident, voter, and member of the home sharing community, I wanted to let you know why I support sensible rules for short term rentals and am hopeful for the passing of Bill SB 2693.

Throughout Hawaii, Airbnb is helping families make ends meet. Home sharing helps take what is typically people's greatest expense – the cost of housing – and turns it into a way to generate helpful supplemental income. This keeps many people in the homes and the neighborhoods that they love.

Bill SB 2693 would benefit the home sharing community because it would relieve individual hosts of figuring out complicated and burdensome tax regulations and allow Airbnb to collect and remit Transient Accommodations Tax (TAT) and General Excise Tax (GET) on behalf of our community.

Please show that you support your constituents and our voices and vote yes on Bill SB 2693.

Thank you so much.

Sincerely,

Adam Hatch

95-1050 Ainamakua Dr. #E Mililani, HI 96789

From:	<u>Alex Choi</u>
To:	TSI Testimony
Subject:	Support Bill SB 2693 and help us pay our fair share of taxes
Date:	Sunday, February 07, 2016 10:30:51 AM

Bill SB 2693 Hearing date: 2/10/2016, 2:45 p.m., Room 225

As a Hawaiian resident, voter, and member of the home sharing community, I wanted to let you know why I support sensible rules for short term rentals and am hopeful for the passing of Bill SB 2693.

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Please show that you support your constituents and our voices and vote yes on Bill SB 2693.

Thank you so much.

Sincerely,

Alex Choi

98-1005 MOANALUA RD SPC805 AIEA, HI 96701

From:	Alex Sumberg
To:	TSI Testimony
Subject:	Support Bill SB 2693 and help us pay our fair share of taxes
Date:	Sunday, February 07, 2016 10:10:05 AM

Bill SB 2693 Hearing date: 2/10/2016, 2:45 p.m., Room 225

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Bill SB 2693 would benefit the home sharing community because it would relieve individual hosts of figuring out complicated and burdensome tax regulations and allow Airbnb to collect and remit Transient Accommodations Tax (TAT) and General Excise Tax (GET) on behalf of our community.

Please show that you support your constituents and our voices and vote yes on Bill SB 2693.

Thank you so much.

Sincerely,

Alex Sumberg

3083 Pualei Cir 102 Honolulu, HI 96815

From:	ALICE JORDAN
To:	TSI Testimony
Subject:	Support Bill SB 2693 and help us pay our fair share of taxes
Date:	Sunday, February 07, 2016 11:40:56 AM

Bill SB 2693 Hearing date: 2/10/2016, 2:45 p.m., Room 225

As a Hawaiian resident, voter, and member of the home sharing community, I wanted to let you know why I support sensible rules for short term rentals and am hopeful for the passing of Bill SB 2693.

Throughout Hawaii, Airbnb is helping families make ends meet. Home sharing helps take what is typically people's greatest expense – the cost of housing – and turns it into a way to generate helpful supplemental income. This keeps many people in the homes and the neighborhoods that they love.

Bill SB 2693 would benefit the home sharing community because it would relieve individual hosts of figuring out complicated and burdensome tax regulations and allow Airbnb to collect and remit Transient Accommodations Tax (TAT) and General Excise Tax (GET) on behalf of our community.

Please show that you support your constituents and our voices and vote yes on Bill SB 2693.

Thank you so much.

Sincerely,

ALICE JORDAN

355 KALUANUI ROAD MAKAWAO, HI 96768

From:	Allan Seiden
To:	TSI Testimony
Subject:	Support Bill SB 2693 and help us pay our fair share of taxes
Date:	Sunday, February 07, 2016 5:31:59 PM

Bill SB 2693 Hearing date: 2/10/2016, 2:45 p.m., Room 225

As a Hawaiian resident, voter, and member of the home sharing community, I wanted to let you know why I support sensible rules for short term rentals and am hopeful for the passing of Bill SB 2693.

Throughout Hawaii, Airbnb is helping families make ends meet. Home sharing helps take what is typically people's greatest expense – the cost of housing – and turns it into a way to generate helpful supplemental income. This keeps many people in the homes and the neighborhoods that they love.

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Please show that you support your constituents and our voices and vote yes on Bill SB 2693.

Thank you so much.

Sincerely,

Allan Seiden

4741 Matsonia Dr Honolulu, HI 96816

From:	Amalia Gray
To:	TSI Testimony
Subject:	Support Bill SB 2693 and help us pay our fair share of taxes
Date:	Monday, February 08, 2016 9:19:38 AM

Bill SB 2693 Hearing date: 2/10/2016, 2:45 p.m., Room 225

-----Thank you for your time and dedication to serving the people of Hawaii. As you know Hawaii is an expensive place to live and visit. Home sharing allows families to stay in Hawaii and 'off the beaten path' guests to visit. I am in support of Bill 2693 so to allow more ease into home sharing.

Sincerely,

Amalia Gray

4982 Ohu Rd Kapaa, HI 96746

From:	Amy Bennett
To:	TSI Testimony
Subject:	Support Bill SB 2693 and help us pay our fair share of taxes
Date:	Sunday, February 07, 2016 11:46:06 AM

Bill SB 2693 Hearing date: 2/10/2016, 2:45 p.m., Room 225

As a Hawaiian resident, voter, and member of the home sharing community, I wanted to let you know why I support sensible rules for short term rentals and am hopeful for the passing of Bill SB 2693.

Throughout Hawaii, Airbnb is helping families make ends meet. Home sharing helps take what is typically people's greatest expense – the cost of housing – and turns it into a way to generate helpful supplemental income. This keeps many people in the homes and the neighborhoods that they love.

Bill SB 2693 would benefit the home sharing community because it would relieve individual hosts of figuring out complicated and burdensome tax regulations and allow Airbnb to collect and remit Transient Accommodations Tax (TAT) and General Excise Tax (GET) on behalf of our community.

Please show that you support your constituents and our voices and vote yes on Bill SB 2693.

Thank you so much.

Sincerely,

Amy Bennett

1155 Manulani Street Suite A kailua, HI 96734

404-307-5834

From:	Amy McCann
To:	TSI Testimony
Subject:	Support Bill SB 2693 and help us pay our fair share of taxes
Date:	Sunday, February 07, 2016 10:21:56 AM

Bill SB 2693 Hearing date: 2/10/2016, 2:45 p.m., Room 225

As a Hawaiian resident, voter, and member of the home sharing community, I wanted to let you know why I support sensible rules for short term rentals and am hopeful for the passing of Bill SB 2693.

Throughout Hawaii, Airbnb is helping families make ends meet. Home sharing helps take what is typically people's greatest expense – the cost of housing – and turns it into a way to generate helpful supplemental income. This keeps many people in the homes and the neighborhoods that they love.

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Please show that you support your constituents and our voices and vote yes on Bill SB 2693.

Thank you so much.

Sincerely,

Amy McCann

3824 Leahi Ave Apt 113 Honolulu, HI 96815

From:	Andrew Aki
To:	TSI Testimony
Subject:	Support Bill SB 2693 and help us pay our fair share of taxes
Date:	Sunday, February 07, 2016 8:19:40 PM

Bill SB 2693 Hearing date: 2/10/2016, 2:45 p.m., Room 225

Sincerely,

Andrew Aki

95-175 Wailawa st Mililani, HI 96789

808-428-4891

From:	Angela Tisseraud
To:	TSI Testimony
Subject:	Support Bill SB 2693 and help us pay our fair share of taxes
Date:	Sunday, February 07, 2016 4:58:04 PM

Bill SB 2693 Hearing date: 2/10/2016, 2:45 p.m., Room 225

As a Hawaiian resident, voter, and member of the home sharing community, I wanted to let you know why I support sensible rules for short term rentals and am hopeful for the passing of Bill SB 2693.

Throughout Hawaii, Airbnb is helping families make ends meet. Home sharing helps take what is typically people's greatest expense – the cost of housing – and turns it into a way to generate helpful supplemental income. This keeps many people in the homes and the neighborhoods that they love.

Bill SB 2693 would benefit the home sharing community because it would relieve individual hosts of figuring out complicated and burdensome tax regulations and allow Airbnb to collect and remit Transient Accommodations Tax (TAT) and General Excise Tax (GET) on behalf of our community.

Please show that you support your constituents and our voices and vote yes on Bill SB 2693.

Thank you so much.

Sincerely,

Angela Tisseraud

Oooo Waimanalo, HI 96795

808 330 3531

From:	Angela Ziebol
To:	TSI Testimony
Subject:	Support Bill SB 2693 and help us pay our fair share of taxes
Date:	Sunday, February 07, 2016 11:25:39 AM

Bill SB 2693 Hearing date: 2/10/2016, 2:45 p.m., Room 225

As a Hawaiian resident, voter, and member of the home sharing community, I wanted to let you know why I support sensible rules for short term rentals and am hopeful for the passing of Bill SB 2693.

Throughout Hawaii, Airbnb is helping families make ends meet. Home sharing helps take what is typically people's greatest expense – the cost of housing – and turns it into a way to generate helpful supplemental income. This keeps many people in the homes and the neighborhoods that they love.

Bill SB 2693 would benefit the home sharing community because it would relieve individual hosts of figuring out complicated and burdensome tax regulations and allow Airbnb to collect and remit Transient Accommodations Tax (TAT) and General Excise Tax (GET) on behalf of our community.

Please show that you support your constituents and our voices and vote yes on Bill SB 2693.

Thank you so much.

Sincerely,

Angela Ziebol

12-7861 Kalapana-Kapoho Rd Pahoa, HI 96778

(808) 557-1434

From:	Angelisa Embree
To:	TSI Testimony
Subject:	Support Bill SB 2693 and help us pay our fair share of taxes
Date:	Sunday, February 07, 2016 10:31:34 AM

Bill SB 2693 Hearing date: 2/10/2016, 2:45 p.m., Room 225

As a Hawaiian resident, voter, and member of the home sharing community, I wanted to let you know why I support sensible rules for short term rentals and am hopeful for the passing of Bill SB 2693.

Throughout Hawaii, Airbnb is helping families make ends meet. Home sharing helps take what is typically people's greatest expense – the cost of housing – and turns it into a way to generate helpful supplemental income. This keeps many people in the homes and the neighborhoods that they love.

Bill SB 2693 would benefit the home sharing community because it would relieve individual hosts of figuring out complicated and burdensome tax regulations and allow Airbnb to collect and remit Transient Accommodations Tax (TAT) and General Excise Tax (GET) on behalf of our community.

Please show that you support your constituents and our voices and vote yes on Bill SB 2693.

Thank you so much.

Sincerely,

Angelisa Embree

59-278 Hookela Place po box 44334 Kamuela, HI 96743

808-333-0435

From:	Anne Strand
To:	TSI Testimony
Subject:	Support Bill SB 2693 and help us pay our fair share of taxes
Date:	Sunday, February 07, 2016 9:02:29 PM

Bill SB 2693 Hearing date: 2/10/2016, 2:45 p.m., Room 225

As a Hawaiian resident, voter, and member of the home sharing community, I wanted to let you know why I support sensible rules for short term rentals and am hopeful for the passing of Bill SB 2693.

Throughout Hawaii, Airbnb is helping families make ends meet. Home sharing helps take what is typically people's greatest expense – the cost of housing – and turns it into a way to generate helpful supplemental income. This keeps many people in the homes and the neighborhoods that they love.

Bill SB 2693 would benefit the home sharing community because it would relieve individual hosts of figuring out complicated and burdensome tax regulations and allow Airbnb to collect and remit Transient Accommodations Tax (TAT) and General Excise Tax (GET) on behalf of our community.

Please show that you support your constituents and our voices and vote yes on Bill SB 2693.

Thank you so much.

Sincerely,

Anne Strand

2801 La-i Road 2801 La-i Road Honolulu, HI 96816

From:	Annette Manant
To:	TSI Testimony
Subject:	Support Bill SB 2693 and help us pay our fair share of taxes
Date:	Sunday, February 07, 2016 11:52:18 AM

Bill SB 2693 Hearing date: 2/10/2016, 2:45 p.m., Room 225

As a Hawaiian resident, voter, and member of the home sharing community, I wanted to let you know why I support sensible rules for short term rentals and am hopeful for the passing of Bill SB 2693.

Throughout Hawaii, Airbnb is helping families make ends meet. Home sharing helps take what is typically people's greatest expense – the cost of housing – and turns it into a way to generate helpful supplemental income. This keeps many people in the homes and the neighborhoods that they love.

Bill SB 2693 would benefit the home sharing community because it would relieve individual hosts of figuring out complicated and burdensome tax regulations and allow Airbnb to collect and remit Transient Accommodations Tax (TAT) and General Excise Tax (GET) on behalf of our community.

Please show that you support your constituents and our voices and vote yes on Bill SB 2693.

Thank you so much.

Sincerely,

Annette Manant

45-3691 Hala St Honokaa, 96727

From:	Annie Pich
To:	TSI Testimony
Subject:	Support Bill SB 2693 and help us pay our fair share of taxes
Date:	Sunday, February 07, 2016 11:44:03 AM

Bill SB 2693 Hearing date: 2/10/2016, 2:45 p.m., Room 225

As a Hawaiian resident, voter, and member of the home sharing community, I wanted to let you know why I support sensible rules for short term rentals and am hopeful for the passing of Bill SB 2693.

Throughout Hawaii, Airbnb is helping families make ends meet. Home sharing helps take what is typically people's greatest expense – the cost of housing – and turns it into a way to generate helpful supplemental income. This keeps many people in the homes and the neighborhoods that they love.

Bill SB 2693 would benefit the home sharing community because it would relieve individual hosts of figuring out complicated and burdensome tax regulations and allow Airbnb to collect and remit Transient Accommodations Tax (TAT) and General Excise Tax (GET) on behalf of our community.

Please show that you support your constituents and our voices and vote yes on Bill SB 2693.

Thank you so much.

Sincerely,

Annie Pich

P.O Box 121751 Melbourne, FL 32912

From:	Anthony Ching
To:	TSI Testimony
Subject:	Support Bill SB 2693 and help us pay our fair share of taxes
Date:	Monday, February 08, 2016 9:55:56 AM

Bill SB 2693 Hearing date: 2/10/2016, 2:45 p.m., Room 225

As a Hawaiian resident, voter, and member of the home sharing community, I wanted to let you know why I support sensible rules for short term rentals and am hopeful for the passing of Bill SB 2693.

Throughout Hawaii, Airbnb is helping families make ends meet. Home sharing helps take what is typically people's greatest expense – the cost of housing – and turns it into a way to generate helpful supplemental income. This keeps many people in the homes and the neighborhoods that they love.

Bill SB 2693 would benefit the home sharing community because it would relieve individual hosts of figuring out complicated and burdensome tax regulations and allow Airbnb to collect and remit Transient Accommodations Tax (TAT) and General Excise Tax (GET) on behalf of our community.

Please show that you support your constituents and our voices and vote yes on Bill SB 2693.

Thank you so much.

Sincerely,

Anthony Ching

3453 Kilauea ave Honolulu, HI 96816

808-382-5936

From:	Arik Salvador
To:	TSI Testimony
Subject:	Support Bill SB 2693 and help us pay our fair share of taxes
Date:	Monday, February 08, 2016 10:25:41 AM

Bill SB 2693 Hearing date: 2/10/2016, 2:45 p.m., Room 225

As a Hawaiian resident, voter, and member of the home sharing community, I wanted to let you know why I support sensible rules for short term rentals and am hopeful for the passing of Bill SB 2693.

Throughout Hawaii, Airbnb is helping families make ends meet. Home sharing helps take what is typically people's greatest expense – the cost of housing – and turns it into a way to generate helpful supplemental income. This keeps many people in the homes and the neighborhoods that they love. There is a great deal of need by tourists for vacation rental housing where we live in Paia, Maui. There is only one small boutique hotel the with just a few rooms, and tourists have no place to stay. The entire area of upcountry maui needs such vacation rentals to support income from tourism. Currently, the maui county council has only allowed permits for less than 1% of single family homes on the island to become vacation rentals. This has virtually no impact on the long term rental market. Many of the homes applying for STRH permits have also never been in the long term rental market as they are of a valuation not within the median income. Please support the short term vacation ren

industry and assist homeowners in being able to legally rent there homes as a vacation rental.

Bill SB 2693 would benefit the home sharing community because it would relieve individual hosts of figuring out complicated and burdensome tax regulations and allow Airbnb to collect and remit Transient Accommodations Tax (TAT) and General Excise Tax (GET) on behalf of our community.

Please show that you support your constituents and our voices and vote yes on Bill SB 2693.

Thank you so much.

Arik Salvador,

55 Kai Place Paia, Maui, Hawaii. 96779

Sincerely,

Arik Salvador

55 Kai Place Paia, HI 96779

From:	Arlynna Livingston
To:	TSI Testimony
Subject:	Support Bill SB 2693 and help us pay our fair share of taxes
Date:	Sunday, February 07, 2016 11:10:11 AM

Bill SB 2693

Hearing date: 2/10/2016, 2:45 p.m., Room 225

Aloha, please consider legislation that does not eliminate, middle and moderate income, Hawaii families, from providing affordable short term housing and vacation rentals to people who are also from middle and moderate incomes. The number of people living below poverty has doubled since 2008. When opportunities for moderate and middle income people are eliminated our community is weakened. Hawaii is richer by providing opportunity for people who are not just the one percent group.

As a Hawaiian resident, voter, and member of the home sharing community, I wanted to let you know why I support sensible rules for short term rentals and am hopeful for the passing of Bill SB 2693.

Throughout Hawaii, Airbnb is helping families make ends meet. Home sharing helps take what is typically people's greatest expense – the cost of housing – and turns it into a way to generate helpful supplemental income. This keeps many people in the homes and the neighborhoods that they love.

Bill SB 2693 would benefit the home sharing community because it would relieve individual hosts of figuring out complicated and burdensome tax regulations and allow Airbnb to collect and remit Transient Accommodations Tax (TAT) and General Excise Tax (GET) on behalf of our community.

Please show that you support your constituents and our voices and vote yes on Bill SB 2693.

Thank you so much.

Arlynna Livingston 37 Hanapepe Loop Honolulu, Hi 96825

Sincerely,

Arlynna Livingston

37 Hanapepe Loop Honolulu, HI 96825
From:	Arthur Gilmore
To:	TSI Testimony
Subject:	Support Bill SB 2693 and help us pay our fair share of taxes
Date:	Sunday, February 07, 2016 3:43:45 PM

Bill SB 2693 Hearing date: 2/10/2016, 2:45 p.m., Room 225

My wife and I have paid thousands in taxes from our AirBnB rentals. Please make it easy for us to remain tax compliant.

Best regards, Arthur Gilmore

Sincerely,

Arthur Gilmore

2463 Kuhio Avenue Unit 508 Honolulu, HI 96815

Bill SB 2693 Hearing date: 2/10/2016, 2:45 p.m., Room 225

As a Hawaiian resident, voter, and member of the home sharing community, I wanted to let you know why I support sensible rules for short term rentals and am hopeful for the passing of Bill SB 2693.

Throughout Hawaii, Airbnb is helping families make ends meet. Home sharing helps take what is typically people's greatest expense – the cost of housing – and turns it into a way to generate helpful supplemental income. This keeps many people in the homes and the neighborhoods that they love.

Bill SB 2693 would benefit the home sharing community because it would relieve individual hosts of figuring out complicated and burdensome tax regulations and allow Airbnb to collect and remit Transient Accommodations Tax (TAT) and General Excise Tax (GET) on behalf of our community.

Please show that you support your constituents and our voices and vote yes on Bill SB 2693.

This small extra income enables me to hire local workers to do repairs and fix up my home. It helps me support my daughter in college. Many of my guests are single travelers that would not afford visiting if they had to stay at a hotel/resort. They spend money eating out and touring, supporting many other aspects of our business/tour companies. The guests are checked and very quiet, clean and respectful - moreso than having a full-time room mate would be!

Please support this bill. It is part of my livelihood as a single mother keeping my home afloat and supporting my daughter in college.

Thank you so much. Sincerely, Barbara Haight

Sincerely,

Barbara Jensen-Haight

64-5330 Puu Nani Dr Kamuela, HI 96743

From:	Barbara Penn
To:	TSI Testimony
Subject:	Support Bill SB 2693 and help us pay our fair share of taxes
Date:	Sunday, February 07, 2016 11:14:23 AM

Bill SB 2693 Hearing date: 2/10/2016, 2:45 p.m., Room 225

As a Hawaiian resident, voter, and member of the home sharing community, I wanted to let you know why I support sensible rules for short term rentals and am hopeful for the passing of Bill SB 2693.

Our TAT ID is: W40945000-01. We pay all of our taxes and would appreciate the help of airbnb to calculate and even pay on our behalf what is owed. Currently I have to calculate it into the price and then calculate it out to pay the taxes properly.

Throughout Hawaii, Airbnb is helping families make ends meet. Home sharing helps take what is typically people's greatest expense – the cost of housing – and turns it into a way to generate helpful supplemental income. This keeps many people in the homes and the neighborhoods that they love. We would not be able to afford our mortgage payment without the vacation rental.

Bill SB 2693 would benefit the home sharing community because it would relieve individual hosts of figuring out complicated and burdensome tax regulations and allow Airbnb to collect and remit Transient Accommodations Tax (TAT) and General Excise Tax (GET) on behalf of our community.

Please show that you support your constituents and our voices and vote yes on Bill SB 2693.

Thank you so much.

Sincerely,

Barbara Penn

73-4526 Kohanaiki Rd #14A Kailua Kona, HI 96740

From:	Barbara Williams
To:	TSI Testimony
Subject:	Support Bill SB 2693 and help us pay our fair share of taxes
Date:	Sunday, February 07, 2016 3:26:04 PM

Bill SB 2693 Hearing date: 2/10/2016, 2:45 p.m., Room 225

As airbtnb hosts in Honolulu, we wholly support mandating Airbnb to help hosts by collecting the required State excise and transient occupation tax. We currently collect the taxes directly from guests and file the GE45 and TA1 and requisite bi-annual forms and pay the taxes via the online portal.

We have explained to guests we are licensed as a business and obligated to collect and transmit these taxes to the State. However, not every Airbnb host in Hawaii does and guests often question and challenge us about our collecting these "extra" amounts to transmit to the State. Having Airbnb collect these amounts when the client books and obligating it to transmit it to the state would alleviate this additional burden.

Sincerely,

Barbara Williams

3916 Likini Street Honolulu, HI 96818

Dear legislators,

I would like support bill SB 2693, so that Airbnb could collect taxes on my behalf, rather than me either collecting it from the guests themselves or having to add the figure into total sum of rental. That does not allow me to claim an exemption, which I believe is not fair. By accepting this bill, the entire process of payment collection and tax payments would be unified with other sites, such as VRBO – much easier for the guests, hosts, and tax collecting/filing bodies.

Sincerely,

Barbora Locquiao

From:	BEN TRAN
To:	TSI Testimony
Subject:	Support Bill SB 2693 and help us pay our fair share of taxes
Date:	Sunday, February 07, 2016 10:07:42 AM

Bill SB 2693 Hearing date: 2/10/2016, 2:45 p.m., Room 225

As a Hawaiian resident, voter, and member of the home sharing community, I wanted to let you know why I support sensible rules for short term rentals and am hopeful for the passing of Bill SB 2693.

Throughout Hawaii, Airbnb is helping families make ends meet. Home sharing helps take what is typically people's greatest expense – the cost of housing – and turns it into a way to generate helpful supplemental income. This keeps many people in the homes and the neighborhoods that they love.

Bill SB 2693 would benefit the home sharing community because it would relieve individual hosts of figuring out complicated and burdensome tax regulations and allow Airbnb to collect and remit Transient Accommodations Tax (TAT) and General Excise Tax (GET) on behalf of our community.

Please show that you support your constituents and our voices and vote yes on Bill SB 2693.

Thank you so much.

Sincerely,

BEN TRAN

770 KAPIOLANI BLVD 614 HONOLULU, HI 96813

From:	Beth Jarrett
To:	TSI Testimony
Subject:	Support Bill SB 2693 and help us pay our fair share of taxes
Date:	Sunday, February 07, 2016 12:46:11 PM

Bill SB 2693 Hearing date: 2/10/2016, 2:45 p.m., Room 225

As a Hawaiian resident, voter, and member of the home sharing community, I wanted to let you know why I support sensible rules for short term rentals and am hopeful for the passing of Bill SB 2693.

Throughout Hawaii, Airbnb is helping families make ends meet. Home sharing helps take what is typically people's greatest expense – the cost of housing – and turns it into a way to generate helpful supplemental income. This keeps many people in the homes and the neighborhoods that they love.

Bill SB 2693 would benefit the home sharing community because it would relieve individual hosts of figuring out complicated and burdensome tax regulations and allow Airbnb to collect and remit Transient Accommodations Tax (TAT) and General Excise Tax (GET) on behalf of our community.

Please show that you support your constituents and our voices and vote yes on Bill SB 2693.

Thank you so much.

Sincerely,

Beth Jarrett

115 Hawea Place Makawao, HI 96768

808-572-0237

From:	Betty Depolito
To:	TSI Testimony
Subject:	Support Bill SB 2693 and help us pay our fair share of taxes
Date:	Monday, February 08, 2016 12:28:55 PM

Bill SB 2693 Hearing date: 2/10/2016, 2:45 p.m., Room 225

Would like to support this bill. We do want to pay our share of taxes but of course it should be not the same as the big hotels as we are small business and just want to share our extra spaces. It has been the only way for me to keep up with regular living expenses, I would go into foreclosure if I did not rent my extra space!!! My income gets lower and bills get higher!!! Aloha Betty Depolito

Sincerely,

Betty Depolito

P O Box 573 Haleiwa, HI 96712

808-781-2535

From:	Betty Vega
To:	TSI Testimony
Subject:	Support Bill SB 2693 and help the State collect its fair share of taxes
Date:	Monday, February 08, 2016 9:58:11 AM

Bill SB 2693 Hearing date: 2/10/2016, 2:45 p.m., Room 225

As a Hawaiian resident and voter, I wanted to let you know why I support sensible rules for short term rentals and am hopeful for the passing of Bill SB 2693.

Throughout Hawaii, Airbnb is helping families make ends meet. Home sharing helps take what is typically people's greatest expense – the cost of housing – and turns it into a way to generate helpful supplemental income. This keeps many people in the homes and the neighborhoods that they love.

**Short term rental rooms, condos and home rented through a site such as Airbnb should be exempt from the B&B permitting process. Citizens should be able to use their homes as they see fit while also respecting their neighbors' rights.

Bill SB 2693 would benefit the home sharing community because it would relieve individual hosts of figuring out complicated and burdensome tax regulations and allow Airbnb to collect and remit Transient Accommodations Tax (TAT) and General Excise Tax (GET) on behalf of our community.

**This bill helps the State by boosting tourism (by the way, there are enough high rise hotels) and by collecting tax money due.

Please show that you support your constituents and our voices and vote yes on Bill SB 2693.

Mahalo, Betty Vega 1288 Kika Street Kailua, HI 96734

Sincerely,

Betty Vega

1288 Kika Street Kailua, HI 96734

808-230-2017

From:	Brian Crawford
To:	TSI Testimony
Subject:	Support Bill SB 2693 and help us pay our fair share of taxes
Date:	Sunday, February 07, 2016 6:15:58 PM

Bill SB 2693 Hearing date: 2/10/2016, 2:45 p.m., Room 225

As a Hawaiian resident, voter, and member of the home vacation rental community, I wanted to let you know why I support sensible rules for short term rentals and am hopeful for the passing of Bill SB 2693.

Throughout Hawaii, Homeaway/VRBO is helping families make MORTGAGE PAYMENTS.

Bill SB 2693 would benefit the home sharing community because it would relieve individual hosts of figuring out complicated and burdensome tax regulations and allow Homeaway/VRBO to collect and remit Transient Accommodations Tax (TAT) and General Excise Tax (GET) on our behalf.

Please show that you support your constituents and our voices and vote yes on Bill SB 2693.

Thank you so much.

Sincerely,

Brian Crawford

140 Paukaa Drive Hilo, HI 96720

703-474-4329

Testimony of Brian R Lecompte Condominium Owner at address: 84-754 Ala Mahiku Street #48A Waianae, Hawaii, 96792

Re: SB2693

I have owned my condominium in Hawaii since May 2011 and started renting it out in 2014 through Airbnb.

I immediately opened a State Tax account for submitting the Hawaii General and Transient State Taxes on the rental income I collect from Airbnb.

After submitting my first remittance I realized that this takes a big chunk out of my profits. I asked Airbnb if there was a provision to "add the tax" to the total after the guest books our condo and they said no, they don't have the ability to collect tax on my behalf.

I then increased my rental rate to include the tax, but this creates a problem as my price seems higher than others who are advertising through other venues (Craigs List, VRBO, Local Condo Rental Agencies) as their rates have the taxes added in after the guest books.

It would be a huge advantage to allow Airbnb to collect and submit our taxes, thus allowing us to lower our advertised rental rate and be competitive in the market.

Airbnb's system is set up differently than other agencies, as they collect all money from the guest on our behalf, and hold it in trust until the guest arrives. If no complaints are issued by the guest the money is released to the owner after the first night's stay. A great perk for guests as they know they are protected if the rental accommodation is not as advertised.

Please allow Airbnb to Add In and Collect the Hawaii State Taxes on the owners behalf as I feel it is a win-win for all involved, Owners, Guests, Hawaii State, and Airbnb.

Thank you, Brian Lecompte Cell 250-837-8525 Airbnb Account 4471546

From:	Brooks Maloof
To:	TSI Testimony
Subject:	Support Bill SB 2693 and help us pay our fair share of taxes
Date:	Sunday, February 07, 2016 4:52:19 PM

Bill SB 2693 Hearing date: 2/10/2016, 2:45 p.m., Room 225

I am a retired senior on the Big Island and find it hard to get by particularly with property taxes and insurance sucking up any funds left over (None) from Social Security. Home sharing helps us survive and contribute to the economy and tax base.

Mahalo for your consideration as my representative.

Sincerely,

Brooks Maloof

HCR1 Box 5150 Keaau, HI 96749

From:	candis thomas
To:	TSI Testimony
Subject:	Support Bill SB 2693 and help us pay our fair share of taxes
Date:	Monday, February 08, 2016 8:34:07 PM

Bill SB 2693 Hearing date: 2/10/2016, 2:45 p.m., Room 225

As a Hawaiian resident, voter, and member of the home sharing community, I wanted to let you know why I support sensible rules for short term rentals and am hopeful for the passing of Bill SB 2693.

Throughout Hawaii, Airbnb is helping families make ends meet. Home sharing helps take what is typically people's greatest expense – the cost of housing – and turns it into a way to generate helpful supplemental income. This keeps many people in the homes and the neighborhoods that they love.

Bill SB 2693 would benefit the home sharing community because it would relieve individual hosts of figuring out complicated and burdensome tax regulations and allow Airbnb to collect and remit Transient Accommodations Tax (TAT) and General Excise Tax (GET) on behalf of our community.

Please show that you support your constituents and our voices and vote yes on Bill SB 2693.

Thank you so much.

Sincerely,

candis thomas

1576 mokulua dr kailua, HI 96734

303-517-3404

From:	Cara Fernandez
To:	TSI Testimony
Subject:	Support Bill SB 2693 and help us pay our fair share of taxes
Date:	Monday, February 08, 2016 12:56:15 PM

Bill SB 2693 Hearing date: 2/10/2016, 2:45 p.m., Room 225

Sincerely,

Cara Fernandez

119 Ulupa St Kailua, HI 96734

From:	Carrie Clarke
To:	TSI Testimony
Subject:	Support Bill SB 2693 and help us pay our fair share of taxes
Date:	Sunday, February 07, 2016 12:55:59 PM

Bill SB 2693 Hearing date: 2/10/2016, 2:45 p.m., Room 225

Aloha,

My husband and I rent a room on Airbnb to ease Hawaii's high cost of living. We prefer to rent the room short term so that family/kids can visit and have a place to stay. It would be ideal if Airbnb could calculate, track & pay the taxes! Appreciate your consideration to streamline the taxation process.

Sincerely,

Carrie Clarke

47-221 Miomio Loop Kaneohe, HI 96744

From:	Casey Kamakane
To:	TSI Testimony
Subject:	Support Bill SB 2693 and help us pay our fair share of taxes
Date:	Sunday, February 07, 2016 11:13:42 AM

Bill SB 2693 Hearing date: 2/10/2016, 2:45 p.m., Room 225

As a Hawaiian resident, voter, and member of the home sharing community, I wanted to let you know why I support sensible rules for short term rentals and am hopeful for the passing of Bill SB 2693.

Throughout Hawaii, Airbnb is helping families make ends meet. Home sharing helps take what is typically people's greatest expense – the cost of housing – and turns it into a way to generate helpful supplemental income. This keeps many people in the homes and the neighborhoods that they love. It's also wonderful and enriching to me and my families life to meet people from around the world and share the island with them. I hire local cleaning companies and local landscapers to hep with my property. Airbnb has created jobs for people. My family is much more happy that there is money to upgrade and fix the property to make it more beautiful to add to Kauai's beauty.. I agree it should be regulated to a certain point but not government controlled experience as each place is uniquely different and that's what makes it such great experience out side of the bland hotel experience in my opinion. My guests have told me they want and prefer the Airbnb experience over the hotel experience.

And in general, hotels are over priced in Hawaii and it offers an alternative that is cheaper so more visitors can afford to come to Kauai and buy things to stimulate the economy etc. etc.

Bill SB 2693 would benefit the home sharing community because it would relieve individual hosts of figuring out complicated and burdensome tax regulations and allow Airbnb to collect and remit Transient Accommodations Tax (TAT) and General Excise Tax (GET) on behalf of our community.

Please show that you support your constituents and our voices and vote yes on Bill SB 2693.

Thank you so much.

Sincerely,

Casey Kamakane

5298 laipo rd Kapaa, 96746

<u>SB2693</u>

Submitted on: 2/9/2016 Testimony for TSI/CPH on Feb 10, 2016 14:45PM in Conference Room 225

Submitted By	Organization	Testifier Position	Present at Hearing
Catherine Graham	Individual	Support	No

Comments: I am an AirBnB host, renting out a room in my house and I strongly support this bill. If AirBnB tacks on GET and TAT to the base rate and charges and collects from the guest, my job is much easier and the state will collect more taxes and on a timely basis. Please pass this bill.

Please note that testimony submitted less than 24 hours prior to the hearing, improperly identified, or directed to the incorrect office, may not be posted online or distributed to the committee prior to the convening of the public hearing.

Do not reply to this email. This inbox is not monitored. For assistance please email webmaster@capitol.hawaii.gov

From:	Catherine Matthews
To:	TSI Testimony
Subject:	Support Bill SB 2693 and help us pay our fair share of taxes
Date:	Monday, February 08, 2016 10:34:13 AM

Bill SB 2693 Hearing date: 2/10/2016, 2:45 p.m., Room 225

As a Hawaiian resident, voter, and member of the home sharing community, I wanted to let you know why I support sensible rules for short term rentals and am hopeful for the passing of Bill SB 2693.

Throughout Hawaii, Airbnb is helping families make ends meet. Home sharing helps take what is typically people's greatest expense – the cost of housing – and turns it into a way to generate helpful supplemental income. This keeps many people in the homes and the neighborhoods that they love.

Bill SB 2693 would benefit the home sharing community because it would relieve individual hosts of figuring out complicated and burdensome tax regulations and allow Airbnb to collect and remit Transient Accommodations Tax (TAT) and General Excise Tax (GET) on behalf of our community.

Please show that you support your constituents and our voices and vote yes on Bill SB 2693.

Thank you so much.

Sincerely,

Catherine Matthews

64 Kaapuni loop Hilo, HI 96720

From:	Cheryl Fortman
То:	TSI Testimony
Subject:	Support Bill SB 2693 and help us pay our fair share of taxes
Date:	Tuesday, February 09, 2016 4:16:22 AM

Bill SB 2693 Hearing date: 2/10/2016, 2:45 p.m., Room 225

Hi! My name is Cheryl Fortman and I support SB 2693. Sharing my home with the world is a wonderful opportunity to meet a new people and spread good will amongst the world. It is a proactive thing to do!--- I would appreciate that there were sensible rules which make it easier for me to pay taxes and comply with the local tax rental laws and help relieve an administrative burden for government.---

Sincerely, Cheryl Fortman 88-1555 Elima Avenue Captain Cook, Hawaii 96704

Sincerely,

Cheryl Fortman

10240 Lilac Ridge Roiad ESCONDIDO, CA 92026

From:	Cheryl Wemyss
To:	TSI Testimony
Subject:	Support Bill SB 2693 and help us pay our fair share of taxes
Date:	Sunday, February 07, 2016 9:41:03 PM

Bill SB 2693 Hearing date: 2/10/2016, 2:45 p.m., Room 225

Sincerely,

Cheryl Wemyss

91-1028 D Kalehuna Street Kapolei, 96707

From:	mailinglist@capitol.hawaii.gov
To:	TSI Testimony
Cc:	chinheng@chinheng.com
Subject:	Submitted testimony for SB2693 on Feb 10, 2016 14:45PM
Date:	Monday, February 08, 2016 11:31:11 AM

<u>SB2693</u>

Submitted on: 2/8/2016 Testimony for TSI/CPH on Feb 10, 2016 14:45PM in Conference Room 225

Submitted By	Organization	Testifier Position	Present at Hearing
Chin Lee	Individual	Support	No

Comments: The proposed legislation allow the conveniences of vacation rental owner to pay transient accommodation tax, while allowing government to collect tax in a timely manner

Please note that testimony submitted <u>less than 24 hours prior to the hearing</u>, improperly identified, or directed to the incorrect office, may not be posted online or distributed to the committee prior to the convening of the public hearing.

Do not reply to this email. This inbox is not monitored. For assistance please email webmaster@capitol.hawaii.gov

From:	Chris Saunders
To:	TSI Testimony
Subject:	Support Bill SB 2693 and help us pay our fair share of taxes
Date:	Monday, February 08, 2016 1:46:05 AM

Bill SB 2693 Hearing date: 2/10/2016, 2:45 p.m., Room 225

As a Hawaiian resident, voter, and member of the home sharing community, I wanted to let you know why I support sensible rules for short term rentals and am hopeful for the passing of Bill SB 2693.

Throughout Hawaii, Airbnb is helping families make ends meet. Home sharing helps take what is typically people's greatest expense – the cost of housing – and turns it into a way to generate helpful supplemental income. This keeps many people in the homes and the neighborhoods that they love.

Bill SB 2693 would benefit the home sharing community because it would relieve individual hosts of figuring out complicated and burdensome tax regulations and allow Airbnb to collect and remit Transient Accommodations Tax (TAT) and General Excise Tax (GET) on behalf of our community.

Please show that you support your constituents and our voices and vote yes on Bill SB 2693.

Thank you so much.

Sincerely,

Chris Saunders

5055 Liberty Ridge Daconon, CO 80514

808 351-1007

From:	Christian Balmer
To:	TSI Testimony
Subject:	Support Bill SB 2693 and help us pay our fair share of taxes
Date:	Sunday, February 07, 2016 10:13:40 AM

Bill SB 2693 Hearing date: 2/10/2016, 2:45 p.m., Room 225

As a Hawaiian resident, voter, and member of the home sharing community, I wanted to let you know why I support sensible rules for short term rentals and am hopeful for the passing of Bill SB 2693.

Throughout Hawaii, Airbnb is helping families make ends meet. Home sharing helps take what is typically people's greatest expense – the cost of housing – and turns it into a way to generate helpful supplemental income. This keeps many people in the homes and the neighborhoods that they love.

Bill SB 2693 would benefit the home sharing community because it would relieve individual hosts of figuring out complicated and burdensome tax regulations and allow Airbnb to collect and remit Transient Accommodations Tax (TAT) and General Excise Tax (GET) on behalf of our community.

Please show that you support your constituents and our voices and vote yes on Bill SB 2693.

Thank you so much.

Sincerely,

Christian Balmer

98-410 Koauka Loop Apt 32F Aiea, HI 96701

From:	Connie Vargas
То:	TSI Testimony
Subject:	Support Bill SB 2693 and help us pay our fair share of taxes
Date:	Sunday, February 07, 2016 11:16:05 AM

Bill SB 2693 Hearing date: 2/10/2016, 2:45 p.m., Room 225

As a Hawaiian resident, voter, and member of the home sharing community, I wanted to let you know why I support sensible rules for short term rentals and am hopeful for the passing of Bill SB 2693.

Throughout Hawaii, Airbnb is helping families make ends meet. Home sharing helps take what is typically people's greatest expense – the cost of housing – and turns it into a way to generate helpful supplemental income. This keeps many people in the homes and the neighborhoods that they love.

Bill SB 2693 would benefit the home sharing community because it would relieve individual hosts of figuring out complicated and burdensome tax regulations and allow Airbnb to collect and remit Transient Accommodations Tax (TAT) and General Excise Tax (GET) on behalf of our community.

Please show that you support your constituents and our voices and vote yes on Bill SB 2693.

Thank you so much.

Sincerely,

Connie Vargas

609 Saint Armel Place Roseville, CA 95747

From:	Crystal Nelson
To:	TSI Testimony
Subject:	Support Bill SB 2693 and help us pay our fair share of taxes
Date:	Tuesday, February 09, 2016 6:43:39 AM

Bill SB 2693 Hearing date: 2/10/2016, 2:45 p.m., Room 225

To: Whom This May Concern,

It's no secret that living in this island of paradise, Hawaii, is very costly and on top of that job resources are very limited. We just started home sharing last year ending of October and it has tremendously helped us financially, just in time saving us because it's the same year I dropped my work status from full time to on call due to family obligations.

Home sharing also benefits the community because tourists will most likely make purchases from small local family owned business in the area that they stay which will directly take care of the local people.

Once people realize that tourists bring business to their own community, people will then start to be more aware of their neighborhood by keeping it clean, quiet, and thrive for a safe living environment.

The SB2693 bill will help us protect home sharing from laws and regulations and simplify our lives since most adults living in Hawaii have more than one income source to be able to afford to continue their residence in this island, therefore, our family strongly supports this bill.

Sincerely,

The Nelson Ohana Waianae, HI

Sincerely,

Crystal Nelson

PO Box 2317 Honolulu, HI 96792

(808) 230-1150

From:	Crystala Milton
To:	TSI Testimony
Subject:	Support Bill SB 2693 and help us pay our fair share of taxes
Date:	Monday, February 08, 2016 8:46:03 PM

Bill SB 2693 Hearing date: 2/10/2016, 2:45 p.m., Room 225

My name is Crystala Melea Milton and I am the new owner of a condominium in North Shore Oahu. I strongly support SB 2693.

The island and North Shore region have a special place in my heart and in my personal history. I feel extremely fortunate to have been able to purchase a property there. I hope to live there full time in the future.

As you well know, the draw of the area is it's natural beauty. I can think of no better way to preserve the beauty and integrity of the area than to allow owners to share their homes with visitors to the island. Sharing homes means less development in sensitive areas, while allowing a healthy economy derived from responsible tourism. Renting a home or a room in this way is similar to promoting eco-tourism. We enable people from around the globe to appreciate and enjoy the natural beauty, while preserving the same by sharing space versus developing it --true Aloha spirit!

Simplifying the tax rules and making it easier for owners to be in compliance is an obvious good choice. I am a property owner in North Shore Oahu because I do love and respect the area. Paying my fair share to support the community is a given - why not streamline the process?

Sincerely,

Crystala Milton

1355 Avalon Street San Luis Obispo, CA 93405

805-503-5746



VICE CHAIR J. KALANI ENGLISH CHAIR ROSALYN BAKER

SB 2693

February 10, 2016 2:45 pm, Room 225

Dear Senator English, Senator Baker, and committee members:

We write in support of SB 2693, a bill that would enable Airbnb to collect and remit Transient Occupancy Tax (TAT) and General Excise Tax (GET) on behalf of our community.

Hawaii has a vibrant Airbnb community of responsible hosts and respectful guests. Home sharing is an increasingly popular accommodations option, and the significant benefits it provides to local businesses and thousands of local residents by generating supplemental income highlight the importance of this emerging economic sector. Our mission is to democratize travel by allowing anyone to belong anywhere. We make this happen through our people-to-people platform that connects hosts and guests in 191 countries and 34,000 cities around the world.

We pledged in our Community Compact to continue working with government to help ensure the efficient collection of tourist and hotel taxes. In that spirit, Airbnb has coordinated with the Department of Tax and the bill sponsors to support SB 2693, a bill that will enable us to help our community pay its fair share of taxes.

SB 2693 would allow Airbnb to ensure full compliance and maximum tax revenue collection on all bookings on our platform. It would also simplify administration for both the Department of Tax and our host community, and reduce the State's enforcement burden in ensuring individual tax compliance. Airbnb first began collecting and remitting hotel and tourist taxes from guests on behalf of hosts in San Francisco and Portland. Since then, we have worked together with forward-thinking authorities on similar initiatives are

888 Brannan Street Fourth Floor San Francisco, California 94103 United States in Amsterdam, Chicago, Malibu, North Carolina, Oakland, Oregon, Palo Alto, Paris, Philadelphia, Phoenix, Rhode Island, San Diego, San Jose, Florida, and Washington D.C. We also collaborating with policymakers on similar initiatives around the globe.

As we move forward, we'll continue our work with leaders in on common sense rules for home sharing. We are confident that we can work together on some simple policies that embrace home sharing and make local communities stronger.

Regards,

Beth Adair

Beth Adair Global Head of Tax

Cynthia Wang Public Policy Manager, NW and Hawaii

From:	Damaris Palmer
To:	TSI Testimony
Subject:	Support Bill SB 2693 and help us pay our fair share of taxes
Date:	Monday, February 08, 2016 11:49:38 AM

Bill SB 2693 Hearing date: 2/10/2016, 2:45 p.m., Room 225

I love being an AirBnB host. It helps in our family income, and gives me flexibility to have space for friends and family when they visit. I have paid all the taxes on my rental and I would love for this bill to pass so that it's automated and not something my husband and I need to figure out on our own.

Thank you so much!

Sincerely,

Damaris Palmer

54-258 Honomu St Hauula, HI 96717

From:	Dan Malek
To:	TSI Testimony
Subject:	Support Bill SB 2693 and help us pay our fair share of taxes
Date:	Tuesday, February 09, 2016 11:25:43 AM

Bill SB 2693 Hearing date: 2/10/2016, 2:45 p.m., Room 225

As an owner of rental property in Princeville, I want to support this bill.

Sincerely,

Dan Malek

1751 Pinewood Dr #11-c Minden, NV 89423

Dear legislators,

I would like support bill SB 2693, so that Airbnb could collect taxes on my behalf, rather than me either collecting it from the guests themselves or having to add the figure into total sum of rental. That does not allow me to claim an exemption, which I believe is not fair. By accepting this bill, the entire process of payment collection and tax payments would be unified with other sites, such as VRBO – much easier for the guests, hosts, and tax collecting/filing bodies.

Sincerely

Dana Zvonarova

From:	Daniel Carvalho
To:	TSI Testimony
Subject:	Support Bill SB 2693 and help us pay our fair share of taxes
Date:	Sunday, February 07, 2016 12:19:43 PM

Bill SB 2693 Hearing date: 2/10/2016, 2:45 p.m., Room 225

As a Hawaiian resident, voter, and member of the home sharing community, I wanted to let you know why I support sensible rules for short term rentals and am hopeful for the passing of Bill SB 2693.

Throughout Hawaii, Airbnb is helping families make ends meet. With Hawaii's soaring cost of living, and tourism continuing to be a large portion of our local economy, protecting families' rights to use tourism to make their own ends meet is the right thing to do—it is sensible, and only fair.

Bill SB 2693 would benefit the home sharing community because it would relieve individual hosts of figuring out complicated and burdensome tax regulations and allow Airbnb to collect and remit Transient Accommodations Tax (TAT) and General Excise Tax (GET) on behalf of our community.

Please show that you support your constituents and our voices and vote yes on Bill SB 2693.

Mahalo for your consideration.

Sincerely,

Daniel Carvalho

1256 Aupapaohe St Kailua, HI 96734

From:	Daniel Cegelski
To:	TSI Testimony
Subject:	Support Bill SB 2693 and help us pay our fair share of taxes
Date:	Sunday, February 07, 2016 12:32:23 PM

Bill SB 2693 Hearing date: 2/10/2016, 2:45 p.m., Room 225

As a Hawaiian resident, voter, and member of the home sharing community, I wanted to let you know why I support sensible rules for short term rentals and am hopeful for the passing of Bill SB 2693.

Throughout Hawaii, Airbnb is helping families make ends meet. Home sharing helps take what is typically people's greatest expense – the cost of housing – and turns it into a way to generate helpful supplemental income. This keeps many people in the homes and the neighborhoods that they love.

Bill SB 2693 would benefit the home sharing community because it would relieve individual hosts of figuring out complicated and burdensome tax regulations and allow Airbnb to collect and remit Transient Accommodations Tax (TAT) and General Excise Tax (GET) on behalf of our community.

Please show that you support your constituents and our voices and vote yes on Bill SB 2693.

Thank you so much.

Sincerely,

Daniel Cegelski

PO Box 6451 Hilo, HI 96720

From:	Dave Koch
To:	TSI Testimony
Subject:	Support Bill SB 2693 and help us pay our fair share of taxes
Date:	Monday, February 08, 2016 4:43:36 AM

Bill SB 2693 Hearing date: 2/10/2016, 2:45 p.m., Room 225

I would ask that you support SB2693 making it easier for landlords to pay their fair share and so all are included. I presently pay for all my rentals BUT I know that many do not. It is a complicated process

Sincerely,

Dave Koch

5702 E 97th Ave Anchorage, AK 99507

907-677-0555

From:	David Klemer
To:	TSI Testimony
Subject:	Support Bill SB 2693 and help us pay our fair share of taxes
Date:	Sunday, February 07, 2016 1:22:03 PM

Bill SB 2693 Hearing date: 2/10/2016, 2:45 p.m., Room 225

I have always paid my TA & GE taxes and plan to continue to do so, but it would be great if the people who help advertise our cottage can collect the taxes separately from the base rate charged. Without that ability, we have to add the tax to the base rate and it is difficult to compete with larger organizations who can advertise their base rate without taxes included.

By offering an alternative to large chain hotels more people are attracted to the personal touch of a local family offering accommodation. Meaning more people come to visit. We hire housekeepers and landscapers with the funds we receive from our guests and pay our taxes, all contributing to the economy of Hawaii.

Please consider the passage of SB2693 as a sensible solution to a common problem.

Sincerely,

David Klemer

PO BOX 639 Anahola, HI 96703

February 9, 2016

To All Parties Concerned,

I, David Maniaci, hereby testify on behalf of Airbnb to allow the collection of transient accommodation taxes and remittance of general excise taxes on behalf of operators.

Sincerely,

David Maniaci
From:	DeAnna Niderost
To:	TSI Testimony
Subject:	Support Bill SB 2693 and help us pay our fair share of taxes
Date:	Sunday, February 07, 2016 9:13:37 PM

Bill SB 2693 Hearing date: 2/10/2016, 2:45 p.m., Room 225

As your constituent, I LOVE AirBnb. I don't have to deal with the garbage that the hotels try to impose on us. If I'm going to Kauai for the weekend I don't want to pay \$200+/night just to promote intra-island economics. Or my friends on Maui just had a baby so their spare room is gone. I don't want to spend a decent portion of my paycheck to see my god-daughter.

When I went to Kauai to hike Na Pali, I spent \$200 on a round trip flight through Hawaiian airlines, \$200 for a rental car for 5 days, an additional \$400 for 3 nights of hotels, and then when you add in \$100 for food, that means \$900 for one person.

When I went over months later I learned about Airbnb and I spent \$300 less for room and board.

We already pay insane prices for housing, don't make us pay the hotels for visiting neighbor islands. Also consider that it helps keep money in Hawaii, and not paying the Sheraton to ship it back to their corporate office.

Airbnb's boilerplate response that I support:

As a Hawaii resident, voter, and member of the home sharing community, I wanted to let you know why I support sensible rules for short term rentals and am hopeful for the passing of Bill SB 2693.

Throughout Hawaii, Airbnb is helping families make ends meet. Home sharing helps take what is typically people's greatest expense – the cost of housing – and turns it into a way to generate helpful supplemental income. This keeps many people in the homes and the neighborhoods that they love.

Bill SB 2693 would benefit the home sharing community because it would relieve individual hosts of figuring out complicated and burdensome tax regulations and allow Airbnb to collect and remit Transient Accommodations Tax (TAT) and General Excise Tax (GET) on behalf of our community.

Please show that you support your constituents and our voices and vote yes on Bill SB 2693.

Thank you so much.

Sincerely,

DeAnna Niderost

1415 Victoria St #608 Honolulu, HI 96822

From:	Deborah Aldrich
To:	TSI Testimony
Subject:	Support Bill SB 2693 and help us pay our fair share of taxes
Date:	Monday, February 08, 2016 6:10:10 PM

Bill SB 2693 Hearing date: 2/10/2016, 2:45 p.m., Room 225

My name is Debbie Aldrich.I moved to the North Shore in 1977 to surf. I am now a 66 year-old Registered Nurse who recently retired. I was a hospital nurse, caring for Oahu's people and visitors in the disciplines of Neuro-Trauma and then Post Anesthesia Care.

I have a nice older home in Haleiwa. For extra income, I started to rent part of it on Airbnb in late 2015, because it was difficult to live on about 1/2 my former salary. To have this extra income has taken away a lot of stress I was feeling as I was never ahead financially. I worried about "what if" something bad happened.

When I drive through the North Shore area, I see lots of license plates starting with the letter S and a bar code on a couple of the windows. Visitors are everywhere, all year long now, not just surf season. Restaurants are full of customers as are businesses who do ocean-equipment rentals, and all the clothing stores as well. The option for visitors to stay out here at places other than the one hotel, which is out of the price range many can afford, enables them to eat and play at local establishments. This is all taxed and goes into the funding of running the island.

People with vacation rentals will gladly pay the taxes. Many are trying to be "underground" because they are "illegal" and worried about fines. Legalize, permit and allow them to participate fully. It's a win-win. Airbnb is stepping up to the plate to collect and disburse taxes. Please support SB 2693 to enable this.

I agree with many others that off-street parking, noise level monitoring of vacation rentals, on-site managers (or nearby) are necessary. These are doable. Every day the Star Advertiser has articles about the City and State needing money for this or that. Here's lots of money: 4.5% GET, 9.25% TAT and income tax as well. A regular rental would only bring in 4.5% GET and income tax.

Please help us to become legal, permitted and participate in paying the necessary taxes.

Sincerely,

Deborah Aldrich, P.O.Box 366, Haleiwa, HI 96712

Sincerely,

Deborah Aldrich

P.O.Box 366 Haleiwa, HI 96712 808-386-1518

From:	Debra Adams
To:	TSI Testimony
Subject:	Support Bill SB 2693 and help us pay our fair share of taxes
Date:	Monday, February 08, 2016 8:46:02 AM

Bill SB 2693 Hearing date: 2/10/2016, 2:45 p.m., Room 225

As a Hawaiian resident, voter, and member of the home sharing community, I wanted to let you know why I support sensible rules for short term rentals and am hopeful for the passing of Bill SB 2693.

Throughout Hawaii, Airbnb is helping families make ends meet. Home sharing helps take what is typically people's greatest expense – the cost of housing – and turns it into a way to generate helpful supplemental income. This keeps many people in the homes and the neighborhoods that they love.

Bill SB 2693 would benefit the home sharing community because it would relieve individual hosts of figuring out complicated and burdensome tax regulations and allow Airbnb to collect and remit Transient Accommodations Tax (TAT) and General Excise Tax (GET) on behalf of our community.

Please show that you support your constituents and our voices and vote yes on Bill SB 2693.

Thank you so much.

Sincerely,

Debra Adams

2121 Fern St Honolulu, 96826

From:	Deirdre Lum
To:	TSI Testimony
Subject:	Support Bill SB 2693 and help us pay our fair share of taxes
Date:	Sunday, February 07, 2016 10:49:31 AM

Bill SB 2693 Hearing date: 2/10/2016, 2:45 p.m., Room 225

As a Hawaiian resident, voter, and member of the home sharing community, I wanted to let you know why I support sensible rules for short term rentals and am hopeful for the passing of Bill SB 2693.

Throughout Hawaii, Airbnb is helping families make ends meet. Home sharing helps take what is typically people's greatest expense – the cost of housing – and turns it into a way to generate helpful supplemental income. This keeps many people in the homes and the neighborhoods that they love.

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Please show that you support your constituents and our voices and vote yes on Bill SB 2693.

Thank you so much.

Sincerely,

Deirdre Lum

3944 Niele Place Honolulu, HI 96816

From:	Delia Garcia
To:	TSI Testimony
Subject:	Support Bill SB 2693 and help us pay our fair share of taxes
Date:	Tuesday, February 09, 2016 7:55:50 AM

Bill SB 2693 Hearing date: 2/10/2016, 2:45 p.m., Room 225

-----I strongly support this BILL and trust Airbnb in their decisions to help us [the hosts] and the government to streamline tax collections effectively. I have always enjoyed and continue to love living here. Airbnb generates employment and improve tourism here. The company works hard to ensure the hosts and guests' comfort and safety and I cherish my contribution to that as a host.

Sincerely,

Delia Garcia

27-2076 HI Belt Rd PAPAIKOU, HI 96781

[808]964-5491

From:	Denise Woods
To:	TSI Testimony
Subject:	Support Bill SB 2693 and help us pay our fair share of taxes
Date:	Monday, February 08, 2016 10:26:31 PM

Bill SB 2693 Hearing date: 2/10/2016, 2:45 p.m., Room 225

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Throughout Hawaii, Airbnb is helping families make ends meet. Home sharing helps take what is typically people's greatest expense – the cost of housing – and turns it into a way to generate helpful supplemental income. This keeps many people in the homes and the neighborhoods that they love.

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Please show that you support your constituents and our voices and vote yes on Bill SB 2693.

Also, I should add, that while I do support airbnb's homesharing, I do not support people who rent spaces (houses, apartments, etc) that are available for people who live on the islands, and then rent them out to tourists. This drives up the price of rent for everyone. However, to host tourists in a spare bedroom of a home that has adaquate parking is a completely different matter, and something I support completely.

Thank you so much.

Sincerely,

Denise Woods

pmb 128 4-831 Kuhio Hwy Ste 438 Kapaa, HI 96746

808-652-4910

From:	Dennis Davis
To:	TSI Testimony
Subject:	Support Bill SB 2693 and help us pay our fair share of taxes
Date:	Monday, February 08, 2016 10:58:06 AM

Bill SB 2693 Hearing date: 2/10/2016, 2:45 p.m., Room 225

Sincerely,

Dennis Davis

PO Box 401 Pahoa, HI 96778

808 217-2508

From:	DeWayne Berg
То:	TSI Testimony
Subject:	Support Bill SB 2693 and help us pay our fair share of taxes
Date:	Tuesday, February 09, 2016 11:38:05 AM

Bill SB 2693 Hearing date: 2/10/2016, 2:45 p.m., Room 225

Aloha,

My name is DeWayne Berg. My partner and I have been renting out our studio with Airbnb since June 2015. I have traveled with Airbnb since 2013.

We are in support of SB2693. We have been consistently paying our GE and transient taxes since we started.

As you know, what we call home is not cheap! We can barley afford to live here. We were both teachers at Hawaii School for the Deaf and the Blind when we bought the house, but since then, I left the teaching profession to make more money to make ends meet. We don't have the funds to hire a lawyer and/or an accountant just to share our space. We are just a couple that love living Hawai'i and want to share it with all those who have a desire to visit. Not only does Airbnb help us afford living here, it allows others who can't afford the high hotel rates to be able to fulfill their bucket list of visiting paradise! This symbiotic relationship ALSO benefits the state. The state has been trying to ensure that Airbnb hosts pay their taxes, and what better way to make sure they receive their portion is to have Airbnb collect and remit the applicable general excise and transient accommodation taxes on our behalf. Please support SB2693 which will result in a win - win situation!

Mahalo!

DeWayne Berg

Sincerely,

DeWayne Berg

4024 Sierra Dr Honolulu, HI 96816

1(808)222-2646

From:	Donna Campana
To:	TSI Testimony
Subject:	Support Bill SB 2693 and help us pay our fair share of taxes
Date:	Sunday, February 07, 2016 10:37:34 AM

Bill SB 2693 Hearing date: 2/10/2016, 2:45 p.m., Room 225

As a Hawaiian resident, voter, and member of the home sharing community, I wanted to let you know why I support sensible rules for short term rentals and am hopeful for the passing of Bill SB 2693.

Throughout Hawaii, Airbnb is helping families make ends meet. Home sharing helps take what is typically people's greatest expense – the cost of housing – and turns it into a way to generate helpful supplemental income. This keeps many people in the homes and the neighborhoods that they love.

Bill SB 2693 would benefit the home sharing community because it would relieve individual hosts of figuring out complicated and burdensome tax regulations and allow Airbnb to collect and remit Transient Accommodations Tax (TAT) and General Excise Tax (GET) on behalf of our community.

Please show that you support your constituents and our voices and vote yes on Bill SB 2693. It will benefit our communities. We pay a great amount in taxes and welcome this bill

Thank you so much.

Sincerely,

Donna Campana

59000 Hoalua St Haleiwa, HI 96712

808-668-8855

From:	Dragica Jakovljevic
To:	TSI Testimony
Subject:	Support Bill SB 2693 and help us pay our fair share of taxes
Date:	Sunday, February 07, 2016 10:55:34 AM

Bill SB 2693 Hearing date: 2/10/2016, 2:45 p.m., Room 225

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Please show that you support your constituents and our voices and vote yes on Bill SB 2693.

Thank you so much.

Sincerely,

Dragica Jakovljevic

2333 kapiolani blvd. apt. 917 Honolulu, HI 96826

From:	Duane Estrella
To:	TSI Testimony
Subject:	Support Bill SB 2693 and help us pay our fair share of taxes
Date:	Monday, February 08, 2016 2:26:29 PM

Bill SB 2693 Hearing date: 2/10/2016, 2:45 p.m., Room 225

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Please show that you support your constituents and our voices and vote yes on Bill SB 2693.

Thank you so much.

Sincerely,

Duane Estrella

86-256 Alamihi Street Waianae, HI 96792

808-342-0302

From:	Edgar Luna
To:	TSI Testimony
Subject:	Support Bill SB 2693 and help us pay our fair share of taxes
Date:	Sunday, February 07, 2016 10:19:34 AM

Bill SB 2693 Hearing date: 2/10/2016, 2:45 p.m., Room 225

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Please show that you support your constituents and our voices and vote yes on Bill SB 2693.

Thank you so much.

Sincerely,

Edgar Luna

427 Launiu St APT 304 Honolulu, HI 96815

From:	Eileen Sullivan
To:	TSI Testimony
Subject:	Support Bill SB 2693 and help us pay our fair share of taxes
Date:	Sunday, February 07, 2016 10:43:32 AM

Bill SB 2693 Hearing date: 2/10/2016, 2:45 p.m., Room 225

As a Hawaiian resident, voter, and member of the home sharing community, I wanted to let you know why I support sensible rules for short term rentals and am hopeful for the passing of Bill SB 2693.

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Please show that you support your constituents and our voices and vote yes on Bill SB 2693.

Thank you so much. Eileen and Tim Sullivan

Sincerely,

Eileen Sullivan

P.O. Box 390076 Keauhou, HI 96739

253-389-8386

From:	Elik Vodovoz
To:	TSI Testimony
Subject:	Support Bill SB 2693 and help us pay our fair share of taxes
Date:	Sunday, February 07, 2016 10:07:38 AM

Bill SB 2693 Hearing date: 2/10/2016, 2:45 p.m., Room 225

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Please show that you support your constituents and our voices and vote yes on Bill SB 2693.

Thank you so much.

Sincerely,

Elik Vodovoz

236 kapiolani street Hilo, HI 96720

From:	Elizabeth Buck
To:	TSI Testimony
Subject:	Support Bill SB 2693 and help us pay our fair share of taxes
Date:	Sunday, February 07, 2016 3:13:31 PM

Bill SB 2693 Hearing date: 2/10/2016, 2:45 p.m., Room 225

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Please show that you support your constituents and our voices and vote yes on Bill SB 2693.

Thank you so much.

Sincerely,

Elizabeth Buck

1769 Bertram Street Honolulu, HI 96816

(808) 295-3538

From:	Elizabeth LEES
To:	TSI Testimony
Subject:	Support Bill SB 2693 and help us pay our fair share of taxes
Date:	Monday, February 08, 2016 2:43:34 PM

Bill SB 2693 Hearing date: 2/10/2016, 2:45 p.m., Room 225

My husband and I host Airbnb guests in our home part time. With our past experiences as business owners, we have no problem paying our GET/TAT taxes ourselves, but we are often asked about the process by other vacation rental hosts. We feel having the OPTION to have Airbnb or any other payment processor handle the taxes directly, would result in more taxes collected correctly and ease for the government and the hosts.

We feel strongly that our ability to host is a positive for our community. We are able to maintain and upgrade our home to the benefit of our neighborhood, and share the aloha spirit of our beautiful state with visitors.

Sincerely,

Elizabeth LEES

77-110 Nahale PL Kailua Kona, HI 96740

727-898-6708

From:	ELLIE KNOPF
To:	TSI Testimony
Subject:	Support Bill SB 2693 and help us pay our fair share of taxes
Date:	Monday, February 08, 2016 12:25:45 PM

Bill SB 2693 Hearing date: 2/10/2016, 2:45 p.m., Room 225

My name is Ellie Knopf and I want to do everything I can to legitimize our islands (Kauai) vacation rentals as well as homestays. I have 1 vacation rental and 2 homestays both legally permitted. I do pay my TAT and GET taxes by the 20th of each month and have had to hire a lawyer and an accountant just to operate/legitimize my business. Please count me in as a business owner who cares. Aloha, Ellie Knopf 1960 Muku Place

Koloa, Hawaii 96756

Sincerely,

ELLIE KNOPF

1960 MUKU PLACE KOLOA, HI 96756

808-635-0054

From:	Emily Benton
To:	TSI Testimony
Subject:	Support Bill SB 2693 and help us pay our fair share of taxes
Date:	Sunday, February 07, 2016 10:40:15 AM

Bill SB 2693 Hearing date: 2/10/2016, 2:45 p.m., Room 225

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Please show that you support your constituents and our voices and vote yes on Bill SB 2693.

Thank you so much.

Sincerely,

Emily Benton

1260 16th Avenue Honolulu, HI 96816

From:	Eric Marn
To:	TSI Testimony
Subject:	Support Bill SB 2693 and help us pay our fair share of taxes
Date:	Sunday, February 07, 2016 12:37:32 PM

Bill SB 2693 Hearing date: 2/10/2016, 2:45 p.m., Room 225

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Please show that you support your constituents and our voices and vote yes on Bill SB 2693.

Thank you so much.

Sincerely,

Eric Marn

2480 Pali Highway Honolulu, HI 96817

1-808-371-7670

From:	Evan Amakata
To:	TSI Testimony
Subject:	Support Bill SB 2693 and help us pay our fair share of taxes
Date:	Sunday, February 07, 2016 5:37:40 PM

My name is Evan Amakata, a real estate investor in Honolulu. I support Bill SB 2693 because it will promote home sharing and consequently it will increase the City's revenue and promote Hawaii's tourism by providing alternative, often more reasonable option to visitors.

Hearing date: 2/10/2016, 2:45 p.m., Room 225

Sincerely,

Evan Amakata

7467 Kekaa St Honolulu, HI 96825

From:	Evan Tong
To:	TSI Testimony
Subject:	Support Bill SB 2693 and help us pay our fair share of taxes
Date:	Sunday, February 07, 2016 11:07:32 AM

Bill SB 2693 Hearing date: 2/10/2016, 2:45 p.m., Room 225

As a Hawaiian resident, voter, and member of the home sharing community, I wanted to let you know why I support sensible rules for short term rentals and am hopeful for the passing of Bill SB 2693.

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Please show that you support your constituents and our voices and vote yes on Bill SB 2693.

Thank you so much.

Sincerely,

Evan Tong

2450 Koa avenue Honolulu, HI 96815

808 728 4646

From:	Evans McGowan
To:	TSI Testimony
Subject:	Support Bill SB 2693! Help us pay our fair share of taxes
Date:	Monday, February 08, 2016 11:31:38 PM

Bill SB 2693 Hearing date: 2/10/2016, 2:45 p.m., Room 225

I am a resident of Hawaii who uses Airbnb regularly to rent out a room in our house. We love sharing Aloha with our guests while also having another source of income. We regularly pay GET and TAT as a registered business on Hawaii. All of our guests love the homestay option (we have a spectacular view to go with it!) as an alternative to the larger resorts. As hard as they try, we are much closer to ohana than they would experience going through a corporation.

These sensible rules will ensure guests continue to get safe, unique and accountable housing options while also guaranteeing the state is receiving its much-needed tax income.

Sincerely,

Evans McGowan

PO Box 541 Hanalei, HI 96714

From:	Fabio G Da Silva
To:	TSI Testimony
Subject:	Support Bill SB 2693 and help us pay our fair share of taxes
Date:	Sunday, February 07, 2016 6:49:32 PM

Bill SB 2693 Hearing date: 2/10/2016, 2:45 p.m., Room 225

As a Hawaiian resident, voter, and member of the home sharing community, I wanted to let you know why I support sensible rules for short term rentals and am hopeful for the passing of Bill SB 2693.

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Please show that you support your constituents and our voices and vote yes on Bill SB 2693.

Thank you so much.

Sincerely,

Fabio G Da Silva

P.O Box 999 Waialua, HI 96791

808-227-7519

From:	Farrell Thurston
To:	TSI Testimony
Subject:	Support Bill SB 2693 and help us pay our fair share of taxes
Date:	Monday, February 08, 2016 4:28:13 AM

Bill SB 2693 Hearing date: 2/10/2016, 2:45 p.m., Room 225

Please support Bill SB 2693 so that the owners of property in Hawaii can more easily pay our fair share of accommodation taxes for the rooms that we rent out.

Sincerely,

Farrell Thurston

1000 Kamehaha V Hwy #126B Kaunakakai, HI 96748

From:	Francisco Arango
To:	TSI Testimony
Subject:	Support Bill SB 2693 and help us pay our fair share of taxes
Date:	Monday, February 08, 2016 9:31:30 AM

Bill SB 2693 Hearing date: 2/10/2016, 2:45 p.m., Room 225

As a state we always talk "Buy Local", but when our biggest industry, tourism, starts buying local we try to prevent it. Keep the tourism money in Hawaii buy buying from locals and not foreign hotel corporations. Let's not squander this opportunity to give more locals a piece of this industry.

Thank you,

Franco

1676 Ala moana Blvd., #308 Honolulu, HI 96815

Sincerely,

Francisco Arango

1676 Ala Moana Blvd 308 Honolulu, HI 96815

From:	Garrett Marrero
To:	TSI Testimony
Subject:	Support Bill SB 2693 and help us pay our fair share of taxes
Date:	Sunday, February 07, 2016 3:19:44 PM

Bill SB 2693 Hearing date: 2/10/2016, 2:45 p.m., Room 225

As a Hawaiian resident, voter, and member of the home sharing community, I wanted to let you know why I support sensible rules for short term rentals and am hopeful for the passing of Bill SB 2693.

Throughout Hawaii, Airbnb is helping families make ends meet. Home sharing helps take what is typically people's greatest expense – the cost of housing – and turns it into a way to generate helpful supplemental income. This keeps many people in the homes and the neighborhoods that they love.

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Please show that you support your constituents and our voices and vote yes on Bill SB 2693.

Thank you so much.

Sincerely,

Garrett Marrero

605 Lipoa Parkway Kihei, HI 96753

From:	Gayle Barklie
To:	TSI Testimony
Subject:	Support Bill SB 2693 and help us pay our fair share of taxes
Date:	Monday, February 08, 2016 12:50:23 PM

Bill SB 2693 Hearing date: 2/10/2016, 2:45 p.m., Room 225

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Please show that you support your constituents and our voices and vote yes on Bill SB 2693.

Thank you so much.

Sincerely,

Gayle Barklie

1135 Makawao ave Ste.103 Makawao, HI 96768

From:	George Lobley
To:	TSI Testimony
Subject:	Support Bill SB 2693 and help us pay our fair share of taxes
Date:	Sunday, February 07, 2016 7:16:12 PM

Bill SB 2693 Hearing date: 2/10/2016, 2:45 p.m., Room 225

I support SB 2693 because it gives Hawaii visitors many options for their vacation stay which empower consumer to choose what they want - instead of having limited choices due to regulation.

The home sharing benefit me to meet with all walks of life and share the friendship and Aloha! It also help our community by having visitors all over the world becoming aware of our beautiful neighborhood. If we can make all the administrative issues simple to comply, we can focus on being a better host to visitors, in effect, enlightening the visitors about the Aloha spirit we have here in Hawaii.

Sincerely,

George Lobley

1025 Hanohano Way Honolulu, HI 96825

808-382-7286

From:	Gina LeTourneur
To:	TSI Testimony
Subject:	Support Bill SB 2693 and help us pay our fair share of taxes
Date:	Monday, February 08, 2016 7:28:24 PM

Bill SB 2693 Hearing date: 2/10/2016, 2:45 p.m., Room 225

As a Hawaiian resident, voter, and member of the home sharing community, I wanted to let you know why I support sensible rules for short term rentals and am hopeful for the passing of Bill SB 2693.

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Please show that you support your constituents and our voices and vote yes on Bill SB 2693.

Thank you so much.

Sincerely,

Gina LeTourneur

58-140 Maika Way Haleiwa, HI 96712

808-782-4867

From:	Gladys Creitz Creitz
To:	TSI Testimony
Subject:	Support Bill SB 2693 and help us pay our fair share of taxes
Date:	Sunday, February 07, 2016 6:05:31 PM

Bill SB 2693 Hearing date: 2/10/2016, 2:45 p.m., Room 225

I am in favor of having the OPTION of having Airbnb assist with the collection of taxes.

Gladys Creitz 77-166 Ho'oilina Ct. Kailua-Kona, HI 96740

Sincerely,

Gladys Creitz Creitz

77-166 Ho'oilina Ct Kailua Kona, 96740

From:	<u>Glen Camp</u>
To:	TSI Testimony
Subject:	Support Bill SB 2693 and help us pay our fair share of taxes
Date:	Sunday, February 07, 2016 12:01:33 PM

Bill SB 2693 Hearing date: 2/10/2016, 2:45 p.m., Room 225

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Please show that you support your constituents and our voices and vote yes on Bill SB 2693.

Thank you so much.

Sincerely,

Glen Camp

45-571 Awanene way Kaneohe, HI 96744

(808) 551-1324

From:	Glendy Watkins
To:	TSI Testimony
Subject:	Support Bill SB 2693 and help us pay our fair share of taxes
Date:	Sunday, February 07, 2016 11:43:46 PM

Bill SB 2693 Hearing date: 2/10/2016, 2:45 p.m., Room 225

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Please show that you support your constituents and our voices and vote yes on Bill SB 2693.

Thank you so much.

Sincerely,

Glendy Watkins

1810 Kihi st Honolulu, HI 96821

From:	Graeme Reed
To:	TSI Testimony
Subject:	Support Bill SB 2693 and help us pay our fair share of taxes
Date:	Sunday, February 07, 2016 11:58:00 AM

Bill SB 2693 Hearing date: 2/10/2016, 2:45 p.m., Room 225

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Please show that you support your constituents and our voices and vote yes on Bill SB 2693.

Thank you so much.

Sincerely,

Graeme Reed

579 Farrington Highway #204 Kapolei, HI 96707

From:	Gregory Stanley
To:	TSI Testimony
Subject:	Support Bill SB 2693 and help us pay our fair share of taxes
Date:	Sunday, February 07, 2016 11:49:35 AM

Bill SB 2693 Hearing date: 2/10/2016, 2:45 p.m., Room 225

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Please show that you support your constituents and our voices and vote yes on Bill SB 2693.

Thank you so much.

Sincerely,

Gregory Stanley

2450 Prince Edward St. Apt807A Honolulu, HI 96815

808-518-9752

<u>SB2693</u>

Submitted on: 2/5/2016 Testimony for TSI/CPH on Feb 10, 2016 14:45PM in Conference Room 225

Submitted By	Organization	Testifier Position	Present at Hearing
Helen Petrovitch	Individual	Support	No

Comments: I support this bill because it is a good way to be sure the all users of airbnb will pay their GET and TAT taxes. Airbnb is willing and willing and able to do this and will do an accurate job. This will improve revenue for the state.

Please note that testimony submitted less than 24 hours prior to the hearing, improperly identified, or directed to the incorrect office, may not be posted online or distributed to the committee prior to the convening of the public hearing.

Do not reply to this email. This inbox is not monitored. For assistance please email webmaster@capitol.hawaii.gov
From:	Hillary Leano
To:	TSI Testimony
Subject:	Support Bill SB 2693 and help us pay our fair share of taxes
Date:	Sunday, February 07, 2016 11:43:44 AM

Bill SB 2693 Hearing date: 2/10/2016, 2:45 p.m., Room 225

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Please show that you support your constituents and our voices and vote yes on Bill SB 2693.

Thank you so much.

Sincerely,

Hillary Leano

747 Wiliwili st PH6 Honolulu, HI 96826

From:	Holly Algood
To:	TSI Testimony
Subject:	Support Bill SB 2693 and help us pay our fair share of taxes
Date:	Sunday, February 07, 2016 9:03:59 PM

Bill SB 2693 Hearing date: 2/10/2016, 2:45 p.m., Room 225

We have been an airbnb host for several years. We started offering visits to our offgrid home and farm to share our sustainability practices in hopes that others would join in protecting our planet. We have hosted people from around the world: policy makers, academics, architects, scientists, and even some newly weds on their honeymoons and couples celebrating special birthdays and anniversaries.

Airbnb connects people and brings revenue into our neighborhoods. We suuport bill SB 2693 so that airbnb can help us by making paying our GE and TAT taxes simplier.

Sincerely,

Holly Algood

55-3309 Hoea Makai Road Hawi, HI 96719

From:	Hope West
To:	TSI Testimony
Subject:	Support Bill SB 2693 and help us pay our fair share of taxes
Date:	Sunday, February 07, 2016 1:37:55 PM

Bill SB 2693 Hearing date: 2/10/2016, 2:45 p.m., Room 225

I am Hope West a Regiatered Nurse by trade and have been sharing my hale with visitors for the past 5 months. Home sharing allows me to show visitors to the island the true Aloha Spirit and assists me financially in affording the high cost of living.

I support Bill SB 2693 because I understand that taxes must be paid on the income received for these purposes and help our state to improve. The process to determine the amounts, how, and when to submit these has been very difficult to learn. Because I work full time as a nurse I am not able to meet readily with an accountant to assist and these services are very expensive. By allowing AirBNB to calculate and submit these taxes at the time of service the state would receive them in a timely manner and the administrative needs for me to continue sharing my home would be greatly reduced.

Thank you for your time in reviewing my support of bill 2693. I hope it will help to show the benefit of this bill to our state.

Sincerely,

Hope West

2847 Numana Rd Honolulu, HI 96819

From:	Howard Brunner
To:	TSI Testimony
Subject:	Support Bill SB 2693 and help us pay our fair share of taxes
Date:	Sunday, February 07, 2016 10:37:38 AM

Bill SB 2693 Hearing date: 2/10/2016, 2:45 p.m., Room 225

As a Hawaiian resident, voter, and member of the home sharing community, I wanted to let you know why I support sensible rules for short term rentals and am hopeful for the passing of Bill SB 2693.

Throughout Hawaii, Airbnb is helping families make ends meet. Home sharing helps take what is typically people's greatest expense – the cost of housing – and turns it into a way to generate helpful supplemental income. This keeps many people in the homes and the neighborhoods that they love.

Bill SB 2693 would benefit the home sharing community because it would relieve individual hosts of figuring out complicated and burdensome tax regulations and allow Airbnb to collect and remit Transient Accommodations Tax (TAT) and General Excise Tax (GET) on behalf of our community.

Please show that you support your constituents and our voices and vote yes on Bill SB 2693.

Thank you so much.

Sincerely,

Howard Brunner

660 Wainee Street J102 Lahaina, HI 96761

From:	Hung Bang Yip
To:	TSI Testimony
Subject:	Support Bill SB 2693 and help us pay our fair share of taxes
Date:	Monday, February 08, 2016 1:55:30 PM

Bill SB 2693 Hearing date: 2/10/2016, 2:45 p.m., Room 225

As a Hawaiian resident, voter, and member of the home sharing community, I wanted to let you know why I support sensible rules for short term rentals and am hopeful for the passing of Bill SB 2693.

Throughout Hawaii, Airbnb is helping families make ends meet. Home sharing helps take what is typically people's greatest expense – the cost of housing – and turns it into a way to generate helpful supplemental income. This keeps many people in the homes and the neighborhoods that they love.

Bill SB 2693 would benefit the home sharing community because it would relieve individual hosts of figuring out complicated and burdensome tax regulations and allow Airbnb to collect and remit Transient Accommodations Tax (TAT) and General Excise Tax (GET) on behalf of our community.

Please show that you support your constituents and our voices and vote yes on Bill SB 2693.

Thank you so much.

Sincerely,

Hung Bang Yip

1818 Lusitana Honolulu, HI 96813

From:	lan Fernandez
To:	TSI Testimony
Subject:	Support Bill SB 2693 and help us pay our fair share of taxes
Date:	Monday, February 08, 2016 3:49:50 PM

Bill SB 2693 Hearing date: 2/10/2016, 2:45 p.m., Room 225

We have to update the Short stay laws on this state. We have to give our tourists an options to stay at AirBNB versus our over priced hotels. More tourism money will flow in our state which we all need to survive.

Let's not allow the hotels to monopolize short term rentals. Empower our tourists by giving them the option of AirBNB. Thank you for your time.

Sincerely,

Ian Fernandez

88 Piikoi St. #501 Honolulu, HI 96814

From:	Ilana Moidel
To:	TSI Testimony
Subject:	Support Bill SB 2693 and help us pay our fair share of taxes
Date:	Sunday, February 07, 2016 12:01:34 PM

Bill SB 2693 Hearing date: 2/10/2016, 2:45 p.m., Room 225

As a Hawaiian resident, voter, and member of the home sharing community, I wanted to let you know why I support sensible rules for short term rentals and am hopeful for the passing of Bill SB 2693.

Throughout Hawaii, Airbnb is helping families make ends meet. Home sharing helps take what is typically people's greatest expense – the cost of housing – and turns it into a way to generate helpful supplemental income. This keeps many people in the homes and the neighborhoods that they love.

Bill SB 2693 would benefit the home sharing community because it would relieve individual hosts of figuring out complicated and burdensome tax regulations and allow Airbnb to collect and remit Transient Accommodations Tax (TAT) and General Excise Tax (GET) on behalf of our community.

Please show that you support your constituents and our voices and vote yes on Bill SB 2693.

Thank you so much.

Sincerely,

Ilana Moidel

211 Kilauea Ave Hilo, HI 96720

808-339-5959

From:	Irene Seiferling
To:	TSI Testimony
Subject:	Support Bill SB 2693 and help us pay our fair share of taxes
Date:	Monday, February 08, 2016 2:40:08 PM

Bill SB 2693 Hearing date: 2/10/2016, 2:45 p.m., Room 225

We are writing to express our support for the state legislature bill called SB 2693. The clear and simple rules proposed in this bill will protect host privacy and enable Airbnb to collect and remit applicable hotel and tourist taxes on behalf of our community.

We want to support Airbnb and this process to ensure timely and accurate tax reporting.

I.A. Seiferling Kona HI 8 Feb 2016

Sincerely,

Irene Seiferling

75-5919 Alii Drive Kona, HI 96740

808-238-0761

From:	James & Delora Benefiel
То:	TSI Testimony
Subject:	Support Bill SB 2693 and help us pay our fair share of taxes
Date:	Monday, February 08, 2016 7:52:11 AM

Bill SB 2693 Hearing date: 2/10/2016, 2:45 p.m., Room 225

As a Hawaiian resident, voter, and member of the home sharing community, I wanted to let you know why I support sensible rules for short term rentals and am hopeful for the passing of Bill SB 2693.

Throughout Hawaii, Airbnb and VRBO is helping families make ends meet. Home sharing helps take what is typically people's greatest expense – the cost of housing – and turns it into a way to generate helpful supplemental income. This keeps many people in the homes and the neighborhoods that they love. It also provides local residents with far greater choice and opportunity when they themselves travel within our beautiful state.

Bill SB 2693 would benefit the home sharing community because it would relieve individual hosts of figuring out complicated and burdensome tax regulations and allow Airbnb to collect and remit Transient Accommodations Tax (TAT) and General Excise Tax (GET) on behalf of our community. This system has been implemented in other states and is proving to be quite reliable and insures appropriate taxes are paid.

Please show that you support your constituents and our voices and vote yes on Bill SB 2693.

Thank you so much.

Sincerely,

James & Delora Benefiel

272472 Hawaii Belt Rd Papaikou, HI 96781

From:	james COLES
To:	TSI Testimony
Subject:	Support Bill SB 2693 and help us pay our fair share of taxes
Date:	Monday, February 08, 2016 12:14:03 PM

Bill SB 2693 Hearing date: 2/10/2016, 2:45 p.m., Room 225

As a Hawaiian resident, voter, and member of the home sharing community, I wanted to let you know why I support sensible rules for short term rentals and am hopeful for the passing of Bill SB 2693.

Throughout Hawaii, Airbnb is helping families make ends meet. Home sharing helps take what is typically people's greatest expense – the cost of housing – and turns it into a way to generate helpful supplemental income. This keeps many people in the homes and the neighborhoods that they love.

Bill SB 2693 would benefit the home sharing community because it would relieve individual hosts of figuring out complicated and burdensome tax regulations and allow Airbnb to collect and remit Transient Accommodations Tax (TAT) and General Excise Tax (GET) on behalf of our community.

Please show that you support your constituents and our voices and vote yes on Bill SB 2693.

Thank you so much.

Sincerely,

james COLES

555 university ave 3101 honolulu, HI 96826

From:	Jamie Borromeo
To:	TSI Testimony
Subject:	Support Bill SB 2693 and help us pay our fair share of taxes
Date:	Sunday, February 07, 2016 10:10:00 AM

Bill SB 2693 Hearing date: 2/10/2016, 2:45 p.m., Room 225

As a Hawaiian resident, voter, and member of the home sharing community, I wanted to let you know why I support sensible rules for short term rentals and am hopeful for the passing of Bill SB 2693.

Throughout Hawaii, Airbnb is helping families make ends meet. Home sharing helps take what is typically people's greatest expense – the cost of housing – and turns it into a way to generate helpful supplemental income. This keeps many people in the homes and the neighborhoods that they love.

Bill SB 2693 would benefit the home sharing community because it would relieve individual hosts of figuring out complicated and burdensome tax regulations and allow Airbnb to collect and remit Transient Accommodations Tax (TAT) and General Excise Tax (GET) on behalf of our community.

Please show that you support your constituents and our voices and vote yes on Bill SB 2693.

Thank you so much.

Sincerely,

Jamie Borromeo

79-984 Kealaola St Kealakekua HI, 96750

909 859 5354

From:	Jamie Doe
To:	TSI Testimony
Subject:	Support Bill SB 2693 and help us pay our fair share of taxes
Date:	Sunday, February 07, 2016 11:08:04 AM

Bill SB 2693 Hearing date: 2/10/2016, 2:45 p.m., Room 225

As a Hawaiian resident, voter, law abiding, taxpayer, and member of the home sharing community, I wanted to let you know why I support sensible rules for short term rentals and am hopeful for the passing of Bill SB 2693.

Throughout Hawaii, Airbnb is helping single mothers as myself make ends meet. After my divorce and paying my exhusband off so I could remain in my home with my two daughters, I started Airbnb to help supplement house payments. Home sharing helps take what is typically people's greatest expense – the cost of housing – and turns it into a way to generate helpful supplemental income. This keeps many people in the homes and the neighborhoods that they love.

I am fortunate that I have found a way to remain in my home which I love. Unfortunately, not many young local couples can afford to buy a home here and the cost to rent a home in my neighborhood is only affordable by military officers. I need a home, refuse to pay hight rent, and want to remain in Kailua. I am in no way getting wealthy, but I am able to pay my monthly mortgage.

Bill SB 2693 would benefit the home sharing community because it would relieve individual hosts of figuring out complicated and burdensome tax regulations and allow Airbnb to collect and remit Transient Accommodations Tax (TAT) and General Excise Tax (GET) on behalf of our community.

Please show that you support your constituents and our voices and vote yes on Bill SB 2693.

Thank you so much.

Sincerely,

Jamie Doe

1000 Kailua Rd kailua, 96734

808 292-0104

From:	Jan Zeh
To:	TSI Testimony
Subject:	Support Bill SB 2693 and help us pay our fair share of taxes FAIRLY!
Date:	Sunday, February 07, 2016 5:49:29 PM

Bill SB 2693 Hearing date: 2/10/2016, 2:45 p.m., Room 225

As a Hawaiian resident, voter, and NOT a member of the home sharing community, I wanted to let you know why I support sensible rules for short term rentals and am hopeful for the passing of Bill SB 2693.

Throughout Hawaii, Airbnb is helping families make ends meet. Home sharing helps take what is typically people's greatest expense – the cost of housing – and turns it into a way to generate helpful supplemental income. This keeps many people in the homes and the neighborhoods that they love.

Bill SB 2693 would benefit the home sharing community because it would relieve individual hosts of figuring out complicated and burdensome tax regulations and allow Airbnb to collect and remit Transient Accommodations Tax (TAT) and General Excise Tax (GET) on behalf of our community. If all appropriate taxes are paid (with or without attorneys), it seems fair to me.

Please show that you support your constituents and our voices and vote YES on Bill SB 2693.

Thank you so much.

Sincerely,

Jan Zeh

68-3710 Kimo Nui St Waikoloa, HI 96738

808 785 4407

From:	Jana Hogan
To:	TSI Testimony
Subject:	Support Bill SB 2693 and help us pay our fair share of taxes
Date:	Tuesday, February 09, 2016 4:55:34 AM

Bill SB 2693 Hearing date: 2/10/2016, 2:45 p.m., Room 225

-----To me, this is a win-win. I own a small condo in Kona and occasionally rent it out through Airbnb. How marvelous it would be to have them submit my taxes for me and not have to do all the confusing paperwork. AND, it would guarantee that the state gets all of its much-needed taxes, which I highly suspect it is not getting now.

I highly support this measure. PLEASE pass it!

Sincerely,

Jana Hogan P.O.Box 300 Gold Hill, OR 9752

-

Sincerely,

Jana Hogan

P.O.Box 300 Gold Hill, OR 97525

541-261-8611

From:	Janet Hunter
To:	TSI Testimony
Subject:	Support Bill SB 2693 and help us pay our fair share of taxes
Date:	Monday, February 08, 2016 6:04:26 PM

Bill SB 2693 Hearing date: 2/10/2016, 2:45 p.m., Room 225

Sincerely,

Janet Hunter

77-158 kaipoi place Kailua Kona, HI 96740

From:	Janina Fernandez
To:	TSI Testimony
Subject:	Support Bill SB 2693 and help us pay our fair share of taxes
Date:	Sunday, February 07, 2016 11:16:05 AM

Bill SB 2693 Hearing date: 2/10/2016, 2:45 p.m., Room 225

As a Hawaiian resident, voter, and member of the home sharing community, I wanted to let you know why I support sensible rules for short term rentals and am hopeful for the passing of Bill SB 2693.

Throughout Hawaii, Airbnb is helping families make ends meet. Home sharing helps take what is typically people's greatest expense – the cost of housing – and turns it into a way to generate helpful supplemental income. This keeps many people in the homes and the neighborhoods that they love.

Bill SB 2693 would benefit the home sharing community because it would relieve individual hosts of figuring out complicated and burdensome tax regulations and allow Airbnb to collect and remit Transient Accommodations Tax (TAT) and General Excise Tax (GET) on behalf of our community.

Please show that you support your constituents and our voices and vote yes on Bill SB 2693.

Thank you so much.

Sincerely,

Janina Fernandez

610 kuaaina way Kailua, HI 96734

808 232 7094

From:	Jasmine chu
To:	TSI Testimony
Subject:	Support Bill SB 2693 and help us pay our fair share of taxes
Date:	Sunday, February 07, 2016 10:37:34 AM

Bill SB 2693 Hearing date: 2/10/2016, 2:45 p.m., Room 225

As a Hawaiian resident, voter, and member of the home sharing community, I wanted to let you know why I support sensible rules for short term rentals and am hopeful for the passing of Bill SB 2693.

Throughout Hawaii, Airbnb is helping families make ends meet. Home sharing helps take what is typically people's greatest expense – the cost of housing – and turns it into a way to generate helpful supplemental income. This keeps many people in the homes and the neighborhoods that they love.

Bill SB 2693 would benefit the home sharing community because it would relieve individual hosts of figuring out complicated and burdensome tax regulations and allow Airbnb to collect and remit Transient Accommodations Tax (TAT) and General Excise Tax (GET) on behalf of our community.

Please show that you support your constituents and our voices and vote yes on Bill SB 2693.

Thank you so much.

Sincerely,

Jasmine chu

p o box 700512 kapolei, 96709

808 218 3334

From:	mailinglist@capitol.hawaii.gov
To:	TSI Testimony
Cc:	jasonkalani@gmail.com
Subject:	Submitted testimony for SB2693 on Feb 10, 2016 14:45PM
Date:	Monday, February 08, 2016 2:08:22 PM

<u>SB2693</u>

Submitted on: 2/8/2016 Testimony for TSI/CPH on Feb 10, 2016 14:45PM in Conference Room 225

Submitted By	Organization	Testifier Position	Present at Hearing
JASON PAZ	Individual	Support	No

Comments: I am writing to support this proposal. As you know, the housing prices in Hawaii are artificially high. The advent of Air BNB have made homes more affordable and its also allowed tourists to have a more affordable vacation in Hawaii. There are immense benefits for both locals and for tourists. Allowing AIR BNB to collect taxes on behalf of Air BNB hosts alleviates confusion about which tax laws are applicable and allows hosts to focus on hospitality. Without this measure, hosts can get confused on tax collection and the state could lose out on funds.

Please note that testimony submitted less than 24 hours prior to the hearing, improperly identified, or directed to the incorrect office, may not be posted online or distributed to the committee prior to the convening of the public hearing.

Do not reply to this email. This inbox is not monitored. For assistance please email webmaster@capitol.hawaii.gov

From:	Jason Woll
To:	TSI Testimony
Subject:	Support Bill SB 2693 and help us pay our fair share of taxes
Date:	Monday, February 08, 2016 10:14:51 AM

Bill SB 2693 Hearing date: 2/10/2016, 2:45 p.m., Room 225

My name is Jason Woll, a long time resident of Kailua, and a life time resident on Oahu. I am sending this letter in support of Bill SB 2693 to help with individuals pay taxes on income from vacation/short term rentals. This Bill makes sense allowing the State to receive it's fair share of taxes from individuals and small companies who may not have the resources to use lawyers and accountants. Any law to help streamline and make a process less complicated would be a benefit to a community. I am also in support of home sharing here in Hawaii and throughout the world. This allows people to experience different cultures and places without traveling to the traditional hotel tourist areas. Basically gives people more options, especially here in Hawaii where demand is high. The State and Counties would benefit more by actually receiving more TAT and GE taxes on a regular basis. The Bill would make it easier for individuals to pay taxes and be more honest about their incomes

Sincerely,

Jason Woll

122 Palapu St Kailua, HI 96734

808-722-3224

From:	Jeanne Borowski
То:	TSI Testimony
Subject:	Support Bill SB 2693 and help us pay our fair share of taxes
Date:	Sunday, February 07, 2016 5:04:04 PM

Bill SB 2693 Hearing date: 2/10/2016, 2:45 p.m., Room 225

Aloha, we have seen how much having affordable accommodations have increased and encouraged more families, and larger groups to be able to come on vacations to Kona, Hawaii. They spend more funds in our local community, and the funds they spend with us goes directly back into the local businesses. We have always paid all of the rental taxes but they are vary confusing for the guests and us. We support the SB 2693 bill as it will help us take care of our guests better so they will come back to Hawaii often.

Mahalo, Jeanne & Alan Borowski 74-5042 Palani rd. Kailua-Kona.HI 96740

Sincerely,

Jeanne Borowski

74-5042 Palani Rd Kailua-Kona, HI 96740

808 960-6442

Bill SB 2693 Hearing date: 2/10/2016, 2:45 p.m., Room 225

As a Hawaiian resident, voter, and member of the home sharing community, I wanted to let you know why I support sensible rules for short term rentals and am hopeful for the passing of Bill SB 2693.

Throughout Hawaii, Airbnb is helping families make ends meet. Home sharing helps take what is typically people's greatest expense – the cost of housing – and turns it into a way to generate helpful supplemental income. This keeps many people in the homes and the neighborhoods that they love.

Bill SB 2693 would benefit the home sharing community because it would relieve individual hosts of figuring out complicated and burdensome tax regulations and allow Airbnb to collect and remit Transient Accommodations Tax (TAT) and General Excise Tax (GET) on behalf of our community.

Please show that you support your constituents and our voices and vote yes on Bill SB 2693.

Thank you so much.

Sincerely,

Jeanne Ferrari-amas

4426 Hanamaulu pl Lihue, 96766

From:	Jeff Sorensen
To:	TSI Testimony
Subject:	Support Bill SB 2693 and help us pay our fair share of taxes
Date:	Sunday, February 07, 2016 11:16:06 AM

Bill SB 2693 Hearing date: 2/10/2016, 2:45 p.m., Room 225

As a Hawaiian resident, voter, and member of the home sharing community, I wanted to let you know why I support sensible rules for short term rentals and am hopeful for the passing of Bill SB 2693.

Throughout Hawaii, Airbnb is helping families make ends meet. Home sharing helps take what is typically people's greatest expense – the cost of housing – and turns it into a way to generate helpful supplemental income. This keeps many people in the homes and the neighborhoods that they love.

Bill SB 2693 would benefit the home sharing community because it would relieve individual hosts of figuring out complicated and burdensome tax regulations and allow Airbnb to collect and remit Transient Accommodations Tax (TAT) and General Excise Tax (GET) on behalf of our community.

Please show that you support your constituents and our voices and vote yes on Bill SB 2693.

Thank you so much.

Sincerely,

Jeff Sorensen

73-4704 kahualani rd Kailua Kona, HI 96740

From:	Jenifer Jenkins
To:	TSI Testimony
Subject:	Support Bill SB 2693 and help us pay our fair share of taxes
Date:	Sunday, February 07, 2016 10:13:43 AM

Bill SB 2693 Hearing date: 2/10/2016, 2:45 p.m., Room 225

As a Hawaiian resident, voter, and member of the home sharing community, I wanted to let you know why I support sensible rules for short term rentals and am hopeful for the passing of Bill SB 2693.

Throughout Hawaii, Airbnb is helping families make ends meet. Home sharing helps take what is typically people's greatest expense – the cost of housing – and turns it into a way to generate helpful supplemental income. This keeps many people in the homes and the neighborhoods that they love.

Bill SB 2693 would benefit the home sharing community because it would relieve individual hosts of figuring out complicated and burdensome tax regulations and allow Airbnb to collect and remit Transient Accommodations Tax (TAT) and General Excise Tax (GET) on behalf of our community.

Please show that you support your constituents and our voices and vote yes on Bill SB 2693.

Thank you so much.

Sincerely,

Jenifer Jenkins

1002 Prospect St Apt 1 Honolulu, HI 96822

Bill SB 2693

I am a Kauai resident and AirBNB host from time to time, a voter, and member of the home sharing community, I wanted to let you know I support this bill for sensible rules for short term rentals and am hopeful for the passing of Bill SB 2693.

Thank you so much.

Sincerely,

Jenn tyler

pobox 76 anahola, HI 96703

From:	Jennifer Gonzales
To:	<u>TSI Testimony</u>
Subject:	Support Bill SB 2693 and help us pay our fair share of taxes .Short term rentals do pay 14% in taxes more owners than not. We are also caretakers of our properties which is a plus to HI and our neighbors we are considerate of the neighbors concerning s
Date:	Sunday, February 07, 2016 11:52:04 AM

Bill SB 2693 Hearing date: 2/10/2016, 2:45 p.m., Room 225

As a Hawaiian resident, voter, and member of the home sharing community, I wanted to let you know why I support sensible rules for short term rentals and am hopeful for the passing of Bill SB 2693.

Throughout Hawaii, Airbnb is helping families make ends meet. Home sharing helps take what is typically people's greatest expense – the cost of housing – and turns it into a way to generate helpful supplemental income. This keeps many people in the homes and the neighborhoods that they love.

Bill SB 2693 would benefit the home sharing community because it would relieve individual hosts of figuring out complicated and burdensome tax regulations and allow Airbnb to collect and remit Transient Accommodations Tax (TAT) and General Excise Tax (GET) on behalf of our community.

Please show that you support your constituents and our voices and vote yes on Bill SB 2693.

Thank you so much.

Sincerely,

Jennifer Gonzales

313 LaLa Pl Kailua, HI 96734

808-262-2767

From:	Jennifer Goon
To:	TSI Testimony
Subject:	Support Bill SB 2693 and help us pay our fair share of taxes
Date:	Tuesday, February 09, 2016 8:31:45 AM

Bill SB 2693 Hearing date: 2/10/2016, 2:45 p.m., Room 225

My name is Jennifer Goon, born and raised in HI. I recently got married and had a 2nd child. My husband decided to move in and live with me and my parents meet. I have paid and filed my own taxes since age and has rented out his condo to help us make ends 14. However, in 2015 when we decided to rent out his condo, the tax laws have been so complicated and burdensome. We are trying to have an honest, simple life and pay our dues but the laws seem to prevent that.

My husband has been considering moving back to the mainland and having us move with him due to the high cost of living, complicated tax laws renting out his condo, etc. Please help me stay in this beautiful place of HI that I call home...

When I heard that Airbnb has offered to help collect and remit TAT and GET on behalf of our community - I was thrilled! It will help hosts such as ourselves and the government, it seems to only benefit everyone - so needless to say, I am 100% in support of Bill SB 2693! Mahalo!

Sincerely,

Jennifer Goon

1316 Piikoi Street Honolulu, HI 96814

808-391-2350

From:	Jennifer Miller
To:	TSI Testimony
Subject:	Support Bill SB 2693 and help us pay our fair share of taxes
Date:	Monday, February 08, 2016 5:28:09 AM

Bill SB 2693 Hearing date: 2/10/2016, 2:45 p.m., Room 225

Sincerely,

Jennifer Miller

4536 North Avenue San Diego, CA 92116

From:	Jeremy Munoz
To:	TSI Testimony
Subject:	Support Bill SB 2693 and help us pay our fair share of taxes
Date:	Sunday, February 07, 2016 12:58:22 PM

Bill SB 2693 Hearing date: 2/10/2016, 2:45 p.m., Room 225

Big hotels and special interests have no right to lobby against the people of Hawaii's property rights. They are protecting their own interests and making it even more difficult for small families to support themselves. Let the people who own property and live in hawaii decide individually for themselves whom they will share Aloha with and on what terms. The state stands to suffer if Bill SB 2693 does not pass because of lost tax revenue, not to mention all the struggling families trying to make ends meet.

Sincerely,

Jeremy Munoz

66-382 Kaamooloa Rd Waialua, HI 96791

808-754-8553

From:	Jill Jenkins
To:	TSI Testimony
Subject:	Support Bill SB 2693 and help us pay our fair share of taxes
Date:	Monday, February 08, 2016 7:55:47 AM

Bill SB 2693 Hearing date: 2/10/2016, 2:45 p.m., Room 225

As a Hawaiian resident, voter, and member of the home sharing community, I wanted to let you know why I support sensible rules for short term rentals and am hopeful for the passing of Bill SB 2693.

Throughout Hawaii, Airbnb is helping families make ends meet. Home sharing helps take what is typically people's greatest expense – the cost of housing – and turns it into a way to generate helpful supplemental income. This keeps many people in the homes and the neighborhoods that they love.

Bill SB 2693 would benefit the home sharing community because it would relieve individual hosts of figuring out complicated and burdensome tax regulations and allow Airbnb to collect and remit Transient Accommodations Tax (TAT) and General Excise Tax (GET) on behalf of our community.

Please show that you support your constituents and our voices and vote yes on Bill SB 2693.

Thank you so much.

Sincerely,

Jill Jenkins

P.O. Box 1464 Keaau, HI 96749

808 966-4642

From:	Joan Kutzer
To:	TSI Testimony
Subject:	Support Bill SB 2693 and help us pay our fair share of taxes
Date:	Sunday, February 07, 2016 6:07:34 PM

Bill SB 2693 Hearing date: 2/10/2016, 2:45 p.m., Room 225

As a Hawaiian resident, voter, and member of the home sharing community, I wanted to let you know why I support sensible rules for short term rentals and am hopeful for the passing of Bill SB 2693.

I travel inter island frequently and stay in AirBnb accomadations whenever I can. Not only does it help local people stay in their homes, but it helps people who need a place to stay at an affordable rate.

Throughout Hawaii, Airbnb is helping families make ends meet. Home sharing helps take what is typically people's greatest expense – the cost of housing – and turns it into a way to generate helpful supplemental income. This keeps many people in the homes and the neighborhoods that they love.

Bill SB 2693 would benefit the home sharing community because it would relieve individual hosts of figuring out complicated and burdensome tax regulations and allow Airbnb to collect and remit Transient Accommodations Tax (TAT) and General Excise Tax (GET) on behalf of our community.

Please show that you support your constituents and our voices and vote yes on Bill SB 2693.

Thank you so much.

Sincerely,

Joan Kutzer

PO Box 945 Kilauea, HI 96754

808-639-2053

From:	Joan Lamont
To:	TSI Testimony
Subject:	Support Bill SB 2693 and help us pay our fair share of taxes
Date:	Sunday, February 07, 2016 3:25:47 PM

Bill SB 2693 Hearing date: 2/10/2016, 2:45 p.m., Room 225

As a Hawaiian resident, voter, and member of the home sharing community, I wanted to let you know why I support sensible rules for short term rentals and am hopeful for the passing of Bill SB 2693.

Throughout Hawaii, Airbnb is helping families make ends meet. Home sharing helps take what is typically people's greatest expense – the cost of housing – and turns it into a way to generate helpful supplemental income. This keeps many people in the homes and the neighborhoods that they love.

Bill SB 2693 would benefit the home sharing community because it would relieve individual hosts of figuring out complicated and burdensome tax regulations and allow Airbnb to collect and remit Transient Accommodations Tax (TAT) and General Excise Tax (GET) on behalf of our community.

Please show that you support your constituents and our voices and vote yes on Bill SB 2693.

Although I have no intentions of having an AirBNB, I love staying in them when I travel, we need to keep this available to Hawaiian residents who wish to rent rooms out if they wish.

Thank you so much.

Sincerely,

Joan Lamont

74-1503 Hao Kuni St Kailua-Kona, HI 96740

From:	Joan Levy
To:	TSI Testimony
Subject:	Support Bill SB 2693 and help us pay our fair share of taxes
Date:	Sunday, February 07, 2016 6:05:32 PM

Bill SB 2693 Hearing date: 2/10/2016, 2:45 p.m., Room 225

I am a full time kauai resident for 23 years. I have seen long time, lifetime

Residents have to Leave kauai because they cannot afford their mortgage or rental costs had escalated beyond their reach. Air bnb tourist rentals would have allowed them to stay!

I have stayed in air bnb's in neighborhood areas in various cities n california, massachusetts, new york city and in mexico. Never creating any kind of problem with regard to traffic or parking or noise.

The hotel industry utilizes a completely different segment of the visitor population and will always get the lions share of the whole.

I wholly agree with the rest of this letter. Joan Levy, kapaa, HI

As a Hawaiian resident, voter, and member of the home sharing community, I wanted to let you know why I support sensible rules for short term rentals and am hopeful for the passing of Bill SB 2693.

Throughout Hawaii, Airbnb is helping families make ends meet. Home sharing helps take what is typically people's greatest expense – the cost of housing – and turns it into a way to generate helpful supplemental income. This keeps many people in the homes and the neighborhoods that they love.

Bill SB 2693 would benefit the home sharing community because it would relieve individual hosts of figuring out complicated and burdensome tax regulations and allow Airbnb to collect and remit Transient Accommodations Tax (TAT) and General Excise Tax (GET) on behalf of our community.

Please show that you support your constituents and our voices and vote yes on Bill SB 2693.

Thank you so much.

Sincerely,

Joan Levy

Pob 160 Kapaa, HI 96746

Bill SB 2693 Hearing date: 2/10/2016, 2:45 p.m., Room 225

As a Hawaiian resident, voter, and member of the home sharing community, I wanted to let you know why I support sensible rules for short term rentals and am hopeful for the passing of Bill SB 2693.

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Please show that you support your constituents and our voices and vote yes on Bill SB 2693.

Thank you so much.

Sincerely,

Jocelyn Lindsey Lindsey

64-5223 Nani Waimea Street Kamuela, HI 96743

From:	John Erwin
To:	TSI Testimony
Subject:	Support Bill SB 2693 and help us pay our fair share of taxes
Date:	Monday, February 08, 2016 6:55:52 AM

Bill SB 2693 Hearing date: 2/10/2016, 2:45 p.m., Room 225

We ask that you support this new bill. We own a single condo on Kauai. Dealing with the collection and remittance of GET and TA taxes is a pain in the behind given that we only own one condo and have to do the same paper work and online forms as if we owned 100 condos. Anything that would simplify the process and allow the companies that host our advertising and booking software would be welcome to the ohana that help us manage our condo locally in princeville Kauai, Hawaii.

Sincerely,

John Erwin

Box 666 Fraser, CO 80442

From:	John Johnson
To:	TSI Testimony
Subject:	Support Bill SB 2693 and help us pay our fair share of taxes
Date:	Monday, February 08, 2016 7:04:25 PM

Bill SB 2693 Hearing date: 2/10/2016, 2:45 p.m., Room 225

As a Hawaiian resident, voter, and member of the home sharing community, I wanted to let you know why I support sensible rules for short term rentals and am hopeful for the passing of Bill SB 2693.

Throughout Hawaii, Airbnb is helping families make ends meet. Home sharing helps take what is typically people's greatest expense – the cost of housing – and turns it into a way to generate helpful supplemental income. This keeps many people in the homes and the neighborhoods that they love.

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Please show that you support your constituents and our voices and vote yes on Bill SB 2693.

Thank you so much.

Sincerely,

John Johnson

1055 Kalo Place 3E HONOLULU, HI 96826

From:	Joy Golden
To:	TSI Testimony
Subject:	Support Bill SB 2693 and help us pay our fair share of taxes
Date:	Sunday, February 07, 2016 11:19:41 AM

Bill SB 2693 Hearing date: 2/10/2016, 2:45 p.m., Room 225

As a Hawaiian resident, voter, and member of the home sharing community, I wanted to let you know why I support sensible rules for short term rentals and am hopeful for the passing of Bill SB 2693.

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Please show that you support your constituents and our voices and vote yes on Bill SB 2693.

Thank you so much.

Sincerely,

Joy Golden

473 Ainalako road Hilo, 96720
From:	<u>K R Bennett</u>
To:	TSI Testimony
Subject:	Support Bill SB 2693 and help us pay our fair share of taxes
Date:	Sunday, February 07, 2016 1:49:42 PM

Bill SB 2693 Hearing date: 2/10/2016, 2:45 p.m., Room 225

I am writing today in SUPPORT of Bill SB 2693; as an airbnb Host since 2013. As 60yr olds, my husband and I were financially near devastation as an affect of the 2008 Recession. airbnb and the travel community have been a godsend for us.

We have a TAT#/tax i.d.We have gratefully and lawfully paid our share of the TAT & GET monies since our very first booking; while many others we know have NOT. And we pay for the services of a CPA so that we are accurate and contribute our fair share to State & County; we will continue to do such even if SB2693 is not successful.

We strongly believe SB 2693, allowing airbnb to collect these monies and remit to the Dept of Taxation would a) support B & B Hosts who do not have the monies for Professional services or individual expertise to file (p.s. Forms for filing Semi-Annually, Reconciliation, and G-45's are daunting to say the least!)

b) more accurately collect Tax Revenues

c) accurately hold the Host community responsible & Registered

d) continue to promote unique Host/Guest experiences. Personally, we do not have just a room to rent. We offer our lifestyle, a lifetime of love for Hawaii, our insights and Aloha to each Guest.

and finally e) from the financial perspective of our Guests they estimate their discretionary daily dollar spending to be an additional 3x to 4x their nightly rent. Ex: Meals, entertainment, activities, souvenirs, etc. That's a LOT of bang for the buck for many who may never have the chance to return to an enchanted holiday in Paradise.

Please support SB 2693 on our behalf. Mahalo

Sincerely,

K R Bennett

p o box 324 Mountain View, HI 96771

808-640-0777

From:	KAREN STAVASH
To:	TSI Testimony
Subject:	Support Bill SB 2693 and help us pay our fair share of taxes
Date:	Sunday, February 07, 2016 4:55:38 PM

Bill SB 2693 Hearing date: 2/10/2016, 2:45 p.m., Room 225

As a Hawaiian resident, voter, and member of the home sharing community, I wanted to let you know why I support sensible rules for short term rentals and am hopeful for the passing of Bill SB 2693.

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Please show that you support your constituents and our voices and vote yes on Bill SB 2693.

Thank you so much.

Sincerely,

KAREN STAVASH

415 DAIRY RD E128 KAHULUI, HI 96732

From:	Kathleen Dinman
To:	TSI Testimony
Subject:	Support Bill SB 2693 and help us pay our fair share of taxes
Date:	Sunday, February 07, 2016 11:26:01 PM

Bill SB 2693 Hearing date: 2/10/2016, 2:45 p.m., Room 225

Please pass this bill. Residents need extra income to pay kids college and property tax and repairs on house. I'm a widow with two children.

Kathleen Dinman 901 Aalapapa Dr Kailua HI 96734

Sincerely,

Kathleen Dinman

901 Aalapapa Dr Kailua, HI 96734

I believe Airbnb should remain the way it is! No government intervention, no more taxes! Airbnb is doing fine just the way it is.

Kathleen

Sincerely,

Kathleen KALEIKI-AhLo

1414 Dillingham Blvd. #210 Honolulu, HI 96817

Bill SB 2693 Hearing date: 2/10/2016, 2:45 p.m., Room 225

As a Hawaiian resident, voter, and member of the home sharing community, I wanted to let you know why I support sensible rules for short term rentals and am hopeful for the passing of Bill SB 2693.

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Please show that you support your constituents and our voices and vote yes on Bill SB 2693.

Thank you so much.

Kathleen Raskowksy Kailua

Sincerely,

Kathleen Raskowsky

PO Box 1330 Kailua, 96734

808-352-3588

February 8, 2016

State of Hawaii Senate Committee

Regarding: SB2693

Aloha, My name is Kathryn Reed. I am a home sharer with AIRbnb. I am semi-retired and I've had an extra room since my daughter moved to Las Vegas to raise her family. Being a host to visitors has been a great small business for me. My grown son lives with me and he is a great host as well. I cannot say enough good things about AIRbnb. They have opened doors for me to meet the most wonderful visitors from all over the world. The way AIRbnb operates allows me to host respectful tourists that want to experience Hawaii in homes and family environments. I really believe AIRbnb helps to bring more tourism to Hawaii. It is a personal experience for them that they cannot experience in a hotel.

I am writing in support of SB2693 as I do comply with the Hawaii State Tax laws and pay my T.A.T. and G.E.T. taxes. But this bill will help us to be able to be upfront with our guests regarding taxes that are incurred just as the hotels are able. AIRbnb is ready and willing to collect and remit T.A.T. and G.E.T. on the platform of our websites. This will be a great help in staying compliant with our taxes to the State of Hawaii. I appreciate that AIRbnb is wanting their hosts to be a continual benefit to our State.

Thank you for your time.

Sincerely, Kerd Kathryn Reed

From:	Katy DeBruin
To:	TSI Testimony
Subject:	Support Bill SB 2693 and help us pay our fair share of taxes
Date:	Sunday, February 07, 2016 3:55:36 PM

Bill SB 2693 Hearing date: 2/10/2016, 2:45 p.m., Room 225

As a Hawaiian resident, voter, and member of the home sharing community, I wanted to let you know why I support sensible rules for short term rentals and am hopeful for the passing of Bill SB 2693.

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Bill SB 2693 would benefit the home sharing community because it would relieve individual hosts of figuring out complicated and burdensome tax regulations and allow Airbnb to collect and remit Transient Accommodations Tax (TAT) and General Excise Tax (GET) on behalf of our community.

Please show that you support your constituents and our voices and vote yes on Bill SB 2693.

Thank you so much.

Sincerely,

Katy DeBruin

2223 AUPUNI ST Honolulu, HI 96817

From:	Kay Field
To:	TSI Testimony
Subject:	Support Bill SB 2693 and help us pay our fair share of taxes
Date:	Tuesday, February 09, 2016 6:19:38 AM

Bill SB 2693 Hearing date: 2/10/2016, 2:45 p.m., Room 225

----- We would like Airbnb to do figuring of TA and GE taxes. Sincerely, Kay Field

Sincerely,

Kay Field

1109 E. Village Circle Dr S Phoenix, AZ 85022

602-418-4357

From:	Keiko Walford
To:	TSI Testimony
Subject:	Support Bill SB 2693 and help us pay our fair share of taxes
Date:	Sunday, February 07, 2016 10:28:19 AM

Bill SB 2693 Hearing date: 2/10/2016, 2:45 p.m., Room 225

As a Hawaiian resident, voter, and member of the home sharing community, I wanted to let you know why I support sensible rules for short term rentals and am hopeful for the passing of Bill SB 2693.

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Bill SB 2693 would benefit the home sharing community because it would relieve individual hosts of figuring out complicated and burdensome tax regulations and allow Airbnb to collect and remit Transient Accommodations Tax (TAT) and General Excise Tax (GET) on behalf of our community.

Please show that you support your constituents and our voices and vote yes on Bill SB 2693.

Thank you so much.

Sincerely,

Keiko Walford

94 California ave Wahiawa, HI 96787

808-554-5174

From:	Ken Halvorsen
To:	TSI Testimony
Subject:	Support Bill SB 2693 and help us pay our fair share of taxes
Date:	Monday, February 08, 2016 1:40:24 PM

Bill SB 2693 Hearing date: 2/10/2016, 2:45 p.m., Room 225

Sincerely,

Ken Halvorsen

2581 Packers Rd Kelowna, British Columbia V1W2W7

250-860-6920

From:	Kent Backman
To:	TSI Testimony
Subject:	Support Bill SB 2693 and help us pay our fair share of taxes
Date:	Sunday, February 07, 2016 10:14:06 AM

Bill SB 2693 Hearing date: 2/10/2016, 2:45 p.m., Room 225

The sharing economy is here to stay, whether taxi companies or giant hotel chains like it or not. And like it or not, innovation will march on, and if the conglomerates (and government tax laws!) do not embrace innovation, they will suffer. iTunes and streaming music was the response to a demand delivering media in the form consumers wanted it, and piracy happened in the short term not because people were thieves at heart, but because record companies were slow to innovate. The sharing economy is similar to the streaming music industry in that innovation is the driver.

As a Hawaiian resident, voter, and member of the home sharing community, I wanted to let you know why I support sensible rules for short term rentals and am hopeful for the passing of Bill SB 2693.

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Please show that you support your constituents and our voices and vote yes on Bill SB 2693.

Mahalo!

Sincerely,

Kent Backman

2072 Halekoa Drive Honolulu, HI 96821

From:	mailinglist@capitol.hawaii.gov
To:	TSI Testimony
Cc:	kbbkevin@me.com
Subject:	Submitted testimony for SB2693 on Feb 10, 2016 14:45PM
Date:	Tuesday, February 09, 2016 11:41:05 AM

<u>SB2693</u>

Submitted on: 2/9/2016 Testimony for TSI/CPH on Feb 10, 2016 14:45PM in Conference Room 225

Submitted By	Organization	Testifier Position	Present at Hearing
kevin brewer	Individual	Support	No

Comments: Hi my name is Kevin and I'm writing in support of sb2693. this bill will help the host community and tourists feel secure that the taxes due are paid. I travel frequently and stay in hotels, bed and breakfast inns, and Airbnb. Hawaii must cater to all levels of tourists, not just the wealthy. These visitors shop in local shops, dine in local restaurants and get to see a side of Hawaii that is not available in Waikiki. If Hawaii doesn't adopt to changing tastes of travelers and changing technology we could lose the very tourists that come when they are young, fall in love with Hawaii and its music and culture, and continue to visit the rest of their lives. In closing I'd like to add that allowing the sharing economy to easily pay the taxes due will add revenue to the state, allowing the state to upgrade infrastructure, make needed improvements to the airport and be able to create more public housing. Aloha Kevin

Please note that testimony submitted <u>less than 24 hours prior to the hearing</u>, improperly identified, or directed to the incorrect office, may not be posted online or distributed to the committee prior to the convening of the public hearing.

Do not reply to this email. This inbox is not monitored. For assistance please email webmaster@capitol.hawaii.gov

From:	Kevin Kaminski
To:	TSI Testimony
Subject:	Support Bill SB 2693 and help us pay our fair share of taxes
Date:	Sunday, February 07, 2016 10:10:00 AM

Bill SB 2693 Hearing date: 2/10/2016, 2:45 p.m., Room 225

As a Hawaiian resident, voter, and member of the home sharing community, I wanted to let you know why I support sensible rules for short term rentals and am hopeful for the passing of Bill SB 2693.

Throughout Hawaii, Airbnb is helping families make ends meet. Home sharing helps take what is typically people's greatest expense – the cost of housing – and turns it into a way to generate helpful supplemental income. This keeps many people in the homes and the neighborhoods that they love.

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Please show that you support your constituents and our voices and vote yes on Bill SB 2693.

Thank you so much.

Sincerely,

Kevin Kaminski

67-480 kioe st waialua, HI 96791

808-284-0342

From:	Kevin Kraft
To:	TSI Testimony
Subject:	Support Bill SB 2693 and help us pay our fair share of taxes
Date:	Sunday, February 07, 2016 9:37:38 PM

Bill SB 2693 Hearing date: 2/10/2016, 2:45 p.m., Room 225

As a Hawaiian resident, voter, and member of the home sharing community, I wanted to let you know why I support sensible rules for short term rentals and am hopeful for the passing of Bill SB 2693.

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Please show that you support your constituents and our voices and vote yes on Bill SB 2693.

Thank you so much.

Sincerely,

Kevin Kraft

1088 bishop street #1128 Honolulu, 96813

From:	Khaila Sun
To:	TSI Testimony
Subject:	Support Bill SB 2693 and help us pay our fair share of taxes
Date:	Sunday, February 07, 2016 11:20:32 PM

Bill SB 2693 Hearing date: 2/10/2016, 2:45 p.m., Room 225

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Please show that you support your constituents and our voices and vote yes on Bill SB 2693.

Thank you so much.

Sincerely,

Khaila Sun

94-525 Meheuheu Placd Waipahu, HI 96797

<u>SB2693</u>

Submitted on: 2/9/2016 Testimony for TSI/CPH on Feb 10, 2016 14:45PM in Conference Room 225

Submitted By	Organization	Testifier Position	Present at Hearing
Kimberly Owen	Individual	Support	No

Comments: Not sure how to enable cookies so that I could upload a testimony document, so please accept this as my testimony in support of the transient tax bill #SB2693. If you allow for the tax to be gathered, it will certainly be for the benefit of the state, since I am sure there are people that are using space to rent out to Hawaii visitors, but are not paying the transient tax or any other sales tax for that matter. By allowing the organization, such as Airbnb, to gather the transient tax Hawaii can only will benefit from it.

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Do not reply to this email. This inbox is not monitored. For assistance please email webmaster@capitol.hawaii.gov

From:	korina varley
To:	TSI Testimony
Subject:	Support Bill SB 2693 and help us pay our fair share of taxes
Date:	Monday, February 08, 2016 2:55:48 PM

Bill SB 2693 Hearing date: 2/10/2016, 2:45 p.m., Room 225

As a Hawaiian resident, voter, and member of the home sharing community, I wanted to let you know why I support sensible rules for short term rentals and am hopeful for the passing of Bill SB 2693.

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Please show that you support your constituents and our voices and vote yes on Bill SB 2693.

Thank you so much.

Sincerely,

korina varley

91-803 Hanakahi St Ewa BEach, HI 96706

From:	Kristen Moux
To:	TSI Testimony
Subject:	Support Bill SB 2693 and help us pay our fair share of taxes
Date:	Sunday, February 07, 2016 9:14:22 PM

Bill SB 2693 Hearing date: 2/10/2016, 2:45 p.m., Room 225

As a Hawaiian resident, voter, and member of the home sharing community, I wanted to let you know why I support sensible rules for short term rentals and am hopeful for the passing of Bill SB 2693.

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Please show that you support your constituents and our voices and vote yes on Bill SB 2693.

Thank you so much.

Sincerely,

Kristen Moux

5205 Kilauea Ave Hi, HI 96816

From:	Kristin Takehara
To:	TSI Testimony
Subject:	Support Bill SB 2693 and help us pay our fair share of taxes
Date:	Sunday, February 07, 2016 5:40:31 PM

Bill SB 2693 Hearing date: 2/10/2016, 2:45 p.m., Room 225

As a Hawaiian resident, voter, and member of the home sharing community, I wanted to let you know why I support sensible rules for short term rentals and am hopeful for the passing of Bill SB 2693.

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Please show that you support your constituents and our voices and vote yes on Bill SB 2693.

Thank you so much.

Sincerely,

Kristin Takehara

99-670 Kaulainahee Pl Aiea HI, 96701

From:	Leah Reeves
To:	TSI Testimony
Subject:	Support Bill SB 2693 and help us pay our fair share of taxes
Date:	Sunday, February 07, 2016 10:37:38 AM

Bill SB 2693 Hearing date: 2/10/2016, 2:45 p.m., Room 225

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Please show that you support your constituents and our voices and vote yes on Bill SB 2693.

Thank you so much.

Sincerely,

Leah Reeves

530 north holokai place Haiku, HI 96708

808-573-1908

From:	Leland Schneider
To:	TSI Testimony
Subject:	Support Bill SB 2693 and help us pay our fair share of taxes
Date:	Monday, February 08, 2016 9:19:30 PM

Bill SB 2693 Hearing date: 2/10/2016, 2:45 p.m., Room 225

Sincerely,

Leland Schneider

715 S. Kihei Rd Kihei, HI 96753

From:	Lexi Ivey
To:	TSI Testimony
Subject:	Support Bill SB 2693 and help us pay our fair share of taxes
Date:	Sunday, February 07, 2016 11:40:50 AM

Bill SB 2693 Hearing date: 2/10/2016, 2:45 p.m., Room 225

As a Hawaiian resident, voter, and member of the home sharing community, I wanted to let you know why I support sensible rules for short term rentals and am hopeful for the passing of Bill SB 2693.

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Please show that you support your constituents and our voices and vote yes on Bill SB 2693.

Thank you so much.

Sincerely,

Lexi Ivey

99-060 kino-ole pl Aiea, HI 96701

From:	Lillian Nieves
To:	TSI Testimony
Subject:	Support Bill SB 2693 and help us pay our fair share of taxes
Date:	Monday, February 08, 2016 5:31:43 PM

Bill SB 2693 Hearing date: 2/10/2016, 2:45 p.m., Room 225

Please support Airbnb. Homesharing not only provides opportunities for tourists to visit Hawaii in an affordable manner but introduces them to the culture in a way no other venue can offer. In addition it offers home owners an opportunity to earn supplemental income that is much needed due to the high cost of living in Hawaii.

Sincerely,

Lillian Nieves

PO box 223121 Princeville, HI 96722

From:	linda schutt
To:	TSI Testimony
Subject:	Support Bill SB 2693 and help us pay our fair share of taxes
Date:	Sunday, February 07, 2016 12:31:33 PM

Bill SB 2693 Hearing date: 2/10/2016, 2:45 p.m., Room 225

We have been active with Air BnB for a year now and it has been an incredible opportunity to meet new people while sharing the real Hawaii with them. Our lives have been enriched through these individuals and families who came as strangers and left as very good friends. Air BnB is a most effective tool for helping people create world peace and understanding. Yes, it helps to have some extra money because we are retired AND we report our income as well as pay our taxes to all agencies. However, the most important benefit is sharing our home and culture for a better understanding of how we are all so similar regardless of where we live. Please support this bill and allow people like us to have this experience.

Sincerely, Linda Schutt Ocean View HI

Sincerely,

linda schutt

pob 377260 ocean view, HI 96737

From:	Lisa Cervantes
To:	TSI Testimony
Subject:	Support Bill SB 2693 and help us pay our fair share of taxes
Date:	Sunday, February 07, 2016 12:04:17 PM

Bill SB 2693 Hearing date: 2/10/2016, 2:45 p.m., Room 225

As a Hawaiian resident, voter, and member of the home sharing community, I wanted to let you know why I support sensible rules for short term rentals and am hopeful for the passing of Bill SB 2693.

Throughout Hawaii, Airbnb is helping families make ends meet. Home sharing helps take what is typically people's greatest expense – the cost of housing – and turns it into a way to generate helpful supplemental income. This keeps many people in the homes and the neighborhoods that they love.

Bill SB 2693 would benefit the home sharing community because it would relieve individual hosts of figuring out complicated and burdensome tax regulations and allow Airbnb to collect and remit Transient Accommodations Tax (TAT) and General Excise Tax (GET) on behalf of our community.

Please show that you support your constituents and our voices and vote yes on Bill SB 2693.

Thank you so much.

Sincerely,

Lisa Cervantes

3311 Uwila Place Koloa, HI 96756

From:	Lisa Cloward
To:	TSI Testimony
Subject:	Support Bill SB 2693 and help us pay our fair share of taxes
Date:	Sunday, February 07, 2016 10:26:13 AM

Bill SB 2693 Hearing date: 2/10/2016, 2:45 p.m., Room 225

As a Hawaiian resident, voter, and member of the home sharing community, I wanted to let you know why I support sensible rules for short term rentals and am hopeful for the passing of Bill SB 2693.

Throughout Hawaii, Airbnb is helping families make ends meet. Home sharing helps take what is typically people's greatest expense – the cost of housing – and turns it into a way to generate helpful supplemental income. This keeps many people in the homes and the neighborhoods that they love.

Bill SB 2693 would benefit the home sharing community because it would relieve individual hosts of figuring out complicated and burdensome tax regulations ando allow Airbnb to collect and remit Transient Accommodations Tax (TAT) and General Excise Tax (GET) on behalf of our community.

Please show that you support your constituents and our voices and vote yes on Bill SB 2693.

Thank you so much.

Sincerely,

Lisa Cloward

3657 Tantalus dr Honolulu, HI 96822

From:	<u>Liz Dunn</u>
To:	TSI Testimony
Subject:	Support Bill SB 2693 and help us pay our fair share of taxes
Date:	Sunday, February 07, 2016 6:49:33 PM

Bill SB 2693 Hearing date: 2/10/2016, 2:45 p.m., Room 225

As a Hawaiian resident, voter, and member of the home sharing community, I wanted to let you know why I support sensible rules for short term rentals and am hopeful for the passing of Bill SB 2693.

Throughout Hawaii, Airbnb is helping families make ends meet. Home sharing helps take what is typically people's greatest expense – the cost of housing – and turns it into a way to generate helpful supplemental income. This keeps many people in the homes and the neighborhoods that they love.

Bill SB 2693 would benefit the home sharing community because it would relieve individual hosts of figuring out complicated and burdensome tax regulations and allow Airbnb to collect and remit Transient Accommodations Tax (TAT) and General Excise Tax (GET) on behalf of our community.

Please show that you support your constituents and our voices and vote yes on Bill SB 2693.

Thank you so much.

Sincerely,

Liz Dunn

1415 Victoria St 411 Honolulu, HI 96822

From:	Lloyd Kuribayashi
To:	TSI Testimony
Subject:	Support Bill SB 2693 and help us pay our fair share of taxes
Date:	Sunday, February 07, 2016 11:19:41 AM

Bill SB 2693 Hearing date: 2/10/2016, 2:45 p.m., Room 225

As a Hawaiian resident, voter, and member of the home sharing community, I wanted to let you know why I support sensible rules for short term rentals and am hopeful for the passing of Bill SB 2693.

Throughout Hawaii, Airbnb is helping families make ends meet. Home sharing helps take what is typically people's greatest expense – the cost of housing – and turns it into a way to generate helpful supplemental income. This keeps many people in the homes and the neighborhoods that they love.

Bill SB 2693 would benefit the home sharing community because it would relieve individual hosts of figuring out complicated and burdensome tax regulations and allow Airbnb to collect and remit Transient Accommodations Tax (TAT) and General Excise Tax (GET) on behalf of our community.

Please show that you support your constituents and our voices and vote yes on Bill SB 2693.

Thank you so much.

Sincerely,

Lloyd Kuribayashi

4788 aukai av Honolulu, HI 96816

808-276-9887

From:	Loretta Ross
To:	TSI Testimony
Subject:	Support Bill SB 2693 and help us pay our fair share of taxes
Date:	Sunday, February 07, 2016 4:32:03 PM

Bill SB 2693 Hearing date: 2/10/2016, 2:45 p.m., Room 225

-----I am supporting this bill! Just to make it easier~-

Sincerely,

Loretta Ross

6634 Titanite Place Carlsbad, CA 92009

From:	Maggie Stryker
To:	TSI Testimony
Subject:	Support Bill SB 2693 and help us pay our fair share of taxes
Date:	Monday, February 08, 2016 3:51:14 AM

Bill SB 2693 Hearing date: 2/10/2016, 2:45 p.m., Room 225

As a prior Hawaiian resident, voter, and member of the home sharing community, I wanted to let you know why I support sensible rules for short term rentals and am hopeful for the passing of Bill SB 2693.

Throughout Hawaii, Airbnb is helping families make ends meet. Home sharing helps take what is typically people's greatest expense – the cost of housing – and turns it into a way to generate helpful supplemental income. This keeps many people in the homes and the neighborhoods that they love.

Bill SB 2693 would benefit the home sharing community because it would relieve individual hosts of figuring out complicated and burdensome tax regulations and allow Airbnb to collect and remit Transient Accommodations Tax (TAT) and General Excise Tax (GET) on behalf of our community.

Please show that you support your constituents and our voices and vote yes on Bill SB 2693.

Thank you so much.

Sincerely,

Maggie Stryker

121 Liberty Street Madison, CT 06443

From:	Malia Doe
To:	TSI Testimony
Subject:	Support Bill SB 2693 and help us pay our fair share of taxes
Date:	Monday, February 08, 2016 12:37:41 PM

Bill SB 2693

Hearing date: 2/10/2016, 2:45 p.m., Room 225

-I am strong supporter of a quiet, peaceful community and a strong supporter of community residents who choose to open their homes to paying guests. The cost of living in Hawaii is very high and the traditional tourism industry offers mainly low wage jobs while the profits go to executives and big corporations outside of the state. Today the tourism industry has never been more profitable, yet the number of homeless people and low wage workers in Hawaii has never been so high. Allowing residents to open a part of their homes to welcome tourists from all over the world will allow tourism profits to go directly into the pockets of Hawaii's citizens, and will allow more people, who could not have afforded it otherwise, to buy their own homes. Local communities will also benefit from increased business. The Air BNB traveler wants to experience the local neighborhoods and customs and is not looking for a polished, marketed "tourist experience". Neighborhoods will benefit economic ally

while keeping their unique local style. Local families will benefit from interacting with interested travelers form all over the world eager to meet, learn about, and become friends with local residents. The benefits of Air BNB go much farther than just earning money. I also support my local community by paying my fair share of taxes, and I strongly support this bill that would allow Air BNB owners to easily pay their fair share to support Hawaii's infrastructure. This bill would lift the burden of tax collection from the government and allow Air BNB operators to pay their fair share as most of them would like to do. Air BNB is the way of the future, it is worldwide, and it will not go away, the only choice is to make tax collection easier and fairer for everyone by supporting SB 2693.---

Sincerely,

Malia Doe

123 Friendly Road Small Town, HI 12345

From:	Malia Siu
To:	TSI Testimony
Subject:	Support Bill SB 2693 and help us pay our fair share of taxes
Date:	Sunday, February 07, 2016 11:40:55 AM

Bill SB 2693 Hearing date: 2/10/2016, 2:45 p.m., Room 225

As a Hawaiian resident, voter, and member of the home sharing community, I wanted to let you know why I support sensible rules for short term rentals and am hopeful for the passing of Bill SB 2693.

Hawaii owners need help in staying above water- this bill will help keep us in our homes and Not on the streets!

Throughout Hawaii, Airbnb is helping families make ends meet. Home sharing helps take what is typically people's greatest expense – the cost of housing – and turns it into a way to generate helpful supplemental income. This keeps many people in the homes and the neighborhoods that they love.

Bill SB 2693 would benefit the home sharing community because it would relieve individual hosts of figuring out complicated and burdensome tax regulations and allow Airbnb to collect and remit Transient Accommodations Tax (TAT) and General Excise Tax (GET) on behalf of our community.

Please show that you support your constituents and our voices and vote yes on Bill SB 2693.

Thank you so much.

Sincerely,

Malia Siu

614 Kapahulu Ave #200 Honolulu, HI 96816

808-735-4200

From:	Malian Lahey
To:	TSI Testimony
Subject:	Support Bill SB 2693 and help us pay our fair share of taxes
Date:	Sunday, February 07, 2016 3:28:07 PM

Bill SB 2693 Hearing date: 2/10/2016, 2:45 p.m., Room 225

As a Hawaiian resident, voter, and member of the home sharing community, I wanted to let you know why I support sensible rules for short term rentals and am hopeful for the passing of Bill SB 2693.

People have just as much right to earn money in the accommodations industry as big corporations.

I love Airbnb because it makes traveling affordable in Hawaii.

Throughout Hawaii, Airbnb is helping families make ends meet. Home sharing helps take what is typically people's greatest expense – the cost of housing – and turns it into a way to generate helpful supplemental income. This keeps many people in the homes and the neighborhoods that they love.

Bill SB 2693 would benefit the home sharing community because it would relieve individual hosts of figuring out complicated and burdensome tax regulations and allow Airbnb to collect and remit Transient Accommodations Tax (TAT) and General Excise Tax (GET) on behalf of our community.

Please show that you support your constituents and our voices and vote yes on Bill SB 2693.

Thank you so much.

Sincerely,

Malian Lahey

PO Box 192 Pahala, HI 96777

From:	Marcelo Kozama
To:	TSI Testimony
Subject:	Support Bill SB 2693 and help us pay our fair share of taxes
Date:	Monday, February 08, 2016 2:52:08 AM

Bill SB 2693 Hearing date: 2/10/2016, 2:45 p.m., Room 225

My name is Marcelo and support Bill SB 2693 because it relieve individual hosts of figuring out complicated and burdensome tax regulations and also allow Airbnb to collect and remit Transient Accommodations Tax (TAT) and General Excise Tax (GET) on behalf of our community. It Protect host privacy and streamline registration requirements by allowing hosts to post Airbnb's tax registration number in lieu of individual tax ID numbers.

Sincerely,

Marcelo Kozama

53, Pualu Loop Lahaina, HI 96.761

Sincerely,

Marcelo Kozama

53, pualu loop Lahaina, HI 96761

From:	Margaret Bergman
To:	TSI Testimony
Subject:	Support Bill SB 2693 and help us pay our fair share of taxes
Date:	Sunday, February 07, 2016 10:13:41 AM

Bill SB 2693 Hearing date: 2/10/2016, 2:45 p.m., Room 225

As a Hawaiian resident, voter, and member of the home sharing community, I wanted to let you know why I support sensible rules for short term rentals and am hopeful for the passing of Bill SB 2693.

Throughout Hawaii, Airbnb is helping families make ends meet. Home sharing helps take what is typically people's greatest expense – the cost of housing – and turns it into a way to generate helpful supplemental income. This keeps many people in the homes and the neighborhoods that they love.

Bill SB 2693 would benefit the home sharing community because it would relieve individual hosts of figuring out complicated and burdensome tax regulations and allow Airbnb to collect and remit Transient Accommodations Tax (TAT) and General Excise Tax (GET) on behalf of our community.

Please show that you support your constituents and our voices and vote yes on Bill SB 2693.

Thank you so much.

Sincerely,

Margaret Bergman

3024 Alapali Place Honolulu, HI 96815

808-295-8799

From:	Margaret Lynch
To:	TSI Testimony
Subject:	Support Bill SB 2693 and help us pay our fair share of taxes
Date:	Monday, February 08, 2016 6:40:09 AM

Bill SB 2693 Hearing date: 2/10/2016, 2:45 p.m., Room 225

Sincerely,

Margaret Lynch

hc2 6440 Keaau, HI 96749
From:	Mark Bell
To:	TSI Testimony
Subject:	Support Bill SB 2693 and help us pay our fair share of taxes
Date:	Sunday, February 07, 2016 12:01:34 PM

Bill SB 2693 Hearing date: 2/10/2016, 2:45 p.m., Room 225

When my mom passed away, Airbnb was a blessing. My father had visitors to keep him company and he was able to make some money to make ends meet. He just passed away but thanks to Airbnb, his life was much better.

As a Hawaiian resident, voter, and member of the home sharing community, I wanted to let you know why I support sensible rules for short term rentals and am hopeful for the passing of Bill SB 2693.

Throughout Hawaii, Airbnb is helping families make ends meet. Home sharing helps take what is typically people's greatest expense – the cost of housing – and turns it into a way to generate helpful supplemental income. This keeps many people in the homes and the neighborhoods that they love.

Bill SB 2693 would benefit the home sharing community because it would relieve individual hosts of figuring out complicated and burdensome tax regulations and allow Airbnb to collect and remit Transient Accommodations Tax (TAT) and General Excise Tax (GET) on behalf of our community.

Please show that you support your constituents and our voices and vote yes on Bill SB 2693.

Thank you so much.

Sincerely,

Mark Bell

2143 Eheu St Honolulu, HI 96817

From:	Mark Gosling
To:	TSI Testimony
Subject:	Support Bill SB 2693 and help us pay our fair share of taxes
Date:	Sunday, February 07, 2016 11:22:10 AM

Bill SB 2693 Hearing date: 2/10/2016, 2:45 p.m., Room 225

As a Hawaiian resident, voter, and member of the home sharing community, I wanted to let you know why I support sensible rules for short term rentals and am hopeful for the passing of Bill SB 2693.

Throughout Hawaii, Airbnb is helping families make ends meet. Home sharing helps take what is typically people's greatest expense – the cost of housing – and turns it into a way to generate helpful supplemental income. This keeps many people in the homes and the neighborhoods that they love.

Bill SB 2693 would benefit the home sharing community because it would relieve individual hosts of figuring out complicated and burdensome tax regulations and allow Airbnb to collect and remit Transient Accommodations Tax (TAT) and General Excise Tax (GET) on behalf of our community.

Please show that you support your constituents and our voices and vote yes on Bill SB 2693.

Thank you so much.

Sincerely,

Mark Gosling

430 Keoniana St., #708 Address 2 Honolulu, HI 96815

From:	Mark Hagadone, Ph.D.
То:	TSI Testimony
Subject:	Support Bill SB 2693 and help us pay our fair share of taxes
Date:	Tuesday, February 09, 2016 10:34:08 AM

Bill SB 2693 Hearing date: 2/10/2016, 2:45 p.m., Room 225

I support SB2693 because it represents a common sense approach for those participating in home sharing in Hawaii. It provides a streamlined pathway for Hosts to pay their fair share of taxes to the government without evoking complicated short term rental laws which often have the unintended consequence of making accurate compliance more difficult to achieve. This common sense approach helps home sharing hosts efficiently and accurately pay taxes "without" burdening the Government. It provides a "self policing" mechanism for the expanding hosting environment and efficiently provides a vehicle for collecting taxable income to the benefit of the State Government and its citizens without over regulation. Hosting is here to stay, the State has a REAL opportunity for thoughtful, efficient income sourcing through this Bill. I support and urge its passage.

Sincerely,

Mark Hagadone, Ph.D.

3615 Harding Avenue Suite 304 Honolulu, HI 96816

808-721-3060

From:	Mary Crumbacher
To:	TSI Testimony
Subject:	Support Bill SB 2693 and help us pay our fair share of taxes
Date:	Sunday, February 07, 2016 1:49:38 PM

Bill SB 2693 Hearing date: 2/10/2016, 2:45 p.m., Room 225

As a Hawaiian resident, voter, and member of the home sharing community, I wanted to let you know why I support sensible rules for short term rentals and am hopeful for the passing of Bill SB 2693.

Throughout Hawaii, Airbnb is helping families make ends meet. Home sharing helps take what is typically people's greatest expense – the cost of housing – and turns it into a way to generate helpful supplemental income. This keeps many people in the homes and the neighborhoods that they love.

Bill SB 2693 would benefit the home sharing community because it would relieve individual hosts of figuring out complicated and burdensome tax regulations and allow Airbnb to collect and remit Transient Accommodations Tax (TAT) and General Excise Tax (GET) on behalf of our community.

Please show that you support your constituents and our voices and vote yes on Bill SB 2693.

Thank you so much.

Sincerely,

Mary Crumbacher

3706 Lwr Honoapiilani Rd Apt D33 Lahaina, HI 96761

808-280-3711

From:	Mary Nishita
To:	TSI Testimony
Subject:	Support Bill SB 2693 and help us pay our fair share of taxes
Date:	Monday, February 08, 2016 10:25:36 AM

Bill SB 2693 Hearing date: 2/10/2016, 2:45 p.m., Room 22-----

I completely support Bill SB2693. It would be very convenient and helpful if Airbnb could collect and remit TAT and excise taxes directly to the State of Hawaii.

Sincerely,

Mary Nishita

77-6516 Princess Keelikolani Drive Kailua-Kona, HI 96740

808-328-8440

From:	Matthew Porter
To:	TSI Testimony
Subject:	Support Bill SB 2693 and help us pay our fair share of taxes
Date:	Tuesday, February 09, 2016 4:52:07 AM

Bill SB 2693 Hearing date: 2/10/2016, 2:45 p.m., Room 225

I'm writing in support of SB 2693. As an owner of a rental property on Kauai and compliant taxpayer, I eagerly await passage of SB 2693. My business partners and I have found that owners that are evading rental property taxes create a bad name for all owners that legitimately manage rental properties. Although not residents, we are regular visitors to Hawaii and well aware of the unique needs of the State of Hawaii to protect the culture and environment. SB 2693 is a strong step in the right direction to recover lost tax revenue by allowing rental brokers to collect the required tax directly from visitors.

Sincerely,

Matthew Porter

10415 Red Rose Drive Wadsworth, OH 44281

+1 330 331 8406

From:	Max J.
To:	TSI Testimony
Subject:	Support Bill SB 2693 and help us pay our fair share of taxes
Date:	Sunday, February 07, 2016 10:45:53 PM

Bill SB 2693 Hearing date: 2/10/2016, 2:45 p.m., Room 225

As a Hawaiian resident, voter, and member of the home sharing community, I wanted to let you know why I support sensible rules for short term rentals and am hopeful for the passing of Bill SB 2693.

Throughout Hawaii, Airbnb is helping families make ends meet. Home sharing helps take what is typically people's greatest expense – the cost of housing – and turns it into a way to generate helpful supplemental income. This keeps many people in the homes and the neighborhoods that they love.

Bill SB 2693 would benefit the home sharing community because it would relieve individual hosts of figuring out complicated and burdensome tax regulations and allow Airbnb to collect and remit Transient Accommodations Tax (TAT) and General Excise Tax (GET) on behalf of our community.

Please show that you support your constituents and our voices and vote yes on Bill SB 2693.

Thank you so much.

Sincerely,

Max J.

2444 Hihiwai st Honolulu, HI 96826

From:	Melanie Hartshorn
To:	TSI Testimony
Subject:	Support Bill SB 2693 and help us pay our fair share of taxes
Date:	Monday, February 08, 2016 6:28:01 PM

Bill SB 2693 Hearing date: 2/10/2016, 2:45 p.m., Room 225

As a Hawaiian resident, voter, and member of the home sharing community, I wanted to let you know why I support sensible rules for short term rentals and am hopeful for the passing of Bill SB 2693.

Throughout Hawaii, Airbnb is helping families make ends meet. Home sharing helps take what is typically people's greatest expense – the cost of housing – and turns it into a way to generate helpful supplemental income. This keeps many people in the homes and the neighborhoods that they love.

Bill SB 2693 would benefit the home sharing community because it would relieve individual hosts of figuring out complicated and burdensome tax regulations and allow Airbnb to collect and remit Transient Accommodations Tax (TAT) and General Excise Tax (GET) on behalf of our community.

Please show that you support your constituents and our voices and vote yes on Bill SB 2693.

Thank you so much.

Sincerely,

Melanie Hartshorn

5160 Kahana St Kapaa, HI 96746

From:	Melba Yee
To:	TSI Testimony
Subject:	Support Bill SB 2693 and help us pay our fair share of taxes
Date:	Monday, February 08, 2016 9:01:49 AM

Bill SB 2693 Hearing date: 2/10/2016, 2:45 p.m., Room 225

As a Hawaiian resident, voter, and member of the home sharing community, I wanted to let you know why I support sensible rules for short term rentals and am hopeful for the passing of Bill SB 2693.

Throughout Hawaii, Airbnb is helping families make ends meet. Home sharing helps take what is typically people's greatest expense – the cost of housing – and turns it into a way to generate helpful supplemental income. This keeps many people in the homes and the neighborhoods that they love.

Bill SB 2693 would benefit the home sharing community because it would relieve individual hosts of figuring out complicated and burdensome tax regulations and allow Airbnb to collect and remit Transient Accommodations Tax (TAT) and General Excise Tax (GET) on behalf of our community.

Please show that you support your constituents and our voices and vote yes on Bill SB 2693.

Thank you so much.

Sincerely,

Melba Yee

98-1739A Kaahumanu St Apt A Aiea, HI 96701

From:	Michael Harvey
To:	TSI Testimony
Subject:	Support Bill SB 2693 and help us pay our fair share of taxes
Date:	Sunday, February 07, 2016 5:16:03 PM

Bill SB 2693 Hearing date: 2/10/2016, 2:45 p.m., Room 225

----- I support this bill. I wish that our government would stop trying to always make things harder for us hardworking individuals just trying to make a honest living and support our families.

Michael

Sincerely,

Michael Harvey

Po Box 111 Anahola, HI 96703

From:	Michael Morimoto
To:	TSI Testimony
Subject:	Support Bill SB 2693 and help us pay our fair share of taxes
Date:	Monday, February 08, 2016 10:04:05 AM

Bill SB 2693 Hearing date: 2/10/2016, 2:45 p.m., Room 225

As a Hawaiian resident, voter, and member of the home sharing community, I wanted to let you know why I support sensible rules for short term rentals and am hopeful for the passing of Bill SB 2693.

Throughout Hawaii, Airbnb is helping families make ends meet. Home sharing helps take what is typically people's greatest expense – the cost of housing – and turns it into a way to generate helpful supplemental income. This keeps many people in the homes and the neighborhoods that they love.

Bill SB 2693 would benefit the home sharing community because it would relieve individual hosts of figuring out complicated and burdensome tax regulations and allow Airbnb to collect and remit Transient Accommodations Tax (TAT) and General Excise Tax (GET) on behalf of our community.

Please show that you support your constituents and our voices and vote yes on Bill SB 2693.

Thank you so much.

Sincerely,

Michael Morimoto

1424 Ahuawa pl Honolulu, HI 96816

From:	Michelle Andrie
To:	TSI Testimony
Subject:	Support Bill SB 2693 and help us pay our fair share of taxes
Date:	Monday, February 08, 2016 7:31:44 PM

Bill SB 2693 Hearing date: 2/10/2016, 2:45 p.m., Room 225

Keep it easy for us to host & remit taxes!

Sincerely,

Michelle Andrie

15-1568 9th Ave Keaau, HI 96720

From:	Momi Young
To:	TSI Testimony
Subject:	Support Bill SB 2693 and help us pay our fair share of taxes
Date:	Sunday, February 07, 2016 10:37:34 AM

I AM SAVING OUR HOME BY PAYING OUR HUGE MORTGAGE BEING AN AIRBNB HOST!

MY STATEMENT ABOVE IS the FIRST thing that I want everyone to know who has the ability to vote while also remembering that I am a registered voter who gave you this opportunity to take care of your constituents.

As a native Hawaiian, we are finding it harder and harder to live on our beautiful islands with the cost of EVERYTHING going up, mortgage, food, electricity, water, GE taxes, property tax, car registration, AND anything for our daughter. We couldn't even afford to buy a REAL Christmas tree this past year which broke my child's heart! And daddy & I.

At least with home sharing, I can help my husband pay the mortgage that totals OVER \$3000!

As a host, I am able to homeschool our beautiful daughter since private school is no longer affordable to us after we spent \$100,000 the last 7 years on private school. As a host, I am able to help my husband who had to take a salary decrease to keep his job that he has had for 20 years! (Nowhere close to retiring either)

AIR BNB has given us an opportunity to share our home with wonderful people who respect our home, our neighborhood while visiting Hawaii spending money in our community. Win Win for everyone!

I would like to see this bill passed to make things easier on me and my family with regards to the taxes and the continued financial burden we face every day to stay in our home on an island where I have lived my entire life!

Please keep in mind that having Airbnb collect these taxes would take one more burden off of my back... A burden now referred to as the HIGH PRICE OF PARADISE.

Thank you for taking the time to read my letter. I really appreciate it.

Mahalo Nui Loa, Momi Young Homeowner

Bill SB 2693 Hearing date: 2/10/2016, 2:45 p.m., Room 225

As a Hawaiian resident, voter, and member of the home sharing community, I wanted to let you know why I support sensible rules for short term rentals and am hopeful for the passing of Bill SB 2693.

Throughout Hawaii, Airbnb is helping families make ends meet. Home sharing helps take what is typically people's greatest expense – the cost of housing – and turns it into a way to generate helpful supplemental income. This keeps many people in the homes and the neighborhoods that they love.

Bill SB 2693 would benefit the home sharing community because it would relieve individual hosts of figuring out complicated and burdensome tax regulations and allow Airbnb to collect and remit Transient Accommodations Tax (TAT) and General Excise Tax (GET) on behalf of our community.

Please show that you support your constituents and our voices and vote yes on Bill SB 2693.

Thank you so much.

Momi Young Homeowner/Airbnb Host

Sincerely,

Momi Young

7212 Kuahono Street Honolulu, HI 96825

808-292-5230

From:	Monique Bush
To:	TSI Testimony
Subject:	Support Bill SB 2693 and help us pay our fair share of taxes
Date:	Sunday, February 07, 2016 1:16:08 PM

As a resident of Hawaii island who likes to visit neighbor islands I choose Airbnb for many reasons. It is not only affordable but it is more convienent for a local life style. I choose Airbnb when I travel because I want to feel that I am part of the community in which I am traveling too. Airbnb provides a residential feel to a traveler. Any extra taxes is a move by large corporate businesses to prevent affordable and comfortable vacationing among local residents.

Sincerely,

Monique Bush

23 S. iwaiwa Hilo, HI 96720

From:	Morgan Keene
To:	TSI Testimony
Subject:	Support Bill SB 2693 and help us pay our fair share of taxes
Date:	Monday, February 08, 2016 11:49:42 AM

Bill SB 2693 Hearing date: 2/10/2016, 2:45 p.m., Room 225

A am a Hawaiian resident, voter, and member of the home sharing community, I wanted to let you know why I support sensible rules for short term rentals and am hopeful for the passing of Bill SB 2693.

Throughout the world, Airbnb helps individuals and families open their homes to travelers who would otherwise find the expense of large hotels and commercial accommodations cost prohibitive. Airbnb also helps those opening their homes to travelers, to subsidize their cost of housing by sharing their homes with those who wish to see our beautiful islands.

Although I do not share my home in Hawaii with Airbnb travelers due to lack of space, I have traveled and used Airbnb to find appropriate accommodations in other countries and states within the US. As a guest, and typical traveler, I believe that I am far more conservative with water use and electricity consumption when staying in a private residence than I would be if lodged in a large Hotel. With the room tax and GET collected and submitted to the State of Hawaii, and the consumption of natural resources reduced for the traveler, passage of this SB 2693 would seem to be a win/win/win for all; the State of Hawaii, the housing host, and the traveler. I believe that this measure will help to keep our neighborhoods intact and assure that more of the appropriate revenues are collected for the State.

Bill SB 2693 would further benefit the home sharing community because it would relieve individual hosts of figuring out complicated and burdensome tax regulations and it would benefit the State of Hawaii by allowing Airbnb to collect and remit Transient Accommodations Tax (TAT) and General Excise Tax (GET) on behalf of our community.

Please support this important measure by voting yes on Bill SB 2693.

Thank you very much.

Sincerely,

Morgan Keene

94-714 Lanikuhana Ave Mililani, HI 96789

808 561 5623

From:	Morris Niimi
To:	TSI Testimony
Subject:	Support for Bill SB 2693 and help us pay our fair share of taxes
Date:	Monday, February 08, 2016 7:28:20 PM

Bill SB 2693 Hearing date: 2/10/2016, 2:45 p.m., Room 225

I am in favor of SB 2693 to have a private Tax Collection Agent to be responsible to collect TAT and GE Taxes on behalf of the Internet Service Community.

I believe that this bill will protect my personal rights to privacy and safety as a business owner in the State of Hawaii.

This Bill will automatically require and insure that all members of the Website Community pay their TAT and GE Taxes through the tax collection agent.

To the members of the committee: Please consider Bill SB 2693 positively and allow this bill to become law in the State of Hawaii.

Respectfully Yours,

Morris Niimi Keaau, Hawaii 96749

Sincerely,

Morris Niimi

16-1342 Keaau-Pahoa Highway Keaau, HI 96749

808-966-9743

From:	Natacia Bhatia
To:	TSI Testimony
Subject:	Support Bill SB 2693 and help us pay our fair share of taxes
Date:	Sunday, February 07, 2016 10:07:41 AM

Bill SB 2693 Hearing date: 2/10/2016, 2:45 p.m., Room 225

As a Hawaiian resident, voter, and member of the home sharing community, I wanted to let you know why I support sensible rules for short term rentals and am hopeful for the passing of Bill SB 2693.

Throughout Hawaii, Airbnb is helping families make ends meet. Home sharing helps take what is typically people's greatest expense – the cost of housing – and turns it into a way to generate helpful supplemental income. This keeps many people in the homes and the neighborhoods that they love.

Bill SB 2693 would benefit the home sharing community because it would relieve individual hosts of figuring out complicated and burdensome tax regulations and allow Airbnb to collect and remit Transient Accommodations Tax (TAT) and General Excise Tax (GET) on behalf of our community.

Please show that you support your constituents and our voices and vote yes on Bill SB 2693.

Thank you so much.

Sincerely,

Natacia Bhatia

95 Ponana st Kihei, HI 96793

From:	Nate Hermundson
To:	TSI Testimony
Subject:	Support Bill SB 2693 and help us pay our fair share of taxes
Date:	Sunday, February 07, 2016 10:50:38 AM

Bill SB 2693 Hearing date: 2/10/2016, 2:45 p.m., Room 225

As a Hawaiian resident, voter, and member of the home sharing community, I wanted to let you know why I support sensible rules for short term rentals and am hopeful for the passing of Bill SB 2693.

Throughout Hawaii, Airbnb is helping families make ends meet. Home sharing helps take what is typically people's greatest expense – the cost of housing – and turns it into a way to generate helpful supplemental income. This keeps many people in the homes and the neighborhoods that they love.

Bill SB 2693 would benefit the home sharing community because it would relieve individual hosts of figuring out complicated and burdensome tax regulations and allow Airbnb to collect and remit Transient Accommodations Tax (TAT) and General Excise Tax (GET) on behalf of our community.

Please show that you support your constituents and our voices and vote yes on Bill SB 2693.

Thank you so much.

Sincerely,

Nate Hermundson

91-2067 Kaioli St #502 Ewa Beach, HI 96706

From:	Ngaire Gilmour
To:	TSI Testimony
Subject:	Support Bill SB 2693 and help us pay our fair share of taxes
Date:	Sunday, February 07, 2016 2:58:01 PM

Bill SB 2693 Hearing date: 2/10/2016, 2:45 p.m., Room 225

As a Hawaiian resident I wanted to let you know why I support sensible rules for short term rentals and am hopeful for the passing of Bill SB 2693.

Throughout Hawaii, Airbnb is helping families make ends meet. Home sharing helps take what is typically people's greatest expense – the cost of housing – and turns it into a way to generate helpful supplemental income. This keeps many people in the homes and the neighborhoods that they love.

Bill SB 2693 would benefit the home sharing community because it would relieve individual hosts of figuring out complicated and burdensome tax regulations and allow Airbnb to collect and remit Transient Accommodations Tax (TAT) and General Excise Tax (GET) on behalf of our community.

Please show that you support your constituents and our voices and vote yes on Bill SB 2693.

Thank you so much.

Sincerely,

Ngaire Gilmour

Po box 533 Holualoa Hi, 96725

My name is Nicholas Einbender and I have been an AirBnb Superhost on Oahu for almost a year now. AirBnb has provided me with the opportunity to make a good supplemental income to offset the expenses of living in Hawaii. Without this supplemental income from Airbnb, I find it difficult to justify living on Oahu due to the extremely high cost of living here. I take pride in the temporary living accommodations I provide for guests visiting the island and go to great lengths to ensure it is a positive experience for them. I registered for my GE and TA tax licenses and pay my GE taxes and my TA taxes biannually on time but they represent about 15% of my income lost immediately, not including the income tax I have to pay on top of that when I file my taxes every year. I would dare say the majority of the hosts do not pay the GE and TA taxes which represents a huge loss of income to the state of Hawaii. The hosts who don't pay justify themselves by the fact that 15% loss of income is unfair and outrageous. They are willing to risk and gamble a future tax audit rather than pay GE and TA tax now since it is 15% of their income. Passing the SB2693 bill would benefit not only the state of Hawaii with guaranteed tax revenue from every AirBnb listing, but it would also greatly benefit the hosts who put in so much work and effort into creating desirable transient accommodation spaces for countless tourists who visit Hawaii. The guests who book these listings are already saving considerable money by using AirBnb. Having them be the ones to pay the taxes when they book on Airbnb's website is not unreasonable considering they are already getting a great deal on beautiful places to stay without being gouged by hotel prices. Passing of this bill is a win for Hawaii, and a win for its residents. Thank you for your consideration in the passing of Bill SB2693.

From:	Nico Saucedp
To:	TSI Testimony
Subject:	Support Bill SB 2693 and help us pay our fair share of taxes
Date:	Monday, February 08, 2016 9:50:14 AM

Bill SB 2693 Hearing date: 2/10/2016, 2:45 p.m., Room 225

Corporate should not run this country. For the people by the people. Feel the Bern

Sincerely,

Nico Saucedp

4330 kauai beach dr Hi, HI 96766

From:	Patricia El-Gasseir
To:	TSI Testimony
Subject:	Support Bill SB 2693 and help us pay our fair share of taxes
Date:	Sunday, February 07, 2016 6:22:04 PM

Bill SB 2693 Hearing date: 2/10/2016, 2:45 p.m., Room 225

I support Bill SB 2693. Home sharing gives us money to help pay our mortgage and brings tourist dollars to Honokaa and the surrounding area. Allowing Airbnb to collect and pay the TAT and GE would make it easier for the tourists who complain to us about having to pay the taxes to us after they arrive. It would also make it easier for me not having to figure out and pay the taxes.

Sincerely,

Patricia El-Gasseir

45-3475 Kawila Street Honokaa, HI 96727

925-932-4504

From:	peter popov
To:	TSI Testimony
Subject:	Support Bill SB 2693 and help us pay our fair share of taxes
Date:	Sunday, February 07, 2016 10:40:16 AM

Bill SB 2693 Hearing date: 2/10/2016, 2:45 p.m., Room 225

As a Hawaiian vacation home owner, and member of the home sharing community, I wanted to let you know why I support sensible rules for short term rentals and am hopeful for the passing of Bill SB 2693.

Bill SB 2693 would benefit the home sharing community because it would relieve individual hosts of figuring out complicated and burdensome tax regulations and allow Airbnb to collect and remit Transient Accommodations Tax (TAT) and General Excise Tax (GET) on behalf of our community.

Please show that you support your constituents and our voices and vote yes on Bill SB 2693.

Thank you so much.

Sincerely,

peter popov

460 Navaro Way, Unit 101 San Jose, CA 95134

From:	PETER TRUNK
To:	TSI Testimony
Subject:	Support Bill SB 2693 and help us pay our fair share of taxes
Date:	Sunday, February 07, 2016 12:50:11 PM

Bill SB 2693 Hearing date: 2/10/2016, 2:45 p.m., Room 225

As a Hawaiian resident, voter, and member of the home sharing community, I wanted to let you know why I support sensible rules for short term rentals and am hopeful for the passing of Bill SB 2693.

Cost of Living in Hawaii is very high compared to other states. The Lion share of the tourist income goes to a handful of big corporations who try everything in the book, to hold on to their Monopoly. Now that people have found a way of increasing their income a legal way, the big corporations try to prevent them. As a host we will ay taxes, bring over more tourists and therefore increase the income of the state as a whole. Therefore I support this bill, plain and simple.

Bill SB 2693 would benefit the home sharing community because it would relieve individual hosts of figuring out complicated and burdensome tax regulations and allow Airbnb to collect and remit Transient Accommodations Tax (TAT) and General Excise Tax (GET) on behalf of our community.

Please show that you support your constituents and our voices and vote yes on Bill SB 2693.

Thank you so much.

Sincerely,

PETER TRUNK

303 Wikani St Kihei, HI 96753

From:	Petra Grimm
To:	TSI Testimony
Subject:	Support Bill SB 2693 and help us pay our fair share of taxes
Date:	Monday, February 08, 2016 10:40:11 AM

Bill SB 2693 Hearing date: 2/10/2016, 2:45 p.m., Room 225

As a Hawaiian resident, voter, and member of the home sharing community, I wanted to let you know why I support sensible rules for short term rentals and am hopeful for the passing of Bill SB 2693.

Throughout Hawaii, Airbnb is helping families make ends meet. Home sharing helps take what is typically people's greatest expense – the cost of housing – and turns it into a way to generate helpful supplemental income. This keeps many people in the homes and the neighborhoods that they love.

Bill SB 2693 would benefit the home sharing community because it would relieve individual hosts of figuring out complicated and burdensome tax regulations and allow Airbnb to collect and remit Transient Accommodations Tax (TAT) and General Excise Tax (GET) on behalf of our community.

Please show that you support your constituents and our voices and vote yes on Bill SB 2693.

Thank you so much.

Sincerely,

Petra Grimm

3810 Lepo Street Haiku, HI 96708

From:	Quoia Nakomis
To:	TSI Testimony
Subject:	Support Bill SB 2693 and help us pay our fair share of taxes
Date:	Sunday, February 07, 2016 10:34:00 AM

Bill SB 2693 Hearing date: 2/10/2016, 2:45 p.m., Room 225

As a Hawaiian resident, voter, and member of the home sharing community, I wanted to let you know why I support sensible rules for short term rentals and am hopeful for the passing of Bill SB 2693.

Throughout Hawaii, Airbnb is helping families make ends meet. Home sharing helps take what is typically people's greatest expense – the cost of housing – and turns it into a way to generate helpful supplemental income. This keeps many people in the homes and the neighborhoods that they love.

Bill SB 2693 would benefit the home sharing community because it would relieve individual hosts of figuring out complicated and burdensome tax regulations and allow Airbnb to collect and remit Transient Accommodations Tax (TAT) and General Excise Tax (GET) on behalf of our community.

Please show that you support your constituents and our voices and vote yes on Bill SB 2693.

Thank you so much.

Sincerely,

Quoia Nakomis

PO Box 790664 Paia, HI 96779

From:	Rachel Davies
To:	TSI Testimony
Subject:	Support Bill SB 2693 and help us pay our fair share of taxes
Date:	Sunday, February 07, 2016 9:07:33 PM

Bill SB 2693 Hearing date: 2/10/2016, 2:45 p.m., Room 225

As a Hawaiian resident, voter, and member of the home sharing community, I wanted to let you know why I support sensible rules for short term rentals and am hopeful for the passing of Bill SB 2693.

Throughout Hawaii, Airbnb is helping families make ends meet. Home sharing helps take what is typically people's greatest expense – the cost of housing – and turns it into a way to generate helpful supplemental income. This keeps many people in the homes and the neighborhoods that they love.

Bill SB 2693 would benefit the home sharing community because it would relieve individual hosts of figuring out complicated and burdensome tax regulations and allow Airbnb to collect and remit Transient Accommodations Tax (TAT) and General Excise Tax (GET) on behalf of our community.

Please show that you support your constituents and our voices and vote yes on Bill SB 2693.

Thank you so much.

Sincerely,

Rachel Davies

South Kihei Rd Kihei, HI 96753

From:	Rachele Addonizio
To:	TSI Testimony
Subject:	Support Bill SB 2693 and help us pay our fair share of taxes
Date:	Monday, February 08, 2016 11:10:05 AM

Bill SB 2693 Hearing date: 2/10/2016, 2:45 p.m., Room 225

As a Hawaiian resident, voter, and member of the home sharing community, I wanted to let you know why I support sensible rules for short term rentals and am hopeful for the passing of Bill SB 2693.

Throughout Hawaii, Airbnb is helping fuel the Hawaiian economy by encouraging more affordable vacationing experiences. This way, people can spend less on accommodations and more on goods and services in the community. Also, it helps supplement familial income in the expensive Hawaii community.

Bill SB 2693 would benefit the home sharing community because it would relieve individual hosts of figuring out complicated and burdensome tax regulations and allow Airbnb to collect and remit Transient Accommodations Tax (TAT) and General Excise Tax (GET) on behalf of our community.

Please show that you support your constituents and our voices and vote yes on Bill SB 2693.

Thank you so much.

Sincerely,

Rachele Addonizio

Bamboo rd Captain Cook, HI 96704

From:	Raina Dale
To:	TSI Testimony
Subject:	Support Bill SB 2693 and help us pay our fair share of taxes
Date:	Sunday, February 07, 2016 12:46:13 PM

Bill SB 2693 Hearing date: 2/10/2016, 2:45 p.m., Room 225

As a Big Island resident, I support Bill SB 2693. Short term rentals are a good way to help visitors stay in our beautiful state with minimum impact on our natural environment. I stayed in an Airbnb for eight weeks while I did a summer practicum in Kona last year, and it was much cheaper and more convenient than staying in a large commercial hotel. Not to mention I got to meet a very nice family.

As a Hawaiian resident, voter, and member of the home sharing community, I wanted to let you know why I support sensible rules for short term rentals and am hopeful for the passing of Bill SB 2693.

Throughout Hawaii, Airbnb is helping families make ends meet. Home sharing helps take what is typically people's greatest expense – the cost of housing – and turns it into a way to generate helpful supplemental income. This keeps many people in the homes and the neighborhoods that they love.

Bill SB 2693 would benefit the home sharing community because it would relieve individual hosts of figuring out complicated and burdensome tax regulations and allow Airbnb to collect and remit Transient Accommodations Tax (TAT) and General Excise Tax (GET) on behalf of our community.

Please show that you support your constituents and our voices and vote yes on Bill SB 2693.

Thank you so much.

Sincerely,

Raina Dale

P.O. Box 674 Volcano, HI 96785

From:	Randal Sutton
To:	TSI Testimony
Subject:	Support Bill SB 2693 and help us pay our fair share of taxes
Date:	Sunday, February 07, 2016 10:16:12 AM

Bill SB 2693 Hearing date: 2/10/2016, 2:45 p.m., Room 225

As a Hawaiian resident, voter, and member of the home sharing community, I wanted to let you know why I support sensible rules for short term rentals and am hopeful for the passing of Bill SB 2693.

Throughout Hawaii, Airbnb is helping families make ends meet. Home sharing helps take what is typically people's greatest expense – the cost of housing – and turns it into a way to generate helpful supplemental income. This keeps many people in the homes and the neighborhoods that they love.

Bill SB 2693 would benefit the home sharing community because it would relieve individual hosts of figuring out complicated and burdensome tax regulations and allow Airbnb to collect and remit Transient Accommodations Tax (TAT) and General Excise Tax (GET) on behalf of our community.

Please show that you support your constituents and our voices and vote yes on Bill SB 2693.

Thank you so much.

Sincerely,

Randal Sutton

POBox 432 Paauilo, HI 96776

808.775.9931

From:	Randal Uehara
To:	TSI Testimony
Subject:	Support Bill SB 2693 and help us pay our fair share of taxes
Date:	Monday, February 08, 2016 8:14:00 PM

Bill SB 2693 Hearing date: 2/10/2016, 2:45 p.m., Room 225

As a Hawaiian resident, voter, and member of the home sharing community, I wanted to let you know why I support sensible rules for short term rentals and am hopeful for the passing of Bill SB 2693.

Throughout Hawaii, Airbnb is helping families make ends meet. Home sharing helps take what is typically people's greatest expense – the cost of housing – and turns it into a way to generate helpful supplemental income. This keeps many people in the homes and the neighborhoods that they love.

Bill SB 2693 would benefit the home sharing community because it would relieve individual hosts of figuring out complicated and burdensome tax regulations and allow Airbnb to collect and remit Transient Accommodations Tax (TAT) and General Excise Tax (GET) on behalf of our community.

Please show that you support your constituents and our voices and vote yes on Bill SB 2693.

Thank you so much.

Randal Uehara 1212 Punahou Street Honolulu, Hawaii

Sincerely,

Randal Uehara

1212 Punahou Street Honolulu, HI 96826

From:	Reece Jones
To:	TSI Testimony
Subject:	Support Bill SB 2693
Date:	Monday, February 08, 2016 6:08:14 AM

Bill SB 2693 Hearing date: 2/10/2016, 2:45 p.m., Room 225

I am writing in support of SB 2693. People who rent out their homes want to pay their proper taxes and this bill would allow this to happen. On Oahu, hotels are already near capacity. Consequently, vacation rentals fill an important need. The state should facilitate economic activity, but also properly tax these activities. This bill does both.

Sincerely,

Reece Jones

1482 Alencastre St Honolulu, HI 96816

From:	Rich Waxman
To:	TSI Testimony
Subject:	Support Bill SB 2693 and help us pay our fair share of taxes
Date:	Sunday, February 07, 2016 12:28:03 PM

Bill SB 2693

Hello

I would like to be able to rent part of my home. I am a small famer here on Kauai, and the only way to support a farm is to utilize any form of revenue including farm stays. While letting GMO seed companies run unregulated, you have over regulated small entrepenures, making it extremely difficult to succeed. You stifle small business and cottage industry by over regulations and punitive fines. All to justify your big government approach financed by big business. You have decided that the counties have right for self determination, leaving governing to the highest bidding lobbiests. I am disgusted by Kauai politics to say the least. This bill would be a good start to renew trust. On an island with a chronic housing shortage, renting out a room should not be against the law. The Hotels can afford a 5% loss of revenue, while citizens who desperately are trying to pay their property taxes, could use a little extra income. Quit stifling entrepenures on this island

Thank

Rich Waxman

Sincerely,

Rich Waxman

PO Box 1327 Kalaheo, 96741

From:	Richard Ashak
To:	TSI Testimony
Subject:	Support Bill SB 2693 and help us pay our fair share of taxes
Date:	Sunday, February 07, 2016 11:55:32 AM

Bill SB 2693 Hearing date: 2/10/2016, 2:45 p.m., Room 225

As a Hawaiian resident, voter, and member of the home sharing community, I wanted to let you know why I support sensible rules for short term rentals and am hopeful for the passing of Bill SB 2693.

Throughout Hawaii, Airbnb is helping families make ends meet. Home sharing helps take what is typically people's greatest expense – the cost of housing – and turns it into a way to generate helpful supplemental income. This keeps many people in the homes and the neighborhoods that they love.

Bill SB 2693 would benefit the home sharing community because it would relieve individual hosts of figuring out complicated and burdensome tax regulations and allow Airbnb to collect and remit Transient Accommodations Tax (TAT) and General Excise Tax (GET) on behalf of our community.

Please show that you support your constituents and our voices and vote yes on Bill SB 2693.

Thank you so much.

Sincerely,

Richard Ashak

957 Leomele St Pearl City, HI 96782

From:	Richard Daskam
To:	TSI Testimony
Subject:	Support Bill SB 2693 and help us pay our fair share of taxes
Date:	Sunday, February 07, 2016 10:44:32 AM

Bill SB 2693 Hearing date: 2/10/2016, 2:45 p.m., Room 225

As a member of the home sharing community, I wanted to let you know why I support sensible rules for short term rentals and am hopeful for the passing of Bill SB 2693.

Throughout Hawaii, Airbnb is helping families make ends meet. Home sharing helps take what is typically people's greatest expense – the cost of housing – and turns it into a way to generate helpful supplemental income. This keeps many people in the homes and the neighborhoods that they love.

Bill SB 2693 would benefit the home sharing community because it would relieve individual hosts of figuring out complicated and burdensome tax regulations and allow Airbnb to collect and remit Transient Accommodations Tax (TAT) and General Excise Tax (GET) on behalf of our community.

Please show that you support your constituents and our voices and vote yes on Bill SB 2693.

Thank you so much.

Sincerely,

Richard Daskam

475 Front Street #321 Lahaina, HI 96761

562-857-1965
From:	Robert Yegge
To:	TSI Testimony
Subject:	Support Bill SB 2693 and help us pay our fair share of taxes
Date:	Sunday, February 07, 2016 6:43:41 PM

Bill SB 2693 Hearing date: 2/10/2016, 2:45 p.m., Room 225

We hope you will consider this bill be passed. We try very hard to ensure we are law abiding members of Hawaii and this bill would make accomplishing this goal possible with out putting so much burden on the small individual renter. This bill serves all our interests. Let's work together to ensure all business done in Hawaii serves Hawaii.

Sincerely,

Robert Yegge

862 Rheinfelder ST Portola, 96122

530-635-3521

From:	Roberta Ross
To:	TSI Testimony
Subject:	Support Bill SB 2693 and help us pay our fair share of taxes
Date:	Sunday, February 07, 2016 5:07:30 PM

Bill SB 2693 Hearing date: 2/10/2016, 2:45 p.m., Room 225

Sincerely,

Roberta Ross

3820 Haulani Pl Princeville, HI 96722

808-896-0348

From:	Robyn Scarth
To:	TSI Testimony
Subject:	Support Bill SB 2693 and help us pay our fair share of taxes
Date:	Sunday, February 07, 2016 8:04:03 PM

Bill SB 2693 Hearing date: 2/10/2016, 2:45 p.m., Room 225

As a Hawaiian resident, voter, and member of the home sharing community, I wanted to let you know why I support sensible rules for short term rentals and am hopeful for the passing of Bill SB 2693.

Throughout Hawaii, Airbnb is helping families make ends meet. Home sharing helps take what is typically people's greatest expense – the cost of housing – and turns it into a way to generate helpful supplemental income. This keeps many people in the homes and the neighborhoods that they love.

Bill SB 2693 would benefit the home sharing community because it would relieve individual hosts of figuring out complicated and burdensome tax regulations and allow Airbnb to collect and remit Transient Accommodations Tax (TAT) and General Excise Tax (GET) on behalf of our community.

Please show that you support your constituents and our voices and vote yes on Bill SB 2693.

Thank you so much.

Sincerely,

Robyn Scarth

67-1294 laikealoha st Kamuel, HI 96743

808557-1683

From:	Ronald Fuentes
To:	TSI Testimony
Subject:	Support Bill SB 2693 and help us pay our fair share of taxes
Date:	Monday, February 08, 2016 8:04:10 AM

Bill SB 2693 Hearing date: 2/10/2016, 2:45 p.m., Room 225

Sincerely,

Ronald Fuentes

622 Ambience Way Danville, CA 94506

925-648-4036

From:	Ronald Steiner
To:	TSI Testimony
Subject:	Support Bill SB 2693 and help us pay our fair share of taxes
Date:	Sunday, February 07, 2016 11:49:37 AM

Bill SB 2693 Hearing date: 2/10/2016, 2:45 p.m., Room 225

As a Hawaiian resident, voter, and member of the home sharing community, I wanted to let you know why I support sensible rules for short term rentals and am hopeful for the passing of Bill SB 2693.

Throughout Hawaii, Airbnb and local referrals are helping families make ends meet. Home sharing helps take what is typically people's greatest expense – the cost of housing – and turns it into a way to generate helpful supplemental income. This keeps many people in the homes and the neighborhoods that they love.

A majority of my guests are families and friends now living on the Mainland who grew up here and need comfort and closeness to their families. We in the community can provide this and make their lives so much easier; otherwise there are no options besides the hustle and bustle of Waikiki. And of course, the added expense of living and commuting from the tourist zone to their families.

Bill SB 2693 would benefit the home sharing community because it would relieve individual hosts of figuring out complicated and burdensome tax regulations and allow Airbnb to collect and remit Transient Accommodations Tax (TAT) and General Excise Tax (GET) on behalf of our community.

Please show that you support your constituents and our voices and vote yes on Bill SB 2693. In conclusion, I am a retiree and have paid TAT and Excise Tax for years on my attached cottage. I can assure you that my guests are more than thankful and appreciative for the opportunity to live and be close to their loved ones in the community. It is a viable and worthy service we offer.

Thank you so much.

Sincerely,

Ronald Steiner

289 Portlock Rd Honolulu, HI 96825

808-388-4039

From:	Rosalie Yaksic
To:	TSI Testimony
Subject:	Support Bill SB 2693 and help us pay our fair share of taxes
Date:	Monday, February 08, 2016 6:52:23 PM

Bill SB 2693 Hearing date: 2/10/2016, 2:45 p.m., Room 225

As a tax paying, voting Hawaii resident, I would like to encourage you to support SB 2693. I currently have a small business working with owners of vacation rental properties on the airbnb site. All of my clients collect and pay TAT and GET. Unfortunatly not everyone else does. I think it is important that the state be able to collect this important tax. More importantly this would level the playing field on pricing with those hosts who do not collect and pay the taxes.-----

Aloha, Rosalie Yaksic Kihei, Hawaii

Sincerely,

Rosalie Yaksic

2885 Kauhale St Kihei, HI 96753

From:	Rose Macias
To:	TSI Testimony
Subject:	Support Bill SB 2693 and help us pay our fair share of taxes
Date:	Sunday, February 07, 2016 1:04:21 PM

Bill SB 2693 Hearing date: 2/10/2016, 2:45 p.m., Room 225 Dear Legislature Please note that I support Bill SB2693.

I appreciate having the support of Entities that would relive my burden of figuring out the proper taxes to pay for my rentals. I happen to manage a property with 10 yearly lease options and 1 transient cottage. i feel we do our part to open up acts for our locals to rent as well as offer a vacation option for any guests they might have.

It is important as a mgr. to have as much positive help and input to put all parties at ease and know I am paying what taxes need to be paid.

Sincerely, Rose Macias Farrington Hwy Waialua, Hi 96791

Sincerely,

Rose Macias

Farrington Hwy Waialua, HI 96791

954-288-4450

From:	Rudolph Johnson
То:	TSI Testimony
Subject:	Support Bill SB 2693 and help us pay our fair share of taxes
Date:	Tuesday, February 09, 2016 8:46:15 AM

Bill SB 2693 Hearing date: 2/10/2016, 2:45 p.m., Room 225

I wanted to let you know why I support sensible rules for short term rentals and am hopeful for the passing of Bill SB 2693.

Throughout Hawaii, Airbnb is helping families make ends meet. Home sharing helps take what is typically people's greatest expense – the cost of housing – and turns it into a way to generate helpful supplemental income. This keeps many people in the homes and the neighborhoods that they love.

Bill SB 2693 would benefit the home sharing community because it would relieve individual hosts of figuring out complicated and burdensome tax regulations and allow Airbnb to collect and remit Transient Accommodations Tax (TAT) and General Excise Tax (GET) on behalf of our community.

Please show that you support your constituents and our voices and vote yes on Bill SB 2693.

Thank you so much.

Sincerely,

Rudolph Johnson

3331 B Leal Pl Honolulu, HI 96818

From:	Ruthie Clearwater
To:	TSI Testimony
Subject:	Support Bill SB 2693 and help us pay our fair share of taxes
Date:	Monday, February 08, 2016 11:43:45 AM

Bill SB 2693 Hearing date: 2/10/2016, 2:45 p.m., Room 225

As a Hawaiian resident, voter, and member of the home sharing community, I wanted to let you know why I support sensible rules for short term rentals and am hopeful for the passing of Bill SB 2693.

Throughout Hawaii, Airbnb is helping families make ends meet. Home sharing helps take what is typically people's greatest expense – the cost of housing – and turns it into a way to generate helpful supplemental income. This keeps many people in the homes and the neighborhoods that they love.

Bill SB 2693 would benefit the home sharing community because it would relieve individual hosts of figuring out complicated and burdensome tax regulations and allow Airbnb to collect and remit Transient Accommodations Tax (TAT) and General Excise Tax (GET) on behalf of our community.

Please show that you support your constituents and our voices and vote yes on Bill SB 2693.

Thank you so much.

Sincerely,

Ruthie Clearwater

PO Box 492568 Keaau, HI 96749

From:	mailinglist@capitol.hawaii.gov
To:	TSI Testimony
Cc:	sarahsez@comcast.net
Subject:	Submitted testimony for SB2693 on Feb 10, 2016 14:45PM
Date:	Monday, February 08, 2016 10:49:02 AM
Attachments:	AirBnB SB2693 Support.pdf

<u>SB2693</u>

Submitted on: 2/8/2016 Testimony for TSI/CPH on Feb 10, 2016 14:45PM in Conference Room 225

Submitted By	Organization	Testifier Position	Present at Hearing
Sarah Satterlee	Individual	Support	No

Comments:

Please note that testimony submitted less than 24 hours prior to the hearing, improperly identified, or directed to the incorrect office, may not be posted online or distributed to the committee prior to the convening of the public hearing.

Do not reply to this email. This inbox is not monitored. For assistance please email webmaster@capitol.hawaii.gov

Forwarding on to TSI committee. Thank you!

From: Scott Shapiro [mailto:shapmaui@aol.com]Sent: Monday, February 08, 2016 7:19 AMTo: CPH TestimonySubject: Bil 2693

Aloha,

My name is Scot Shapiro. I live in Kihei, HI.

I am in support of bill 2693 which would allow companies/brokers to provide for tax collection for individuals who rent their accommodations to transients.

Number 1. I believe, this would allow for increased tax <u>compliance</u>, as the broker would obviously have less reason to evade tax payments due to being a professional, rather than an individual, who may want to "skim" off the top.

Number 2. It would allow for greater <u>accuracy</u> in tax compliance as a broker would likely have better tools and knowledge on the documentation process as a professional than an individual.

Number 3. It would allow for individuals to behave as individuals and not accountants- the tax collection and recording process is confusing and difficult for many people.

Number 4. Home sharing is a great way to affordably introduce Hawaii to people who could not otherwise pay for the often ridiculous prices of hotels and condos on the islands.

I hope you agree.

Mahalo,

Scott Shapiro

From:	Shannon Velazquez
To:	TSI Testimony
Subject:	Support Bill SB 2693 and help us pay our fair share of taxes
Date:	Sunday, February 07, 2016 4:31:42 PM

Bill SB 2693 Hearing date: 2/10/2016, 2:45 p.m., Room 225

As a Hawaiian resident, voter, and member of the home sharing community, I wanted to let you know why I support sensible rules for short term rentals and am hopeful for the passing of Bill SB 2693.

Throughout Hawaii, Airbnb is helping families make ends meet. Home sharing helps take what is typically people's greatest expense – the cost of housing – and turns it into a way to generate helpful supplemental income. This keeps many people in the homes and the neighborhoods that they love.

Bill SB 2693 would benefit the home sharing community because it would relieve individual hosts of figuring out complicated and burdensome tax regulations and allow Airbnb to collect and remit Transient Accommodations Tax (TAT) and General Excise Tax (GET) on behalf of our community.

Please show that you support your constituents and our voices and vote yes on Bill SB 2693.

Thank you so much.

Sincerely,

Shannon Velazquez

83-5619 middle keei rd Captain cook, HI 96704

From:	Sharifah Shank
To:	TSI Testimony
Subject:	Support Bill SB 2693 and help us pay our fair share of taxes
Date:	Sunday, February 07, 2016 1:19:37 PM

Bill SB 2693 Hearing date: 2/10/2016, 2:45 p.m., Room 225

I want to support the bill because I believe that by paying the appropriate taxes is great contributions to the state's economy. This is by most the best solutions for us to make the business of renting our space legitimate and making it a win-win situation on both sides.

Sincerely,

Sharifah Shank

819 N Kalaheo Ave Kailua, HI 96734

808-262-1303

From:	Sheila Cyboron
To:	TSI Testimony
Subject:	Support Bill SB 2693 and help us pay our fair share of taxes
Date:	Sunday, February 07, 2016 7:34:08 PM

Bill SB 2693 Hearing date: 2/10/2016, 2:45 p.m., Room 225

As a Hawaiian resident, voter, and member of the home sharing community, I wanted to let you know why I support sensible rules for short term rentals and am hopeful for the passing of Bill SB 2693.

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Please show that you support your constituents and our voices and vote yes on Bill SB 2693.

Thank you so much.

Sincerely,

Sheila Cyboron

814 Kainui Pl Kailua, HI 96734

808 372-6968

From:	Shelly Freitas
To:	TSI Testimony
Subject:	Support Bill SB 2693 and help us pay our fair share of taxes
Date:	Sunday, February 07, 2016 2:55:37 PM

Bill SB 2693 Hearing date: 2/10/2016, 2:45 p.m., Room 225

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Please show that you support your constituents and our voices and vote yes on Bill SB 2693.

Thank you so much.

Sincerely,

Shelly Freitas

84-770 Kili Drive #437 Waianae, HI 96792

808-226-8522

From:	SHerry Banks
To:	TSI Testimony
Subject:	Support Bill SB 2693 and help us pay our fair share of taxes
Date:	Sunday, February 07, 2016 11:46:00 AM

Bill SB 2693 Hearing date: 2/10/2016, 2:45 p.m., Room 225

As a Hawaiian resident, voter, and member of the home sharing community, I wanted to let you know why I support sensible rules for short term rentals and am hopeful for the passing of Bill SB 2693.

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Please show that you support your constituents and our voices and vote yes on Bill SB 2693.

Thank you so much.

Sincerely,

SHerry Banks

1942 Judd Hillside Rd Honolulu, HI 96822

(808)942-2845

From:	Stacy Soderholm
To:	TSI Testimony
Subject:	Support Bill SB 2693 and help us pay our fair share of taxes
Date:	Sunday, February 07, 2016 11:19:40 AM

Bill SB 2693 Hearing date: 2/10/2016, 2:45 p.m., Room 225

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Please show that you support your constituents and our voices and vote yes on Bill SB 2693.

Thank you so much.

Sincerely,

Stacy Soderholm

321 Waipoli Road Kula, HI 96790

Bill SB 2693 Hearing date: 2/10/2016, 2:45 p.m., Room 225

As a Hawaiian resident, voter, and member of the home sharing community, I wanted to let you know why I support sensible rules for short term rentals and am hopeful for the passing of Bill SB 2693.

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Please show that you support your constituents and our voices and vote yes on Bill SB 2693.

Thank you so much.

Sincerely,

Stanley Bruce Berger

1342 17th Avenue Honolulu, HI 96816

808-277-9919

From:	Steve Dailey
To:	TSI Testimony
Subject:	Support Bill SB 2693 and help us pay our fair share of taxes
Date:	Sunday, February 07, 2016 10:13:44 AM

Bill SB 2693 Hearing date: 2/10/2016, 2:45 p.m., Room 225

As a Hawaiian resident, voter, and member of the home sharing community, I wanted to let you know why I support sensible rules for short term rentals and am hopeful for the passing of Bill SB 2693.

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Please show that you support your constituents and our voices and vote yes on Bill SB 2693.

Thank you so much.

Sincerely,

Steve Dailey

13-514 Hinalo St Pahoa, HI 96778

From:	steven tanaka
To:	TSI Testimony
Subject:	Support Bill SB 2693 and help us pay our fair share of taxes
Date:	Sunday, February 07, 2016 11:13:42 AM

Bill SB 2693 Hearing date: 2/10/2016, 2:45 p.m., Room 225

As a Hawaiian resident, voter, and member of the home sharing community, I wanted to let you know why I support sensible rules for short term rentals and am hopeful for the passing of Bill SB 2693.

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Please show that you support your constituents and our voices and vote yes on Bill SB 2693.

Thank you so much.

Sincerely,

steven tanaka

73-1297 Hiolani St Kailua-Kona, HI 96740

From:	Stewart Norrie
To:	TSI Testimony
Subject:	Support Bill SB 2693 and help us pay our fair share of taxes
Date:	Sunday, February 07, 2016 1:19:38 PM

Bill SB 2693 Hearing date: 2/10/2016, 2:45 p.m., Room 225

Chair Baker & Vice chair English,

I operate short term rental property in Maui and I DO NOT support proposed SB 2693.

As a vacation rental operator, I don't think there is a need for a third party to be involved collecting and paying my taxes. The Hawaii tax system is not difficult to navigate and comply with. SB 2693 will only create more cost/expense to the visitor industry, which ultimately, will get passed onto our visitors, creating more financial burden for them, adding more expenses to Hawaii's vital (survival) economy. The visitor industry is already over taxed, we hear it from our guests every day, and it puts a "sour taste in their mouth" as to whether they will return to Maui/Hawaii in the future ? And that is a BAD thing for our long term survival as a State. We need visitors and we need legislation that embraces our visitors, and welcomes them to Hawaii, and encourages them to return, not legislation which penalizes them, and will cost them more money to come, and stay in Hawaii.

Our properties mainly host families visiting Maui. The majority of the families could not afford to stay in Hawaii unless they have the opportunity to rent a short term vacation rental property which will accommodate the entire family. Our guests/visitors support the local Maui economy just as much as any other visitor. They buy from local markets, bakeries, restaurants, tour businesses, rental car companies, etc, all places where Maui/Hawaii citizens work and thus benefit from our visitor industry.

As a concerned Hawaii citizen/supporter of Hawaii visitor industry, I think SB 2693 would be another "nail in the coffin" to the detriment of Hawaii's visitor industry and is not in anyone's best interest.

Sincerely,

Stewart Norrie 3480 Malina Place, Kihei, Hawaii, 96753.

phone: 808 870 3200

Sincerely,

Stewart Norrie

3480 malina place kihei, HI 96753

From:	Susan Bixler
To:	TSI Testimony
Subject:	Support Bill SB 2693 and help us pay our fair share of taxes
Date:	Monday, February 08, 2016 6:34:04 PM

Bill SB 2693

Hearing date: 2/10/2016, 2:45 p.m., Room 225

My name is Susan Bixler. I am a lifetime resident of Hawaii, mostly Kailua, Oahu.

I have been operating a vacation rental (VR) for the past 10 years. I love hosting, meeting people from all over the world and often making lifetime friends. I love sharing what I know and love about Hawaii. My guests choose to stay in V.R.s because they want a more local experience and simply do not enjoy Waikiki.

Many guests want to utilize a kitchen and grill. They want to visit the beach at sunrise with their cup of coffee. They prefer a less touristy experience. A majority of my guests (50%) want to stay in Kailua because their family lives here and do not want the Waikiki commute. Nor does their local family want to drive and park in congested Waikiki.

Some guests are here to attend a wedding (we all know Hawaii is a huge wedding destination). The weddings are here in Kailua or nearby and they want to avoid the Waikiki commute.

V.R.s in Kailua have been valuable to restaurants and all shops be it grocery, liquor, thrift store or boutiques. I have witnessed the growing demand for V.R.s in Kailua.

As my revenue has gone up so have my taxes and the associated complications of paying taxes. This bill makes excellent sense in that taxes are guaranteed to be collected and paid to the state according to the law, without exposing personal information (home address) of the homeowner. Honestly it makes sense that the state would receive more tax \$\$\$ because I think more residents would be in compliance with paying and the law when the taxes are automatically collected and paid for the homeowner. Paying taxes is usually confusing and off-putting.

I wholeheartedly endorse Bill SB 2693 because it offers an easy alternative to be in legal compliance and payment and more \$\$\$ for the state to maintain the beauty of the state which makes it better for the tourists and residents. aloha and mahalo

Susan L. Bixler 21 Palione Place Kailua 96734

Sincerely,

Susan Bixler

21 Palione Place Kailua, HI 96734

From:	SUSAN COLLINS
To:	TSI Testimony
Subject:	Support Bill SB 2693 and help us pay our fair share of taxes
Date:	Sunday, February 07, 2016 1:55:57 PM

Bill SB 2693 Hearing date: 2/10/2016, 2:45 p.m., Room 225

As a Hawaiian resident, voter, and member of the home sharing community, I wanted to let you know why I support sensible rules for short term rentals and am hopeful for the passing of Bill SB 2693.

Throughout Hawaii, Airbnb is helping families make ends meet. Home sharing helps take what is typically people's greatest expense – the cost of housing – and turns it into a way to generate helpful supplemental income. This keeps many people in the homes and the neighborhoods that they love.

Air BnB also allows visitors to stay in neighborhoods and areas of the Big Island where there are no other places to stay. The availability of places to stay are minimal and this helps Hawaii residents to have visitors stay near us when it wasn't possible previously.

Bill SB 2693 would benefit the home sharing community because it would relieve individual hosts of figuring out complicated and burdensome tax regulations and allow Airbnb to collect and remit Transient Accommodations Tax (TAT) and General Excise Tax (GET) on behalf of our community.

Please show that you support your constituents and our voices and vote yes on Bill SB 2693.

Thank you so much.

Sincerely,

SUSAN COLLINS

46-3991 OLD MAMALAHOA HW HONOKAA, HI 96727

From:	mailinglist@capitol.hawaii.gov
To:	TSI Testimony
Cc:	malikoestate@hawaii.rr.com
Subject:	Submitted testimony for SB2693 on Feb 10, 2016 14:45PM
Date:	Tuesday, February 09, 2016 10:02:43 AM

<u>SB2693</u>

Submitted on: 2/9/2016 Testimony for TSI/CPH on Feb 10, 2016 14:45PM in Conference Room 225

Submitted By	Organization	Testifier Position	Present at Hearing
sydney smith	Individual	Support	No

Comments: I have my Short Term Rental Home license through the County of Maui for two cottages that are on my Maliko Estate Coffee farm properties. It was an extremely difficult process. Most of the push back from County officials was not feeling like they were getting the taxes they should be paid from operators. This would eliminate that fear and perhaps lead to the Counties embracing this great way fro farms and ranches to subsidize their enterprises. I have been able to hire two full-time farm workers because of my rentals. I collect the transient accommodations tax from my guests. Having it done for me would be great!

Please note that testimony submitted <u>less than 24 hours prior to the hearing</u>, improperly identified, or directed to the incorrect office, may not be posted online or distributed to the committee prior to the convening of the public hearing.

Do not reply to this email. This inbox is not monitored. For assistance please email webmaster@capitol.hawaii.gov

Bill SB 2693 Hearing date 2/10/2016

I pay my taxes quarterly and pay my fair share but I am sure there are some people that do not do this because it is quite bothersome. If you were to have it directly paid by AirBNB and VRBO type companies then I would assure you the taxes collected would increase. I have owned my own business for years and understand the quarterly taxes and sometimes it is a hassle for me to do my taxes as well. I would appreciate you passing this bill to make sure all taxes that should be collected are collected. It would make it better for everyone to pay the taxes owed and Hawaii would benefit from passing this bill.

Sincerely,

Tabra Wischkaemper

2387 S. Kihei Rd B102 Kihei, HI 96753

The 2 months that I had a ROOM FOR RENT in MY HOME on airbnb helped us come up with a deposit that was needed for our move. I support this fabulously well run company that supports the common people in renting out their extra space in their homes!

Bill SB 2693 Hearing date: 2/10/2016, 2:45 p.m., Room 225

As a Hawaiian resident, voter, and member of the home sharing community, I wanted to let you know why I support sensible rules for short term rentals and am hopeful for the passing of Bill SB 2693.

Throughout Hawaii, Airbnb is helping families make ends meet. Home sharing helps take what is typically people's greatest expense – the cost of housing – and turns it into a way to generate helpful supplemental income. This keeps many people in the homes and the neighborhoods that they love.

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Please show that you support your constituents and our voices and vote yes on Bill SB 2693.

Thank you so much.

Sincerely,

Tanja Miller

2751 Aina Lani Dr Makawao, HI 96768

From:	Tiffany Healy
To:	TSI Testimony
Subject:	Support Bill SB 2693 and help us pay our fair share of taxes
Date:	Monday, February 08, 2016 8:22:12 AM

Bill SB 2693

Hearing date: 2/10/2016, 2:45 p.m., Room 225

Aloha, and mahalo for sincerely considering the endorsement of this bill. We are a blended Hawaiian and Caucasian family and have a small Airbnb via our families Ohana/apt. here in Kealakekua, above the bay. We have 5 children who work and attend school in our community, our youngest in papa ekahi (1st grade) at Ke Kula O Ehunuikaimalino. We are all studying Hawaiian along side of her and are very happy to be a part of keeping Hawaiian culture alive in a safe and respectful manner. The man of the house works for Costco and is an avid surfer, ex competitor, who also teaches on occasion. I went to Chaminade on Oahu and have my Masters in Counseling Psychology as well as a BSN and RN lisence. I tag along with the surf thing to but prefer SUP (shhhh) We love our Airbnb! Not only do we have the privledge of sharing our knowledge and love for the island, but we are also building up our community by sharing our personal resources and then reinvesting the monies gained into our local

restaurants, coffee shops, children's school, grocery stores etc. Something to consider as well is that although I have several degrees, work opportunities on the Big Island continue to be lacking, especially in the health care industry (which is another issue and I pray changes and develops) Therefore, our Airbnb is my main source of making sure our families mortgage is paid! Also, we want to have this land and home to pass on to our children. As you may also know, some of the Laws here in Hawaii can be restrictive and stimie positive growth, keeping individual and community progress at a snails pace. Let's please not impede the good thing we have going here with our freedom to offer mutually beneficial living accommodations. Let's keep it functional and sustainable Hawaii! Let's support this very straight forward bill and please not add more red tape and burden to our Hawaiian government by adding additional outdated and complicated processes to short term rentals. This bi

clean, responsible and sustainable; let's keep Hawaii the same and support this bill.

With respect, Tiffany Healy and Larry Candelario 81-6360 Mamalahoa Hwy house 2 Kealakekua, Hi 96750 808-896-6369

Sincerely,

Tiffany Healy

81-6360 Mamalahoa Hwy House 2 Kealakekua, 96750

808-896-6369

From:	Timothy Shiveley
To:	TSI Testimony
Subject:	Support Bill SB 2693 and help us pay our fair share of taxes
Date:	Sunday, February 07, 2016 2:28:30 PM

Bill SB 2693 Hearing date: 2/10/2016, 2:45 p.m., Room 225

As a Hawaiian resident, voter, and member of the home sharing community, I wanted to let you know why I support sensible rules for short term rentals and am hopeful for the passing of Bill SB 2693.

Throughout Hawaii, Airbnb is helping families make ends meet. Home sharing helps take what is typically people's greatest expense – the cost of housing – and turns it into a way to generate helpful supplemental income. This keeps many people in the homes and the neighborhoods that they love.

Bill SB 2693 would benefit the home sharing community because it would relieve individual hosts of figuring out complicated and burdensome tax regulations and allow Airbnb to collect and remit Transient Accommodations Tax (TAT) and General Excise Tax (GET) on behalf of our community.

Please show that you support your constituents and our voices and vote yes on Bill SB 2693.

Thank you so much.

Sincerely,

Timothy Shiveley

95-1053 Halekia Street Mililani, HI 96789

From:	Tracey Kimball
To:	TSI Testimony
Subject:	Support Bill SB 2693 and help us pay our fair share of taxes
Date:	Sunday, February 07, 2016 5:28:03 PM

Bill SB 2693 Hearing date: 2/10/2016, 2:45 p.m., Room 225

I think it would be wise to have AirBNB collect and pay the taxes directly. This will help prevent people from cheating the county out of tax monies that go unreported by the property owners.

Sincerely,

Tracey Kimball

106 kaanapali shores road #503 lahaina, CA 96761

From:	VICTORIA Durand
To:	TSI Testimony
Subject:	Support Bill SB 2693 and help us pay our fair share of taxes
Date:	Sunday, February 07, 2016 10:30:50 AM

Bill SB 2693 Hearing date: 2/10/2016, 2:45 p.m., Room 225

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Please show that you support your constituents and our voices and vote yes on Bill SB 2693.

Thank you so much.

Sincerely,

VICTORIA Durand

3300 Tantalus Dr Honolulu, 96822

808 754-6210

From:	Virginia DeVine
To:	TSI Testimony
Subject:	Support Bill SB 2693 and help us pay our fair share of taxes
Date:	Sunday, February 07, 2016 12:19:37 PM

Bill SB 2693 Hearing date: 2/10/2016, 2:45 p.m., Room 225

As a citizen who make our home available through Airbnb, I hope you'll support Bill SB 2693. I do file and pay HI TAT and GE tax, and would be most appreciative if the rental agency, Airbnb, collected and paid that tax for us.

Sincerely,

Sincerely,

Virginia DeVine

13-3330 Luana Street Pahoa, HI 96778

919-622-6175

From:	Wade Thomas
To:	TSI Testimony
Subject:	Support Bill SB 2693 and help us pay our fair share of taxes
Date:	Sunday, February 07, 2016 4:04:33 PM

Bill SB 2693 Hearing date: 2/10/2016, 2:45 p.m., Room 225

As a Hawaiian resident, voter, and member of the home sharing community, I wanted to let you know why I support sensible rules for short term rentals and am hopeful for the passing of Bill SB 2693.

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Please show that you support your constituents and our voices and vote yes on Bill SB 2693.

Thank you so much.

Sincerely,

Wade Thomas

Po Box 700175 Kapolei, HI 96709

From:	Walter Wright
To:	TSI Testimony
Subject:	Support Bill SB 2693 and help us pay our fair share of taxes
Date:	Sunday, February 07, 2016 12:46:18 PM

Bill SB 2693 Hearing date: 2/10/2016, 2:45 p.m., Room 225

Dear senators,

Hawaii needs fair regulation of the bed and breakfast owners so that we can continue to keep visitors who choose this form of Accomodations and not lose these visitors to other destinations around the world that have enlightened vacation rental policies.

Bed and breakfasts are a quiet cottage industry that provide income to owners and jobs to thousands and thousands of Hawaii workers in related hospitality fields.

The state also needs a system enabling bed and breakfast hosts to pay their fair share of taxes and make a net positive contrubution to government services and infrastructure used primarily by us and all our neighbors as members of the community.

These visitor revenues support education, police and courts, transportation, social services, and infrastructure with the monies coming from visitors who use and burden only a tiny fraction of such government programs compared to use by long term residents. Please support this bill to make sure we in Hawaii do not lose this revenue. Sincerely, Walter Wright, 47005 lihikai drive Kaneohe hi 96744

Sincerely,

Walter Wright

47-005 Lihikai Drive Kaneohe, HI 96744

8083758184h

From:	Wendy Shewalter
To:	TSI Testimony
Subject:	Support Bill SB 2693 and help us pay our fair share of taxes
Date:	Monday, February 08, 2016 9:55:49 AM

Bill SB 2693 Hearing date: 2/10/2016, 2:45 p.m., Room 225

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Please show that you support your constituents and our voices and vote yes on Bill SB 2693.

Thank you so much.

Sincerely,

Wendy Shewalter

3817 Sierra Drive Honolulu, HI 96816

As an AirBnB Host I support SB2693. This bill will allow AirBnB to collect GET directly making it more convenient for me as a host and more transparent for all of us as taxpayers.

From:	William Wainwright
To:	TSI Testimony
Subject:	Support Bill SB 2693 and help us pay our fair share of taxes
Date:	Monday, February 08, 2016 4:37:34 AM

I highly support SB 2693 because it helps promote tourism in a new and innovative way mainly by protecting Airbnb and it's unique platform

Hearing date: 2/10/2016, 2:45 p.m., Room 225

Sincerely,

William Wainwright

163 Anela St Hilo, HI 96720

Bill SB 2693 Hearing date: 2/10/2016, 2:45 p.m., Room 225

As a Hawaiian resident, voter, and member of the home sharing community, I wanted to let you know why I support sensible rules for short term rentals and am hopeful for the passing of Bill SB 2693.

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Please show that you support your constituents and our voices and vote yes on Bill SB 2693.

Thank you so much.

Sincerely,

yotsaya rosenbaum

000 honoluu Hawaii Honolulu, HI 96815

(808)777-7777

Testimony before the Senate Committee on Tourism and International Affairs and Commerce, Consumer Protection and Health SENATE BILL 2693 Relating to Taxation

February 10, 2016 at 2:45 pm Senate Conference Room 225

Honorable Members of the Committee,

I am very concerned about the additional impacts this legislation would create to our community. Making sure companies and transient operations pay their taxes sounds reasonable; however, this legislation fails to acknowledge some of these uses are contrary to county laws. Kauai has County Zoning laws that only allow Transient Vacation Rentals with a Non- Conforming Use Permit outside of the Visitor Destination Areas (VDA). Similarly, Bed and Breakfast operators must have a Use Permit. I am opposed to the legislation as written as it would facilitate the unlawful use of transient rentals and make operators feel like they have a legal right to continue unpermitted uses because they pay taxes to the state.

Please amend or strike Section 3(g).

(g) A registered transient accommodations broker tax collection agent shall not be required to disclose to the director the names or addresses of any of its operators and plan managers in connection with any return, reconciliation, payment, or other filing by the registered transient accommodations broker tax collection agent under this chapter;

Imagine not knowing the names or addresses of Hotels. Names and addresses of those doing business in our communities must be disclosed rather than shielded by the broker. The language could be amended **to require disclosure** of the operators, plan managers and addresses.

Please amend or strike Section 3 (j).

(j) Acting as a registered transient accommodations broker tax collection agent under this section shall not cause a transient accommodations broker to be, or to assume the duties, obligations, or liabilities of, an operator, plan manager, or provider of transient accommodations under any other law of this State or of any county."

Having companies collect taxes from operations they profit from while avoiding any liabilities for illegal rentals would perpetuate the illegal rental business in our community and lead to additional unpermitted uses. This section could be stricken or amended to require that the registered transient accommodations broker tax collection agent under this section **shall** assume the duties, obligations, or liabilities of an operator, plan manager, or provider of transient accommodations and the operator.

Please amend or strike Section 5 (c) ((B)

(c) Any advertisement, including an online advertisement, for any transient accommodation or resort time share vacation interest, plan, or unit shall conspicuously provide:

(1) The registration identification number or an electronic link to the registration identification number of [the] <u>either:</u>

(A) <u>The</u> operator or plan manager issued pursuant to this section; <u>or</u>

(B) The transient accommodations broker tax collection agent registered under section 237D-, if applicable;

This completely changes the intent of this section from the requirement to have a legal registration identification number in advertisements to properly disclose the operation is a valid legal use. (B) Could be deleted or amended to clarify the operation **must provide the permit or registration number of the Transient Vacation Rental or Bed and Breakfast where required by County or State law**.

While collection of taxes is necessary and appropriate, it is unacceptable to change the law to a broker who does not disclose whether the operation is legal, the identity of the operation, its address or the operator's name, and bears no liability whatsoever to do so.

The largest concentration of commercial TVRs on Kauai are operating on the North Shore outside of the Visitor Destination Area in residential areas. This has created serious negative impacts from the unprecedented expansion of the VDA in contravention of Kauai's zoning laws.

The North Shore faces vital issues such as:

- Emergency evacuation
- TVRs increased the non-resident population in tsunami inundation zones
- Lack of residential housing for NS families
- Health, safety, and welfare of residents impacted by TVRs
- Health, safety and welfare of visitors

Please oppose or amend this legislation.

Mahalo,

Caren Diamond PO Box 536 Hanalei, HI 96714 Dear Senator English and members of the Tourism and International Affairs Committee:

My family has owned an apartment on Maui for more than 30 years. **We are opposed to SB 2693.** My mother purchased a condo in 1978 in Kaanapali on what is now referred to as the "Hillside." Beginning the in the early 1990'she applied and received a GE and TAT license from Maui county.

We began renting the unit as a TAT in the early 1990's simply to defer expenses, and have diligently paid our taxes each and every time we have rented our unit.

Airbnb is sending out emails asking owners to support this bill. Airbnb claims that it is too difficult for us owners to calculate the 13.25% we pay per rental (4% GE and 9.5% TAT.) If as an owner, I am unable to multiply 0.1325 times the total amount of the rental collected, I should not be allowed to own property.

Further, Airbnb is claiming this bill would prevent us owners from having to use lawyers and accountants to calculate our taxes. <u>This is a ploy by Airbnb so that</u> <u>Airbnb can collect the taxes and charge owners.</u> Airbnb and other rental websites should not be allowed to be involved with collecting taxes.

Please do not pass this bill. Please allow Hawaii homeowners to retain the right to calculate our due taxes to the state as we have done for many years. I realize that some owners cheat the state and do not pay taxes.

Please find another way to force those owners into paying their taxes. One suggestion is that the Hawaii state legislature pass a bill that would hold Airbnb responsible for allowing non-licensed owners to post a listing on its website. Our license numbers are posted publically. Why not ask this of all short terms rental properties? No license = no rentals.

Mahalo for taking the time to listen to my perspective.

Homeowner, Kaanapali Maui

<u>SB2693</u>

Submitted on: 2/7/2016 Testimony for TSI/CPH on Feb 10, 2016 14:45PM in Conference Room 225

Submitted By	Organization	Testifier Position	Present at Hearing
Jeff Seifert	Individual	Oppose	No

Comments: My concern is that the legislation seems ambiguous as to whether the assignment of a tax collection agent by providers would need to be exclusive. Organizations such as AirBnB and Homeaway operate as marketing channels to acquire clients for providers and are intense competitors for high stakes (see Expedia's multi-billion dollar acquisition of Homeaway as proof). I find it ironic that AirBnB is a proponent of this legislation when they have not built into their listing service a place to identify the Hawaii Transient TAX ID nor allow for the Hawaii TAT & GET to be explicitly displayed. Instead their recommendations on their website are to bundle it into the price and hence obscure it from consumers. It is very feasible to see either party or others using this legislation as an attempt to claim exclusive rights to market a provider's property due to being assigned as tax collection agent. This would be an anti-competitive practice that should not be assisted by tax collection legislation. I believe, the legislation should be clearer so as to call out that taxes for the accommodations (rentals) procured specific to that agent can be remitted however that it does not preclude the provider from contracting transient accommodations independent or from other agents and therefore submitting TAT/GET due directly or via multiple agents. Example of how Transient Accommodations are often acheived... Booking 1: AirBnB Bookign 2: Homeaway Booking 3: Providers own web site As a provider I would like to continue to submit TAT&GET monthly for my aggregate business. I therefore oppose this legislation in its current form, until further clarifications can be made to ensure that AirBnB, Expedia/Homeaway and others can not use this to engage in anti-competitive practices.

Please note that testimony submitted <u>less than 24 hours prior to the hearing</u>, improperly identified, or directed to the incorrect office, may not be posted online or distributed to the committee prior to the convening of the public hearing.

Do not reply to this email. This inbox is not monitored. For assistance please email webmaster@capitol.hawaii.gov

February 8, 2016

Committee on Tourism and International Affairs Committee on Commerce, Consumer Protection, and Health

RE: Testimony in OPPOSITION of SB2693

Aloha Chair Baker, Vice Chair Kidani, Vice Chair English, and Committee members,

I am testifying in opposition SB2693.

Hawaii's tourism industry set a new record with 8.6 million visitor arrivals in 2015. The average length of stay for visitors were between approximately 5-14 days.

According to <u>HTA's press release</u>, while hotels remained the primary lodging choice for visitors in 2015, the largest growth was in alternative accommodations such as short term rentals (+14.5% to 632,774) and bed and breakfast properties (+15.4% to 94.328). These types of short term accommodations require a non-conforming use (NUC) certificate issued by the City to legally operate. However, many of these rentals are operating under the radar. For example, a quick search of Kailua shows nearly 500 transient vacation rentals are available, although only 60 NUC certificates exist.

The transient accommodations business is booming in Hawaii and taking a toll on residential neighborhoods, such as mine, by continuously replacing neighbors with visitors every week. Brokers such as AirBnB are aggressively <u>soliciting testimony</u> from operators in Hawaii to support this measure as this campaign means a lot in profits for them. On-line brokers collect a percentage of the rental from both the host and the visitor; losing or limiting the Hawaii market will affect their bottom line, but at our expense.

SB 2693 will effectively allow transient accommodation brokers to act as a tax collection agent on behalf of operators and will allow such operators to remain anonymous. To pass such a measure would be irresponsible and is unacceptable. If lawmakers find a need for this bill, amendments must be made to require proof of NUC certificates and remove any language for anonymity. Allowing operators to utilize an online brokers's tax registration number (such as AirBnb) in lieu of their own individual tax ID numbers is shady and unethical.

Please do not pass SB2693. Mahalo for considering my testimony.

Lisa Cates

From:	Victor Saumarez
To:	TSI Testimony
Subject:	Non Support Bill SB 2693
Date:	Monday, February 08, 2016 8:01:39 AM

Bill SB 2693 Hearing date: 2/10/2016, 2:45 p.m., Room 225

I do not support this bill. It will add costs to accommodation prices that are already close to budget hotel accommodation, so will price out many Airbnb home owners. Airbnb is poorly represented on the islands and if this bill goes through it will either vanish altogether, which is not doubt what the legislators and their lobbying clients want. Or it will drive it underground. Airbnb is a private arrangement and should not involve state taxes, legislation or regulations that apply to the industry.

Sincerely,

Victor Saumarez

28 E Kuu Aku Ln Lahaina, HI 96761