A BILL FOR AN ACT

RELATING TO CHECK CASHING.

BE IT ENACTED BY THE LEGISLATURE OF THE STATE OF HAWAII:

- 1 SECTION 1. The legislature finds that deferred deposit 2 agreements, commonly referred to as payday loans, are small,
- 3 short term, unsecured loans that borrowers commit to repay from
- 4 their next paycheck or a regular income payment. According to a
- 5 study by the Pew Charitable Trusts, the majority of borrowers
- 6 use deferred deposit agreements for recurring expenses, rather
- 7 than unexpected expenses or emergencies, because they live
- 8 paycheck to paycheck. Furthermore, deferred deposit agreements
- ${f 9}$ often last well beyond a borrower's next paycheck. When fees
- 10 are included, a typical deferred deposit loan payment may take
- 11 one-third of a borrower's next paycheck, an amount that most
- 12 consumers who turn to deferred deposit lenders cannot afford.
- 13 According to Pew, the average deferred deposit loan borrower is
- 14 in debt for almost six months a year and pays an average of \$520
- 15 in fees for \$375 in credit.
- 16 The legislature further finds that existing state law
- 17 permits check cashers to charge a fee of fifteen per cent of the
- 18 face value of a check and lend up to a maximum of \$600. This



- 1 fee can amount to an annual percentage rate of four hundred
 2 fifty-nine per cent, which can trap Hawaii borrowers in a cycle
- 3 of high interest loans. The legislature notes that there is a
- 4 growing trend around the country to provide more consumer
- 5 protections for deferred deposit loans. According to the
- 6 Consumer Federation of America, the nationwide trend is toward
- 7 an annual percentage rate cap at thirty-six per cent or less on
- 8 these types of small loans. The thirty-six per cent cap also
- 9 follows precedent established by the federal government, who in
- 10 2006 made it illegal to charge more than a thirty-six per cent
- 11 annual percentage rate on payday loans to active-duty service
- 12 members and their families.
- 13 The legislature additionally finds that deferred deposit
- 14 loans can be regulated to address certain problems within the
- 15 industry without denying customers access to these loans. The
- 16 legislature notes that Colorado and Washington have enacted
- 17 certain payday loan reform laws. For example, in Colorado,
- 18 borrowers now spend forty-two per cent less annually on deferred
- 19 deposit loans, while receiving more days of credit. Colorado
- 20 has also seen a decline in the number of defaults per borrower
- 21 and a decrease in the amount of fees for returned checks.

1	Acco	rdingly, the purpose of this Act is to increase certain
2	consumer	protection aspects of the deferred deposit loan
3	industry :	by:
4	(1)	Specifying that a customer has the right to rescind a
5		deferred deposit by returning the principal amount
6		used to fund the deferred deposit within a specified
7		time frame;
8	(2)	Permitting customers to convert a deferred deposit
9		into a loan installment plan in certain circumstances
10		and specifying requirements for the loan installment
11		plan;
12	(3)	Protecting against harmful collection practices;
13	(4)	Adding a definition for annual percentage rate;
14	(5)	Requiring a check casher to provide a written
15		agreement to a customer that clearly discloses
16		specific information relating to the cost and fees
17		associated with the deferred deposit, among other
18		things;
19	(6)	Capping the annual percentage rate at no more than
20		thirty-six per cent for deferred deposit of a personal
21		check; and

(7) Permitting prepayment of deferred deposit agreements 1 and loan installment plans with no additional fees. 2 3 SECTION 2. Chapter 480F, Hawaii Revised Statutes, is amended by adding three new sections to be appropriately 4 designated and to read as follows: 5 6 "\$480F-A Right of rescission. (a) A customer shall have 7 the right to rescind a deferred deposit, on or before the close 8 of business on the next day of business at the location where the <u>deferred deposit was originated</u>, by returning the principal 9 10 in cash or the original check disbursed by the check casher to fund the deferred deposit. The check casher may not charge the 11 customer for rescinding the loan and shall return to the 12 customer any postdated check taken as collateral for the 13 deferred deposit or any electronic equivalent. 14 15 (b) The check casher shall conspicuously disclose the right of rescission to the customer in the written agreement 16 made pursuant to section 480F-4(b). 17 §480F-B Deferred deposit loan installment plan; terms; 18 19 restrictions. (a) If a customer notifies a check casher that 20 the customer will be or is unable to repay the deferred deposit 21 prior to the maturity of the loan term in writing, the check

- 1 casher shall inform the customer that the customer may convert
- 2 the customer's deferred deposit to a loan installment plan,
- 3 pursuant to subsection (d). The check casher shall convert the
- 4 deferred deposit to a loan installment plan if the customer
- 5 requests such conversion.
- 6 (b) Each agreement for a loan installment plan shall be in
- 7 writing and acknowledged by both the customer and the check
- 8 casher. The check casher shall not assess any other fee,
- 9 interest charge, or other charge on the customer as a result of
- 10 converting the deferred deposit into a loan installment plan.
- 11 (c) The loan installment plan agreement shall provide
- 12 payment terms for the total amount due on the deferred deposit
- 13 as follows:
- 14 (1) For a loan amount of \$400 or less, a period of at
- 15 least ninety days; and
- 16 (2) For a loan amount over \$400, a period of at least one
- 17 hundred eighty days;
- 18 provided that the loan term shall not be longer than six months.
- 19 (d) Payments for the loan installment plan shall not
- 20 exceed five per cent of a customer's monthly gross income,
- 21 calculated at the time of conversion from a deferred deposit to



- 1 a loan installment plan. The loan installment plan shall
- 2 provide for equal installment payments; provided that the final
- 3 loan installment payment may be a balance of the loan
- 4 installment plan.
- 5 (e) The customer shall provide proof of income at the time
- 6 of the conversion from a deferred deposit to a loan installment
- 7 plan; provided that if the customer fails to provide proof of
- 8 income or does not have income, the deferred deposit shall
- 9 become due and payable.
- 10 (f) All outstanding principal, costs, and fees allowed by
- 11 this chapter, associated with the deferred deposit loan
- 12 converted to a loan installment plan, shall be amortized over
- 13 the life of the loan installment plan.
- 14 (g) The customer may pay the balance of the loan
- 15 installment plan at any time. The check casher shall not charge
- 16 any penalty, fee, or charge to the customer for prepayment of
- 17 the loan installment plan by the customer. If the customer
- 18 prepays the loan installment prior to the maturity of the loan
- 19 installment term, the check casher shall refund to the customer
- 20 a prorated portion of the unearned cost and fees, based upon the
- 21 ratio of time left before maturity to the loan installment term.

1	(h) The check casher shall conspicuously disclose the			
2	availability of a loan installment plan to the customer in the			
3	written agreement made pursuant to section 480F-4(b).			
4	(i) A check casher's violation of any of the requirements			
5	for loan installment plans shall be a violation of this chapter.			
6	§480F-C Restrictions on collection by check casher or			
7	third party. (a) A check casher may not threaten criminal			
8	prosecution as a method of collecting a delinquent deferred			
9	deposit or threaten to take any legal action against the			
10	customer that is not otherwise permitted by law.			
11	(b) Unless invited by the customer, a check casher shall			
12	not visit a customer's residence or place of employment for the			
13	purpose of collecting a delinquent deferred deposit. A check			
14	casher shall not impersonate a law enforcement officer or make			
15	any statements that might be construed as indicating an official			
16	connection with any federal, state, or county law enforcement			
17	agency or any other governmental agency while engaged in			
18	collecting a deferred deposit.			
19	(c) A check casher shall not communicate with a customer			
20	in a manner intended to harass, intimidate, abuse, or embarrass			
21	a customer, including but not limited to communication at an			

1	unreasona	ble hour, with unreasonable frequency, by threats of
2	force or	violence, or by use of offensive language. A
3	communica	tion shall be presumed to have been made for the
4	purposes	of harassment if it is initiated by the check casher
5	for the p	urposes of collection and the communication is made:
6	(1)	With a customer or the customer's spouse in any form,
7		manner, or place, more than three times in a seven day
8		<pre>period;</pre>
9	(2)	With a customer at the customer's place of employment
10		more than one time in a seven day period or made to a
11		customer after the check casher has been informed that
12		the customer's employer prohibits such communications;
13	(3)	With the customer or the customer's spouse at the
14		customer's place of residence between the hours of
15		9:00 p.m. and 7:30 a.m.; or
16	(4)	To a party other than the customer, the customer's
17		attorney, the check casher's attorney, or a consumer
18		reporting agency if otherwise permitted by law except
19	•	for purposes of acquiring location or contact
20		information about the customer.

- 1 (d) A check casher shall maintain a communication log of
- 2 all telephone and written communications with a customer
- 3 initiated by the check casher regarding any collection efforts,
- 4 including date, time, and the nature of each communication.
- 5 (e) This section shall apply to any employee, agent, or
- 6 third party assignee of a check casher, for purposes of
- 7 collection."
- 8 SECTION 3. Section 480F-1, Hawaii Revised Statutes, is
- 9 amended by adding a new definition to be appropriately inserted
- 10 and to read as follows:
- ""Annual percentage rate" means the rate charged for
- 12 borrowing, expressed as a single percentage number that
- 13 represents the actual yearly cost of funds over the term of a
- 14 loan and includes any fees or additional costs associated with
- 15 the transaction. The annual percentage rate shall be determined
- 16 in accordance with the federal Truth in Lending Act for closed-
- 17 end loans."
- 18 SECTION 4. Section 480F-4, Hawaii Revised Statutes, is
- 19 amended to read as follows:

S.B. NO. S.D. 1

1	"§ 48 (OF-4 Deferred deposits, when allowed. (a) No check
2	casher may	y defer the deposit of a check except as provided in
3	this sect	ion.
4	(b)	Each deferred deposit shall be made pursuant to a
5	written ag	greement that has been signed by the customer and the
6	check casl	her or an authorized representative of the check
7	casher. '	The written agreement shall contain [a]:
8	(1)	The name of the customer;
9	(2)	The transaction date;
. 10	(3)	The principal amount of the deferred deposit;
11	(4)	The annual percentage rate charged for the deferred
12		deposit;
13	<u>(5)</u>	$\underline{\underline{A}}$ statement of the total amount of any fees charged
14	`	for the deferred deposit, expressed both in United
15		States currency and as an annual percentage rate [-];
16	(6)	The dollar amount of each periodic payment that is due
17		over the life of the deferred deposit;
18	(7)	The name, address, and telephone number of any agent
19		or third-party assignee involved in the deferred
20		deposit;

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1	(8) A notice that the customer has the right to restrict a		
2	deferred deposit pursuant to the requirements of		
3	section 480F-A; and		
4	(9) A notice that the customer has the ability to convert		
5	a deferred deposit into a loan installment plan		
6	pursuant to the requirements of section 480F-B.		
7	The written agreement shall authorize the check casher to		
8	defer deposit of the personal check until a specific date not		
9	later than thirty-two days from the date the written agreement		
10	was signed. The written agreement shall not permit the check		
11	casher to accept collateral $[-]$, except for the customer's		
12	postdated personal check in an amount permitted by this chapter.		
13	(c) The face amount of the check shall not exceed \$600 and		
14	the deposit of a personal check written by a customer pursuant		
15	to a deferred deposit transaction may be deferred for no more		
16	than thirty-two days. A check casher may charge [a fee for] an		
17	annual percentage rate of no more than thirty-six per cent for		
18	deferred deposit of a personal check [in an amount not to exceed		
19	fifteen per cent of the face amount of the check]. Any fees,		
20	costs, and interest charged for deferred deposit of a personal		

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- 1 check in compliance with this [section] chapter shall be exempt
- 2 from chapter 478.
- 3 (d) The check casher shall not charge any penalty, fee, or
- 4 charge to the customer for prepayment of the deferred deposit by
- 5 the customer. If the customer prepays the deferred deposit
- 6 prior to the maturity of the loan term, the check casher shall
- 7 refund to the customer a prorated portion of any unearned cost
- 8 and fees, based upon the ratio of time left before maturity to
- 9 the loan term.
- 10 [(d)] (e) A check casher shall not enter into an agreement
- 11 for deferred deposit with a customer during the period of time
- 12 that an earlier agreement for a deferred deposit for the same
- 13 customer is in effect. A deferred deposit transaction shall not
- 14 be repaid, refinanced, or consolidated by or with the proceeds
- 15 of another deferred deposit transaction.
- 16 [(e)] (f) A check casher who enters into a deferred
- 17 deposit agreement and accepts a check passed on insufficient
- 18 funds, or any assignee of that check casher, shall not be
- 19 entitled to recover damages in any action brought pursuant to or
- 20 governed by chapter 490. Instead, the check casher may charge

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- 1 and recover a fee for the return of a dishonored check in an
- 2 amount not greater than \$20.
- 3 [(f)] (q) No amount in excess of the amounts authorized by
- 4 this section and no collateral products such as insurance shall
- 5 be directly or indirectly charged by a check casher pursuant or
- 6 incident to a deferred deposit agreement."
- 7 SECTION 5. In codifying the new sections added by section
- 8 2 of this Act, the revisor of statutes shall substitute
- 9 appropriate section numbers for the letters used in designating
- 10 the new sections in this Act.
- 11 SECTION 6. Statutory material to be repealed is bracketed
- 12 and stricken. New statutory material is underscored.
- 13 SECTION 7. This Act shall take effect upon its approval.

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Report Title:

Check Cashing; Deferred Deposit Agreements; Fees; Annual Percentage Rate; Right to Rescind; Loan Installment Plan; Collection Practices

Description:

Specifies a customer has the right to rescind a deferred deposit by returning the principal amount used to fund the deferred deposit within a specified time frame. Permits customers to convert a deferred deposit into a loan installment plan in certain circumstances and specifies requirements for the loan installment plan. Protects against harmful collection practices. Defines annual percentage rate. Requires a check casher to provide a written agreement to a customer that clearly discloses specific information relating to the cost and fees associated with the deferred deposit, among other things. Caps the annual percentage rate at no more than thirty-six per cent for deferred deposit of a personal check. Permits prepayment of deferred deposit agreements and loan installment plans with no additional fees. (SD1)

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