# A BILL FOR AN ACT

RELATING TO INNOVATION BUSINESS INTERACTION.

#### BE IT ENACTED BY THE LEGISLATURE OF THE STATE OF HAWAII:

- 1 The legislature finds that to be successful in SECTION 1. 2 the twenty-first century global economy, Hawaii must position 3 itself as a leader in technology development, transfer, and 4 commercialization. Significant progress has been made in the 5 past years through programs supported by federal and state initiatives, such as programs administered by the high 6 7 technology development corporation, Hawaii strategic development corporation, and the Hawaii technology development venture, but 8 9 more is required to move Hawaii's technology industry to achieve 10 local technology commercialization. Innovation in science and 11 technology fields will not only enable the State to succeed in the global marketplace, but will also support the State's
- 12
- 13 sustainable economic development goals to include a viable and 14 vibrant technology and manufacturing labor force.
- 15 The purpose of this Act is to build on the successes of
- 16 Hawaii's science and technology industries and establish a
- 17 commercialization loan program, known as the Hawaii high impact
- 18 loan program for commercialization (HI-impact) to support 2016-1019 SB2504 SD1 SMA.doc.



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- 1 Hawaii-based small businesses in the fields of dual-use
- 2 technologies, tourism-technology, agriculture-technology,
- 3 manufacturing technology, sports-technology, finance-technology,
- 4 building and construction-technology, and other cross-industry
- 5 collaborations, excluding energy, with Hawaii's technology
- 6 sector.
- 7 SECTION 2. Chapter 206M, Hawaii Revised Statutes, is
- 8 amended by adding two new sections to be appropriately
- 9 designated and to read as follows:
- 10 "§206M-A Hawaii high impact loan program for
- 11 commercialization; established. (a) There is established
- 12 within the development corporation, the Hawaii high impact loan
- 13 program for commercialization, also to be known as the HI-impact
- 14 loan program, to support Hawaii-based small businesses in the
- 15 fields of dual-use technologies, tourism-technology,
- 16 agriculture-technology, manufacturing-technology, sports-
- 17 technology, finance-technology, building and construction-
- 18 technology, and other cross-industry collaborations, excluding
- 19 energy generation technology.
- 20 (b) The purposes of the program shall be to:

1	(1)	Develop, implement, and operate a comprehensive loan
2	,	program to support product development, technology
3		transfer, and commercialization;
4	(2)	Provide capital to support accelerated
5		commercialization activities in the fields of dual-use
6		technologies, tourism-technology, agriculture-
7		technology, manufacturing-technology, sports-
8		technology, finance-technology, building and
9		construction-technology, and other cross-industry
10		collaborations, excluding energy generation
11		technology;
12	(3)	Provide capital to sustain high-potential business
13		infrastructure development to assist the enterprise
14		towards commercial success;
15	(4)	Promote high-quality, high-income job opportunities
16		for Hawaii's residents and graduates of Hawaii's
17		educational institutions;
18	(5)	Reverse the loss of qualified workers to other states
19		by providing jobs to retain existing Hawaii technology
20		employees and enable highly qualified scientists and
21		engineers to return to living-wage jobs in Hawaii; and

1	(6)	keep high technology companies doing business in
2		Hawaii by limiting the need to seek out-of-state
3		venture capital, which dilutes local ownership and
4		increases the probability of moving high potential
5		technology companies from Hawaii.
6	(c)	The board shall hire an administrator for the HI-
7	impact loa	an program, who shall be known as the HI-impact
8	administra	ator. The board shall set the salary for the HI-impact
9	administra	ator. The HI-impact administrator position shall be
10	exempt from	om chapter 76.
11	(d)	The development corporation shall model the loan
12	program a	fter the Maryland technology development corporation
13	technology	y commercialization fund by, among other things:
14	(1)	Providing funding through an investment of up to
15		\$100,000 for critical product development that enables
16		a business to achieve significant product development
17		and technical milestones;
18	(2)	Making program eligibility dependent upon the
19		following criteria:

1		(A) The business shall be a for-profit entity located
2		in the State with fewer than sixteen full-time
3		equivalent employee positions; and
4		(B) The business shall be pre-revenue or have
5		received less than an aggregate of \$500,000 in
6		equity investments; and
7	(3)	Offering the loans in the form of a convertible note
8		bearing eight per cent interest.
9	. <u>(e)</u>	To receive funding, a Hawaii-based business shall:
10	<u>(1)</u>	Submit qualified proposals to the HI-impact
11		administrator for funding in accordance with program
12		requirements specified by the department of business,
13		economic development, and tourism; provided that a
14		majority of the work under the award shall be
15		performed in the State;
16	(2)	Submit to the HI-impact administrator a
17		commercialization budget, corporate business plan,
18		purchase orders or letters of commitment for product
19		sales, and a statement of commitment to pay interest
20		to the State and repay the total amount of principal
21		loaned under the HI-impact loan program for

1		commercialization based upon parameters set by the		
2		department of business, economic development, and		
3		tourism;		
4	<u>(3)</u>	Execute agreements in accordance with the HI-impact		
5		administrator; and		
6	(4)	Submit reports and updates of project progress and		
7		other required documents in accordance with HI-impact		
8		administrator requirements.		
9	<u>(f)</u>	The HI-impact administrator shall submit an annual		
10	report to	the legislature no later than twenty days prior to		
11	each regu	lar session on the activities and expenditures of the		
12	loan prog	ram and the high impact loan program for		
13	commercia	lization special fund.		
14	<u>§2061</u>	M-B Hawaii high impact loan program for		
15	commercia	commercialization; special fund. (a) There is established in		
16	the treas	ary of the State the Hawaii high impact loan program		
17	for comme	rcialization special fund to be administered by the		
18	development corporation.			
19	(b)_	The revenues of the special fund shall consist of loan		
20	repayments	s, fees, fines and penalties, legislative		

- 1 appropriations for the program or the special fund, and interest
- 2 accrued upon the funds in the special fund.
- 3 (c) The special fund shall be used to make loans to
- 4 <u>support Hawaii-based small</u> businesses in the fields of dual-use
- 5 technologies, tourism-technology, agriculture-technology,
- 6 manufacturing-technology, sports-technology, finance-technology,
- 7 building and construction-technology, and other cross-industry
- 8 collaborations, excluding energy generation technology; provided
- 9 that no more than fifteen per cent of the moneys may be expended
- 10 for administration and program oversight of the program
- 11 awardees; provided further that funds received from loan
- 12 operations shall be used in accordance with this section and
- 13 section 206M-A."
- 14 SECTION 3. There is appropriated out of the general
- 15 revenues of the State of Hawaii the sum of \$ or so
- 16 much thereof as may be necessary for fiscal year 2016-2017 for
- 17 deposit into the Hawaii high impact loan program for
- 18 commercialization special fund.
- 19 SECTION 4. There is appropriated out of the Hawaii high
- 20 impact loan program for commercialization special fund the sum

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- 1 of \$ or so much thereof as may be necessary for fiscal
- 2 year 2016-2017 for the purposes of this Act.
- 3 The sum appropriated shall be expended by the high
- 4 technology development corporation for the purposes of this Act.
- 5 SECTION 5. In codifying the new sections added by section
- 6 2 of this Act, the revisor of statutes shall substitute
- 7 appropriate section numbers for the letters used in designating
- 8 the new sections in this Act.
- 9 SECTION 6. New statutory material is underscored.
- 10 SECTION 7. This Act shall take effect on July 1, 2016.

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### Report Title:

HTDC; HI-impact Loan Program; Appropriation

### Description:

Establishes a loan program in the HTDC to support high-technology small businesses. Appropriate funds. (SD1)

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