### A BILL FOR AN ACT

RELATING TO SECURE AND FAIR ENFORCEMENT FOR MORTGAGE LICENSING ACT.

### BE IT ENACTED BY THE LEGISLATURE OF THE STATE OF HAWAII:

- 1 SECTION 1. The legislature finds that seller financing is
- 2 a useful tool in the credit market to expand the pool of
- 3 potential buyers for residential real property and provide
- 4 buyers with an opportunity to purchase a home that would
- 5 otherwise be out of reach, especially if they do not qualify for
- 6 a traditional mortgage loan.
- 7 The legislature also finds that the Secure and Fair
- 8 Enforcement for Mortgage Licensing Act under chapter 454F,
- 9 Hawaii Revised Statutes, requires the licensing of mortgage loan
- 10 originators who are in the business of offering, negotiating, or
- 11 handling residential mortgage loans. Act 198, Session Laws of
- 12 Hawaii 2014, repealed the licensing and regulatory exemption for
- 13 any individual who offers or negotiates the terms of a
- 14 residential mortgage loan with or on behalf of an immediate
- 15 family member or for their own residence, including a vacation
- 16 home, or an inherited dwelling. These amendments have



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- 1 discouraged seller financing for residential mortgage loans
- 2 involving the seller's own residence or their immediate family
- 3 members by imposing licensing and other requirements of chapter
- 4 454F, Hawaii Revised Statutes, on these transactions.
- 5 The purpose of this Act is to facilitate seller financing
- 6 for residential property by restoring the exemptions from the
- 7 Secure and Fair Enforcement for Mortgage Licensing Act for
- 8 individuals who offer or negotiate the terms of a residential
- 9 mortgage loan:
- 10 (1) With or on behalf of an immediate family member; or
- 11 (2) For the individual's own residence, including a
- vacation home, or an inherited dwelling if the
- individual does not provide seller financing more than
- 14 three times each calendar year.
- 15 SECTION 2. Section 454F-2, Hawaii Revised Statutes, is
- 16 amended to read as follows:
- 17 "S454F-2 Exemptions. This chapter shall not apply to the
- 18 following:
- 19 (1) Any individual who offers or negotiates terms of a
- residential mortgage loan with, or on behalf of, an
- 21 immediate family member of the individual;

I	(2)	Any individual who offers of negotiates terms of a
2		residential mortgage loan secured by a dwelling that
3		served as the individual's residence, including a
4		vacation home, or inherited property that served as
5		the deceased's dwelling; provided that the individual
6		does not act as a mortgage loan originator or provide
7		financing for such sales more than three times in a
8		calendar year;
9	[ <del>-(1)</del> ]	(3) An exempt registered mortgage loan originator
10		when acting for an insured depository institution or
11		an institution regulated by the Farm Credit
12		Administration;
13	[ <del>-(2)-</del> ]	(4) A licensed attorney who negotiates the terms of a
14		residential mortgage loan on behalf of a client as an
15		ancillary matter to the attorney's representation of
16	,	the client unless the attorney is compensated by a
17		lender, a mortgage loan originator company, or other
18		mortgage loan originator or by an agent of a lender,
19		mortgage loan originator company, or other mortgage
20		loan originator;

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1	[ <del>-(3)</del> -]	(5) A person or entity that only performs real estate
2		brokerage activities and is licensed or registered by
3		the State unless the person or entity is compensated
4		by a lender, a mortgage loan originator company, or
5		other mortgage loan originator or by an agent of the
6		lender, mortgage loan originator company, or other
7		mortgage loan originator;
8	[ <del>(4)</del> ]	(6) A person or entity solely involved in extensions
9		of credit relating to timeshare plans, as the term is
10		defined in title 11 United States Code section
11		101(53D);
12	[ <del>-(5-)-</del> ]	(7) An exempt sponsoring mortgage loan originator
13		company as defined by this chapter except as otherwise
14		provided by this chapter;
15	[ <del>-(6)-</del> ]	(8) An insured depository institution;
16	[ <del>-(7)</del> ]	(9) An institution regulated by the Farm Credit
17		Administration;
18	[ <del>-(8)</del> ]	(10) Employees of government agencies or of housing
19		finance agencies who act as mortgage loan originators;
20		or

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[(9)] (11) A mortgage servicer company that is exempt from chapter 454M, pursuant to section 454M-3."

SECTION 3. Statutory material to be repealed is bracketed and stricken. New statutory material is underscored.

SECTION 4. This Act shall take effect on January 1, 2112.

#### Report Title:

Secure and Fair Enforcement for Mortgage Licensing Act; Residential Mortgage Loans; Seller Financing

#### Description:

Restores the exemptions from the Secure and Fair Enforcement for Mortgage Licensing Act for individuals who offer or negotiate the terms of a residential mortgage loan with or on behalf of an immediate family member or for the individual's own residence. Effective 01/01/2112. (HD1)

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