

# GM 505

Measure Title: Submitting for consideration and confirmation as the Deputy Director of the Department of Business, Economic Development and Tourism, Gubernatorial Nominee, MARY ALICE EVANS, for a term to expire 12-3-2018.

Report Title: Deputy Director of the Department of Business, Economic Development and Tourism

Statement of  
**MARY ALICE EVANS**  
before the  
**SENATE COMMITTEE ON ECONOMIC DEVELOPMENT AND TECHNOLOGY**  
Monday, March 2, 2015  
2:45 PM  
State Capitol, Conference Room 016

In consideration of  
**GM 505**  
**Submitting for consideration and confirmation as the Deputy Director of the Department of Business, Economic Development and Tourism, Gubernatorial Nominee, MARY ALICE EVANS, for a term to expire 12-3-2018**

Chair Wakai, Vice Chair Slom, and Members of the Committee.

I respectfully ask for your support for my nomination as deputy director of DBEDT. I hope you will give me the opportunity to assist Director Luis Salaveria with his vision to create jobs, raise incomes, and support the infrastructure of innovation.

I have more than 40 years of experience working for the State of Hawaii, starting as a student intern in the Office of the Governor. In those years of government service I have held many different positions and worked in various departments. These positions included research statistician, grant writer, employment analyst, and planner. As a planner, I have done various types of planning such as community development, land use, and economic development strategy.

My experience has also included serving as staff to the Government Performance Accountability Task force, departmental legislative coordinator, federal grants administrator, and departmental grievance hearings officer.

As a team manager in the Office of State Planning, I assisted three departments in reaching resolution on some of the Department of Hawaiian Home Lands land trust claims. I helped coordinate two of the State's adopted functional plans (employment & training and human services). Starting with the Progressive Neighborhoods Program, all of the planning projects I have worked on have given me a deep appreciation for the

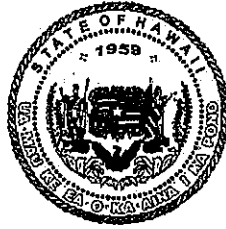
value of partnering with non-profits, and soliciting input from communities affected by change.

Soon after the State Procurement Office was created, I was asked to assist with drafting legislation and rules. This experience was helpful when I went to the Department of Accounting and General Services as the deputy state comptroller. My responsibilities there included overseeing accounting, auditing, central services, automotive, human resources, information services, and archives sections, as well as providing administrative support to the DAGS attached agencies.

What I have learned over the years has helped me as the deputy director at DBEDT, a position I have held since April 2011. I worked with DBEDT's core divisions and attached agencies to improve the efficiency of DBEDT's internal administrative services by speeding up approval times for all required control documents without sacrificing accountability. I have worked to increase employee participation in SPO training in procurement methods, so that employees could conduct procurements correctly, thus reducing the time required to purchase needed goods and services.

In my years as a planner, I have realized how important it is to work collaboratively with people. DBEDT's employees are its greatest asset. DBEDT employees work very hard and they deserve support. We have an open door policy, and employees are always welcome to share their thoughts and concerns with us. As an HGEA member for 40 years, I felt that a positive relationship with the HGEA was important and worked to settle a class grievance that the HGEA filed against DBEDT after the 2009 Reduction In Force. All grievances from that matter were resolved in an amicable fashion.

I'd like to thank Governor Ige for the opportunity to serve as the Deputy Director for DBEDT and I humbly ask for your support.



EXECUTIVE CHAMBERS  
HONOLULU, HAWAII

David Y. Ige  
Governor

Testimony on GM 505  
Confirmation of Mary Alice Evans  
Deputy Director, Department of Business, Economic Development & Tourism

Governor David Y. Ige

SENATE COMMITTEE ON ECONOMIC DEVELOPMENT AND TECHNOLOGY

March 2, 2015  
2:45 p.m. in Room 016

Chair Wakai, Vice Chair Slom and committee members:

I respectfully request your support in confirming the appointment of Mary Alice Evans as the deputy director of the Department of Business, Economic Development & Tourism (DBEDT). Ms. Evans has served as the deputy director for the past four years and brings a wealth of institutional knowledge having worked in various capacities at DBEDT for the past 26 years. Mary Alice Evans holds a Master of Urban and Regional Planning degree from the University of Hawaii at Manoa.

This administration is committed to reshaping the culture of government by embracing and accelerating change. I'm confident that Mary Alice Evans will support our department employees in this effort. Together, we can build a better home for our keiki, kupuna, and all the residents of Hawaii.

Mahalo for your consideration.

DAVID Y. IGE  
GOVERNOR



Testimony of  
FORD N. FUCHIGAMI  
DIRECTOR

Deputy Directors  
JADE T. BUTAY  
ROSS M. HIGASHI  
EDWIN H. SNIFFEN  
DARRELL T. YOUNG

IN REPLY REFER TO:

STATE OF HAWAII  
DEPARTMENT OF TRANSPORTATION  
869 PUNCHBOWL STREET  
HONOLULU, HAWAII 96813-5097

March 2, 2015  
2:45 p.m.  
State Capitol, Room 016

**G.M. 505**

**Submitting for consideration and confirmation as the Deputy Director of the Department of Business, Economic Development and Tourism, Gubernatorial Nominee, MARY ALICE EVANS, for a term to expire 12-3-2018.**

**Senate Committee on Economic Development and Technology**

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The Department of Transportation (DOT) **strongly supports** the confirmation of Mary Alice Evan as the Deputy Director of the Department of Business, Economic Development and Tourism (DBEDT).

Ms. Evans earned her BA in Sociology from the University of California in Santa Barbara, and a MA in Urban and Regional Planning from the University of Hawaii at Manoa. She has served on the Hawaii Chapter of American Planning Association, the Hawaii Economic Association, Honolulu City Planning Commission and the Urban Land Institute.

We've had the pleasure to work with Ms. Evans as Deputy Director of DBEDT and find her to be an exceptional leader. She is a visionary who optimizes the effectiveness of Hawaii's assets and infrastructure and as a dedicated public servant for almost 40 years, she brings a wealth of institutional insight encouraging more public and private partnerships with government.

The DOT looks forward to continuing our good relations with Ms. Evans and is hopeful you will unanimously approve her nomination to continue her fine work at DBEDT.

Thank you for the opportunity to provide testimony.



**OFFICE OF PLANNING  
STATE OF HAWAII**

DAVID Y. IGE  
GOVERNOR

LEO R. ASUNCION  
ACTING DIRECTOR  
OFFICE OF PLANNING

235 South Beretania Street, 6th Floor, Honolulu, Hawaii 96813  
Mailing Address: P.O. Box 2359, Honolulu, Hawaii 96804

Telephone: (808) 587-2846  
Fax: (808) 587-2824  
Web: <http://planning.hawaii.gov/>

Statement of  
**LEO R. ASUNCION**  
Acting Director, Office of Planning  
before the  
**SENATE COMMITTEE ON ECONOMIC DEVELOPMENT AND TECHNOLOGY**

Monday, March 2, 2015  
2:45 PM  
State Capitol, Conference Room 016

in consideration of  
**GM 505.**

Chair Wakai, Vice Chair Slom, and Members of the Senate Committee on Economic Development and Technology.

I support Governor David Y. Ige's nomination of Mary Alice Evans to serve as the Deputy Director of the Department of Business, Economic Development, and Tourism (DBEDT).

Having been the DBEDT Deputy Director in the previous administration, Ms. Evans is no stranger to DBEDT, a wide ranging department core divisions and offices, and eleven administratively attached agencies or programs. However, being a former DBEDT Deputy Director is not all that Ms. Evans brings to the position. She brings a career of public service as a planner, program manager, and deputy comptroller that spans approximately forty years. This institutional knowledge is invaluable to a department such as DBEDT, and Ms. Evans has and continues to show an understanding and desire to move DBEDT forward.

For the approximately twenty-five years that I have known Ms. Evans, both professionally and personally, she continues to demonstrate the highest level of being a public sector planner, and she has gained my trust as a colleague and friend that her actions will have the interests of the people of the State of Hawaii at heart.

I respectfully encourage the Committee to advise and consent to the nomination of Ms. Evans as DBEDT Deputy Director.

Thank you for considering my testimony in your deliberations.

TESTIMONY BY WESLEY K. MACHIDA  
DIRECTOR, DEPARTMENT OF BUDGET AND FINANCE

AND BY RODERICK K. BECKER  
DEPUTY DIRECTOR, DEPARTMENT OF BUDGET AND FINANCE

STATE OF HAWAII

TO THE SENATE COMMITTEE ON  
ECONOMIC DEVELOPMENT AND TECHNOLOGY  
ON  
GOVERNOR'S MESSAGE NO. GM 505

March 2, 2015  
2:45 P.M.

SUBMITTING FOR CONSIDERATION AND CONFIRMATION AS THE  
DEPUTY DIRECTOR OF THE DEPARTMENT OF BUSINESS,  
ECONOMIC DEVELOPMENT AND TOURISM, GUBERNATORIAL NOMINEE,  
MARY ALICE EVANS

Dear Chair Wakai, Vice Chair Slom, and Members of the Committee:

We support the confirmation of Mary Alice Evans to the position of Deputy Director of the Department of Business, Economic Development and Tourism.

Governor Ige's administration is committed to addressing the many issues facing our state in a direct and forthright manner. We will strive to do the right thing, the right way to achieve our shared goal of a healthy, sustainable economy to support our kupuna, ourselves, and our children.

Ms. Evans is an integral part of a team that is committed to achieving the goals of this administration in an honest, transparent, accountable, and responsive manner. Therefore, we support her confirmation as the Deputy Director of the Department of Business, Economic Development and Tourism.

Thank you for the opportunity to provide testimony.

DAVID Y. IGE  
GOVERNOR OF HAWAII



VIRGINIA PRESSLER,  
M.D.  
DIRECTOR OF HEALTH

STATE OF HAWAII  
DEPARTMENT OF HEALTH  
P. O. Box 3378  
Honolulu, HI 96801-3378  
doh.testimony@doh.hawaii.gov

**TESTIMONY OF KEITH YAMAMOTO  
DEPUTY DIRECTOR OF HEALTH  
REGARDING  
GM505, CONFIRMATION OF MARY ALICE EVANS  
DEPUTY DIRECTOR OF THE DEPARTMENT OF BUSINESS, ECONOMIC  
DEVELOPMENT AND TOURISM**

SENATOR GLENN WAKAI, CHAIR  
SENATE COMMITTEE ON  
ECONOMIC DEVELOPMENT AND TECHNOLOGY  
**Hearing Date:** March 2, 2015                      **Room:** 016

1 As the First Deputy Director of Health I have had the opportunity to work closely with Mary Alice Evans  
2 over the past four years as the Deputy Director of the Department of Business, Economic Development  
3 and Tourism (DBEDT). One specific area that we have worked with Ms. Evans was regarding the  
4 administrative rule making process and the Small Business Regulatory Review process. Ms. Evans was  
5 extremely knowledgeable about the issues related the state rule making process and helped guide the  
6 Department of Health in ensuring rules proposed by the department were reviewed and processed  
7 appropriately and in an efficient and timely manner.

8 Ms. Evan's extensive experience in state government started in 1973 as a research statistician for the  
9 Progressive Neighborhoods Program under the Office of the Governor and has built her impressive state  
10 government career in working at the Department of labor, Office of State Planning, Department of  
11 Accounting and General Services as well as the Department of Business, Economic Development and  
12 Tourism.

13 I am confident that Mary Alice Evan's expensive experience and background in various government  
14 operations makes her an ideal candidate for the Deputy Director of DBEDT. I strongly support her  
15 confirmation.

16 Thank you for the opportunity to testify.

DAVID Y. IGE  
GOVERNOR



CRAIG K. HIRAI  
EXECUTIVE DIRECTOR

**STATE OF HAWAII**

DEPARTMENT OF BUSINESS, ECONOMIC DEVELOPMENT AND TOURISM  
HAWAII HOUSING FINANCE AND DEVELOPMENT CORPORATION  
677 QUEEN STREET, SUITE 300  
Honolulu, Hawaii 96813  
FAX: (808) 587-0600

IN REPLY REFER TO:

Statement of  
**Craig K. Hirai**  
Hawaii Housing Finance and Development Corporation  
Before the

**SENATE COMMITTEE ON ECONOMIC DEVELOPMENT AND TECHNOLOGY**

March 2, 2015 at 2:45 p.m.  
State Capitol, Room 016

In consideration of

**G.M. 505**

**SUBMITTING FOR CONSIDERATION AND CONFIRMATION AS THE DEPUTY  
DIRECTOR OF THE DEPARTMENT OF BUSINESS, ECONOMIC DEVELOPMENT  
AND TOURISM, GUBERNATORIAL NOMINEE, MARY ALICE EVANS,  
FOR A TERM TO EXPIRE 12-3-2018.**

The HHFDC ***strongly supports*** the nomination of Mary Alice Evans as Deputy Director of the Department of Business, Economic Development and Tourism.

As DBEDT Deputy Director from 2011 to the present, Deputy Director Evans also served as the Departments' designated representative on the HHFDC Board of Directors. Therefore, the HHFDC Board and staff have had ample opportunity to observe her intellect, diligence, and dedication up close. We believe she is well qualified and are grateful that she is willing to continue to serve in this capacity.

We respectfully ask for your favorable consideration of her nomination. Thank you for the opportunity to testify.

**DAVID Y. IGE**  
Governor

**SHAN S. TSUTSUI**  
Lieutenant Governor

**LUIS P. SALAVERIA**  
Director

**MARY ALICE EVANS**  
Acting Deputy Director



**LAND USE COMMISSION**  
Department of Business, Economic Development & Tourism  
State of Hawai'i

**DANIEL ORODENKER**  
Executive Officer

**Bert K. Saruwatari**  
Planner

**SCOTT A.K. DERRICKSON AICP**  
Planner

**RILEY K. HAKODA**  
Chief Clerk/Planner

**FRED A. TALON**  
Drafting Technician

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Statement of  
**Daniel E. Orodenker**  
Executive Officer  
Land Use Commission

Before the  
Senate Committee on Economic Development and Technology  
February 2, 2015  
2:45 PM  
State Capitol, Conference Room 224

In consideration of

**GM505**  
**SUBMITTING FOR CONSIDERATION AND CONFIRMATION AS THE DEPUTY**  
**DIRECTOR OF THE DEPARTMENT OF BUSINESS, ECONOMIC DEVELOPMENT &**  
**TOURISM, GUBERNATORIAL NOMINEE,**  
**MARY ALICE EVANS,**  
**for a term to expire 12-3-2018**

Chair Wakai, Vice Chair Slom, and members of the Committee on Economic Development and Technology:

The Land Use Commission is in support of Mary Alice Evans as the Governor's nominee for the Deputy Director of the Department of Business, Economic Development & Tourism (DBEDT).

Ms. Evans has a long history of working on social, economic, and environmental issues as a planner with the State Office of Planning (OP). She has appeared before the Land Use Commission as a representative of OP as well as the DBEDT; where her insights and opinions are valued. She has served as the deputy Director here at DBEDT for several years and has consistently been a go to person to get things accomplished. She has proven herself to be a consummate professional and represents a good partner for the Governor's nominee for DBEDT Director, Mr. Luis Salaveria.

Thank you for the opportunity to testify on this matter.

February 21, 2015

The Honorable Glenn Wakai, Chair  
The Honorable Sam Slom, Vice Chair  
Senate Committee on Economic Development and Technology  
State Capitol, Room 216  
Honolulu, Hawaii 96813

Re: GM 505 Submitting for consideration and confirmation as the Deputy Director of the Department of Business, Economic Development and Tourism, Gubernatorial Nominee, MARY ALICE EVANS, for a term to expire 12-3-2018

Dear Chair Wakai, Vice Chair Slom, and Members of the Committee:

I am writing to express my strong support of GM 505 for Mary Alice Evans' nomination to serve as the Deputy Director of the Department of Business, Economic Development and Tourism (DBEDT).

My name is Jo Ann Uchida Takeuchi and I am the Deputy Director of the Department of Commerce and Consumer Affairs.

I have known Ms. Evans for the past three years, through her work as Deputy Director of DBEDT. Ms. Evans has a long, distinguished and accomplished career, and is ideally suited for this position. She is extremely knowledgeable about issues relating to DBEDT, and is generous in providing background, insights and suggestions as issues arise. She is unqualifiedly the best person for this position. I know that she already has an excellent working relationship with Director Salaveria, and that DBEDT and the state as a whole will be well-served by Ms. Evans' appointment.

Thank you for the opportunity to provide my strong support of her nomination.

Sincerely,

Jo Ann Uchida Takeuchi



**HAWAII  
STRATEGIC  
DEVELOPMENT  
CORPORATION**

No. 1 Capitol District Building  
250 South Hotel Street, Suite 508  
P.O. Box 2359  
Honolulu, Hawaii 96804  
Telephone: (808) 587-3830

Statement of  
**Karl K. Fooks**  
**President**  
Hawaii Strategic Development Corporation

Before the  
**SENATE COMMITTEE ON ECONOMIC DEVELOPMENT AND TECHNOLOGY**  
Monday, March 2, 2015  
2:45 PM  
State Capitol, Conference Room 016

In support of

**GM 505**  
**SUBMITTING FOR CONSIDERATION AND CONFIRMATION AS THE DEPUTY DIRECTOR OF**  
**THE DEPARTMENT OF BUSINESS, ECONOMIC DEVELOPMENT AND TOURISM,**  
**GUBERNATORIAL NOMINEE, MARY ALICE EVANS, FOR A TERM TO EXPIRE 12-3-2018.**

Chair Wakai, Vice Chair Slom and Members of the Committee:

The Hawaii Strategic Development Corporation **strongly supports** the appointment of Mary Alice Evans as the Deputy Director of the Department of Business, Economic Development and Tourism. Ms. Evans has a strong interest in supporting economic development in Hawaii. Ms. Evans brings extensive experience managing DBEDT's operations. She has ably assisted HSDC in the execution of its programs over the past several years.

Thank you for the opportunity to provide testimony on Ms. Evans' behalf.

STATEMENT OF  
ANTHONY J. H. CHING  
BEFORE THE  
SENATE COMMITTEE ON ECONOMIC DEVELOPMENT AND TECHNOLOGY

ON

MONDAY, MARCH 2, 2015

2:45 P.M.

State Capitol, Conference Room 16

in consideration of

**G.M. 505 – SUBMITTING FOR CONSIDERATION AND CONFIRMATION TO THE  
DEPUTY DIRECTOR OF THE DEPARTMENT OF BUSINESS, ECONOMIC  
DEVELOPMENT AND TOURISM, GUBERNATORIAL NOMINEE, MARY ALICE  
EVANS, FOR A TERM TO EXPIRE ON DECEMBER 3, 2018.**

Ms. Mary Alice Evans has previously served as Deputy Director for the Department of Business, Economic Development and Tourism and has thereby served as an ex-officio designee on the Hawaii Community Development Authority. As a voting member, Ms. Evans always reviewed development permit applications with an objective eye and remained sensitive to community concerns.

Although the DBEDT ex-officio position is no longer part of the Authority, I believe Ms. Evans will continue to judiciously review all matters pertaining to the state's business and economic development and will serve both the department and the state well. Her resume speaks for itself.

Thank you for the opportunity to provide these comments in support of Ms. Evans' nomination.

February 25, 2015

The Honorable Glenn Wakai, Chair  
Senate Committee on Economic Development & Technology  
State Capitol, Room 216  
Honolulu, Hawaii 96813

Dear Senator Wakai and Members of the Committee:

I am writing to express my strong support of GM #505 for Mary Alice Evan's nomination to serve as the Deputy Director of the Department of Business, Economic Development & Tourism (DBEDT).

As a former Director of DBEDT and currently, the Executive Director of the Hawaii Green Infrastructure Authority, an agency attached to DBEDT, I have known Ms. Evans for over four years while she served as my Deputy at DBEDT. In this capacity, I had the opportunity to work with Ms. Evans on a variety of topics including the Department's budget, broadband, housing, energy, land use and planning. I found her to be very knowledgeable and capable in this regard. She also possesses strong administrative capabilities.

For these and other reasons, I strongly urge her confirmation as DBEDT Deputy Director.

Please feel free to contact me directly should you have any questions.

Sincerely,

A handwritten signature in black ink, appearing to read "Richard C. Lim". The signature is fluid and cursive, with a long horizontal stroke at the end.

Richard C. Lim

c: Mary Alice Evans, DBEDT

Written Statement of  
**ROBBIE MELTON**  
before the  
**SENATE COMMITTEE ON ECONOMIC DEVELOPMENT AND TECHNOLOGY**

Monday, March 2, 2015  
2:45 p.m.  
State Capitol, Conference Room 16  
In consideration of

**GM 505 IN CONSIDERATION AND CONFIRMATION TO THE DEPUTY DIRECTOR  
OF THE DEPARTMENT OF BUSINESS, ECONOMIC DEVELOPMENT AND  
TOURISM, GUBERNATORIAL NOMINEE, MARY ALICE EVANS, FOR A TERM TO  
EXPIRE 12-3-2018.**

Chair Wakai, Vice Chair Slom, and Members of the Committee on Economic  
Development and Technology.

I am pleased to have the opportunity to **support the appointment** of Mary Alice Evans  
to the Deputy Director position for the Department of Business, Economic Development and  
Tourism.

As Ms. Evans previously held the position of the Deputy Director with the Department of  
Business, Economic Development and Tourism (DBEDT) she is very well qualified for the  
position. She has vast knowledge about policies and procedures that is invaluable and also  
possesses a wealth of state government experience. These attributes provides a strong backbone  
for the department that allows them to carry on seamlessly during the transition to the new  
Administration.

I look forward in continuing our working relationship with her in her continued role as  
the Deputy Director for DBEDT and encourage your favorable vote on her behalf.



# **NATURAL ENERGY LABORATORY OF HAWAII AUTHORITY**

*An Authority of the State of Hawaii attached to the Department of Business, Economic Development & Tourism*

Statement of  
**John DeLong**  
**Chairman of Board**  
Natural Energy Laboratory of Hawaii Authority  
before the

## **COMMITTEE ON ECONOMIC DEVELOPMENT AND TECHNOLOGY**

Monday, March 2, 2015  
2:45 pm  
State Capitol, Conference Room 016

in consideration of

### **GM 505 RELATING TO THE CONSIDERATION AND CONFIRMATION OF MARY ALICE EVANS AS DEPUTY DIRECTOR OF THE DEPARTMENT OF BUSINESS ECONOMIC DEVELOPMENT AND TOURISM**

As Chairman of the Board of the Natural Energy Laboratory of Hawaii Authority (NELHA) I am pleased to provide testimony in strong support of Mary Alice Evans for the position of the Deputy Director of the Department of Business, Economic Development and Tourism.

I have worked closely with Ms. Evans over the past five years in her position as DBEDT Deputy Director. Her experience and understanding of government, planning, and economic development provide her with perfect qualifications for this important position. For example, she has a very detailed knowledge of the inter-workings of government, checks and balances and the different role of each agency. In this regard, she has been truly instrumental in

dramatically speeding up the flow and approval of requirements necessary for effective and efficient government.

In addition, as the NELHA Chair over the past several years, I have always valued her opinion on critical issues facing NELHA. Her practical realistic assessment of issues and straight-forward thinking has been invaluable in this regard.

Thank you for the opportunity to offer these comments.



UNIVERSITY  
of HAWAII®  
SYSTEM

KALBERT K. YOUNG  
VICE PRESIDENT FOR BUDGET & FINANCE  
CHIEF FINANCIAL OFFICER

March 2, 2015

The Honorable Glenn Wakai, Chair  
The Honorable Sam Slom, Vice Chair  
And Members  
Senate Committee on Economic Development and Technology  
415 South Beretania Street, Conference Room 016  
Honolulu, Hawaii 96813

**RE: G.M. 505 - FOR CONSIDERATION AND CONFIRMATION AS THE  
DEPUTY DIRECTOR OF THE DEPARTMENT OF BUSINESS,  
ECONOMIC DEVELOPMENT AND TOURISM, GUBERNATORIAL  
NOMINEE, MARY ALICE EVANS**

Dear Chair Wakai, Vice Chair Slom, and Members of the Committee,

Thank you for the opportunity to provide testimony in support of the confirmation of Ms. Mary Alice Evans as the Deputy Director for the Department of Business Economic Development and Tourism (DBEDT).

I have known and worked with Ms. Evans for more than 12 years while she has served in various roles in the State of Hawaii – including her multiple stints as the Deputy Director of DBEDT. Ms. Evans is a consummate government professional with a very deep breadth of knowledge in the areas of planning, economic development and small business. She is also a very good administrator who has demonstrated experience managing a very diverse workforce in a number of departments and agencies.

Ms. Evan's has served admirably as DBEDT deputy and has always been an asset of support for the DBEDT director. But, Mary Alice is also a strong director in her own right. Ms. Evan's extensive background and experience in government already demonstrates that she possesses the ability and attributes to be successful in this role. I believe that having Ms. Evans in DBEDT will be a strong complement to the director and will prove to be a very strong management team for the department. Her continuing in DBEDT is good for the department and the State.

I urge the members of the Senate Committee on Economic Development and Technology to support her selection by voting favorably on her nomination and advancing G.M. 505 for full Senate confirmation.

Sincerely,

  
KALBERT K. YOUNG  
VP for B&F/CFO

2444 Dole Street, Bachman Hall  
Honolulu, Hawaii 96822  
Telephone: (808) 956-8903  
Fax: (808) 956-5286

An Equal Opportunity/Affirmative Action Institution

**TESTIMONY IN STRONG SUPPORT  
OF THE CONFIRMATION OF  
MARY ALICE EVANS  
AS  
DEPUTY DIRECTOR OF DBEDT**

March 1, 2015

Chair Wakai, Vice Chair Slom, and Members of the EDT Committee:

I am most pleased to submit this testimony in strong support of Mary Alice Evan's nomination to serve as Deputy Director for the Department of Business, Economic Development and Tourism.

I have had the pleasure of working with Mary Alice in her various professional capacities for more than a quarter century, and can attest to the phenomenal skills and sustained dedication she has evidenced in service to the State of Hawaii.

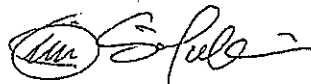
Upon graduation from the University of Hawaii at Manoa with a Master of Arts Degree in Urban and Regional Planning, Mary Alice began her esteemed career with a position at the former State Department of Planning and Economic Development (now DBEDT), and for over 40 years has served multiple agencies and institutions under various administrations – including posts with the Office of Planning, the Department of Accounting and General services, the Governor's Office of Research, the Hawaii Chapter of the American Planning Association, the Hawaii Economic Association, the Honolulu City Planning Commission, and the Urban Land Institute. She also was recognized for her outstanding contributions to the community as the recipient of the American Planning Association's Hawaii Chapter 2012 Distinguished Service Award.

During her recent service as DBEDT's Deputy Director under the Abercrombie Administration, Mary Alice was instrumental in promoting a broad range of innovative programs to expand Hawaii's economy, including multiple opportunities to diversify our State's aerospace sector. Retaining Mary Alice as our Department's Deputy Director in the Ige Administration would not only help maintain continuity with ongoing programs, but also sustain advocacy for upcoming aerospace initiatives that Mary Alice has been instrumental in advancing over the past four years.

As such, I strongly endorse Mary Alice's candidacy for the position of Deputy Director at DBEDT, and would encourage your affirmative action on her appointment.

Mahalo for the opportunity to testify on this Governor's Message.

Sincerely,



Jim Crisafulli  
Office of Aerospace Development  
DBEDT

February 26, 2015

The Honorable Glenn Wakai, Chair  
The Honorable Sam Slom, Vice Chair  
Senate Committee on Economic Development & Technology  
Hawaii State Capitol, Room 216  
Honolulu, Hawaii 96813

**RE: Governor's Message 505, Submitting for consideration and confirmation as the Deputy Director of the Department of Business, Economic Development & Tourism, Gubernatorial Nominee, MARY ALICE EVANS, for a term to expire 12-3-2018.**

Hearing: Monday, March 2, 2015 at 2:45pm  
Conference Room 016

Dear Chair Wakai, Vice Chair Slom and Members of the Committee,

I am writing in **strong support** of the appointment of Mary Alice Evans to serve as the Deputy Director of the Department of Business, Economic Development & Tourism (DBEDT).

My name is Eugene Tian, and I am the Economic Research Administrator at DBEDT, I am submitting this letter of support in my personal capacity.

I have been happily working with Mary Alice since 2011 when she was appointed as the Deputy Director of DBEDT. She has been very helpful in all the areas of operations in my division, from personnel management, budget preparation, and the production of our statistical and economic reports. Mary Alice has proven herself a great operation officer and an excellent leader. She always listens with smile and speaks with enthusiasm. Her instructions for my work has been always clear with reasonable deadlines. Her knowledge in government operations, contract regulations, budget preparation, the economy, the planning process, and personnel management experiences made her the go-to person in DBEDT whenever we need help in these areas and we always happy with her responses.

With over 40 years of State government services and experience as a staff level planner, a branch manager, Deputy Director for the Department of Accounting and General Services (DAGS), Comptroller of DAGS, and Deputy Director for DBEDT, I strongly believe that Mary Alice will continue as an excellent leader and wonderful operation officer at DBEDT for the next four years.

Thank you for the opportunity to submit this testimony.

Sincerely,

A handwritten signature in black ink, appearing to read "Eugene Tian", with a long horizontal flourish extending to the right.

Eugene Tian  
Economic Research Administrator  
Department of Business, Economic Development & Tourism

Dennis T. Ling  
Honolulu, HI 96826  
February 24, 2015

The Honorable Glenn Wakai, Chair  
Senate Committee on Economic Development  
and Technology  
State Capitol Room 016

Dear Senator Wakai and Members of the Committee:

I am pleased to submit this letter in strong support of the nomination of Mary Alice Evans as the Deputy Director of the Department of Business, Economic Development and Tourism.

With over 40 years of state service, Ms. Evans has wide and deep experience not only in DBEDT, but throughout the state system, especially with the departments that interact with DBEDT. As a planner for over three decades, a former deputy director at the Department of Accounting and General Services, and her tenure the past four years as Deputy Director for DBEDT, Ms. Evans has proven her leadership and effective management abilities.

As the Administrator for the Business Development and Support Division of DBEDT, I have witnessed firsthand her management skills, and her vision to enhance and grow Hawaii's economy. She possesses keen insight into the economic pressures and financial struggles that small and medium sized businesses face, and knows how government can help business not only survive, but thrive.

Ms. Evans is a perfect complement to our Director as a second in command. She has full grasp of the administrative, technical, and systemic operations of local, state and federal government, as well as institutional knowledge of the department, as well as a great working relationship with the public and staff. She has the ability to communicate and rally people behind her, and will contribute tremendously by re-energizing DBEDT and move Hawaii on a path that is attractive to new business and entrepreneurs in the future.

Ms. Evans has been, and continues to be, a valuable asset to the state and DBEDT. I respectfully ask the Committee to vote favorably on the confirmation of Mary Alice Evans to the post of Deputy Director of the Department of Business, Economic Development and Tourism.

Sincerely,



Dennis T. Ling

February 27, 2015

The Honorable Glenn Wakai, Chair  
Senate Committee on Economic Development and Technology  
Hawaii State Capitol, Room 216  
Honolulu, Hawaii 96813

RE: Governor's Message 505, Submitting for consideration and confirmation as the Deputy Director of the Department of Business, Economic Development and Tourism, Gubernatorial Nominee, MARY ALICE EVANS, for a term to expire 12-3-2018.

Hearing: Monday, March 2, 2015 at 2:45 p.m.  
Conference Room 016

Dear Chair Wakai:

I am writing in strong support of the appointment of Mary Alice Evans to serve as Deputy Director of the Department of Business, Economic Development and Tourism (DBEDT). My name is Christine Hirasa, and I am submitting this letter of support in my personal capacity.

I had the opportunity to work with Mary Alice under the previous administration where she served in the same capacity as DBEDT Deputy Director.

Mary Alice is a warm and caring person who brings a ton of institutional insight to DBEDT. She has been a state employee for more than three decades and is skilled at negotiating and encouraging public and private partnerships with government.

She epitomizes the true meaning of a public servant and is the best person to continue on in her current capacity to support DBEDT's mission to achieve an economy that embraces innovation and is globally competitive, dynamic and productive.

For these reasons, I strongly urge her confirmation for DBEDT Deputy Director.

Thank you for the opportunity to submit testimony on this matter.

Sincerely,



Christine Hirasa  
Communications Officer  
Department of Commerce and Consumer Affairs  
Mobile: (808) 286-9626  
Email: Christine.Hirasa@dcca.hawaii.gov



1003 Bishop Street • Suite 765 • Honolulu, HI 96813  
Phone: (808) 585-7931 • Fax: 585-7932 • www.hipaonline.com

Senate Committee on Economic Development and Technology  
Senator Glenn Wakai, Chair  
Senator Sam Slom, Vice Chair

GM 505: Support of Mary Alice Evans as DBEDT Deputy Director

Testimony of  
Jeanne Schultz Afuvai  
President and CEO

Monday, March 2, 2015 at 2:45 pm  
Conference Room 016

Dear Chair Wakai, Vice Chair Slom and members of the Committee:

On behalf of the Hawaii Institute for Public Affairs, we want to heartily endorse and support Mary Alice Evans for the position of Deputy Director of DBEDT. Ms. Evans brings many effective years of experience to this position. The fact that she served as the Deputy Director for DBEDT under the previous administration and has been asked to stay on in that position speaks volumes.

Mary Alice has first-hand knowledge of the challenges Hawaii faces in the 21<sup>st</sup> century through her work at the state office of planning and at DAGS. Her understanding of budgets and how resources need to be allocated to meet the greater public good will continue to serve her well as Deputy Director of DBEDT.

I have had the privilege of working directly with Mary Alice over the years and she continually impresses me. She is always prepared and professional. She is great at forming teams and getting work done. Mary Alice sees the big picture but also understands the details that must be completed to make that big picture a reality.

I ask that you move Mary Alice Evans' nomination to the full Senate.

Thank you for this opportunity to speak in support.



Pier 40, P.O. Box 3288, Honolulu, HI 96801-3288  
Ph: (808) 543-9311 Fax: (808) 543-9458  
[www.youngbrothershawaii.com](http://www.youngbrothershawaii.com)

**SENATE COMMITTEE ON ECONOMIC DEVELOPMENT AND TECHNOLOGY**

**THE HONORABLE GLENN WAKAI, CHAIR  
THE HONORABLE SAM SLOM, VICE CHAIR**

**GOVERNOR'S MESSAGE 505: Submitting for consideration and confirmation as  
Deputy Director of the Department of Business, Economic Development and Tourism,  
Gubernatorial Nominee, MARY ALICE EVANS, for a term to expire 12-03-2018**

**Testimony in Strong Support**

**P. Roy Catalani  
Vice President, Young Brothers, Limited**

**March 2, 2014, 2:45 pm, Conference Room 016**

Thank you for the opportunity to testify on Governor's Message 505 submitting Governor Ige's nomination of **Mary Alice Evans as Deputy Director of the Department of Business, Economic Development and Tourism**. We submit this testimony in strong support of Ms. Evan's nomination.

As determined and authorized by the Legislature, DBEDT's objectives are to "make broad policy determinations with respect to economic development" and "to stimulate through research and demonstration projects those industrial and economic development efforts that offer the most immediate promise of expanding the economy of the State." Ms. Evans, as evidenced her service to the State in various responsible capacities for over 35 years, is an excellent choice to provide leadership to DBEDT to fulfill these objectives. With respect to her present nomination, if confirmed, she will continue her service as deputy director of DBEDT, a position she first assumed in April 2011. Prior to her present position, she has also served in other appointed, management and/or professional positions in various administrations at the Office of State Planning, the Department of Accounting and General Services and the Governor's Office of Research. She has also served on the Hawaii Chapter of the American Planning Association (from which she received the Distinguished Service Award in 2012), the Hawaii Economic Association, the Honolulu City Planning Commission (during the Anderson and Fasi administrations) and the Urban Land Institute. She earned a B.A. in Sociology from the University of California in Santa Barbara and an M.A. in Urban and Regional Planning from the University of Hawaii at Manoa.

I have worked with Ms. Evans on transportation-related issues as well as planning issues of a broader scope in which she has demonstrated her strong professional background and extensive experience related to the objectives of DBEDT. I believe she will continue to use her extensive background and experience to further important public interests and respectfully request that you recommend approval of her nomination.

Thank you for this opportunity to comment on and strongly support Governor's Message 505.

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**From:** mailinglist@capitol.hawaii.gov  
**Sent:** Sunday, March 01, 2015 8:36 PM  
**To:** EDT Testimony  
**Cc:** ikitajima@oceanit.com  
**Subject:** Submitted testimony for GM505 on Mar 2, 2015 14:45PM

**GM505**

Submitted on: 3/1/2015

Testimony for EDT on Mar 2, 2015 14:45PM in Conference Room 016

Submitted By	Organization	Testifier Position	Present at Hearing
Jan Kitajima	Oceanit	Support	No

Comments: We are in STRONG SUPPORT of Mary Alice Evans for DBEDT Deputy Director. She is smart, humble, hardworking, and willing to listen to all involved. She will be a perfect partner for Director Salaveria!

Please note that testimony submitted less than 24 hours prior to the hearing, improperly identified, or directed to the incorrect office, may not be posted online or distributed to the committee prior to the convening of the public hearing.

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**From:** mailinglist@capitol.hawaii.gov  
**Sent:** Friday, February 27, 2015 10:51 AM  
**To:** EDT Testimony  
**Cc:** brian@hfbf.org  
**Subject:** \*Submitted testimony for GM505 on Mar 2, 2015 14:45PM\*

**GM505**

Submitted on: 2/27/2015

Testimony for EDT on Mar 2, 2015 14:45PM in Conference Room 016

<b>Submitted By</b>	<b>Organization</b>	<b>Testifier Position</b>	<b>Present at Hearing</b>
Brian Miyamoto	Individual	Support	Yes

Comments:

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**From:** mailinglist@capitol.hawaii.gov  
**Sent:** Thursday, February 26, 2015 9:04 AM  
**To:** EDT Testimony  
**Cc:** Randy.Baldemor@hawaii.gov  
**Subject:** Submitted testimony for GM505 on Mar 2, 2015 14:45PM

**GM505**

Submitted on: 2/26/2015

Testimony for EDT on Mar 2, 2015 14:45PM in Conference Room 016

<b>Submitted By</b>	<b>Organization</b>	<b>Testifier Position</b>	<b>Present at Hearing</b>
Randy Baldemor	Individual	Support	No

Comments: Deputy Director Mary Alice Evans is very professional and has been a pleasure to work with, and she is well qualified for the position, having served in the same role during the prior administration. Thank you for your consideration.

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Testimony on GM505  
Confirmation of Mary Alice Evans  
Deputy Director of the Department of Business, Economic Development and Tourism

Jesse K. Souki, Esq.

Senate Committee on Economic Development and Technology  
March 2, 2015  
2:45 p.m. in Room 016

Chair Wakai, Vice Chair Slom and Committee Members:

I respectfully request your support in confirming the appointment of Mary Alice Evans as the deputy director of the Department of Business, Economic Development and Tourism (DBEDT).

Ms. Evans previously served as the deputy director of DBEDT. Prior to that, Ms. Evans served as the program administrator of the special plans branch of the State Office of Planning (SOP). I have the privilege of working with Ms. Evans in both capacities as the director of SOP. Ms. Evans has a strong work ethic, is a creative problem solver, and has a deep working knowledge of how government works. She will be an asset to whatever agency and program she serves.

I am confident that Ms. Evans will continue to provide superior support to DBEDT, Governor Ige, and the people of Hawaii.

Mahalo for your consideration.

Mark B. Glick

**Testimony of Mark B. Glick**

before the  
**SENATE COMMITTEE ON ECONOMIC DEVELOPMENT AND TECHNOLOGY**

Monday, March 2, 2015  
2:45 p.m.  
State Capitol, Conference Room 016

in consideration of  
**GM 505**

**RELATING TO THE CONFIRMATION OF MARY ALICE EVANS AS DEPUTY DIRECTOR  
OF THE DEPARTMENT OF BUSINESS, ECONOMIC DEVELOPMENT & TOURISM**

Chair Wakai, Vice Chair Slom and Members of the Committee.

I strongly support the confirmation of Mary Alice Evans as the Deputy Director of the Department of Business, Economic Development & Tourism (DBEDT).

Our working relationship began nearly a decade ago with a collaborative effort between the Office of Planning, where she was a senior planner, and the Office of Hawaiian Affairs, where I served as Director of Economic Development. Mary Alice is one of the most experienced and effective managers in Hawaii state government and has operated with distinction at the highest levels. Few understand the letter and intent of the laws and regulations under which state government operates, and she instills confidence with her deliberative, thoughtful and efficient manner.

She is particularly adept in dealing with depth of duties under the jurisdiction of DBEDT and has demonstrated great skill in effectively establishing and overseeing new functions that are core to the State's economic growth efforts. Her impact as a mentor has a broad impact throughout state government. Without her encouragement and support, it is safe to say that I would have returned to the private sector and not sought my present role as Administrator of the State Energy Office.

Thank you for the opportunity to express my vigorous support for Mary Alice Evans and I ask that you confirm and support her as Deputy Director of DBEDT.

247 Beach Walk #1101  
Honolulu, HI 96815

R. Brian Tsujimura  
First Hawaiian Center, 14<sup>th</sup> Floor  
999 Bishop Street  
Honolulu, Hawaii 96813

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February 24, 2015

The Honorable Glenn Wakai, Chair  
The Honorable Sam Slom, Vice Chair  
Senate Committee on Economic Development and Technology  
State Capitol, Room 016  
Honolulu, Hawaii 96813

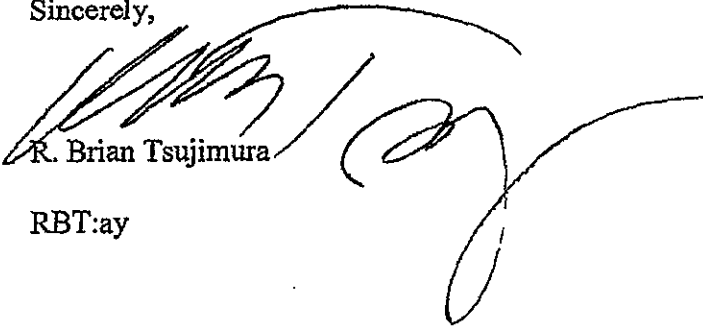
Re: Testimony in Support of GM 505: Confirmation of Gubernatorial Nominee  
MARY ALICE EVANS as Deputy Director of the Department of Business,  
Economic Development and Tourism

Chair Wakai, Vice Chair Slom, and members of the Senate Committee on Economic  
Development and Technology:

I am writing in support of the nomination of Mary Alice Evans as Deputy Director of the Department of Business, Economic Development and Tourism. I have known Mary Alice for much of my professional career, as well as her husband, John Knox. Mary Alice is a dedicated public servant and has served the State of Hawaii well over the decades. It is fitting that she becomes the Deputy Director of DBEDT, not only because she has demonstrated her abilities, but because she is well suited for the job.

Institutional memory is important in government. Mary Alice has the background and knowledge of what has worked in Hawaii and what hasn't. She is firmly grounded in doing the right thing. And that is a rare and sought after commodity. If approved I know she will serve the people of this great State well. I respectfully urge your affirmative approval of this nominee.

Sincerely,

  
R. Brian Tsujimura

RBT:ay

**Testimony of David Young  
(recently retired DBEDT employee)**

To the  
**Senate Committee on Economic Development & Technology**  
Relating to GM 505  
Confirmation of Mary Alice Evans as Deputy Director of DBEDT  
Monday, March 2, 2015  
Hearing Room 016

Thank you for the opportunity to offer my unqualified support for your confirmation of Mary Alice Evans to be Deputy Director for the Department of Business, Economic Development and Tourism.

As the recently retired (December 1, 2014) Communications Specialist for DBEDT, I worked closely (usually directly) with Mary Alice for the last four years. She has a tireless commitment to public service and is critical to the efficient functioning of the Department.

During my tenure of 16 years as the Communications Specialist and de facto Public Information Officer of DBEDT, I saw six deputies come and go. Mary Alice was clearly the most qualified, fair, and effective of them all.

Part of what sets Mary Alice apart is that she does not view the deputy position as a stepping stone to higher position -- which is to say she does not over step her authorities or allow personal ambition to factor into fulfilling her duties. Her guidance is thoughtful (reflecting her varied background and decades in state government). She accepts all input before acting; and though you may not always agree with her decisions, they are invariable thoughtful and consider all positions.

For 12 of my 16 years at DBEDT, I served as one of the HGEA BU13 union shop stewards.

From my perspective (and not presuming to represent HGEA in any way), I note that Mary Alice was always respectful of the union and its representatives, considerate of our concerns, and always honored the BU13 and BU3 contract. After the debacle of abuses of the Lingle Administration, Mary Alice set out to right as many wrongs as she could, and settle grievances expeditiously. As much as she could do, she was successful.

I strongly urge you to allow her to continue her work at DBEDT.

Thank you for your support for Mary Alice Evans as DBEDT Deputy Director.

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**From:** mailinglist@capitol.hawaii.gov  
**Sent:** Sunday, March 01, 2015 7:39 PM  
**To:** EDT Testimony  
**Cc:** daleuno808@gmail.com  
**Subject:** \*Submitted testimony for GM505 on Mar 2, 2015 14:45PM\*

**GM505**

Submitted on: 3/1/2015

Testimony for EDT on Mar 2, 2015 14:45PM in Conference Room 016

Submitted By	Organization	Testifier Position	Present at Hearing
D. Uno	Individual	Support	No

**Comments:**

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March 2, 2015

TO: Senator Glenn Wakai

Chair State Senate Committee on Economic Development and Technology

FROM: ~~Kate Stanley~~

RE: Confirmation of Luis Salaveria as Director of the Department of Business, Economic Development and Tourism (~~GM-504~~) ~~GM-505~~

Confirmation of Mary Alice Evans as Deputy Director of the Department of Business, Economic Development and Tourism

Chair Wakai and members of the State Senate Committee on Economic Development and Technology.

I am submitting this testimony in **support** of the confirmation of Luis Salaveria and Mary Alice Evans for Director and Deputy Director respectively of the Department of Business, Economic Development and Tourism.

**Mr. Salaveria** brings a wealth of experience both in the private sector and the public sector. I have known him since he worked as member of the Ways and Means staff. His private and public service will enable him to work effectively with the many businesses in the state of Hawaii and will enable him to be an effective administrator and leader within the public sector including the Legislature. His understanding of the importance of the tourism industry will make him an effective partner and advocate for all the businesses associated with the industry. Governor Ige has made a wise choice and I urge you and the Committee to recommend confirmation of Luis Salaveria as Director of the Department of Business, Economic Development and Tourism.

**Ms. Mary Alice Evans** has been a dedicated hard working public servant all her life. I have known her since the late 1960's. In all her positions she has demonstrated dedication and integrity. She has ably filled the position of Deputy for DBEDT the last four years and will continue to do that over the next four years. Every Director needs a Deputy like Mary Alice Evans; one who will attend to the many administrative tasks required in running a department and a person who you are not afraid to leave in charge. A tireless worker and a person responsive to every request, Mary Alice Evans will continue to serve DBEDT and the State of Hawaii well. I urge you and the Committee to recommend confirmation of Mary Alice Evans as Deputy Director of the Department of Business, Economic Development and Tourism.

Kathleen (Kate) G. Stanley

7171 Kukii St.

Honolulu HI 96825

Audrey Hidano  
1620 Hau Street  
Honolulu, Hawaii 96817  
March 1, 2015

Testimony to the Committee on Economic Development and Technology

Monday, March 2, 2015

2:45 pm

State Capitol – Conference Room 016

Re: GM 505 Gubernatorial Nominee, Mary Alice Evens for consideration and confirmation to the Deputy Director of the Department of Business, Economic Development and Tourism

Chair Wakai, Vice Chair Slom and members of the Committee:

My name is Audrey Hidano and I am in SUPPORT of Mary Alice Evens whose name is being submitted for consideration and confirmation to be the Deputy Director of the Department of Business, Economic Development and Tourism. I've known Ms. Evens for over 20 years from her many previous employments while working for State government.

Our paths crossed again in 2010 when Ms. Evens worked during the previous administration. While in this position, Ms. Evens was most helpful in situations that came to her for help.

I truly believe Ms. Evens will be a great fit to the Department of the Business, Economic Development and Tourism. Thank you for the opportunity to give testimony for this Governor's Message.

**Testimony in support of GM 505: Mary Alice Evans**  
Senate Committee on Economic Development and Technology  
March 2, 2015  
Hawai'i State Legislature, Room

To: Honorable Senator Glen Wakai , Chair  
Honorable Senator Sam Slom, Vice-Chair  
Honorable Committee Members

From: Amy Agbayani  
3432 B-1 Kalihi St. Honolulu, Hi 96819  
amy\_agbayani@yahoo.com

My name is Amy Agbayani, I am the Assistant Vice Chancellor for Student Diversity at UH Manoa but do not represent UH. I am submitting testimony as a private citizen in strong support of Ms. Mary Alice Evan's nomination as the Deputy Director of the Department of Business, Economic Development and Tourism.

I have had the pleasure of working with Ms. Evans over the decades in various community activities. She has held important administrative positions in state government and has built a record of integrity, competence and leadership. I am very pleased to support women appointees in Governor Ige's administration. Ms. Evans is highly qualified and will continue to be a role model for girls and women in our community. It is very important to support diversity and inclusion of groups underrepresented in leadership positions.

Testimony of  
Mary Lou Kobayashi  
3325C Maunaloa Ave.  
Honolulu, HI

Before the

SENATE COMMITTEE ON ECONOMIC DEVELOPMENT  
AND TECHNOLOGY

Monday March 2, 2015

2:45 pm.

State Capitol Conference Rm. 016

On

GM 505

Consideration and Confirmation of Gubernatorial Nominee

Mary Alice Evans for Deputy Director of the Department of Business, Economic Development  
& Tourism

Chair Wakai, Vice Chair Slom and Members of the Senate Committee on Economic  
Development and Technology:

I support the confirmation of Mary Alice Evans as Deputy Director of the Department of Business, Economic Development and Tourism (DBEDT). As former Planning Program Administrator in the Office of Planning, I supervised Mary Alice Evans during the period 1995-2011 when she worked as a Planner and Planning Program Manager in the Office of Planning. Her experience and expertise make her highly qualified for the deputy director position. She is results-oriented, knowledgeable of government processes and procedures and dedicated. She has strong administrative and managerial skills. Her "people-skills" are a major strength and she has built and maintained positive relationships with individuals and organizations that she has worked with.

With her work history, experience in government, expertise and skills, she will make significant and positive contributions to the mission of DBEDT and to the State.

Thank you for the opportunity to submit testimony.