

**DEREK C. LAU**

**PROFESSIONAL EXPERIENCE:**

2009–Present Real Estate Specialists, LLC Honolulu, HI

**President and Principal Broker**

- Provide asset management services relating to the acquisition, management and disposition of residential and commercial real estate.
- Represent buyers and sellers in residential real estate transactions.
- Represent buyers, sellers and landlords in commercial sales and leasing transactions.
- Represent landlords in residential and commercial property management.

2004–Present InkScream Inc. Honolulu, HI

**President and Owner**

- Provide technical consulting services to clients operating in various industries.
- Design, develop, and implement custom software applications.

2004–2009 Prudential Advantage Realty, Retail Strategies, Realty 2000

**Realtor Associate**

- Prudential Advantage Realty - Represent buyers and sellers in residential real estate transactions.
- Retail Strategies - Represent buyers, sellers and landlords in commercial sales and leasing transactions.
- Realty 2000 - Represent landlords in residential and commercial property management.

1996–2004 Data House Inc. Honolulu, HI

**Software Design Engineer**

- Provide technical consulting services to clients operating in various industries including tourism, healthcare, retail, wholesale, research, finance, and distribution.
- Lead developer and project manager on various projects utilizing web related technologies.

**EDUCATION:**

1990 Punahou School Honolulu, Hawaii  
 1995 University of Oregon Eugene, Oregon  
 Bachelor of Science, Computer and Information Science

**LICENSURE:**

- Realtor®
- Certified e-PRO®
- Designated Seniors Real Estate Specialist®
- Certified Short Sale and Foreclosure Resource®
- Certified Resort and Second-Home Property Specialist®

**PROFESSIONAL AFFILIATIONS:**

- Member, Honolulu Board of Realtors
- Member, Hawaii Association of Realtors
- Member, National Association of Realtors
- Chair, Honolulu Board of Realtors - City Affairs Committee
- Member, Hawaii Association of Realtors - Government Affairs Committee
- Board of Directors, HiCentralMLS, Ltd.

**COMMUNITY SERVICE:**

- Board of Directors, Hawaii Technology Development Corporation
- Board of Directors, United Cerebral Palsy Association
- Board of Directors, Punahou O-Men