

EXPERIENCE PROFILE

Carl D. Johnsen

Carl D. Johnsen has been active in commercial real estate in Hawaii since 1977 and holds the Senior Shopping Center Manager (SCSM) designation awarded by the International Council of Shopping Centers. Beginning his real estate career as a commercial property manager with Norris, Beggs & Simpson of Hawaii, Carl managed a portfolio of neighborhood and resort shopping centers from Princeville Center on Kauai to the Pioneer Inn on Maui. He went on to serve as Real Estate Manager for Maurice J Sullivan's family of businesses, including Foodland Supermarkets, Food Pantry, Ltd., Kalama Beach Corp., and Pacific Warehouse, where he managed the development of the six story office building on Harding Avenue which serves as corporate headquarters for Foodland Supermarkets.

Mr. Johnsen served as President of Hawaii Management Corporation, a subsidiary of the Blackfield Hawaii Corporation, where he supervised the \$7 million revitalization and retenanting of the 250,000 square foot Koko Marina Shopping Center for the Prudential Insurance Company of America; he provided development consulting, leasing, and management services for the \$5 million Kiahuna (resort) Shopping Village on Kauai in 1985; and he provided redevelopment consultation and pre-redevelopment management services to Mutual of New York for the former Mitsukoshi Building at the entrance to Waikiki.

In 1989 he founded Johnsen Properties, Ltd. which provided supervisory management and leasing services for approximately 1.6 million square feet of shopping center space including Windward Mall, Koko Marina Shopping Center, and Mililani Shopping Center. Currently serving as Principal Broker Dunhill Hawaii Management LLC, Carl manages and leases Hawaii Kai Shopping Center.

From 1992 to 1994, he was the Hawaii State Director for the International Council of Shopping Centers, and has served on its Program, Public Relations & Community Service, and Government Affairs committees. He is a member of the State Motor Vehicle Industry Licensing Board, Hawaii Pacific University's Business Advisory Council, a Director of the Hawaii Kai Marina Community Association, and the Church Council of Central Union Church.