### A BILL FOR AN ACT

RELATING TO AGRICULTURAL LOANS.

### BE IT ENACTED BY THE LEGISLATURE OF THE STATE OF HAWAII:

- 1 SECTION 1. Financial resources are not readily available
- 2 to those new to farming and those who would like to experiment
- 3 with new crops or techniques. Lack of capital oftentimes weighs
- 4 heavy when deciding whether or not to choose farming as a
- 5 career.
- 6 With the average age of the farm operator in Hawaii being
- 7 fifty-nine years old, there is a need to encourage the younger
- 8 generations to take over existing farms or start their own
- 9 farms. Capital is also needed for farmers to be able to test
- 10 new techniques and new crops in order to make their operations
- 11 run more efficiently and thus be better able to survive foreign
- 12 and mainland competition.
- 13 Enhancements to the new farmer program are being proposed
- 14 to address these issues and provide incentives to enter into and
- 15 to continue farming.
- 16 SECTION 2. Section 155-1, Hawaii Revised Statutes, is
- 17 amended by amending the definition of "new farmer program" to
- 18 read as follows:

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1	"'"Ne	w farmer [ <del>program</del> ]" means a new farm enterprise [ <del>for</del>
2	<del>qualified</del>	new farmers, or a person, who by reason of ability,
3	experienc	e, and training [are] is likely to successfully operate
4	a farm an	d who otherwise $[rac{meets}{meets}]$ the eligibility
5	requireme	nts of section 155-10 and includes any of the
6	following	:
7	(1)	Persons displaced from employment in an agricultural
8		production enterprise;
9	(2)	College graduates in agriculture;
10	(3)	Community college graduates in agriculture;
11	(4)	Members of the Hawaii Young Farmer Association and
12		National FFA Organization graduates with farming
13		projects;
14	(5)	Persons who have not less than two years' experience
15		as part-time farmers;
16	(6)	Graduates from farm trainee programs designed to
17	·	provide interns with the necessary hands on skills and
18		management training to be able to successfully operate
19		their own farm;
20	[ <del>-(6)</del> -	(7) Persons who have been farm tenants or farm
21		laborers; or
22	[ <del>-(7)</del> -	] (8) Other individuals who have for the two years

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1 last preceding their application obtained the major 2 portion of their income from farming operations." 3 SECTION 3. Section 155-3, Hawaii Revised Statutes, is 4 amended to read as follows: 5 Restriction. Loans provided for by this chapter "§155-3 6 shall require two credit denials, except for class "F" loans for 7 new farmer and farm innovation programs which shall require one 8 credit denial. New farmer loans for \$100,000 or less for farm 9 trainees and recent college graduates with a degree in **10** agriculture shall have this requirement waived. This 11 requirement may also be waived by the board of agriculture for **12** emergency loans. Credit denials may be accepted from any of the 13 following: 14 (1) Private lenders; 15 (2) Members of the farm credit system; or 16 (3) The United States Department of Agriculture." **17** SECTION 4. Section 155-9, Hawaii Revised Statutes, is 18 amended by amending subsection (g) to read as follows: 19 "(g) Class F: [Loans for new farmer programs shall provide 20 for costs of a new farm enterprise for qualified new farmers: New farmer and farm innovation loan programs shall provide for: 21 22 (1) [Initial] New farmer loans made under this class shall

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	be for purposes and in accordance with the terms
	specified in class "A" and "C" only, and shall be made
	only for full-time farming. The loans shall be made
	for an amount not to exceed \$250,000 or eighty-five
÷	per cent of the cost of the project, whichever is
	less[+]. Farm trainees and recent graduates with a
	degree in agriculture with smaller projects requiring
	loans of \$100,000 or less shall have a minimum five
	per cent equity contribution towards the cost of the
	<pre>project;</pre>
(2)	Farm innovation loans are for qualified farmers to
	perform practical research in crop development,
	innovative production techniques, new technologies,
	and production of new crops that are not typically
	grown in the State. Farm innovation loans shall be
	limited to a maximum of \$75,000;
[ <del>(2)</del> ]	(3) Any subsequent loan shall be made from classes
	"A" to "D", respectively, depending upon the purpose
	for which the loan funds are used; and
[ <del>-(3)</del> -]	(4) Borrowers shall comply with special term loan
	agreements as may be required by the department and
	shall take special training courses as the department
	<del>(2)</del> ]

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7	BY REQUEST
6	INTRODUCED BY:
5	1
4	SECTION 6. This Act shall take effect upon its approval.
3	and stricken. New statutory material is underscored.
2	SECTION 5. Statutory material to be repealed is bracketed
1	deems necessary."

JAN 2 2 2013

## <u>H</u>.B. NO. <u>771</u>

### Report Title:

Agricultural Loans; New Farmer Loan Program

#### Description:

Modifies the new farmer loan program of the Department of Agriculture to promote the development of innovative technologies and to assist new farm enterprises.

The summary description of legislation appearing on this page is for informational purposes only and is not legislation or evidence of legislative intent.

#### JUSTIFICATION SHEET

DEPARTMENT: Agriculture

TITLE: A BILL FOR AN ACT RELATING TO AGRICULTURAL

LOANS.

PURPOSE: Allows the department of agriculture to

provide agricultural loans to new college graduates interested in a career in farming. Also allows agricultural loans for the

development of innovative technologies to

assist farm enterprises.

MEANS: Amend sections 155-1, 155-3, and 155-9(g),

Hawaii Revised Statutes.

JUSTIFICATION: One of the major concerns regarding the

sustainability of agriculture in Hawaii is a lack of agricultural entrepreneurs. With the average age of a farm operator in Hawaii being 59 years old, there is a need to encourage a younger generation to take up the reins or risk losing even more of our

agricultural operations.

One of the main stumbling blocks for new and existing farmers is the lack of readily available capital for investment to start new operations or to experiment with new crops or techniques. The department wishes to fill this void by amending the existing new farmer program to be able to extend financial assistance to new farmers and to farmers interested in testing new techniques and new crops to make their operations run more efficiently and increase their profitability.

Impact on the public: Would provide low interest loans to new farmers with agricultural training looking to begin their own farming operations. Would also provide loans to farmers intending to experiment

with innovative production techniques and new technologies in order to increase their profitability.

Impact on the department and other agencies: Would require the department to revise the existing new farmer loan program under the agricultural loan division.

GENERAL FUND:

None.

OTHER FUNDS:

None.

PPBS PROGRAM

DESIGNATION:

AGR 101.

OTHER AFFECTED

AGENCIES:

None.

EFFECTIVE DATE:

Upon approval.