A BILL FOR AN ACT

RELATING TO TIME SHARE.

BE IT ENACTED BY THE LEGISLATURE OF THE STATE OF HAWAII:

1 SECTION 1. The legislature finds that under chapter 514E, 2 Hawaii Revised Statutes, prospective purchasers of time share 3 interests must be provided a copy of a disclosure statement. When this chapter was originally enacted, receipt of paper 4 5 documents was common practice. However, recent years have witnessed the rise of electronic commerce and the widespread 6 distribution of information through electronic means. Many 7 8 consumers and purchasers now prefer an option of receiving 9 important documents electronically. The legislature further finds that time share registrations 10 are required to be renewed every other year. Developers are 11 currently required to disclose the number of time share units 12 13 and the number of time share interests in each unit during the renewal process. However, although some time share plans 14 15 continue to divide time share units into time share interests, 16 the modern trend is for time share plans to use a points system. The legislature additionally finds that developers of time 17

shares are also required to provide title reports in connection



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- 1 with renewal registrations. Some non-deeded time share plans 2 may include property in dozens or more locations, and furnishing 3 title reports on each unit in a time share plan is burdensome and expensive. Furthermore, there are already existing lien 4 5 protections for non-deeded time share plans; these are designed 6 so that the encumbrances recorded after the blanket lien protections are established will not impair the rights of time 7 8 share purchasers. 9 The legislature also finds that developers are required to 10 file a financial statement in connection with renewal 11 registration. Many developers are subsidiaries of publicly 12 traded companies, and preparation of financial statements for the subsidiaries has proven burdensome for developers while 13 14 providing little to no perceived benefit to consumers. 15 The purpose of this Act is to: 16 (1) Permit prospective purchasers of time share interests to receive printed or electronic copies of the 17 disclosure statement on the time share plan; and 18 19 (2) Amend the renewal process for time share registrations 20 by:
 - (A) Permitting the developer to disclose either the total number of time share interests registered

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1		for sale in each unit or the total number of	
2		points registered for sale in each property;	
3	(B)	Eliminating the requirement that developers	
4		provide title insurance and reports; and	
5	(C)	Eliminating the requirement that developers file	
6		a financial statement.	
7	SECTION 2	. Chapter 514E, Hawaii Revised Statutes, is	
8	amended by adding a new section to be appropriately designated		
9	and to read as	follows:	
10	" <u>§</u> 514E-	Disclosure statement; prospective purchasers.	
11	The purchaser	of a time share interest shall be provided a copy	
12	of the disclosure statement filed with and accepted by the		
13	director concurrently with the execution of a sales contract.		
14	The disclosure statement shall be provided in printed form		
15	unless the purchaser indicates in a separate writing the		
16	purchaser's election to receive the disclosure statement through		
17	means of a computer disc, electronic mail, download from an		
18	internet site, thumb drive, any other media that may require the		
19	use of a device or a machine to be viewed or heard, or by any		
20	other means contemplated by chapter 489E. The separate writing		
21	shall include, above the signature line in bold type and capita		
22	letters, the f	ollowing statement: "ANY PURCHASER HAS UNDER THE	
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- 1 LAW A SEVEN-DAY RIGHT OF RESCISSION OF ANY TIME SHARING SALES
- 2 CONTRACT. PURCHASERS SHOULD READ THE DISCLOSURE STATEMENT
- 3 BEFORE THE SEVEN-DAY RIGHT OF RESCISSION PERIOD EXPIRES.""
- 4 SECTION 3. Section 514E-10, Hawaii Revised Statutes, is
- 5 amended to read as follows:
- 6 "\$514E-10 Registration required; developer, acquisition
- 7 agent, plan manager, and exchange agent[-]; registration
- 8 renewal. (a) A developer shall not offer or dispose of a time
- 9 share unit or a time share interest unless the disclosure
- 10 statement required by section 514E-9 is filed with the director
- 11 pursuant to the time specified in this chapter, or the
- 12 development is exempt from filing, and the time share plan to be
- 13 offered by the developer is accepted by the director for
- 14 registration under this chapter. The director shall not accept
- 15 a developer's time share plan if the developer does not possess
- 16 a history of honesty, truthfulness, financial integrity, and
- 17 fair dealing.
- 18 (b) An acquisition agent (including the developer if it is
- 19 also the acquisition agent) shall register under this chapter by
- 20 filing with the director a statement setting forth the time
- 21 sharing plan for which it is providing prospective purchasers,
- 22 its address, the telephone number, other information required by

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- 1 the director as provided by rules adopted pursuant to chapter
- 2 91, and, if the acquisition agent is not a natural person, the
- 3 name of the responsible managing employee; provided that an
- 4 acquisition agent licensed under chapter 467 as a real estate
- 5 broker shall not be required to register under this chapter.
- 6 All acquisition agents not licensed under chapter 467 shall be
- 7 approved by the director. The director shall not approve any
- 8 acquisition agent who is not of good character and who does not
- 9 possess a reputation for honesty, truthfulness, and fair
- 10 dealing. The acquisition agent shall furnish evidence that the
- 11 acquisition agent is bonded as required by rules adopted by the
- 12 director pursuant to chapter 91 to cover any violation by the
- 13 acquisition agent of any solicitation ordinance or other
- 14 regulation governing the use of the premise or premises in which
- 15 the time share plan is promoted; provided that the acquisition
- 16 agent shall be separately bonded for each time share plan for
- 17 which it is providing prospective purchases.
- 18 (c) A plan manager (including the developer if it is also
- 19 the plan manager) shall register under this chapter by filing
- 20 with the director a statement setting forth the time sharing
- 21 plan that it is managing, its principal office address,
- 22 telephone number, and responsible managing employee. The plan

- 1 manager shall furnish evidence that the plan manager is bonded
- 2 as required by rules adopted by the director pursuant to chapter
- 3 91 to cover any default of the plan manager and any of its
- 4 employees of their duties and responsibilities; provided that
- 5 the plan manager shall be separately bonded for each time share
- 6 plan under the management of the plan manager.
- 7 (d) An exchange agent (including the developer if it is
- 8 also an exchange agent) shall register under this chapter by
- 9 filing with the director a statement setting forth the time
- 10 sharing plan for which it is offering exchange services, its
- 11 principal office address and telephone number, and designate its
- 12 responsible managing employee.
- (e) Any plan manager or developer registration required in
- 14 this section shall be renewed by December 31 of each even-
- 15 numbered year, and any acquisition agent or exchange agent
- 16 registration required in this section shall be renewed on
- 17 December 31 of each odd-numbered year; provided that this
- 18 subsection shall not relieve the person required to register
- 19 from the obligation to notify the director promptly of any
- 20 material change in any information submitted to the director,
- 21 nor shall it relieve the developer of its obligation to promptly
- 22 file amendments or supplements to the disclosure statement, and

1	to promptly supply the amendments or supplements to purchasers		
2	of time share interests.		
3	(f)	An a	pplication for renewal of a developer registration
4	shall be	on a	form prescribed by the director and shall include
5	(1)	A cu	rrent disclosure statement that meets the
6		requ	irements of section 514E-9 and section 16-106-3,
7		Hawa	ii Administrative Rules, if not already on file;
8	(2)	A st	atement that is certified by the developer to be
9		true	and correct in all respects and that identifies,
10		as a	ppropriate:
11		<u>(A)</u>	The time share units in the time share plan
12			registered pursuant to this chapter; the total
13			number of time share interests registered for
14			sale in each unit pursuant to this chapter; and
15			the total number of time share interests that
16			have not yet been sold as of the date specified
17			in the developer's certification, which date
18			shall not be more than sixty days prior to the
19			date of the developer's certification; or
20		<u>(B)</u>	The property in the time share plan registered
21			pursuant to this chapter; the total number of
22			points registered for sale in each property

1		pursuant to this chapter; and the total number of
2		points in the time share plan that have not yet
3		been sold as of the date specified in the
4		developer's certification, which date shall not
5		be more than sixty days prior to the date of the
6		developer's certification;
7	(3)	If the developer is a corporation, partnership, joint
8		venture, limited liability company, or limited
9		liability partnership, an original certificate of good
10		standing issued by the business registration division
11		of the department of commerce and consumer affairs not
12		more than forty-five days before the date of
13		submission of the renewal application; and
14	(4)	The biennial renewal fee.
15	(g)	Developers shall not be required to include the
16	following	in an application for renewal of a developer
17	registrat	ion of a time share plan:
18	(1)	A financial statement of the developer; or
19	(2)	A policy of title insurance, a preliminary title
20		report, abstract of title, or certificate of title on
21		the units or time share interests in the time share
22		plan."

H.B. NO. H.D. 2 S.D. 1

- 1 SECTION 4. Statutory material to be repealed is bracketed
- 2 and stricken. New statutory material is underscored.
- 3 SECTION 5. This Act shall take effect upon its approval.

Report Title:

Time Share; Disclosure Statement; Electronic Documents; Renewal Registration; Developers

Description:

Allows prospective time share purchasers to receive printed or electronic copies of the disclosure statement. Amends developer registration renewal requirements by: permitting the developer to disclose in its renewal application either the total number of time share interests registered for sale in each unit or the total number of points registered for sale in each property; eliminating the requirement that developers provide title insurance and title reports; and eliminating the requirement that developers file a financial statement. (SD1)

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