# A BILL FOR AN ACT

RELATING TO TIME SHARE.

#### BE IT ENACTED BY THE LEGISLATURE OF THE STATE OF HAWAII:

1 SECTION 1. The legislature finds that under chapter 514E, 2 Hawaii Revised Statutes, prospective purchasers of time share 3 interests must be provided a copy of a disclosure statement. 4 When this chapter was originally adopted, receipt of paper 5 documents was common practice. However, recent years have 6 witnessed the rise of electronic commerce and the widespread 7 distribution of information through electronic means. Manv 8 consumers and purchasers now prefer an option of receiving 9 important documents electronically.

10 The legislature further finds that time share registrations 11 are required to be renewed every other year. Developers are 12 currently required to disclose the number of time share units 13 and the number of time share interests in each unit during the 14 renewal process. However, although some time share plans 15 continue to divide time share units into time share interests, 16 the modern trend is for time share plans to use a points system. 17 The legislature additionally finds that developers of time 18 shares are also required to provide title reports in connection HB2019 HD1 HMS 2014-1623

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1 with renewal registrations. Some non-deeded time share plans 2 may include property in dozens of or more than one hundred 3 locations, and furnishing title reports on each unit in a time 4 share plan is burdensome and expensive. Furthermore, there are 5 already existing lien protections for non-deeded time share 6 plans; these are designed so that the encumbrances recorded 7 after the blanket lien protections are established will not 8 impair the rights of time share purchasers. 9 The legislature also finds that developers are required to 10 file a financial statement in connection with renewal 11 registration. Many developers are subsidiaries of publicly 12 traded companies, and preparation of financial statements for 13 the subsidiaries has proven burdensome for developers while 14 providing little to no perceived benefit to consumers. 15 The purpose of this Act is to: (1) Permit prospective purchasers of time share interests 16 17 to receive printed or electronic copies of the 18 disclosure statement on the time share plan; and 19 (2) Amend the renewal process for time share registrations 20 by:



1	(A)	Permitting the developer to disclose either the	
2		total number of time share interests or the total	
3		number of points in a time share plan;	
4	(B)	Eliminating the requirement that developers	
5		provide title insurance and reports; and	
6	(C)	Eliminating the requirement that developers file	
7		a financial statement.	
8	SECTION 2	. Chapter 514E, Hawaii Revised Statutes, is	
9	amended by adding a new section to be appropriately designated		
10	and to read as	follows:	
11	" <u>§514E-</u>	Disclosure statement; prospective purchasers.	
12	The purchaser	of a time share interest shall be provided a copy	
13	of the disclos	ure statement filed with and accepted by the	
14	director concu	rrently with the execution of a sales contract.	
15	The disclosure	statement shall be provided in printed form	
16	unless the pure	chaser indicates in a separate writing the	
17	purchaser's el	ection to receive the disclosure statement through	
18	means of a computer disc, electronic mail, download from an		
19	internet site,	thumb drive, any other media that may require the	
20	use of a devic	e or a machine to be viewed or heard, or by any	
21	other means con	ntemplated by chapter 489E. The separate writing	
22	shall include,	above the signature line in bold type and capital	
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1 letters, the following statement: "ANY PURCHASER HAS UNDER THE 2 LAW A SEVEN-DAY RIGHT OF RESCISSION OF ANY TIME SHARING SALES 3 CONTRACT. PURCHASERS SHOULD READ THE DISCLOSURE STATEMENT 4 BEFORE THE SEVEN-DAY RIGHT OF RESCISSION PERIOD EXPIRES."" 5 SECTION 3. Section 514E-10, Hawaii Revised Statutes, is 6 amended to read as follows: 7 "§514E-10 Registration required; developer, acquisition 8 agent, plan manager, and exchange agent[-]; registration 9 **renewal.** (a) A developer shall not offer or dispose of a time 10 share unit or a time share interest unless the disclosure 11 statement required by section 514E-9 is filed with the director 12 pursuant to the time specified in this chapter, or the 13 development is exempt from filing, and the time share plan to be 14 offered by the developer is accepted by the director for 15 registration under this chapter. The director shall not accept a developer's time share plan if the developer does not possess 16 17 a history of honesty, truthfulness, financial integrity, and 18 fair dealing.

(b) An acquisition agent (including the developer if it is
also the acquisition agent) shall register under this chapter by
filing with the director a statement setting forth the time
sharing plan for which it is providing prospective purchasers,



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1 its address, the telephone number, other information required by 2 the director as provided by rules adopted pursuant to chapter 3 91, and, if the acquisition agent is not a natural person, the 4 name of the responsible managing employee; provided that an 5 acquisition agent licensed under chapter 467 as a real estate 6 broker shall not be required to register under this chapter. 7 All acquisition agents not licensed under chapter 467 shall be 8 approved by the director. The director shall not approve any 9 acquisition agent who is not of good character and who does not 10 possess a reputation for honesty, truthfulness, and fair 11 The acquisition agent shall furnish evidence that the dealing. 12 acquisition agent is bonded as required by rules adopted by the 13 director pursuant to chapter 91 to cover any violation by the 14 acquisition agent of any solicitation ordinance or other 15 regulation governing the use of the premise or premises in which 16 the time share plan is promoted; provided that the acquisition 17 agent shall be separately bonded for each time share plan for 18 which it is providing prospective purchases.

(c) A plan manager (including the developer if it is also
the plan manager) shall register under this chapter by filing
with the director a statement setting forth the time sharing
plan that it is managing, its principal office address,



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1 telephone number, and responsible managing employee. The plan
2 manager shall furnish evidence that the plan manager is bonded
3 as required by rules adopted by the director pursuant to chapter
4 91 to cover any default of the plan manager and any of its
5 employees of their duties and responsibilities; provided that
6 the plan manager shall be separately bonded for each time share
7 plan under the management of the plan manager.

8 (d) An exchange agent (including the developer if it is 9 also an exchange agent) shall register under this chapter by 10 filing with the director a statement setting forth the time 11 sharing plan for which it is offering exchange services, its 12 principal office address and telephone number, and designate its 13 responsible managing employee.

14 Any plan manager or developer registration required in (e) 15 this section shall be renewed by December 31 of each even-16 numbered year, and any acquisition agent or exchange agent 17 registration required in this section shall be renewed on 18 December 31 of each odd-numbered year; provided that this 19 subsection shall not relieve the person required to register 20 from the obligation to notify the director promptly of any 21 material change in any information submitted to the director, 22 nor shall it relieve the developer of its obligation to promptly



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1	file amendments or supplements to the disclosure statement, and				
2	to prompt	to promptly supply the amendments or supplements to purchasers			
3	of time s	hare interests.			
4	<u>(f)</u>	An application for renewal of a developer registration			
5	shall include:				
6	(1)	An application for renewal of registration on a form			
7		prescribed by the director;			
8	(2)	A current disclosure statement that meets the			
9		requirements of section 514E-9 and section 16-106-3,			
10		Hawaii Administrative Rules, if not already on file;			
11	(3)	A statement that is certified by the developer to be			
12		true and correct in all respects and that identifies,			
13		as appropriate:			
14		(A) The time share units in the time share plan			
15		registered pursuant to this chapter; the total			
16		number of registered time share interests in each			
17		unit and the total number of registered points in			
18		each property pursuant to this chapter; and the			
19		total number of time share interests that have			
20		not yet been sold and closed as of the date			
21		specified in the developer's certification, which			



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1			date shall not be more than sixty days prior to
2			the date of the developer's certification; or
3		<u>(B)</u>	The property in the time share plan registered
4			pursuant to this chapter; the total number of
5			points registered for sale pursuant to this
6			chapter; and the total number of points in the
7			time share plan that have not yet been sold and
8			closed as of the date specified in the
9			developer's certification, which date shall not
10			be more than sixty days prior to the date of the
11			developer's certification;
12	(4)	<u>If t</u>	he developer is a corporation, partnership, joint
13		<u>vent</u>	ure, limited liability company, or limited
14		<u>liab</u>	ility partnership, an original certificate of good
15		stan	ding issued by the business registration division
16		of t	he department of commerce and consumer affairs not
17		more	than forty-five days before the date of
18		subm	ission of the renewal application; and
19	(5)	The 1	biennial renewal fee.
20	<u>(g)</u>	Deve	lopers shall not be required to include the
21	following	in a	n application for renewal of a developer
22	registrat	ion o	f a time share plan:

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1	(1)	A financial statement of the developer; or
2	(2)	A policy of title insurance, a preliminary title
3		report, abstract of title, or certificate of title on
4		the units or time share interests in the time share
5		plan."
6	SECT:	ION 4. Statutory material to be repealed is bracketed
7	and stric	cen. New statutory material is underscored.
8	SECT	TON 5. This Act shall take effect upon its approval

#### Report Title:

Time Share; Disclosure Statement; Electronic Documents; Renewal Registration; Developers

#### Description:

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Allows prospective time share purchasers to receive printed or electronic copies of the disclosure statement. Amends developer registration renewal requirements by permitting disclosure of either the total number of time share interests or the total number of points in a time share plan and by eliminating requirements to provide title insurance, title reports, and a financial statement. (HB2019 HD1)

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