H.B. NO. 1400

# A BILL FOR AN ACT

RELATING TO A FIDUCIARY'S STANDARD OF CARE AND PERFORMANCE.

#### BE IT ENACTED BY THE LEGISLATURE OF THE STATE OF HAWAII:

SECTION 1. The legislature finds that states such as 1 Alaska, Delaware, and South Dakota have been aggressively 2 pursuing legislation to encourage the establishment of trusts 3 within their jurisdictions. Hawaii residents are creating 4 trusts in these states or moving the location of existing trusts 5 outside of Hawaii. In addition to the State losing business, 6 Hawaii residents who presently are unable to establish directed 7 trusts (generally, a trust where the trust administration duties 8 and the investment management duties are separated) in the 9 absence of a Hawaii statute that clearly allows them to do so, 10 are forced to endure additional costs and inconveniences when 11 forming the trust elsewhere. Thirty-four states currently have 12 laws in place that allow for directed trusts. Although Hawaii 13 law arguably allows for directed trusts, until they are clearly 14 authorized, estate planners and advisors continue to recommend 15 that their clients establish or move their trusts to other, more 16 "progressive" states such as Alaska and South Dakota. 17



Page 2

## H.B. NO. 1340

This Act authorizes the settlor of a trust to designate and 1 allocate, at the outset, the investment function of a trust 2 entirely to an investment advisor and the administrative 3 function to the administrative trustee. In addition, this Act 4 5 updates Hawaii law to more accurately reflect the current 6 reality of trust administration and investments, where settlors prefer to divide trustee functions among two or more 7 fiduciaries. This Act also limits the liability of an 8 administrative trustee for trust investments over which the 9 trustee does not exercise responsibility. This Act will help 10 protect and grow Hawaii's trust industry and allow Hawaii 11 residents the opportunity to create cutting-edge trust 12 arrangements without having to move ownership and administration 13 of the trust property outside of the State. 14 15 The purpose of this Act is to promote the local economy and accommodate the formation of directed trusts by specifying 16 standards of care and performance for fiduciary actions subject 17 to an advisor's authority under the terms of the trust. 18 19 SECTION 2. Section 560:7-302, Hawaii Revised Statutes, is amended to read as follows: 20

21 "560:7-302 Trustee's standard of care and performance[-]; 22 standards for fiduciary actions under an advisor's authority.



Page 3

# H.B. NO. 1300

1 (a) Except as otherwise provided by the terms of the trust, the 2 trustee shall observe the standards in dealing with the trust 3 assets that would be observed by a prudent person dealing with 4 the property of another, and if the trustee has special skills 5 or is named trustee on the basis of representations of special 6 skills or expertise, the trustee is under a duty to use those 7 skills.

8 (b) The standard of care and performance for fiduciary
9 actions that are within the scope of an advisor's authority
10 under the terms of a trust shall be as follows:

11 (1) Where one or more persons are given authority by the

12 terms of a trust to direct, consent to, or disapprove

13 a fiduciary's actual or proposed investment decisions,

14 distribution decisions, or any other decision of the

15 fiduciary, those persons shall be considered to be

16 advisors and fiduciaries when exercising the given

17 authority unless the trust provides otherwise;

18 (2) Whenever a trust provides that a fiduciary is to

19 <u>follow the direction of an advisor with respect to</u>
 20 <u>investment decisions, distribution decisions, or any</u>
 21 other decision of the fiduciary, then except to the



| 1  |            | extent that the terms of the trust provides otherwise, |
|----|------------|--|
| 2  |            | the fiduciary shall have no duty to:                   |
| 3  |            | (A) Monitor the conduct of the advisor;                |
| 4  |            | (B) Provide advice to the advisor or consult with the  |
| 5  |            | advisor; or  |
| 6  |            | (C) Communicate with or warn or apprise any            |
| 7  |            | beneficiary or third party concerning instances        |
| 8  |            | in which the fiduciary would or might have             |
| 9  |            | exercised the fiduciary's own discretion in a          |
| 10 |            | manner different from the manner directed by the       |
| 11 |            | advisor.   |
| 12 |            | Absent clear and convincing evidence to the contrary,  |
| 13 |            | the actions of the fiduciary pertaining to matters     |
| 14 |            | within the scope of the advisor's authority, such as   |
| 15 |            | confirming that the advisor's directions have been     |
| 16 |            | carried out and recording and reporting actions taken  |
| 17 |            | at the advisor's direction, shall be presumed to be    |
| 18 |            | administrative actions taken by the fiduciary solely   |
| 19 |            | to allow the fiduciary to perform the duties assigned  |
| 20 |            | to the fiduciary under the trust, and the              |
| 21 |            | administrative actions shall not be deemed to          |
| 22 |            | constitute an undertaking by the fiduciary to monitor  |
|    | גר בסד סט. | 0828 dog   |



| 1  |                  | the advisor or otherwise participate in actions within  |
|----|------------------|---|
| 2  |                  | the scope of the advisor's authority;                   |
| 3  | (3)              | If a trust provides that a fiduciary is to follow the   |
| 4  |                  | direction of an advisor, and the fiduciary acts in      |
| 5  |                  | accordance with the advisor's direction, then except    |
| 6  |                  | in cases of wilful misconduct on the part of the        |
| 7  |                  | fiduciary so directed, the fiduciary shall not be       |
| 8  |                  | liable for any loss resulting directly or indirectly    |
| 9  |                  | from any such act; and                                  |
| 10 | (4)              | If a trust provides that a fiduciary is to make         |
| 11 |                  | decisions with the consent of an advisor, then except   |
| 12 |                  | in cases of wilful misconduct on the part of the        |
| 13 |                  | fiduciary, the fiduciary shall not be liable for any    |
| 14 |                  | loss resulting directly or indirectly from any act      |
| 15 |                  | taken or omitted as a result of the advisor's failure   |
| 16 |                  | to provide consent after having been requested to do    |
| 17 |                  | so by the fiduciary.                                    |
| 18 | (c)              | The provisions of subsection (b) shall apply if the     |
| 19 | <u>settlor i</u> | ncorporates the provisions into the trust instrument by |
| 20 | specific         | reference. The provisions of subsection (b) shall also  |
| 21 | apply if:        |   |



| 1  | (1)         | The provisions are incorporated into an irrevocable    |
|----|-------------|--|
| 2  |             | trust by a person who is already authorized by the     |
| 3  |             | terms of the trust to modify the trust; or             |
| 4  | (2)         | All interested persons agree in writing, without the   |
| 5  |             | necessity of any court order, to modify the trust by   |
| 6  |             | incorporating the provisions of subsection (b) into    |
| 7  |             | the trust, but only to the extent that all interested  |
| 8  |             | persons agree that incorporation of the provisions     |
| 9  |             | does not violate a material purpose of the trust and   |
| 10 |             | would otherwise be approved by the court under this    |
| 11 |             | chapter or other applicable law; provided that any     |
| 12 |             | interested person who is a minor, unborn, or           |
| 13 |             | unascertainable beneficiary shall be bound by other    |
| 14 |             | interested persons having a substantially identical    |
| 15 |             | interest in the trust modification.                    |
| 16 | <u>(</u> d) | For purposes of this section:                          |
| 17 | <u>"Adv</u> | isor" means a person who is given the authority by the |
| 18 | terms of    | a trust to direct, consent to, or disapprove of a      |
| 19 | fiduciary   | 's actual or proposed investment decisions,            |
| 20 | distribut   | ion decisions, or any other decision of the fiduciary. |
| 21 | The term    | includes a protector that has been granted powers and  |
|    |             |  |

22 authority by the terms of a trust, including:



| 1  | (1)  | The power to remove and appoint trustees, advisors,           |  |  |
|----|--|---|--|--|
| 2  |  | trust committee members, and other protectors;                |  |  |
| 3  | (2)  | The power to modify or amend the trust to achieve             |  |  |
| 4  |  | favorable tax status or to facilitate the efficient           |  |  |
| 5  |  | administration of the trust; and                              |  |  |
| 6  | (3)  | The power to modify, expand, or restrict the terms of         |  |  |
| 7  |  | a power of appointment granted to a beneficiary by the        |  |  |
| 8  |  | trust.  |  |  |
| 9  | "Interested persons" means the trustee and beneficiaries         |   |  |  |
| 10 | whose con  | sent would be required to achieve a binding settlement,       |  |  |
| 11 | were the settlement to be approved by the court, but does not    |   |  |  |
| 12 | include c  | include contingent or more remote beneficiaries or creditors. |  |  |
| 13 | "Inv   | estment decision" means the retention, purchase, sale,        |  |  |
| 14 | exchange,  | tender, or other transaction affecting the ownership          |  |  |
| 15 | of or rights in any investment, or the valuation of non-publicly |   |  |  |
| 16 | traded investments.  |   |  |  |
| 17 | <u>"Wil</u>  | ful misconduct" means intentional wrongdoing and does         |  |  |
| 18 | not include mere negligence, gross negligence, or recklessness." |   |  |  |
| 19 | SECT   | ION 3. Statutory material to be repealed is bracketed         |  |  |
| 20 | and stric  | ken. New statutory material is underscored.                   |  |  |



.

1 SECTION 4. This Act shall take effect upon its approval.

2

u INTRODUCED BY:

JAN 2 4 2013



#### Report Title:

Directed Trusts; Standard of Care and Performance for Fiduciary Actions under an Advisor

#### Description:

Accommodates the formation of directed trusts by specifying standards of care and performance for fiduciary actions subject to an advisor's authority under the terms of the trust.

The summary description of legislation appearing on this page is for informational purposes only and is not legislation or evidence of legislative intent.

