HOUSE OF REPRESENTATIVES TWENTY-SEVENTH LEGISLATURE, 2013 STATE OF HAWAII H.B. NO. ¹²⁶⁴ H.D. 2 S.D. 1

A BILL FOR AN ACT

RELATING TO AGRICULTURAL LOANS.

1

BE IT ENACTED BY THE LEGISLATURE OF THE STATE OF HAWAII:

PART I

2 SECTION 1. Hawaii's livestock industry is both 3 economically and culturally significant with its long paniolo 4 history as well as providing whole hog carcasses for imus and 5 Chinatown markets. Livestock operations are susceptible to the 6 introduction of pests and diseases that can affect the health 7 and welfare of the animals and in some cases may affect the 8 health and well-being of people who come in contact with the 9 animals or farm products. Biosecurity measures serve to protect 10 the health of poultry and livestock from diseases, pests, and 11 pathogens and are increasingly being required by federal 12 programs to ensure a safe food supply. While these measures 13 help protect the farm and consumers, they often do not result in 14 additional profits for the operation. To help install these 15 vital measures, this Act establishes a low interest biosecurity 16 loan program to assist the livestock industry.

H.B. NO. ¹²⁶⁴ H.D. 2 S.D. 1

1	SECTION 2. Section 155-1, Hawaii Revised Statutes, is		
2	amended by adding a new definition to be appropriately inserted		
3	and to read as follows:		
4	""Biosecurity" means:		
5	(1) A system that serves to protect the health of		
6	livestock, poultry, and humans from diseases, pests,		
7	and pathogens; and		
8	(2) Measures that prevent disease-causing agents from		
9	entering, spreading, or leaving the farm premises."		
10	SECTION 3. Section 155-5, Hawaii Revised Statutes, is		
11	amended by amending subsection (b) to read as follows:		
12	"(b) Loans insured under this section shall be limited by		
13	the provisions of sections 155-9 through 155-13 for purposes of		
14	class "A" through class ["F";] <u>"I";</u> provided that class "E"		
15	loans to food manufacturers shall not be subject to section 155-		
16	10."		
17	SECTION 4. Section 155-5.5, Hawaii Revised Statutes, is		
18	amended by amending subsection (b) to read as follows:		
19	"(b) Loans guaranteed under this section shall be limited		
20	by the provisions of sections 155-9 through 155-13 for purposes		
21	of [classes] <u>class</u> "A"[, "B", "C", and "E";] through class "I";		
22	provided that class "E" loans to food manufacturers shall not be		
	2013-1861 HB1264 SD1 SMA.doc		

H.B. NO. ¹²⁶⁴ H.D. 2 S.D. 1

1 subject to section 155-10. [No class "D" and "F" loans shall be 2 made under this section.]" 3 SECTION 5. Section 155-6, Hawaii Revised Statutes, is amended by amending subsection (b) to read as follows: 4 5 "(b) Participating loans under this section shall be limited by sections 155-9 to 155-13 for purposes of class "A" 6 7 through class ["F",] "I", the department's share not to exceed 8 the maximum amounts specified therefor; provided that class "E" 9 loans to food manufacturers shall not be subject to section 155-10 10."

SECTION 6. Section 155-8, Hawaii Revised Statutes, is amended by amending subsection (c) to read as follows:

13 "(c) Loans made under this section shall bear simple interest on the unpaid principal balance, charged on the actual 14 15 amount disbursed to the borrower. The interest rate on loans of class "A", "B", "C", "E", and "G" shall be at a rate of one per 16 17 cent below the prime rate or at a rate of seven and one-half per cent a year, whichever is less. For purposes of this 18 19 subsection, the prime rate shall be determined on January 1 and 20 July 1 of each year, and shall be the prime rate charged by the 21 two largest banks in the State identified by the department of 22 commerce and consumer affairs. If the prime rates of the two



largest banks are different, the lower prime rate of the two 1 shall apply. The interest rate on class "F" loans shall be at a 2 3 rate of one and one-half per cent below the prime rate or at a 4 rate of six per cent a year, whichever is less. The interest 5 rate of class "H" and "I" loans shall be three per cent a year. 6 If the money loaned is borrowed by the department, then the 7 interest on loans of the classes shall be the rate as determined 8 above or one per cent over the cost to the State of borrowing 9 the money, whichever is greater. Interest on loans made under 10 this chapter shall not be less than three per cent a year." 11 SECTION 7. Section 155-9, Hawaii Revised Statutes, is 12 amended to read as follows:

H.B. NO. ¹²⁶⁴ H.D. 2

13 "§155-9 Classes of loans; purposes, terms, eligibility. 14 (a) Loans made under this chapter shall be for the purposes and 15 in accordance with the terms specified in classes "A" through 16 "H" in this section shall be made only to applicants who meet 17 the eligibility requirements specified therein and except as to class "B" loans to associations and class "E" loans, the 18 19 eligibility requirements specified in section 155-10. The 20 maximum amount of a loan for class "A", "C", "D", and "F" loans 21 to an individual applicant shall also apply to any loan 22 application submitted by a partnership, corporation, or other 2013-1861 HB1264 SD1 SMA.doc





entity, and for the purpose of determining whether the maximum 1 2 loan amount to any individual will be exceeded, outstanding 3 loans to any partnership, corporation, or other entity that the 4 individual has a legal or equitable interest in excess of twenty 5 per cent shall be taken into account. 6 Class A: Farm ownership and improvement loans shall (b) 7 provide for: 8 (1)The purchase or improvement of farm land; 9 (2)The purchase, construction, or improvement of adequate 10 farm dwellings, and other essential farm buildings; 11 and 12 (3) The liquidation of indebtedness incurred for any of 13 the foregoing purposes. 14 The loans shall be for an amount not to exceed \$800,000 and 15 for a term not to exceed forty years. To be eligible, the 16 applicant shall (A) derive, or present an acceptable plan to 17 derive, a major portion of the applicant's income from and devote, or intend to devote, most of the applicant's time to 18 19 farming operations; and (B) have or be able to obtain the 20 operating capital, including livestock and equipment, needed to 21 successfully operate the applicant's farm.

(C)

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H.B. NO. ¹²⁶⁴ H.D. 2 S.D. 1

2 provide for: 3 (1) Soil conservation practices; 4 (2)Water development, conservation, and use; Drainage; and 5 (3) The liquidation of indebtedness incurred for any of 6 (4)7 the foregoing purposes. 8 The loans shall be for an amount not to exceed \$35,000 to 9 an individual or \$200,000 to an association and shall be for a 10 term not to exceed twenty years for a loan to an individual and forty years to an association. To be eligible, an individual 11 12 applicant shall have sufficient farm and other income to pay for 13 farm operating and living expenses and to meet payments on applicant's existing debts, including the proposed soil and 14 water conservation loan. An association, to be eligible, shall 15 be a nonprofit organization primarily engaged in extending 16 services directly related to the purposes of the loan to its 17 members, and at least sixty per cent of its membership shall 18 19 meet the eligibility requirements specified in section 155-10. Class C: Farm operating loans shall be for the 20 (d)

Class B: Soil and water conservation loans shall

21 purpose of carrying on and improving a farming operation,

22 including:



1	(1)	The purchase of farm equipment and livestock;
2	(2)	The payment of production and marketing expenses
3		including materials, labor, and services;
4	(3)	The payment of living expenses;
5	(4)	The liquidation of indebtedness incurred for any of
6		the foregoing purposes; and
7	(5)	The exportation of crops and livestock.
8	The	loans shall be for an amount not to exceed \$800,000 and
9	for a ter	m not to exceed ten years. To be eligible, an
10	applicant	shall derive, or present an acceptable plan to derive,
11	a major p	ortion of the applicant's income from and devote, or
12	intend to	devote, most of the applicant's time to farming
13	operation	s.
14	Qual	ified farmers affected by state eradication programs
15	may also	be eligible for loans under this subsection. Loans
16	made for	rehabilitation from eradication programs shall be
17	subject t	o the terms of class "C" loans; provided that the
18	interest	rate shall be three per cent a year and the
19	requireme	nts in section 155-3 shall be waived and paragraph (4)
20	shall not	apply.



H.B. NO. ¹²⁶⁴ H.D. 2 S.D. 1

1	(e)	Class D: Emergency loans shall be for the purpose of
2	providing	relief and rehabilitation to qualified farmers without
3	limit as t	to purpose:
4	(1)	In areas stricken by extraordinary rainstorms,
5		windstorms, droughts, tidal waves, earthquakes,
6		volcanic eruptions, and other natural catastrophes;
7	(2)	On farms stricken by livestock disease epidemics and
8		crop blights;
9	(3)	On farms seriously affected by prolonged shipping and
10		dock strikes;
11	(4)	During economic emergencies caused by overproduction,
12		excessive imports, and the like; and
13	(5)	During other emergencies as determined by the board of
14		agriculture.
15	The r	naximum amounts and period for the loans shall be
16	determined	d by the board of agriculture; provided that the board
17	shall requ	lire that any settlement or moneys received by
18	qualified	farmers as a result of an emergency declared under
19	this sect	ion shall first be applied to the repayment of an
20	emergency	loan made under this chapter.
21	(f)	Class E: Loans to farmers' cooperatives,

22 corporations, and food manufacturers shall provide credit to

Page 9

H.B. NO. ¹²⁶⁴ H.D. ² S.D. 1

1 entities engaged in marketing, purchasing, and processing, and 2 providing farm business services, including: 3 (1) Facility loans to purchase or improve land, building, 4 and equipment for an amount not to exceed \$500,000 and 5 a term not to exceed twenty years; (2) Operating loans to finance inventories of supplies and 6 7 materials, warehousing, and shipping commodities, 8 extension of consumer credit to justified farmermembers, and other normal operating expenses for an 9 10 amount not to exceed \$300,000 and a term not to exceed 11 seven years; and 12 (3) The exportation of crops and livestock. 13 To be eligible, a farmers' cooperative or corporation shall 14 have a majority of its board of directors and a majority of its 15 membership as shareholders who meet the eligibility requirements 16 of section 155-10 and who devote most of their time to farming 17 operations, and the facility loans shall be for an amount not to 18 exceed \$500,000 or eighty per cent of the cost of the project, 19 whichever is less.

20 To be eligible, a food manufacturer shall be licensed to do
21 business in the State, and the controlling interest of the
22 entity shall possess a minimum of two years of relevant



H.B. NO. ¹²⁶⁴ H.D. 2 S.D. 1

1 processing or manufacturing experience as acceptable to the 2 department of agriculture. The entity shall process Hawaii-3 grown agricultural products or use Hawaii-grown agricultural 4 products as an ingredient in the manufacturing process. 5 Facility loans shall be for an amount not to exceed \$500,000 or 6 eighty per cent of the cost of the project, whichever is less. 7 The requirements in section 155-10 shall be waived for food 8 manufacturing loans; however, the entity shall be a sound credit 9 risk with the ability to repay the money borrowed. 10 Class F: Loans for new farmer programs shall provide (q) 11 for costs of a new farm enterprise for qualified new farmers: 12 (1)Initial loans made under this class shall be for 13 purposes and in accordance with the terms specified in 14 class "A" and "C" only, and shall be made only for 15 full-time farming. The loans shall be made for an 16 amount not to exceed \$250,000 or eighty-five per cent 17 of the cost of the project, whichever is less; Any subsequent loan shall be made from classes "A" to 18 (2) 19 "D", respectively, depending upon the purpose for which the loan funds are used; and 20 21 (3) Borrowers shall comply with special term loan

22 agreements as may be required by the department and



Page 11

1		shall take special training courses as the department
2		deems necessary.
3	(h)	Class G: Loans to part-time farmers shall be for farm
4	improveme	nt and operating purposes for carrying on and improving
5	farming o	perations, including loans for:
6	(1)	The purchase, construction, and improvement of farm
7		production and growing structures;
8	(2)	The purchase of farm equipment or livestock; and
9	(3)	The payment of production and marketing expenses,
10		including materials, labor, and services.
11	The	liquidation of indebtedness incurred for any of the
12	purposes	under this subsection and for living expenses shall not
13	be author	ized purposes. Each loan shall be for an amount not to
14	exceed \$2	5,000 and for a term not to exceed ten years.
15	(i)	Class H: Farm sustainable project loans shall provide
16	for:	
17	(1)	The purchase, construction, or improvement of
18		essential farm buildings, including the improvement of
19		existing farm buildings related to the project;
20	(2)	The improvement of land that may be required by the
21		project;



(3) The purchase of equipment and payment of any related
 expenses, including materials, labor, and services;
 (4) Operating expenses associated with the project; or
 (5) The liquidation of indebtedness incurred for any of
 the foregoing purposes.

H.B. NO.

6 The loans shall be for an amount not to exceed \$1,500,000
7 or eighty-five per cent of the project cost, whichever is less,
8 and for a term not to exceed forty years.

9 To be eligible, the applicant shall be a qualified farmer 10 of sound credit rating with the ability to repay the money 11 borrowed, as determined by the department. Income from the 12 applicant's farming activities and any supplemental income that 13 may be generated from the project shall be the sole criterion 14 for the department's determination of the applicant's ability to 15 repay the money borrowed. The department's determination may be 16 based on projections of income and expenses.

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(j) Class I: Biosecurity project loans shall provide for:

The purchase, construction, or improvement of

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(1)

19 essential farm buildings, including the improvement of

20 existing farm buildings related to the project;

21 (2) The improvement of land that may be required by the
22 project;



H.B. NO. ¹²⁶⁴ H.D. 2 S.D. 1

1	(3)	The purchase of equipment and payment of any related
2		expenses, including materials, labor, signage,
3		training, and services;
4	(4)	Operating expenses associated with the project; or
5	(5)	The liquidation of indebtedness incurred for any of
6		the foregoing purposes.
7	The	loans shall be for an amount not to exceed \$1,000,000
8	or eighty	-five per cent of the project cost, whichever is less,
9	and for a	term not to exceed twenty-five years.
10	<u>To b</u>	e eligible, the applicant shall be a qualified farmer
11	of sound	credit rating with the ability to repay the money
12	borrowed,	as determined by the department. Income from the
13	applicant	's farming activities and any supplemental income that
14	may be ge	nerated from the project shall be the sole criterion
15	for the d	epartment's determination of the applicant's ability to
16	repay the	money borrowed. The department's determination may be
17	based on	projections of income and expenses."
18		PART II
19	SECT	ION 8. Financial resources are not readily available
20	to those	new to farming and those who would like to experiment
21	with new	crops or techniques. Lack of capital oftentimes weighs

heavily when deciding whether or not to choose farming as a
 career.

With the average age of the farm operator in Hawaii being fifty-nine years old, there is a need to encourage the younger generations to take over existing farms or start their own farms. Capital is also needed for farmers to be able to test new techniques and new crops in order to make their operations run more efficiently and thus be better able to survive foreign and mainland competition.

10 This part establishes enhancements to the new farmer 11 program to address these issues and provide incentives to enter 12 into and to continue farming.

13 SECTION 9. Section 155-1, Hawaii Revised Statutes, is 14 amended by amending the definition of "new farmer program" to 15 read as follows:

16 ""New farmer [program]" means a new farm enterprise [for qualified new farmers,] or a person, who by reason of ability, 18 experience, and training [are], is likely to successfully 19 operate a farm and who otherwise [meet] meets the eligibility 20 requirements of section 155-10 and includes any of the 21 following:

2013-1861 HB1264 SD1 SMA.doc

1	(1)	Persons displaced from employment in an agricultural
2	,	production enterprise;
3	(2)	College graduates in agriculture;
4	(3)	Community college graduates in agriculture;
5	(4)	Members of the Hawaii Young Farmer Association and
6		National FFA Organization graduates with farming
7		projects;
8	(5)	Persons who have not less than two years' experience
9		as part-time farmers;
10	(6)	Graduates from farm trainee programs designed to
11		provide interns with the necessary hands on skills and
12		management training to successfully operate their own
13		farm;
14	[(6)]	(7) Persons who have been farm tenants or farm
15		laborers; or
16	[- (-7)-]	(8) Other individuals who have for the two years last
17		preceding their application [have] obtained the major
18		portion of their income from farming operations."
19	SECT	ION 10. Section 155-3, Hawaii Revised Statutes, is
20	amended to	o read as follows:
21	"§15	5-3 Restriction. Loans [provided for] authorized by

22 this chapter shall require two credit denials, except for class



H.B. NO. ¹²⁶⁴ H.D. 2 S.D. 1

1	"F" loans for new farmer and farm innovation programs, which
2	shall require one credit denial. This requirement shall be
3	waived for new farmer loans for \$100,000 or less for farm
4	trainees and recent college graduates with a degree in
5	agriculture. This requirement may also be waived by the board
6	of agriculture for emergency loans. Credit denials may be
7	accepted from any of the following:
8	(1) Private lenders;
9	(2) Members of the farm credit system; or
10	(3) The United States Department of Agriculture."
11	SECTION 11. Section 155-9, Hawaii Revised Statutes, is
12	amended by amending subsection (g) to read as follows:
13	"(g) Class F: [Loans for new farmer programs shall
14	provide for costs of a new farm enterprise for qualified new
15	farmers:] New farmer and farm innovation loan programs shall
16	provide for:
17	(1) [Initial] <u>New farmer</u> loans made under this class shall
18	be for purposes and in accordance with the terms
19	specified in class "A" and "C" only, and shall be made
20	only for full-time farming. The loans shall be made
21	for an amount not to exceed \$250,000 or eighty-five
22	per cent of the cost of the project, whichever is
	2013-1861 HB1264 SD1 SMA.doc

Page 17

H.B. NO. ¹²⁶⁴ H.D. ² S.D. 1

1		less[+]. Farm trainees and recent graduates with a
2		degree in agriculture with smaller projects requiring
3		loans of \$100,000 or less shall have a minimum five
4		per cent equity contribution towards the cost of the
5		project;
6	(2)	Farm innovation loans made under this class shall be
7		for qualified farmers to perform practical research in
8		crop development, innovative production techniques,
9		new technologies, and production of new crops that are
10		not typically grown in the State. Farm innovation
11		loans shall be limited to a maximum of \$75,000;
12	[-(2)-]	(3) Any subsequent loan shall be made from classes
13		"A" to "D", respectively, depending upon the purpose
14		for which the loan funds are used; and
15	[(3)]	(4) Borrowers shall comply with special term loan
16		agreements as may be required by the department and
17		shall take special training courses as the department
18		deems necessary."
19		PART III
20	SECT	ION 12. Statutory material to be repealed is bracketed
21	and stric	ken. New statutory material is underscored.
22	SECT	ION 13. This Act shall take effect on July 1, 2013.
	2013-1861	HB1264 SD1 SMA.doc



Report Title: Agricultural Loans

2013-1861 HB1264 SD1 SMA.doc

Description:

Allows for agricultural loans to be administered for livestock biosecurity projects. Modifies the new farmer loan program of the Department of Agriculture to promote the development of innovative technologies and to assist new farm enterprises. (SD1)

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