





NEIL ABERCROMBIE GOVERNOR

SHAN S. TSUTSUI LT. GOVERNOR STATE OF HAWAII OFFICE OF THE DIRECTOR DEPARTMENT OF COMMERCE AND CONSUMER AFFAIRS 335 MERCHANT STREET, ROOM 310

P.O. Box 541 HONOLULU, HAWAII 96809 Phone Number: 586-2850 Fax Number: 586-2856 www.hawaii.gov/dcca KEALI`I S. LOPEZ DIRECTOR

JO ANN M. UCHIDA TAKEUCHI DEPUTY DIRECTOR

TO THE HOUSE COMMITTEE ON CONSUMER PROTECTION AND COMMERCE THE TWENTY-SEVENTH LEGISLATURE REGULAR SESSION OF 2014

Date: Monday, February 3, 2014 Time: 2:10 p.m. Conference Room: 325

PRESENTATION OF DEPARTMENT OF COMMERCE AND CONSUMER AFFAIRS BUSINESS REGISTRATION DIVISION

TESTIMONY ON HOUSE BILL NO. 1853 RELATING TO TRUSTEES

TO THE HONORABLE ANGUS L.K. MCKELVEY, CHAIR, AND MEMBERS OF THE COMMITTEE:

Thank you for the opportunity to testify. My name is Tung Chan, Commissioner

of Securities and head of the Business Registration Division ("Division") of the

Department of Commerce and Consumer Affairs. We are offering comments to the bill

regarding our concern with the definition of "investment advisor."

The stated intent of this bill is to provide for the creation of directed trusts (i.e.,

those that separate administration duties from investment duties) in Hawaii. We request

that the Committee remove the definition of "investment advisor" on page 7, lines 19-20,

for two reasons. First, adding the definition may cause ambiguity with the Uniform

Securities Act, HRS chapter 485A, which regulates those persons meeting its definition

of "investment adviser" and requires them to register with the Division. This new

definition does not seem to contemplate coordination with HRS chapter 485A, and thus may cause confusion. Secondly, the defined term "investment advisor" serves no purpose. The bill does not ever use the term "investment advisor" anywhere in its text, and it should be noted that neither does HRS chapter 554C, which this bill proposes to amend.

For the reasons above, we ask that the definition be stricken from the bill.

We apologize for the late submittal and thank you for the opportunity to testify. I would be happy to answer any questions the Committee may have.