GM 532

Submitting for consideration and confirmation to the Board of Directors of the Natural Energy Laboratory of Hawai'i Authority, Gubernatorial Nominee, HARVARD KIM, for a term to expire 6-30-2016.



NATURAL ENERGY LABORATORY OF HAWAII AUTHORITY

An Authority of the State of Hawaii attached to the Department of Business, Economic Development & Tourism

Statement of John DeLong Chairman Natural Energy Laboratory of Hawaii Authority before the COMMITTEE ON ENERGY AND ENVIRONMENT Thursday, February 28, 2013 2:45 pm State Capitol, Conference Room 225

in consideration of

GM 532

GUBERNATORIAL NOMINEE HARVARD KIM AS A DIRECTOR OF THE NATURAL ENERGY LABORATORY OF HAWAII AUTHORITY BOARD OF DIRECTORS.

The Natural Energy Laboratory of Hawaii Authority (NELHA) is pleased to present

testimony in strong support of Harvard Kim to be considered for the NELHA Board of Directors. At its January 29, 2013 meeting, the NELHA Board of Directors voted unanimously to support the Governor's nomination. I have personally worked closely with Mr. Kim over the past several years and I feel he very qualified and has the ability to fill this important role.

We strongly believe that the further development of the technology sector holds the key to economic growth. In this regard, Mr. Kim has a strong background in information technology and remote control and data systems. NELHA needs Board members who can see the "big picture" and have a broad vision to understand how the pieces of the Hawaii Ocean Science and Technology Park fit together to grow the technology sector in Hawaii. Mr. Kim possesses these skills. Another key attribute for the NELHA Board of Directors concerns an understanding of the requirements to bring new investment to Hawaii. In this regard, creating strong publicprivate sector partnerships are essential to NELHA's attainment of its goals. Given his past positions in both the private and public sector Mr. Kim has demonstrated his capacity in understanding how to forge public-private relationships. Given this experience, he has a keen ability to work with all the players -- the private sector, the Counties and other State agencies -am will be a key player in persuading everyone to work towards achieving our goals and moving NELHA and the State forward.

Thank you for the opportunity to offer these comments.

NEIL ABERCROMBIE GOVERNOR

> RICHARD C. LIM DIRECTOR

MARY ALICE EVANS DEPUTY DIRECTOR

CTTE OF HALL

DEPARTMENT OF BUSINESS, ECONOMIC DEVELOPMENT & TOURISM

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Statement of RICHARD C. LIM Director Department of Business, Economic Development and Tourism before the SENATE COMMITTEE ON ENERGY AND ENVIRONMENT

> Thursday, February 28, 2013 2:45 p.m. State Capitol, Conference Room 225

> > in consideration of **GM 532**

SUBMITTING FOR CONSIDERATION AND CONFIRMATION TO THE BOARD OF DIRECTORS OF THE NATURAL ENERGY LABORATORY OF HAWAII AUTHORITY, GUBERNATORIAL NOMINEE, HARVARD KIM, FOR A TERM TO EXPIRE 6-30-2016.

Chair Gabbard, Vice Chair Ruderman and Members of the Committee.

The Department of Business, Economic Development and Tourism (DBEDT) is pleased to present testimony in strong support of Harvard Kim to be considered for the NELHA Board of Directors. Given his position at Pelatron and responsibility for strategic direction as well as dayto-day operations makes him especially well-suited for the NELHA Board of Directors. I feel he has the ability to fill this important role.

NELHA has achieved much success in its efforts to grow the technology and ocean science sectors over the past 30 years. Much of the remaining land available for development is slated for renewable energy and applied technology projects. Mr. Kim's background in both the private and public sector with technology firms and agencies will provide a unique perspective that will be very beneficial to the NELHA Board of Directors. More specifically, his private sector business experience in these areas will be crucial to NELHA maintaining its self-sufficiency status and operating with a strong business oriented perspective.

In addition, Mr. Kim has extensive experience with start-up companies as well as the High Technology Development Corporation's Manoa Innovation Center and Maui Research and Technology Center projects. Given NELHA's current focus on expanding its role in incubating new companies especially in the field of renewable energy and applied technology, Mr. Kim's experience and viewpoint in this area will be an important addition to the NELHA Board of Directors.

Thank you for the opportunity to offer these comments.

February 22, 2013

The Honorable Mike Gabbard, Chair Senate Committee on Energy and Environment Hawaii State Senate Conference Room 225 Honolulu, HI 96813

RE: GM 532 <u>Confirmation of HARVARD KIM to the Board of Directors of the Natural</u> Energy Laboratory of Hawaii Authority

Dear Chairman Gabbard and Members of the Committee on Energy & Environment:

I would like to offer testimony in support of HARVARD KIM's confirmation to the Board of Directors of the Natural Energy Laboratory of Hawaii Authority (NELHA).

I have known Harvard for over 20 years, first as a co-worker at the Kamehameha Schools Bishop Estate and most recently as an employee of Pelatron, Inc. where Harvard is the President and COO. He is a solid citizen and will be a great addition to the board of directors of NELHA.

With his wealth of knowledge in the field of technology and business he will help NELHA be a more efficient and effective board. Under his leadership in 2011, Pelatron, Inc. was selected by the Pacific Business News as number one in the "Fastest 50" with a growth of 392% in revenue for 2008-2010.

His character is beyond reproach and I know he will be an excellent public servant.

Mahalo for the opportunity to speak on Harvard's behalf.

Aloha,

Coreene D. Zablan Executive Administrator for Corporate Affairs Pelatron, Inc. 3375 Koapaka St., Suite F-200 Honolulu, HI 96819 February 25, 2013

The Honorable Mike Gabbard, Chair The Honorable Russell Ruderman, Vice Chair Senate Committee on Energy and Environment Hawaii State Senate Conference Room 225 Honolulu, HI 96813

SUBJECT: Testimony in Support of Harvard Kim for Confirmation to the Board of Directors of the Natural Energy Laboratory of Hawaii Authority (RE: GM 532)

Dear Chair Gabbard, Vice Chair Ruderman, and Members of the Committee:

Thank you for this opportunity to submit testimony in support of the nomination of Mr. Harvard Kim for appointment to the Board of Directors of the Natural Energy Laboratory of Hawaii Authority (NELHA). My name is Gil Tam, and I submit this testimony as a personal friend who has had the privilege of growing up with him and crossing professional career paths over the years, and one who is continually impressed with Mr. Kim's people and technical skills and his unselfish and generous contributions to our community. I have known Mr. Kim since grade school at Kamehameha Schools, and I know him to be abundantly qualified for your favorable consideration, and I strongly urge your approval of his confirmation.

Mr. Kim is a founding principal and serves as President and Chief Operating Officer for Pelatron, Inc., a Small Business Administration certified Native Hawaiian Organization (NHO) 8(a) small disadvantaged business. Pelatron is a Department of Defense contractor, and under Mr. Kim's leadership, the Company has experienced phenomenal growth since inception in 2004. In the past two years, alone, Pelatron has created and sustained over 100 manufacturing, information technology and "back office" jobs. Mr. Kim is committed to creating jobs and associated opportunities for the young people of Hawaii through technology and innovative ideas, and he has been very successful in keeping his commitment.

Prior to Pelatron, Mr. Kim served as Vice President and Chief Operating Officer for Alu Like, a native Hawaiian human services non-profit organization. In this position, he worked closely with Lawrence Livermore National Laboratory to lead the effort to manufacture their portable Thin Layer Chromatography (TLC) kits. Before Alu Like, Mr. Kim served as a manager at the High Technology Development Corporation (HTDC), a State agency chartered to develop the high tech industry in Hawaii. At HTDC he helped build the Manoa Innovation Center (MIC), the Maui Research and Technology Center (MRTC), and was the Program Manager on MRTC's telecommunications center. He has also worked Kamehameha Schools as its Budget Director and later as its IT Manager.

Mr. Kim is a dedicated to his family, his church and to his community. I have the highest regard for his humble demeanor, personal integrity and solid character that is above reproach. With Mr.

The Honorable Mike Gabbard, Chair The Honorable Russell Ruderman, Vice Chair February 25, 2013 Page 2

Kim as a board member and director, NELHA and our state will have the complete package, and I respectfully urge your favorable consideration of his confirmation.

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Sincerely,

Gil/Tam

P.O. Box 1145 Honolulu, HI 96807-1145 (808) 542-1455

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<u>GM532</u>

Submitted on: 2/25/2013 Testimony for ENE on Feb 28, 2013 14:45PM in Conference Room 225

Submitted By	Organization	Testifier Position	Present at Hearing
Wendell Jung	Individual	Comments Only	No

Comments: Dear Chairman Gabbard and Members of the Committee on Energy & Environment: It is my sincere honor to offer testimony in support of HARVARD KIM's confirmation to the Board of Directors of the Natural Energy Laboratory of Hawaii Authority (NELHA). I have personally known Harvey Kim since the Fall of 2001 and in that time I recognize him to be a man of the utmost integrity, a true professional in every sense of the word and possessing a wonderfully pleasant personality. He is highly skilled in his knowledge of the Information Technology Industry as well as innovations in the area of Energy Resources. Harvey is a forward thinker and is a man of great capacity who will contribute much to this committee. Under his leadership and vision, as President and COO of Pelatron Inc., Harvey has successfully lead the growth of the company in such a positive way that Pelatron Inc. was selected by the Pacific Business News as number one in the "Fastest 50" with a growth of 392% in revenue for 2008-2010. Thank you Mr. Chairman, for the opportunity to provide this written testimony in consideration of Mr. Harvard Kim, to the Board of Directors of the Natural Energy Laboratory of Hawaii Authority. Kind Regards, Wendell W. Jung Vice President Pelatron Inc. 3375 Koapaka St. Suite F-200 Honolulu, Hawaii 96819 808-629-7016 wjung@pelatron.com

<u>GM532</u>

Submitted on: 2/26/2013 Testimony for ENE on Feb 28, 2013 14:45PM in Conference Room 225

Submitted By	Organization	Testifier Position	Present at Hearing
Thomas McClellan	Individual	Support	No

Comments: I support Mr. Harvard Kim's nomination to the NELHA Board I have known Mr. Kim since we were students together at Kamehameha School for Boys and he is my current business partner. He is trustworthy and thoughtful and I believe he is a great candidate for the position.

GM 532 Personal Statement -- Harvard C. S. Kim, Board of Directors of the Natural Energy Laboratory of Hawai'i Authority

It would be a great honor to serve the State of Hawai'i as a member of the board of directors of the Natural Energy Laboratory of Hawai'i Authority (NELHA) and help contribute to the growth and development of Hawai'i's science and technology industry by helping to nurture entrepreneurs and businesses through the programs at NELHA. Serving on NELHA's board would also help to fulfill a personal desire to share my experiences to give back to our community.

I believe the primary role and responsibility of a member of the board of directors of the Natural Energy Laboratory of Hawai'i Authority is to conscientiously cast a vote in the decision-making process of the board. I take this voting power seriously because each vote carries fiduciary, legal, and programmatic ramifications. To cast a proper vote, I believe board members must attend board meeting, including sub-committee and working meetings, prepared to discuss items on the agenda, giving my own thoughts while also being open to thoughts of other board members. I firmly believe that active participation and preparation are prerequisites to casting a meaningful vote, thus exercising my board duties in a responsible manner.

My unique blend of education and experience provides a combination of business and technical acumen to the NELHA board as a basis for decision-making. After graduating from Kamehameha Schools, I earned a bachelor's degree in Accounting from Brigham Young University-Provo, UT, a bachelor's degree in Computer Science from Roosevelt Univerity-Honolulu Campus, and a Master of Public Administration degree from the University of Hawai'i-Manoa. I am a retired Air Force officer, Vietnam veteran, and worked on cutting-edge technology as an avionics technician and also as a finance officer. I later worked as the Budget officer and IT manager at the Kamehameha Schools/Bishop Estate where I gained more technical and business experience. After a short stint in the private sector, I then served as the Administrative Services Officer and the Manoa Innovation Center Manager at the High Technology Development Corp. In this experience, I had a chance to work with the HTDC board guite closely and gained a tremendous appreciation for their work. I then served as the Vice President and Chief Operating Officer at Alu Like, Inc. and eventually became Manager for Ho'olana Technologies, a start-up for-profit subsidiary of Alu Like Enterprises performing on government contracts. After Alu Like/Ho'olana Technologies, I formed Pelatron inc. with a partner in 2004 and have had tremendous grow and success as an entrepreneur. I also served as a Business and Technology instructor, University of Phoenix, teaching masters and bachelors courses for over twelve years. I also served as the Area Chair for Technology and was honored as a "Distinguished Faculty" in 2009. The combination of my education and experience provides me a strong basis for decision-making. The results of such decision-making is the reason why Pelatron Inc. has been so successful.

During my term of service with the NELHA board, I would like to help make Hawai'i a world-class magnet for alternative and clean energy research using the natural assets

unique to Hawai'i. I would also like to help entrepreneurs and small businesses reach their full potential to help grow the technology industry in Hawai'i.

Three qualities that make me stand out include being a "grinder", a "problem solver", and "finisher". I consider myself as a "grinder", rather than a "gifted or talented", because I know that I have to work hard to be successful. As a "problem solver", I feel that I have skills that focuses on moving forward rather than finding blame. I always try to find solutions that are creative and a "win-win" for all parties involved. Lastly, I'm a "finisher" – I simply finish what I start. I feel these qualities are critical and beneficial to the NELHA board where members must have the fortitude to be part of a team to forge ahead on current initiatives, consider new direction and technologies, and resolve complex issues.

One personal experience that stands out is the success of Pelatron Inc. which my partner and I formed in 2004 and started to actively work the company in 2006. With annual revenues of \$125,000 in 2006, we've been able to almost double revenues every year hence. In 2011, Pelatron was recognized as Hawai'i's Number One Fastest Growing Small Business with almost a 400% revenue growth between 2008 and 2010. More importantly, we've created well-paying jobs for over 180 people to support their families. As Pelatron's President and Chief Operating Officer, the remarkable success of Pelatron and its contributions to Hawai'i's economy is a huge personal accomplishment. I believe my experience as a start-up entrepreneur can benefit the board by providing a small business perspective such as the challenges that tenants face to start up and sustain a company.

As a principal of a small company, conflicts of interest could easily arise through personal or business relationships with tenants and potential tenants of the Natural Energy Laboratory of Hawai'i Authority. In such cases, I would first seek guidance from the Attorney General's Office as to what extent such relationship might be a conflict of interest and their recommendations of my related board involvement. I would also disclose such a conflict of interest at a board meeting so have it officially recorded as part of the minutes. Then, finally, if required based on guidance from the Attorney General's Office, I would recuse myself from voting, discussing, or being present in the room.