



LATE

THE SENATE
26th LEGISLATURE
REGULAR SESSION of 2012

COMMITTEE ON TOURISM
Senator Donna M Kim, Chair

4/16/12
Rm. 224, 2:00 PM

GM 917
Appointment of David Rae to the Hawaii Tourism Authority.

Chair Kim and Members of the Tourism Committee, I am David Carey, President and CEO of Outrigger Enterprises Group. I am not able to be there in person, however please accept this testimony in support of nominee David Rae to the Hawaii Tourism Authority (HTA).

I have known Dave Rae for a number of years and have had the privilege of working with him in connection with the James Campbell Company and Kapolei Property Development. In addition to understanding development and land use, through his extensive community involvement he really understands Hawaii economic issues.

He has often been an invaluable bridge between private industry and government, both at the federal and local level. I believe that he will also put his knowledge of business, the community and government to good use as a member of the HTA.

We urge your consideration and confirmation of Dave to the HTA Board and *mahalo* for allowing me to testify.



April 16, 2012

LATE

Working together for Kapolei

To: Honorable Donna Mercado Kim
Senate Committee on Tourism

From: Kapolei Chamber of Commerce

Re: David Rae for a term on Hawaii Tourism Authority -- **SUPPORT**

Dear members of the Committee:

Aloha, my name is Christine Camp, and I am the government affairs chair for the Kapolei Chamber of Commerce. This letter is being submitted in **strong support of David Rae** for a term on the Hawaii Tourism Authority.

David Rae is a business leader and a community advocate who understand the issues that businesses face in Hawaii. David has a solid understanding of macro and micro economic issues that we face in Hawaii. We believe that his business acumen and his compassion for our community will help guide HTA towards most effective and efficient planning and marketing of the State as the best destination in the world.

It is with this belief and conviction that the Kapolei Chamber of Commerce fully supports the appointment of David Rae for the Hawaii Tourism Authority.

Thank you for your consideration.

Sincerely,

A handwritten signature in dark ink, appearing to read "Christine Camp", with a long, sweeping horizontal line extending to the right.

Christine Camp, Chair
Government Affairs Committee
Kapolei Chamber of Commerce (Ph. 808-587-7770)

M U F I H A N N E M A N N

April 15, 2012

LATE

The Honorable Donna Mercado Kim, Chair
and Members
Tourism Committee
Hawaii Senate
State Capitol
Honolulu, Hawaii 96813

Dear Senator Kim and Members:

I urge the members of the Senate to confirm the nomination of David Rae to the Hawaii Tourism Authority.

I have worked with Dave for many years, during my term on the Honolulu City Council and later as mayor, and now as president and chief executive officer of the Hawaii Lodging & Tourism Association. He has helped lead the growth of West Oahu throughout this time, bringing not only resort and commercial development, but new housing and employment for our people. Dave is well-versed in visitor industry issues and concerns, hotel and resort development, and the role of government in this arena. He is also well-traveled, giving him even greater insight into the competitive pressures Hawaii's tourism industry faces in the global economy.

David Rae would be a welcome addition to the Hawaii Tourism Authority and I firmly believe the Senate's confirmation of his appointment would be of immeasurable benefit to the work of the HTA.

Mahalo,



Mufi Hannemann

From: Dawna Rae Davis [dawna.rae.davis@fourseasons.com]
Sent: Monday, April 16, 2012 11:50 AM
To: TSM Testimony
Subject: Four Seasons Resorts, Hawaii - Support Letter for David Rae

LATE



FOUR SEASONS RESORT
Maui at Wailea

THOMAS STEINHAEUER
*Regional Vice President
and General Manager*

Via Email: TSMtestimony@capitol.hawaii.gov

April 16, 2012

Honorable Donna Mercado Kim, Chair,
The Honorable Ronald D. Kouchi, Vice Chair,
And Members of the Senate Committee on Tourism
Senate Committee on Commerce and Consumer Protection
Hawaii State Capitol, Room 230
415 South Beretania Street
Honolulu, Hawaii 96813

RE: GM 917 - The Board of Directors of the Hawai'i Tourism Authority,
Gubernatorial Nominee, **DAVID RAE** for a term to expire June 30, 2012

Dear Chair Kim, Vice Chair Kouchi and Members of the Senate Committee on
Tourism,

On behalf of **Four Seasons Resorts**, Hawaii, please accept this correspondence
in **support** of Dave Rae being appointed to the Hawaii Tourism Authority.

Mr. Rae has strong ties to our community and a distinguished record of service
and experience. His educational background and well rounded work history
should provide him with a strong foundation for this position. Mr. Rae
understands the importance of ensuring Hawaii is positioned as a destination of
choice for tourists worldwide. Additionally, he is keenly aware of the impact and
significance of tourism dollars to our economy.

Thank you for your consideration.

Dawnā Rae Davis

Executive Administrative Assistant

Four Seasons Resort Maui

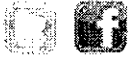
3900 Wailea Alanui, Wailea, HI 96753, USA

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Four Seasons Resort Maui proudly announces a partnership with Missoni --featuring Missoni cabanas at the serenity pool and the entire Missoni Lifestyle Collection: Home & Fashion, available exclusively at 22 Knots.





LATE

Testimony of John White
Executive Director
The Pacific Resource Partnership

Senate Committee on Tourism
Senator Donna Mercado Kim, Chair
Senator Ronald D. Kouchi, Vice Chair

GM 917 – Submitting for consideration and confirmation to the Board of Directors of the
Hawaii Tourism Authority, Gubernatorial Nominee, David Rae

Monday, April 16, 2012
2:00 PM
Conference Room 245

Aloha Chair Donna Mercado Kim, Vice Chair Ronald Kouchi and Members of the Committee:

My name is John White, Executive Director of the Pacific Resource Partnership (PRP), a labor-management consortium representing over 240 signatory contractors and the Hawaii Regional Council of Carpenters, formerly the Hawaii Carpenters Union.

PRP supports Gubernatorial Nominee, David Rae, to the Board of Directors of the Hawaii Tourism Authority.

Mr. Rae has a long and extensive career in land use planning and development, both locally and nationally. He has worked as a development consultant, to acting as a policy advisor to government, to his current role as Senior Vice President of Development at Aina Nui Corp and Kapolei Property Development, affiliates of the James Campbell Company.

He has over 30 years of planning, entitlement and public affairs experience. Prior to joining Campbell Estate and its affiliate companies 24 years ago, he worked for the City and County of Honolulu and the Honolulu City Council as a Housing and Community Development Senior Policy Advisor. He also worked as a private Real Estate Development Planner and Consultant.

Mr. Rae has spent countless hours volunteering for the Land Use Research Foundation, Hawaii State Reapportionment Commission, Hawaii State Department of Transportation Commission, Honolulu City Charter Commission, Kapolei Chamber of Commerce, Kapolei Rotary, Urban Land Institute, American and Hawaii Planning Associations, Neighborhood Justice Center and the Historic Hawaii Foundation.

Mr. Rae has a great range of experience which makes him highly qualified for this position. Thank you for the opportunity to express our support for David Rae, to the Board of Directors of the Hawaii Tourism Authority.