GM 567

Submitting for consideration and confirmation to the Hawai'i Aerospace Advisory Committee, Gubernatorial Nominee, ERIC CLARK, for a term to expire 6-30-2013.

From:

Sen. Will Espero

Sent:

Tuesday February 21, 2012 11:37 AM

To:

Subject:

FW: response to letter of Feb. 14

From: Eric Clark [mailto:ericc@servco.com]
Sent: Tuesday, February 21, 2012 11:33 AM

To: Sen. Will Espero

Subject: response to letter of Feb. 14

Dear Senator Espero,

I am responding to your letter of Feb. 14, 2012. I believe that letters of support were faxed and emailed in the last 2-3 weeks.

- 1. I understand the Committee is seeking an individual with a background in investment banking to serve. I have such a background and have an interest in providing a public service to the State by volunteering for the Committee.
- 2. I worked at several major investment banks in New York for ten years, prior to moving to Hawaii in 2001. Since then, I have served as Servco Pacific's Director of Corporate Development. I have experience in capital raising as well as mergers & acquisitions in these roles.
- 3. I will bring a commercial sense related to capital raising to the various projects the Committee works on. I believe this will result in a heightened focus on projects that have a more near-term potential to bring business ventures and jobs to Hawaii than some of the more forward looking initiatives on the table.
- 4. I do not foresee any conflicts. If one does arise, I will notify the Committee Chair as soon as I am aware of it and will recuse myself as appropriate, or, offer to resign if it rises to that level.

Thank you for your consideration and for your public service,

Regards,

Eric



January 25, 2012

Senator Will Espero, Chair Committee on Public Safety, Government Operations and Military Affairs Hawaii State Capitol, Room 231 415 S. Beretania Street Honolulu, HI 96813

Dear Senator Espero:

I recommend without reservation that Mr. Eric Clark be appointed to the State Aerospace Committee. With his experience and record of success in investment banking, he will be a valuable member for the committee. He has worked with large New York-based banks (Citi Group, CSFB and Bear Stearns). Locally, his work with Servco Pacific is highly regarded.

Sincerely,

Dennis M. Ogawa: Ph.D.

Professor

Department of American Studies

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MICHAEL J. O'MALLEY

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January 24, 2012

Senator Will Espero, Chair Committee on Public Safety, Government Operations, and Military Affairs Hawaii State Capitol, Room 231 415 S. Beretania Street Honolulu, HI 96813

Re: Eric Clark - Nomination to State Aerospeace Committee

Dear Senator Espero:

I am writing in support of the nomination of Eric Clark to the State Aerospace Committee. I am a senior corporate tax partner in the Honolulu law firm Goodsill Anderson Quinn & Stifle, LLP.

I have known Mr. Clark personally and professionally for over 10 years and have had occasion to work with him on a variety of legal issues and transaction during that time. With his investment banking background, Mr. Clark has brought a sharp intellect and keen analytical mind to bear on any number of thorny issues presented in connection with the various projects we have worked on together. As importantly, he has demonstrated practical insight and an ability to get along with others and contribute and lead as a valued team member.

I know Mr. Clark will serve with distinction on the State Aerospace Committee. I would be happy to discuss these matters with you at your request.

Very truly yours,

Michael J. O'Malle

GOODSILL ANDERSON QUINN & STIFEL

A LIMITED LIABILITY LAW PARTNERSHIP LLP

DAVID J. REBER

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February 13, 2012

VIA FACSYMILE: (808) 586-6361

Senator Will Espero, Chair Committee on Public Safety, Government Operations and Military Affairs Hawaii State Capitol, Room 231 415 S. Beretania Street Honolulu, Hawaii 96813

Re:

Aerospace Letter of Support for Eric J. Clark

Dear Senator Espero:

This is a letter of support in favor of the appointment of Eric Clark to serve on the State of Hawaii Aerospace Advisory Committee.

I have known Eric Clark for several years in his capacity as an officer of Serveo Pacific, Inc. He is currently the Director of Corporate Development at Serveo Pacific, Inc. where his responsibilities include managing acquisitions, divestitures, investments and strategic alliances. Mr. Clark comes from an investment banking background which includes working with large banks such as Citi Group, CSFB and Bear Steams. I know that Eric believes in giving back to his community and currently serves as a volunteer Director for HiBeam (Hawaii Business and Entrepreneur Acceleration Mentors) to provide assistance and mentoring to startup companies. Mr. Clark has in my experience always demonstrated integrity and sensitive interpersonal skills.

Mr. Clark has expressed to me his personal interest in the aerospace industry, dating to his childhood. I feel Mr. Clark would be an excellent addition to the Aerospace Advisory Committee, particularly in bringing his investment banking and commercial experience to its deliberations. I highly recommend him for this appointment.

Sincerely,

David J\Reber

D.R:dfh

DAHLMAN ROSE & COMPANY

ELLIOTT K ETHEREDGE, CFA
Managing Director
Head of Marine Transportation Investment Banking

(212) 702-4533 eetheredge@drco.com

January 30, 2012

Senator Will Espero Chair, Committee on Public Safety, Government Operations, and Military Affairs Hawaii State Capitol, Room 231 415 S. Beretania Street Honolulu, HI 96813

Dear Senator Espero,

I have been privileged to know Eric Clark since our professional relationship began at Bear Stearns in 1999. Eric has proven that he is a very skilled banker with the knowledge and tact to navigate a variety of interactions to positive outcome. Eric is very creative and was one of the first to recognize the emergence of the for profit education industry. He built a very successful business in that area by forging strong personal relationships and client trust. He always manages to push for results while maintaining utmost professionalism. His industry experience will serve as a guidepost for the committee, allowing him to gauge accessibility, viability and effectiveness of proposals on any front. From our work together, I say with confidence that Eric Clark is a worthy candidate for the position under consideration, and will be a valuable asset to the Aerospace Committee.

Most Sincerely,

Elliott K. Etheredge Managing Director

Head, Marine Tranportation Investment Banking

Dahlman Rose & Company, LLC



3 February 2012

Senator Will Espero, Chair Committee on Public Safety, Government Operations, and Military Affairs Hawaii State Capitol, Room 231 145 S. Beretania Street Honolulu, HI 96813

SUBJECT:

Letter of Support for Mr. Eric Clark to Serve on the State Aerospace Committee,

Investment Banking

Dear Chair Espero:

I am writing to place my support behind the candidacy of Mr. Eric Clark to serve as a member on the State Aerospace Committee. I have known Eric for many years and believe his extensive experience in investment banking and business, as well as his being an avid "aerospace enthusiast," will allow him to bring new and important insights and vision to the State Aerospace Committee.

I know Eric primarily through his participation in local tech companies but was impressed to learn of his earlier experiences with several major New York-based banks, such as Citi Group and CSFB, in particular, his success in raising capital for Sirius Satellite Radio and American Tower Corporation, during his tenure with the Bear Stearns Telecom, Media and Technology Industry Group.

Eric is an honorable man and you will not find anyone more qualified than he to take on this important role. Governor Abercrombie has, indeed, appointed the right person!

Sincerely

Patrick Sullivan, PhD Chief Executive Officer

CARLSMITH BALL LLP

A LIMITED LIABILITY LAW PARTNERSHIP

ASB TOWER, SUITE 2200
1001 BISHOP STREET
HONOLULU, HAWAII 96813
TELEPHONE 808.523.2500 FAX 808.523.0842
WWW.CARLSMITH.COM

DIRECT DIAL NO. 808.523.2554

LSO@CARLSMITH.COM

January 24, 2012

VIA E-MAIL [SENESPERO@CAPITOL.HAWAII.GOV] AND USPS

Senator Will Espero, Chair Committee on Public Safety, Government Operations, and Military Affairs Hawaii State Capitol, Room 231 415 South Beretania Street Honolulu, Hawaii 96813

Dear Senator:

I am pleased to write this letter of support for Eric Clark, who has been appointed by Governor Abercrombie to the State Aerospace Committee. I have known Eric since he started working on matters in Hawaii and then moving to Hawaii. I have, in fact, referred him to a couple of clients that have used his investment banking services, and he has performed very well for them.

With his New York-based experience with the nation's largest banks, including Credit Suisse, Citigroup, and Bear Stearns, Eric brought a high level of expertise and experience to Hawaii. While doing work here, he immediately adjusted to the lifestyle and Hawaii's work environment so that he is comfortable working here and people are very comfortable working with him. He brings considerable knowledge and ability to the investment banking and business community here.

I am confident that Eric will do a fine job as a member of the Committee, and that the Committee and the State will benefit from his contribution. I, therefore, heartily endorse him for confirmation.

Please call me if you should have any questions.

Sincerely

Lawrence S. Okinaga

LSO:inw

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HONOLULU · HILO · KONA · MAUI · GUAM · SAIPAN · LOS ANGELES



CKW Financial Group 1003 Bishop Street, Suite 1950

Honolulu, Hawaii 96813 Telephone: 808.629.7600 Facsimile: 808.675.5400

January 24, 2012

Senator Will Espero, Chair Committee on Public Safety, Government Operations and Military Affairs Hawaii State Capitol, Room 231 415 So. Beretania St. Honolulu, HI 96813

RE: State Aerospace Committee Nominee

Dear Mr. Chair:

I am writing in support of Eric Clark serving on the State Aerospace Committee. I have known Eric for the past 10 years and have considered him a valuable resource for my business in financial advising. I have picked his brain on many, many occasions. His experience in New York with Bear Stearns and Citigroup has made him extremely knowledgeable in the Investment Banking field and I think he would be a great asset to the Committee.

Thank you for allowing me to submit this letter of support.

Very truly yours,

Ronald C. Buzz Wo

Principal



January 27, 2012

The Honorable Will Espero Chair, Committee on Public Safety, Government Operations, and Military Affairs Hawaii State Capitol, Room 231 415 S. Beretania Street Honolulu, HI 96813

RE: Letter of Support for Eric Clark regarding the State Aerospace Committee

Dear Senator Espero,

It is with pleasure that I write you in support of Eric Clark's nomination to serve on the State Aerospace Committee. I understand that there is a need for a person with an investment banking background.

When Eric arrived in the islands over a decade ago, he brought with him experience from large New York-based banks including Citi Group, Credit Suisse First Boston and Bear Stearns. Servco Pacific Inc.'s board of directors had previously hired him to do investment banking work for the company and was so impressed that they brought him on as an employee to oversee their investment banking activities. Eric has since participated in and managed many transactions and deals for the company.

I feel that we do not have enough investment banking and "deal making" experience and expertise in Hawaii. Eric represents one of the top performers in the small field of resources in our state. His abilities to give commercial and investment insight would be invaluable. I feel the Committee would be well served to have his talents contributing to its efforts and I can recommend him without reservation.

Please feel free to contact me directly at (808) 772-0325 or via email at akrucky@tissuegenesis.com if I can be of further assistance.

Sincerely,

Anton C. Krucky

President and CEO Tissue Genesis, Inc.

and

Member, Board of Directors of Servco Pacific Inc.

DIFF&PHELPS

January 26, 2012

Senator Will Espero Chair, Committee on Public Safety, Government Operations, and Military Affairs Hawaii State Capital, Room 231 415 S. Beretania Street Honofulu, HI 96813

Re: Eric Clark's Nomination to Hawaii's State Aerospace Committee

I am pleased to have this opportunity to offer my support for Eric Clark's nomination to serve on Hawaii State's Aerospace Committee. I have known Eric for more than seven years and have had the privilege to work with him on several financial advisory engagements with respect to Servoo Pacific. His strong business acumen, impeccable financial expertise, and extensive transaction experience have been instrumental in Servco Pacific's corporate development activities and strategic initiatives. I have been fortunate to witness first hand Eric's attributes and believe he will provide invaluable commercial and investment insights and perspectives to the Committee.

I, myself, am an investment banker and have been covering Aerospace & Defense for my firm for over 12 years. I believe Eric's extensive experience at first-class investment banking firms, including Citigroup, Credit Suisse, and Bear Stearns, and his transportation industry experience as an executive at Servoo Pacific will make a significant contribution to the Aerospace Committee's activities.

Please do not hesitate to contact me with any questions or if I could provide more insight.

Sincerely,

Steven J. Moon

Director

Mergers & Acquisitions



INTER-ATLANTIC GROUP

January 24, 2012

Senator Will Espero, Chair Committee on Public Safety, Government Operations, and Military Affairs

Hawaii State Capitol, Room 231 415 S. Beretania Street Honolulu, HI 96813

Via Fax: (808) 586-6361

RE: Eric Clark, Hawaii Aerospace Committee

Dear Senator Espero:

I am submitting this letter in support of the appointment of Eric Clark to the Aerospace Committee. I am pleased to give Eric the highest recommendation possible.

I have known Eric for approximately 20 years. We worked together for several years as investment bankers in the 1990s at the investment bank now known as Citigroup. Since then we have had extensive professional dealings on investment matters. Eric is well regarded across Wall Street as a top-notch investment banker with expertise in a number of industries including aerospace. On both a professional and personal level, I have always found that Eric exhibits the utmost integrity. Hawaii is fortunate to have such an executive with a world-class investment banking background.

Please do not hesitate to contact me should you require additional information.

Sincerely,

Andrew Lerner
Managing Partner

Inter-Atlantic Group 142 West 57th St. 11th floor New York, NY 10019 Ph. 212-581-2000 January 25, 2012

Senator Will Espero, Chair Committee on Public Safety, Government Operations, and Military Affairs Hawaii State Capitol, Room 231 415 S. Beretania Street Honolulu, HI 96813

Fax: 808-586-6361

e-mail: senespero@capitol.hawaii.gov

Re: Confirmation for Eric Clark to serve on the State Aerospace Committee

Dear Senator Espero and Committee Members:

I have known Eric Clark both personally and professionally for more than a decade. And, I consider it a privilege to write this letter of support for his appointment to serve on the Hawaii State Aerospace Committee.

I am more than aware of Eric's strong investment banking background as it was his skill in this arena that made it possible for me to buy my franchise back from the parent company which had never been done in history of the company. In addition to his experience, he used his intelligence and patience and his ability as a great communicator to help me close the deal.

Eric is also a true friend. I can count on him to be generous and honest to a fault. He is always ready and willing to help a friend or an associate and to offer new ideas to resolve a situation.

What you may not know about Eric is that he has a personal interest in the aerospace industry, since his early days with model planes and rockets, and his current interest: a Rousch P51 car. (Not a plane, but Eric becomes immersed in any new invention with an engine.)

If you are looking for a dedicated member of the aerospace committee, someone who has direct experience raising capital; is flexible, creative and a quick study, then I highly recommend Eric Clark. He won't disappoint.

Sincerely,

Joe Lopez CEO PCX, Inc. 808-833-4839 traderjoe@myprivatecurrency.com