A BILL FOR AN ACT

RELATING TO AIRPORT CONCESSIONS.

BE IT ENACTED BY THE LEGISLATURE OF THE STATE OF HAWAII:

1 SECTION 1. Due to Transportation Security Administration 2 regulations which greatly restrict the ability of passengers to 3 bring liquid through airport security, it is imperative that 4 consumers be given the option to purchase bottled water at the 5 airport at a reasonable price. In Hawaii's airports, the 6 pricing of goods and services is often far higher than what is 7 charged for the same goods and services in areas outside of the 8 airport. However, eighteen of the nation's twenty-one busiest 9 airports have set pricing policies for various items sold at 10 their facilities, requiring items to be sold at prices that do 11 not exceed a specific percentage of the street price for that 12 item. 13 The purpose of this Act is to require the price of bottled 14 water sold by an airport concession to be the average price of bottled water offered for sale to the public elsewhere in the 15

same county without precluding that product from being sold at a

price lower than the average price.

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1 SECTION 2. Section 261-7, Hawaii Revised Statutes, is 2 amended by amending subsections (b) and (c) to read as follows: 3 Except as otherwise provided in this section, in each case mentioned in subsection (a)(1), (2), (3), and (4), the 4 5 department may establish the terms and conditions of the 6 contract, lease, license, or other arrangement, and may fix the 7 charges, rentals, or fees for the privileges, services, or 8 things granted, conferred, or made available, for the purpose of 9 meeting the expenditures of the statewide system of airports set forth in section 261-5(a), which includes expenditures for 10 11 capital improvement projects approved by the legislature. 12 [Such] These charges shall be reasonable and uniform for the 13 same class of privilege, service, or thing[-]; provided that 14 each contract, lease, license, or other arrangement for an airport concession at public airports shall contain a clause 15 16 that the price of bottled water offered for sale at an airport 17 concession shall be the average price of bottled water offered 18 for sale to the public elsewhere outside the airport concession 19 in the same county but does not preclude bottled water from being offered for sale at a price lower than the average price 20 21 of bottled water. For purposes of this subsection, "average 22 price" means the range of prices of bottled water varying within



1 five per cent above the mean price of bottled water within a 2 county. 3 The department shall enter into a contract with no 4 more than one person ("contractor") for the sale and delivery of 5 in-bond merchandise at Honolulu International Airport, in the 6 manner provided by law[-]; provided that the contract shall 7 contain a clause that the price of each in-bond bottled water 8 offered for sale at an in-bond merchandise commercial facility 9 inside the airport shall be the average price of bottled water 10 not in-bond that is offered for sale to the public elsewhere in 11 the same county but does not preclude bottled water from being 12 offered for sale at a price lower than the average price of 13 bottled water. For purposes of this subsection, "average price" 14 means the range of prices of bottled water varying within five 15 per cent above the mean price of bottled water within a county. 16 The contract shall confer the right to operate and maintain 17 commercial facilities within the airport for the sale of in-bond 18 merchandise and the right to deliver to the airport in-bond 19 merchandise for sale to departing foreign-bound passengers. 20 The department shall grant the contract pursuant to the laws of this State and may take into consideration: 21

1	(1)	The payment to be made on in-bond merchandise sold at
2		Honolulu International Airport and on in-bond
3		merchandise displayed or sold elsewhere in the State
4		and delivered to the airport;
5	(2)	The ability of the applicant to comply with all
6		federal and state rules and regulations concerning the
7		sale and delivery of in-bond merchandise; and
8	(3)	The reputation, experience, and financial capability
9		of the applicant.
10	The department shall actively supervise the operation of	
11	the contractor to insure its effectiveness. The department	
12	shall develop and implement such guidelines as it may find	
13	necessary and proper to actively supervise the operations of the	
14	contractor, and shall include guidelines relating to the	
15	department's review of the reasonableness of contractor's price	
16	schedules, quality of merchandise, merchandise assortment,	
17	operations, and service to customers.	
18	Apart from the contract described in this subsection, the	
19	department shall confer no right upon nor suffer nor allow any	
20	person to offer to sell, sell, or deliver in-bond merchandise at	
21	Honolulu International Airport; provided that this section shall	

- 1 not prohibit the delivery of in-bond merchandise as cargo to
- 2 [the] Honolulu International Airport."
- 3 SECTION 3. Statutory material to be repealed is bracketed
- 4 and stricken. New statutory material is underscored.
- 5 SECTION 4. This Act shall take effect on July 1, 2012.

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INTRODUCED BY:

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Kal Manh

JAN 2 5 2012

Report Title:

Airport Concessions; Price Controls; Bottled Water

Description:

Requires the price of bottled water offered for sale by an airport concession to be at the average price of bottled water offered for sale to the public elsewhere in the same county but does not preclude bottled water from being offered for sale at a price lower than the average price. Defines "average price" as the range of prices of bottled water varying within five per cent above the mean price of bottled water within a county. Provides similar requirements for Duty-Free shops at Honolulu International Airport. Effective July 1, 2012.

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