GM 693

EDT

SHAN S. TSUTSUI PRESIDENT

DONNA MERCADO KIM VICE PRESIDENT

SAM SLOM MINORITY LEADER

FIRST DISTRICT MALAMA SOLOMON

SECOND DISTRICT

THIRD DISTRICT JOSH GREEN, M.D.

FOURTH DISTRICT SHAN S. TSUTSUI

FIFTH DISTRICT ROSALYN H. BAKER

SIXTH DISTRICT J. KALANI ENGLISH

SEVENTH DISTRICT RONALD D. KOUCHI

EIGHTH DISTRICT SAM SLOM

NINTH DISTRICT LES IHARA, JR.

TENTH DISTRICT BRIAN T. TANIGUCHI

ELEVENTH DISTRICT CAROL FUKUNAGA

TWELFTH DISTRICT BRICKWOOD GALUTERIA

THIRTEENTH DISTRICT SUZANNE CHUN OAKLAND

FOURTEENTH DISTRICT DONNA MERCADO KIM

FIFTEENTH DISTRICT GLENN WAKAI

SIXTEENTH DISTRICT DAVID Y. IGE

SEVENTEENTH DISTRICT MICHELLE N. KIDANI

EIGHTEENTH DISTRICT CLARENCE K. NISHIHARA

NINETEENTH DISTRICT MIKE GABBARD

TWENTIETH DISTRICT WILL ESPERO

TWENTY-FIRST DISTRICT MAILE S.L. SHIMABUKURO

TWENTY-SECOND DISTRICT DONOVAN M. DELA CRUZ

TWENTY-THIRD DISTRICT CLAYTON HEE

TWENTY-FOURTH DISTRICT JILL N. TOKUDA

TWENTY-FIFTH DISTRICT POHAI RYAN

CHIEF CLERK CAROL TANIGUCHI



The Senate

STATE CAPITOL HONOLULU, HAWAII 96813

April 4, 2011

Ms. Assumpta C. Rapoza 773 Lawelawe Street Honolulu, Hawaii 96821

Dear Ms. Rapoza:

Re: Nomination to the Board of Directors of the High Technology Development Corporation GM 693

Congratulations on being nominated by Governor Neil Abercrombie to the Board of Directors of the High Technology Development Corporation. To assist the Senate with its confirmation process, I would like to request that the following information be submitted to my office by **Monday, April 11 2011**:

(1) A resume with a list of references

(2) A written statement that addresses the following questions:

- (a) Why do you wish to continue serving as a member of the Board of Directors of the High Technology Development Corporation?
- (b) As a current board member, how do you perceive the role and responsibilities of a member of the Board of Directors of the High Technology Development Corporation in addressing HTDC funding or operational issues?
- (c) Given your experience in the role and responsibilities of a member of the Board of Directors of the High Technology Development Corporation, why do you believe that you should be reappointed to the board? Please include a brief statement of your skills, expertise, or knowledge that have aided in your decision-making ability as a member of the Board of Directors of the High Technology Development Corporation.
- (d) What do you hope to accomplish during your next term of service?
- (e) Name three qualities that best describe you and that would make you stand out. How would these qualities benefit the Board of Directors of the High Technology Development Corporation?
- (f) Name one previous experience that would make you stand out. How has this benefited the Board of Directors of the High Technology Development Corporation during your current term?

Page 2 April 5, 2011

> (g) Can you foresee any possible conflicts of interests that could arise during your service on the Board of Directors of the High Technology Development Corporation? How would you overcome any possible conflicts of interest?

Your prompt response in providing the above information will ensure that the Senate confirmation process can proceed in a timely manner.

Sincerely,

Senator Carol Fukunaga, Chair

Senate Economic Development Committee

April 7, 2011

Senator Carol Fukunaga, Chair Senate Economic Development Committee 415 South Beretania Street, Room 216 Honolulu, Hawaii 96813

Dear Senator Fukunaga:

Re: GM693 - Nomination of Assumpta Rapoza to the HTDC Board of Directors

Thank you for your consideration to support the confirmation of my reappointment to the Board of Directors of High Technology Development Corporation. Per your request, I have attached my resume and my thoughts to the questions you provided.

a) Why do you wish to continue serving as a member of the Board of Directors of the High Technology Development Corporation?

I wish to continue serving as a member of the Board of Directors of the High Technology Development Corporation (HTDC) because I have witnessed how HTDC helped ushered many high technology endeavors into successful businesses and provided opportunities for many great innovation ideas to fruition.

Five years ago, I signed up to serve on the Board of Directors was because I believe that Hawaii can have a much larger share of the High Technology Industry. The advancement in telecommunication has narrowed the gaps in connectivity with other high technology development happening elsewhere in the country. If given the opportunity, many Hawaii grown talents working in other parts of the country will love to be able to return home and continue their career in high technology fields. I have nieces that are working on the mainland because they did not find the opportunities to work here. I have a daughter who is in middle school now. I hope she will have the options to work in Hawaii when she gets out of college.

I believe that given the right business environment and governmental support, Hawaii has the talents with the needed professional aptitude to not only be self-sufficient but to stand out as a place where high technology talents want to gather. Since I have many years of IT and business experience, I choose to contribute what I can instead of just sitting on the sideline to complain. I believe I am adding value to the HTDC Board, and to the High Technology industry in Hawaii, therefore I wish to continue to serve as a member of the HTDC Board.

b) As a current board member, how do you perceive the role and responsibilities of a member of the Board of Directors of the High Technology Development Corporation in addressing HTDC funding or operational issues?

As any business or government agencies, a board member must help the organization to achieve its mission. Since HTDC is a state agency, its funding comes from the tax payers. The use of State revenue/tax payer money must be prudent and to ensure that the investment will bring adequate returns. These returns can be in success in economic development or laying the foundation for growth opportunities. Understanding the strengthen and weaknesses of the agency, provide input and directions to staff members to address operational issues to support HTDC's effort to achieve its mission and to ensure that people of the State of Hawaii will be benefit from the effort are key roles of any members of the Board. I am of no exception.

c) Given your experience in the role and responsibilities of a member of the Board of Directors of the High Technology Development Corporation, why do you believe that you should be reappointed to the board? Please include a brief statement of your skills, expertise, or knowledge that have aided in your decision-making ability as a member of the Board of Directors of the High Technology Development Corporation.

I have extensive experience in the High Technology Industry and various aspects of business management. My personal strength in analytics, ability to see the big picture, technical knowhow to execute and resolve tactical issues, my willingness and commitment to contribute to the community enables me to contribute to the success of HTDC. I have gone through the learning curve of HTDC. I served as the HTDC representative in NELHA, and currently as the Chair of the Board of Director, the Chair of the Federal Committee, HTDC representative to HSDC and member of the Strategic Committee. I have invested quite a bit of time in learning, engaging and supporting HTDC's effort to fulfill its mission. My reappointment will enable me to leverage what I have invested in HTDC to further contribute to HTDC and Hawaii – my home.

d) What do you hope to accomplish during your next term of service?

If given the opportunity to be reappointed as a member of the Board, I will continue to work closely with other Board members, the HTDC CEO and staff members to resolve operational challenges, identify opportunities, advocate viable solutions to strengthen the viability of Hawaii's High Technology Industry.

- e) Name three qualities that best describe you and that would make you stand out. How would these qualities benefit the Board of Directors of the High Technology Development Corporation?
 - 1. Strong personal integrity
 - 2. Extensive knowledge and ability in high technology and business management
 - 3. Ability to identify opportunities, risks and how to mitigate risks to attain target values
- f) Name one previous experience that would make you stand out. Having served on the Board of Directors of HTDC for four years and gained the support of the CEO and other Board Members for my reappointment.

How has this benefited the Board of Directors of the High Technology Development Corporation during your current term? I have contributed ideas in how to address operational issues. I provided input, support and leadership for the MEP team during the Federal Review Process. I helped finding qualified volunteers to support HTDC's effort to overcome staffing challenges.

g) Can you foresee any possible conflicts of interests that could arise during your service on the Board of Directors of the High Technology Development Corporation? How would you overcome any possible conflicts of interest?

I do not foresee any possible conflicts of interests. However, if any such situation does arise, I will remove myself from participating in the decision making process and refrain from influence related decision making effort.

Thank you for your consideration of my candidacy to the HTDC Board of Directors. I will contact your office to determine whether you will be available for a brief meeting to further discuss your vision and my ability to contribute to the Board further.

Sincerely,

Assumpta Rapoza

Attachment - Resume of Assumpta Rapoza

Assumpta Rapza



Written Statement of YUKA NAGASHIMA Executive Director & CEO High Technology Development Corporation before the SENATE COMMITTEE ON ECONOMIC DEVELOPMENT AND TECHNOLOGY Wednesday, April 18, 2011 State Capitol, Conference Room 016 1:15 P.M.

In consideration of

GOVERNOR'S MESSAGE 693 SUBMITTING FOR CONSIDERATION AND CONFIRMATION TO THE HIGH TECHNOLOGY DEVELOPMENT CORPORATION, BOARD OF DIRECTORS, GUBERNATORIAL NOMINEE, ASSUMPTA C. RAPOZA FOR A TERM TO EXPIRE JUNE 30, 2014.

Chair Fukunaga, Vice Chair Wakai, and Members of the Committee on Economic Development and Technology.

It is my pleasure to support the re-appointment of Assumpta C. Rapoza to the Board of Directors of the High Technology Development Corporation (HTDC).

Ms. Rapoza was been an active board member of HTDC since her appointment to the HTDC board in 2006. She serves as a member of the Federal Programs standing committee, which evaluates the winners of the federal Small Business Innovation Research (SBIR) Award for the matching Hawaii award. She was also elected chair of the committee, on top of being elected the chair of the HTDC board this fiscal year.

Ms. Rapoza's involvement with HTDC continues beyond the board room. Her contributions are too numerous to mention. Despite her busy schedule as the Director of Enterprise Risk Management with HMSA, she has taken the time to volunteer to serve on the executive committee for the Software Development Skills Panel, a forum recently held by HTDC, Workforce Development Council and UH to address the gap in skills to grow the software development industry in Hawaii. Her understanding of large institutional needs and her own experience at UH helped prioritize the agenda for this forum. She has also taken time to attend UH's Innovation Conference. Noting the workforce shortage at HTDC, she was able to line up a well-qualified volunteer (a retired executive of HMSA) to help out at HTDC.

Ms. Rapoza was able to guide HTDC's federally funded program, the Manufacturing Extension Partnership to meet their federally mandated goals during its probationary period and

all through such disruptions as furloughs, hiring freezes and restrictions on spending that slowed operations.

As the HTDC will soon be faced with the departure of two Board chairs at the end of this fiscal year, Ms. Sharon Wong, and Mr. Brian Goldstein, Ms. Rapoza will be the only senior board member left who will have first-hand knowledge of the challenges HTDC faced in its past endeavors. With this, we believe she is well suited to make knowledgeable and prudent decisions for HTDC's quest for the expansion of its incubation operation of the Manoa Innovation Center.

Aside from her distinguished service to the HTDC and her qualifications, her knowledge base will aid the HTDC as we partner with UH to offer innovative solutions to Hawaii's community. We need a passionate, capable and strong supporter of our economic development mission such as Ms. Rapoza as we engage with the UH in our newly created investigative committee which we hope will lead to an actionable reality.

It is imperative that Ms. Rapoza be reconfirmed. With the State's economic woes still unresolved, we need strong leadership at the board level who deeply understand the programs, and, someone who knows how we will be able to address the challenges of the future.

The Board and the staff very much welcome her appointment and encourage your favorable vote on her behalf.



No. 1 Capitol District Building 250 South Hotel Street, Suite 508 P.O. Box 2359 Honolulu, Hawaii 96804 Telephone: (808) 587-3830

Written Statement of

Karl Fooks President Hawaii Strategic Development Corporation

before the

SENATE COMMITTEE ON ECONOMIC DEVELOPMENT AND TECHNOLOGY April 18, 2011 1:15 PM

State Capitol, Conference Room 423

In consideration of GOVERNOR'S MESSAGE 693 SUBMITTING FOR CONSIDERATION AND CONFIRMATION TO THE HIGH TECHNOLOGY DEVELOPMENT CORPORATION, BOARD OF DIRECTORS, GUBERNATORIAL NOMINEE, ASSUMPTA C. RAPOZA FOR A TERM TO EXPIRE JUNE 30, 2014.

Chair Fukunaga, Vice Chair Wakai, and Members of the Committee on Economic Development and Technology:

The Hawaii Strategic Development Corporation (HSDC) strongly supports the nomination of Assumpta C. Rapoza to the board of the High Technology Development Corporation (HTDC). Ms. Rapoza's is HTDC's representative to the board of HSDC. Ms. Rapoza has been a valuable an active participant on HSDC's board. Ms. Rapoza's business experience and affiliations bring a valuable perspective to the board of HSDC. Ms. Rapoza's strong commitment to public service is evidenced by her active participation on the HTDC board meetings and at HSDC board meetings.

Thank you for the opportunity to submit testimony in support of this nomination.

IMS, INC.

April 6, 2011

The Honorable Carol Fukunaga, Chair Senate Economic Development Committee Senate Confirmation Committee State Capitol Honolulu, HI 96813

Re: Reappointment to the High Technology Development Corporation for Ms. Assumpta C. Rapoza

Dear Chairman Fukunaga:

It is my distinct pleasure to support the re-appointment of Assumpta Rapoza for Director in the High Technology Development Corporation.

During the past almost 8 years, I have served as a director and an officer on the HTDC Board and currently serve as First Vice Chair. I have had the pleasure of working with Ms. Rapoza for the last 5 years. She is energetic and very knowledgeable about the incubation process and how the workings of HTDC interact to assist. She has an outstanding knowledge of software usage and programming.

As an active member of the HTDC committees, I have had the opportunity to work with Ms. Rapoza in many aspects of the organization, and value her judgment and complete commitment to its continued mission.

Ms. Rapoza, without a doubt, is an excellent member of the Board. I respectfully urge the Committee to recommend Senate confirmation of her to a second term on the HTDC Board of Directors, for which she currently serves a Chair.

Respectfully submitted,

Sharon M. Wong

Sharon M. Wong President

> 46-001 Kamehameha Highway Suite 301 Kaneohe, HI 96744

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MARSH

Kathy Dang Managing Director

Marsh USA Inc. 745 Fort Street Honolulu, HI 96813 +1 808 585 3552 kathy.y.dang@marsh.com www.marsh.com

April 04, 2011

The High Technology Development Corporation Manoa Innovation Center 2800 Woodlawn Drive, Suite 100 Honolulu, Hawaii 96822

To Whom It May Concern:

In the two years that I have known Assumpta Rapoza, both professional and personally, I have been impressed with her dedication to any endeavor in which she is involved.

I have had the privilege of working with Assumpta on several projects professionally in her capacity as the Director of Enterprise Risk Management at HMSA and as a member of the RIMS (Risk and Insurance Management Society) Hawaii Chapter.

Assumpta is organized, efficient, extremely competent, and a person of highest integrity. Her communication skills, both written and verbal, are excellent. She demonstrates a dedication to her profession by serving as a Director of the RIMS Hawaii Chapter.

One of the goals of RIMS Hawaii Chapter is to foster the educational and professional development of risk managers, as well as others within the risk management communities; and to foster relationships with other professional societies and organizations in order to advance its objectives. This sense of dedication and giving back to the professional community are attributes that demonstrates Assumpta's exceptional character.

Personally, I have learned that Assumpta is a devoted mother. As a mother of a teenager myself, Assumpta and I share similar concerns for our children. We have discussed the concern over the "brain drain" that continues to occur in Hawaii. Hawaii's youth have tremendous potential, as evidenced by their enthusiasm and success in the recently held robotics competitions.

Assumpta is an individual with a tremendous sense of community. I admire and respect her desire to make a difference for the children of Hawaii, to make it a place where our children can have a professional career at a Hawaii-based high technology company.

MARSH

Page 2 April 04, 2011

Based on the above qualities, I highly endorse Assumpta as a member of the High Technology Development Corporation Board of Directors.

Please feel free to contact me if you have any questions regarding this letter.

Sincerely,

Kathy Dang

Kathy Dang Managing Director