

Written Statement of YUKA NAGASHIMA Executive Director & CEO

High Technology Development Corporation before the

HOUSE COMMITTEE ON ECONOMIC REVITALIZATION, BUSINESS, & MILITARY AFFAIRS

Thursday, March 11, 2010 8:30 AM State Capitol, Conference Room 312

In consideration of SB 2291 SD2 RELATING TO ECONOMIC DEVELOPMENT.

Chair McKelvey, Vice Chair Choy, and Members of the House Committee on Economic Revitalization, Business, & Military Affairs.

The High Technology Development Corporation (HTDC) supports SB 2291 SD2 which requires the state procurement office to authorize reseller agreements in multi-state contracting agreements.

HTDC recognizes that this bill may not be the ideal way to approach procurement reform, nor should the solutions be legislative in nature. However, if the State and the State Procurement Office are unable to take on a procurement procedure overhaul at this time, HTDC believes it is a band aid solution to make incremental changes, until a better streamlined system based on best value vs. least expensive choice, can benefit both the State and Hawaii's vendors.

Thank you for the opportunity to submit testimony supporting the intent of this bill.