

February 25, 2010

## LATE TESTIMONY

Honorable Marcus Oshiro House Finance Committee

RE:

HB 2698 HD1 - Relating to Technology

FIN #1 - February 25, 2010, Conference Room 308, 10AM

Aloha Chair Oshiro and members of the Committee:

I am Cliff Miyake, General Manager for tw telecom ("TWTC"), which has operated in Hawaii since 1994, providing voice, Internet and data networking, and managing nearly 25,000 access lines to state and local governments, military, and businesses in the State. Thank you for the opportunity to share our comments on HB 2698, HD1.

TWTC supports the engagement of communication service providers to work with the state to promote and maximize availability of broadband services.

We see the need for this on a daily basis as evidenced in a current project that we are working on to provide enhanced broadband connectivity to a group of radiologist who relocated to Maui. These professionals moved from the mainland for the superior quality of life in our islands. They use broadband and IP to conduct their business viewing scans and imaging for their patients who are scattered across the country. This is one example of a current and effective use of telework and broadband connectivity that we believe will proliferate in Hawaii.

We wish to emphasize the importance of engaging in a public-private effort to help grow broadband technology in the state. There are certain barriers to market for some of our products. TWTC is interested in helping to overcome these obstacles and wishes to remain involved in this process.

Thank you for the opportunity to share our views with you.

Sincerely, /s/ Cliff Miyake General Manager tw telecom - Hawaii