#### THE SENATE TWENTY-FIFTH LEGISLATURE, 2010 STATE OF HAWAII

#### **S.B. NO.** <sup>2271</sup> S.D. 2

# A BILL FOR AN ACT

RELATING TO HEALTH INSURANCE PREMIUMS.

#### BE IT ENACTED BY THE LEGISLATURE OF THE STATE OF HAWAII:

The legislature finds that there is a vital 1 SECTION 1. need for employers and consumers to have a clear understanding 2 of how health care premiums are allocated by health insurance 3 companies in this State and particularly how much of their 4 premium dollars are spent on health care services as opposed to 5 administration, profit, or other purposes. Full transparency of 6 how health care insurance premiums are spent will empower health 7 insurance purchasers to make informed decisions and reward 8 companies that minimize administrative waste. 9

10 According to the Kaiser Family Foundation, since 1999, 11 health insurance premiums have increased one hundred and thirty-12 one per cent - from an average of \$5,791 in 1999 to \$13,375 in 13 2009 - as compared to a general inflation increase of only 14 twenty-eight per cent and an average worker's earnings increase 15 of thirty-eight per cent. Worker premium contributions have 16 similarly increased from \$1,619 to \$3,354 between 2000 and 2008.

According to the Commonwealth Fund, the fastest rising 1 2 component of health care spending is administrative overhead. 3 Between 2000 and 2005, the net insurance administrative overhead, including both administrative expenses and insurance 4 industry profits, increased by twelve per cent per year. 5 This increase is 3.4 percentage points greater than the average 6 7 health expenditure growth of 8.6 per cent. The legislature further finds that a minimum medical 8 expense threshold is necessary to maximize the value of health 9 insurance premiums and is an important step toward controlling 10 11 spiraling health care costs, which are due, in part, to the 12 dramatic rise in administrative costs and insurer profits. The purpose of this Act is to require insurers to annually 13 report how health care premiums are spent with regards to 14 15 administrative and medical expenses and to designate a minimum 16 medical expense threshold. The Hawaii Revised Statutes is amended by 17 SECTION 2. adding a new chapter to be appropriately designated and to read 18 19 as follows: "CHAPTER 20

21

#### MEDICAL DATA CLEARINGHOUSE

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1	§ -1 Medical data clearinghouse. There is established a
2	data clearinghouse for the State of Hawaii administratively
3	located within the insurance division of the department of
4	commerce and consumer affairs.
5	For the purposes of this section:
6	"Ambulatory surgery center" has the meaning given under 42,
7	Code of Federal Regulations, section 416.2.
8	"Data clearinghouse" means a public health authority
9	administratively located in the insurance division of the
10	department of commerce and consumer affairs which:
11	(1) Represents health care consumers, insurers,
12	administrators, and health care providers; and
13	(2) Is formed specifically to do all of the following:
14	(A) Create a centralized repository for the State
15	with credible and useful data elements for the
16	purposes of quality improvement, health care
17	provider performance comparisons, ready
18	understandability, and consumer decision making;
19	and
20	(B) Use the information it collects to develop,
21	disseminate, and make electronically available,
22	unified public reports at least annually on

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1	health care quality, safety, and efficiency to
2	foster the cooperation of the separate industry
3	forces and improve the appropriate usage of
4	health care services.
5	"Data element" means an item of information from a uniform
6	patient billing form.
7	"Division" means the insurance division of the department
8	of commerce and consumer affairs.
9	"Health care provider" means a physician or osteopathic
10	physician licensed pursuant to chapter 453, a dentist licensed
11	pursuant to chapter 448, a naturopathic physician licensed
12	pursuant to chapter 455, a podiatrist licensed pursuant to
13	chapter 463E, an advanced practice nurse practitioner licensed
14	pursuant to chapter 457, a pharmacist licensed pursuant to
15	chapter 461, and a chiropractor licensed pursuant to chapter
16	442, and includes ambulatory surgery centers and hospitals.
17	"Hospital" means any institution with an organized medical
18	staff which admits patients for inpatient care, diagnosis,
19	observation, and treatment.
20	"Insurer" means a health plan as defined in article 10A of
21	chapter 431, or chapter 432 or 432D, regardless of form, offered
22	or administered by a health care insurer, including but not
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limited to a mutual benefit society or health maintenance
 organization, or voluntary employee beneficiary associations.
 "Patient" means a person who receives health care services

4 from a health care provider.

-2 Collection and dissemination of health care and 5 S 6 related information. (a) In order to provide to health care 7 providers, insurers, consumers, and governmental agencies with 8 information concerning health care in the State, and in order to 9 provide information to assist in peer review for the purpose of 10 quality assurance, the division shall collect from health care providers, analyze, and disseminate health care information, as 11 12 adjusted for case mix and severity, in plain language.

13 Subject to this section the division may request (b) health care claims information from insurers and administrators. 14 The division shall analyze and publicly report the health care 15 16 claims information with respect to the cost, quality, and 17 effectiveness of health care, in language that is understandable by lay persons, and shall develop and maintain a centralized 18 19 data repository. The division may request health care claims 20 information, which may be voluntarily provided by insurers and 21 administrators, and may perform or contract for the performance 22 of the other duties specified under this subsection.

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1	(C)	Subject to this section, the division shall collect
2	from hosp:	itals and ambulatory surgical centers:
3	(1)	Data regarding hospital-specific performance on the
4		measures of care developed for acute myocardial
5		infarction, heart failure, and pneumonia;
6	(2)	Data regarding hospital-specific-performance on the
7		public reporting measures for-hospital-acquired
8		infections as published by the National Quality Forum;
9		and
10	(3)	Charge information, including, but not limited to, the
11		number of discharges, average length of stay, average
12		charge, average charge per day, and median charge for
13		each of the fifty most common inpatient diagnosis-
14		related groups and their twenty-five most common
15		outpatient surgical procedures.
16	(d)	Subject to this section, the division shall collect
17	from heal	ch care providers information on professional charges
18	to include	e the health care provider's charges for their twenty-
19	five most	frequently performed:
20	(1)	Clinical procedures;
21	(2)	Outpatient procedures; and
22	(3)	Inpatient procedures.
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1	§ -3 Health care data reports. The division shall
2	prepare and submit to the governor and the legislature standard
3	reports concerning health care providers and insurers and shall
4	collect information necessary for preparation of those reports.
5	The division shall publicize and distribute health care data
6	reports electronically to consumers on the division's website.
7	-4 Uncompensated health care services report. (a)
8	The division shall prepare and submit to the governor and the
9	legislature an annual report setting forth the number of
10	patients to whom uncompensated health care services were
11	provided by each hospital and the total charges for the
12	uncompensated health care services provided to the patients for
13	the preceding year, together with the number of patients and the
14	total charges that were projected by the hospital for that year
15	in the plan filed under subsection (b). The division shall
16	publicize and distribute the uncompensated health care services
17	report electronically to consumers on the division's website.
18	(b) Every hospital shall file with division an annual plan
19	setting forth the projected number of patients to whom
20	uncompensated health care services will be provided by the
21	hospital and the projected total charges for the uncompensated

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health care services to be provided to the patients for the
 ensuing year.

3 Ş -5 Consumer guide. (a) The division shall prepare and submit to the governor and the legislature an annual guide 4 5 to assist consumers in selecting health care providers and The quide shall be written in plain language. 6 insurers. The 7 division shall publicize and distribute the quide electronically to consumers on the division's website. 8

9 (b) The division shall prepare and submit to the governor 10 and to the legislature an annual guide to assist consumers in 11 selecting hospitals and ambulatory surgery centers. The quide shall be written in plain language and shall include data 12 derived from the annual survey of hospitals conducted by the 13 14 American Hospital Association and the annual hospital fiscal 15 survey. The division shall publicize and distribute the guide 16 to consumers.

17 § -6 Patient-level data utilization, charge, and quality
18 report. The division shall prepare and submit to the
19 legislature an annual report that summarizes utilization,
20 charges, and quality data on patients treated by hospitals and
21 ambulatory surgery centers during the most recent calendar year.
22 The division shall publicize and distribute the patient level

1 data utilization, charges, and quality report electronically to 2 consumers on the division's website. The insurance commissioner, pursuant to chapter 91, shall 3 4 adopt rules necessary to administer this section." 5 SECTION 3. Chapter 431:14G, Hawaii Revised Statutes, is 6 amended by adding two new sections to be appropriately 7 designated and to read as follows: 8 "§431:14G- Medical expense threshold requirements. (a) 9 Insurers shall expend a minimum of sixty-five per cent of the accident and health or sickness insurance premiums earned in a 10 calendar year, whether collected from individual and small 11 12 employer insureds for individual and small employer products or 13 collected from large employer insureds for large employer products, on medical expenses. The instructions and methodology 14 15 for calculating and reporting medical expense threshold levels 16 and issuing dividends or credits shall be specified by the 17 commissioner. 18 In each case where the insurer fails to comply with (b) 19 the medical expense threshold requirements set forth in 20 subsection (a), the insurer shall issue a dividend or credit 21 toward future premiums for the policyholder that is not less



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1	than the amount that would meet the minimum threshold
2	requirement.
3	(c) Prior to distributing any dividend or credit, an
4	insurer shall provide the commissioner with its plan for the
5	distribution of all required dividends and credits as part of
6	the required annual medical expense threshold. No distributions
7	of required dividends or credits shall be made without prior
8	approval from the commissioner.
9	(d) The dividend or credit required to be distributed
10	pursuant to subsections (b) and (c) shall be determined by the
11	commissioner.
12	(e) Insurers that issue accident and health or sickness
13	insurance policies through out-of-state trusts, purchasing
14	alliances or other group purchasing organizations, associations,
15	or other multiple employer arrangements shall specify in the
16	plan for distribution of dividends or credits that the dividends
17	or credits for the health insurance policies shall be paid or
18	credited, as applicable, to the covered employers, not the
19	trust, association, purchasing alliance or other group
20	purchasing organization, or other multiple employer arrangement.
21	(f) If an insurer is required to issue a dividend or
22	credit due to failure to satisfy the minimum medical expense
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1 threshold, the insurer shall include the insurer's calculations 2 of the dividend or credits to be issued and an explanation of the insurer's plan to issue these dividends and credits in its 3 4 annual premium transparency report. (g) Any consumer or employer, or their representatives, 5 shall be entitled to seek an injunction to enforce any 6 obligation established by this section or any rule adopted 7 8 pursuant to this section. 9 (h) Notwithstanding any provisions in this article to the 10 contrary, any insurer failing or refusing to comply with the reporting requirements of this section or of any rules adopted 11 pursuant to this section, shall be liable for a fine of no less 12 13 than \$1,000, and no more than \$10,000, for each day of violation. 14 (i) For purposes of this section: 15 "Health insurer" means any entity, including an insurance 16 17 company authorized to issue accident and health or sickness insurance, a health maintenance organization, or any other 18 entity providing a plan of accident and health or sickness 19 insurance, health benefits, or health care services, that is 20 subject to the insurance laws and regulation of this State or 21 subject to the jurisdiction of the commissioner. 22

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1	"Medical expense" means the amount of money that the
2	insurer spends on direct medical care services, hospital and
3	other health facility services, drugs and medical devices, and
4	other health care services that the health insurer incurs on
5	behalf of its enrollees. It shall also include amounts paid to
6	health care providers for pay-for-performance or other quality
7	of efficiency enhancing initiatives. The term "medical expense"
8	does not include amounts which are the financial responsibility
9	of the enrollee, the insurer's administrative costs, or
10	expenditures for which the insurer is reimbursed by an
11	enrollee's other insurance coverage or other third party
12	liability.
13	"Medical expense threshold" means the quotient, to the
14	nearest one per cent, of the total medical expenses divided by
15	the total premiums.
16	"Multiple employer arrangement" means an arrangement
17	established or maintained to provide health benefits to
18	employees of two or more employers and the dependents of those
19	employees. In a multiple employer arrangement, the employer
20	assumes all or a substantial portion of the risk. A multiple
21	employer arrangement shall include a multiple employer welfare



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1	arrangement, multiple employer trust, or other form of benefit
2	trust.
3	"Premiums" means the amount of money that the insurer earns
4	in a calendar year from the sale of accident and health or
5	sickness insurance, excluding dividends or credits applicable to
6	prior years.
7	§431:14G- Annual premium transparency report. (a)
8	Insurers shall submit an annual premium transparency report
9	disclosing how accident and health or sickness insurance
10	premiums are spent annually. The premium transparency report
11	shall include information for each of the following categories
12	of insurance provided by the insurer: preferred provider
13	organization, health maintenance organization, point of service,
14	and high deductible health plan. This report shall include the
15	following information for each category of insurance:
16	(1) A specific breakdown of administrative costs for the
17	preceding calendar year as follows:
18	(A) Chief executive officer and executive salaries
19	and benefits;
20	(B) Commissions and other broker fees;
21	(C) Utilization and other benefit management
22	expenses;



1	(D) Advertising and marketing expenses;
2	(E) Insurance, including the following categories of
3	commercial insurance:
4	(i) Reinsurance;
5	(ii) General liability;
6	(iii) Professional liability insurer; and
7	(iv) Other insurance types;
8	(F) Taxes, including:
9	(i) State and local insurance taxes;
10	(ii) State premium taxes;
11	(iii) Payroll taxes;
12	(iv) Federal and state income taxes;
13	(v) Real estate taxes; and
14	(vi) Other taxes;
15	(G) Travel and entertainment expenses;
16	(H) State and federal lobbying expenses;
17	(I) Other expenses, including non-executive salaries,
18	wages and other benefits; rent and real estate
19	expenses; certification, accreditation, board,
20	bureau and association fees; auditing and
21	actuarial fees; collection and bank service
22	charges; occupancy, depreciation and



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1		amortization; cost or depreciation of electronic
2		data processing; claims and other services;
3		regulatory authority licenses and fees;
4		investment expenses; and aggregate write-ins for
5		expenses; and
6	a de la composición d	(J) Total expenses incurred in subparagraphs (A) to
7		<u>(I):</u>
8	(2)	The reporting insurer's name and address;
9	(3)	The insurer's total earned premiums for the preceding
10	• •	calendar year, before dividends or credits applicable
11		to prior years;
12	(4)	The amount of interest earned on premiums for the
13		preceding calendar year;
14	(5)	The amount recovered from uninsured motorist
15		insurance, accident insurance, workers' compensation
16		insurance, and other third party liability during the
17		preceding calendar year;
18	(6)	The total medical expense incurred during the
19		preceding calendar year;
20	(7)	Certification by a member of the American Academy of
21		Actuaries that the information provided in the report
22		is accurate and complete and that the insurer is in
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1	compliance with this section and rules adopted
2	pursuant to this section; and
3	(8) Other information as the commissioner may request.
4.	(b) Insurers shall file the premium transparency report
5	with the commissioner no later than March 1 of each year for the
6	premiums earned for the immediately preceding calendar year.
7	(c) Notwithstanding any provisions in this article to the
8	contrary, any insurer failing or refusing to comply with the
9	reporting requirements of this section or any rules adopted
10	pursuant to this section, shall be liable for a fine of not less
11	than \$1,000, and not more than \$10,000, for each day of
12	violation.
13	(d) All data or information required to be filed with the
14	commissioner pursuant to this section shall be deemed a public
15	record.
16	(e) Any consumer or employer, or their representatives,
17	shall be entitled to seek an injunction to enforce any
18	obligation established by this section or any rules adopted
19	pursuant to this section.
20	(f) For purposes of this section:
21	"Administrative costs" means all expenditures associated
22	with the administration of health benefit coverage, including
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1	costs associated with claims processing, collection of premiums,
2	marketing, operations, taxes, general overhead, salaries and
3	benefits, quality assurance, utilization review and management,
4	pharmacy and other benefit management, network contracting and
5	management, and state and federal regulatory compliance.
6	"Interest" means the interest earned on the premiums by the
7	insurer.
8	"Premiums" means the amount of money that the insurer earns
9	in a calendar year from the sale of accident and health or
10	sickness insurance, excluding dividends or credits applicable to
11	prior years."
12	SECTION 4. Section 432:1-305, Hawaii Revised Statutes, is
13	repealed.
14	["§432:1-305 Authority to offer death, sick, disability,
15	or other benefits; restrictions on use of funds. (a) At no
16	time shall the society, except as provided in subsection (c),
17	use more than twenty-five per cent of the payments up to
18	\$100,000 and seven per cent of the payments in excess of
19	\$100,000, received from its members or applicants in the form of
20	admission fees, dues, contributions or assessments of any nature
21	for expenses other than taxes, in connection with the management



1 or operation of the death benefit, sick, disability, or other 2 benefit funds. (b) Any commissions or other payments or allowances to 3 persons soliciting membership in or making collections for the 4 society shall be included in the foregoing expenditures and no 5 part of the commissions, payments or allowances may be in 6 7 addition thereto; provided, that any society which exacts a membership fee of its new members not in excess of \$10 for each 8 9 membership may pay commissions or other payments to persons soliciting membership out of the fund created by the membership 10 11 fees, and the amounts so paid as commissions or as such other payments out of such fund shall not be considered as expenses 12 within the meaning of section 432:1-304 and section [432:1-305]. 13 14 (c) Any association or society organized and operating solely as a nonprofit medical indemnity or hospital service 15 16 association or society may use for such expenses, in addition to 17 taxes, not more than thirty five per cent of the payments received from its members or applicants in the form of admission 18 19 fees, dues, contributions, or assessments of any nature."] 20 SECTION 5. This Act does not affect rights and duties that matured, penalties that were incurred, and proceedings that were 21 begun before its effective date. 22

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1	SECTION 6. Statutory material to be repealed is bracketed
2	and stricken. New statutory material is underscored.
3	SECTION 7. This Act shall take effect on July 1, 2050.
4	

#### Report Title:

Health Insurance Premiums

#### Description:

Increases health insurance premium transparence, requires an annual premium transparency report, and creates a health information data clearinghouse; requires a minimum amount of premiums to be spent on medical expenses. Effective date 7/1/50. (SD2)

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