S.B. NO. <sup>2187</sup> S.D. 1 H.D. 1

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# A BILL FOR AN ACT

RELATING TO THE HAWAII TOURISM AUTHORITY.

#### BE IT ENACTED BY THE LEGISLATURE OF THE STATE OF HAWAII:

1	SECTI	CON 1. Section 201B-3, Hawaii Revised Statutes, is
2	amended by	amending subsection (b) to read as follows:
3	"(b)	The authority shall be responsible for:
4	(1)	Promoting, marketing, and developing the tourism
5		industry in the [ <del>State;</del> ] <u>state;</u>
6	(2)	Arranging for the conduct of research through
7		contractual services with the University of Hawaii or
8		any agency or other qualified persons concerning
9		social, economic, and environmental aspects of tourism
10		development in the [ <del>State;</del> ] state; provided that,
11		where public disclosure of information gathered by the
12		authority may place businesses at a competitive
13		disadvantage and impair or frustrate the authority's
14		ability to obtain information for a legitimate
15		government function, the authority may withhold from
16		public disclosure competitively sensitive information
17		including:
18		(A) Completed survey and guestionnaire forms;



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1		(B) Coding sheets; and
2		(C) Database records of the information;
3	(3)	Providing technical or other assistance to agencies
4		and private industry upon request;
5	(4)	Creating a vision and developing a long-range
6		strategic plan for tourism in Hawaii; and
7	(5)	Reviewing annually the expenditure of public funds by
8		any visitor industry organization with which the
9		authority contracts to perform tourism promotion,
10		marketing, and development and making recommendations
11		necessary to ensure the effective use of the funds for
12		the development of tourism. The authority shall also
13		prepare annually a report of expenditures, including
14		descriptions and evaluations of programs funded,
15		together with any recommendations the authority may
16		make and shall submit the report to the governor and
17		the legislature as part of the annual report required
18		under section 201B-16."
19	SECT	ION 2. Section 201B-4, Hawaii Revised Statutes, is
20	amended b	y amending subsection (a) to read as follows.

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1	"(a) The meetings of the board shall be open to the public		
2	as provided in section 92-3, except that when it is necessary		
3	for the board to receive [information]:		
4	(1) Information that is proprietary to a particular		
5	enterprise or the disclosure of which might be harmful		
6	to the business interests of the enterprise $[-,]$ ; or		
7	(2) Information that is necessary to protect Hawaii's		
8	competitive advantage as a visitor destination;		
9	provided that information relating to marketing plans		
10	and strategies may be disclosed after the execution of		
11	the marketing plans and strategies,		
12	the board may enter into an executive meeting that is closed to		
13	the public $[, ]$ in accordance with the procedures provided for		
14	holding an executive meeting under part I of chapter 92."		
15	SECTION 3. Section 201B-6, Hawaii Revised Statutes, is		
16	amended to read as follows:		
17	"§201B-6 Tourism marketing plan; measures of		
18	effectiveness. (a) The authority shall be responsible for		
19	developing a tourism marketing plan that shall be updated every		
20	year and includes the following:		
21	(1) Statewide promotional efforts and programs;		
22	(2) Targeted markets;		

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1	(3)	Efforts to enter into brand marketing projects that
2		make effective use of cooperative advertising
3		programs;
4	(4)	[Measures of effectiveness for] Program performance
5		goals and targets that can be monitored as market
6		gauges and used as attributes to evaluate the
7		authority's promotional programs; and
8	(5)	Coordination of marketing plans of all destination
9		marketing organizations receiving state funding prior
10		to finalization of the authority's marketing plan.
11	(b)	In accordance with subsection (a), the authority shall
12	develop m	easures of effectiveness to assess the overall benefits
13	and effec	tiveness of the marketing plan and include
14	documenta	tion of the [directly attributable benefits of the plan
15	<del>to-the fo</del>	<del>llowing:</del>
16	<del>(1)</del>	Hawaii's tourism industry;
17	<del>(2)</del>	Employment in Hawaii;
18	<del>(3)</del>	State taxes; and
<b>19</b> ,	- <del>(4)-</del>	The State's lesser known and underused destinations.]
20	progress	of the marketing plan towards achieving the authority's
21	strategic	plan goals."



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1	SECT	ION 4. Section 201B-7, Hawaii Revised Statutes, is
2	amended b	y amending subsection (a) to read as follows:
3	"(a)	The authority may enter into contracts and agreements
4	that incl	ude the following:
5	(1)	Tourism promotion, marketing, and development;
6	(2)	Market development-related research;
7	(3)	Product development and diversification issues focused
8		on visitors;
9	(4)	Promotion, development, and coordination of sports-
10		related activities and events;
11	(5)	Promotion of Hawaii, through a coordinated statewide
12		effort, as a place to do business, including high
13		technology business, and as a business destination;
14	(6)	Reduction of barriers to travel;
15	(7)	Marketing, management, use, operation, or maintenance
16		of the convention center facility, including the
17	Sec. 2	purchase or sale of goods or services, logo items,
18		concessions, sponsorships, and license agreements, or
19		any use of the convention center facility as a
20		commercial enterprise; provided that effective
21		January 1, 2003, and thereafter, the contract for



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1	١	managemen	t of the convention center facility shall
2		include ma	arketing for all uses of the facility;
3	(8)	Tourism r	esearch and statistics to:
4		(A) Meas	ure and analyze tourism trends;
5		(B) Prov	ide information and research to assist in the
6		deve	lopment and implementation of state tourism
7		poli	cy;
8		(C) Prov	ide tourism information on:
9		(i)	Visitor arrivals, visitor characteristics,
10			and expenditures;
11		(ii) ·	The number of transient accommodation units
12			available, occupancy rates, and room rates;
13		(iii)	Airline-related data including seat capacity
14			and number of flights;
15		(iv)	The economic, social, and physical impacts
16			of tourism on the State; and
17		(v)	The [impact of ongoing] effects of the
18			marketing programs of the authority on
19			[Hawaii's tourism industry, employment in
20			Hawaii, state taxes, and the State's lesser
21			known and underused destinations; ] the



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1	measures of effectiveness developed pursuant
2	to section 201B-6(b); and
3	(9) Any and all other activities necessary to carry out
4	the intent of this chapter;
5	provided that [for any contract or agreement valued at \$25,000
6	and over,] the authority shall [provide notice] periodically
7	submit a report of the contracts and agreements entered into by
8	the authority to the governor, the speaker of the house of
9	representatives, and the president of the senate [ <del>on the same</del>
10	day that such notification is given to the governor]."
11	SECTION 5. Act 58, Session Laws of Hawaii 2004, as amended
12	by section 50 of Act 22, Session Laws of Hawaii 2005, as amended
13	by section 1 of Act 306, Session Laws of Hawaii 2006, as amended
14	by section 12 of Act 5, Special Session Laws of Hawaii 2009, is
15	amended by amending section 14 to read as follows:
16	"SECTION 14. This Act shall take effect upon its approval;
17	provided that:
18	(1) The amendments made to sections 40-1, 40-4, and 40-6,
19	Hawaii Revised Statutes, by part I of this Act shall
20	not be repealed when those sections are reenacted on
21	June 30, 2006, by section 1 of Act 137, Session Laws
22	of Hawaii 2005;



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1	(2)	(2) Sections 3, 4, 5, 6, and 7 of Part I shall be repealed		
2		on [ <del>June 30, 2010,</del> ] <u>June 30, 2015,</u> and:		
3		(A)	Sections 201B-2 and 201B-11, Hawaii Revised	
4			Statutes, shall be reenacted in the form in which	
5			they read on May 5, 2004; except that the	
6			amendments made by [ <del>Act ,</del> ] <u>Act 5, Special</u> Session	
7		·	Laws of Hawaii 2009, to section 201B-2, Hawaii	
8			Revised Statutes, and subsection (c) of section	
9			201B-11, Hawaii Revised Statutes, shall not be	
10			repealed; and	
11		(B)	Sections 40-1, 40-4, and 40-6, Hawaii Revised	
12			Statutes, shall be reenacted in the form in which	
13			they read on June 30, 1986;	
14		and	· ·	
15	(3)	Sect	ion 9 shall take effect on July 1, 2004."	
16	SECT	ION 6	. Statutory material to be repealed is bracketed	
17	and stric	ken.	New statutory material is underscored.	
18	SECT	ION 7	. This Act shall take effect upon its approval.	



Report Title: Hawaii Tourism Authority; Marketing; Autonomy

#### Description:

Authorizes the Hawaii Tourism Authority to maintain the confidentiality of competitively sensitive information. Extends certain autonomy provisions of Act 58, SLH 2004, to June 30, 2015. (SB2187 HD1)

The summary description of legislation appearing on this page is for informational purposes only and is not legislation or evidence of legislative intent.

