<u>H.B. NO. 2595</u>

A BILL FOR AN ACT

RELATING TO GENERAL EXCISE TAX.

BE IT ENACTED BY THE LEGISLATURE OF THE STATE OF HAWAII:

SECTION 1. Of all sources of state revenues, the general
 excise tax accounts for over fifty percent of state
 realizations. Generally, the general excise tax is an efficient
 tax assessed on businesses for the privilege of doing business
 in Hawaii. The general excise tax's efficiency stems from its
 broad based application throughout the economy, coupled with its
 low rate.

Over time, the general excise tax's efficiency has been 8 diminished due to the routine addition of tax exemptions for 9 particular businesses or industries. A majority of these 10 exemptions allow businesses that are otherwise very profitable 11 to avoid paying the general excise tax altogether. Because some 12 businesses pay no tax, they often do not register to do business 13 in Hawaii or file tax returns. Furthermore, out-of-state 14 businesses that claim exemption from the general excise tax also 15 fail to register, file, or otherwise expressly declare the 16 exemption. This lack of data on businesses operating in Hawaii · 17 greatly undermines the Department of Taxation's ability to 18

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gather information on what businesses are claiming which tax
 benefits. Requiring businesses to be "on the radar" of the
 Department of Taxation will greatly assist in tax administration
 by providing valuable information that the government may use in
 compliance efforts.

Disallowing any general excise tax benefits unless basic 6 7 information is filed is rational and justifiable, especially when tax benefits are a matter of legislative grace. In a time 8 9 when tax incentives are reviewed with scrutiny by policymakers 10 and administrators, it is important to ensure businesses do not 11 avoid government tax benefit oversight by assuming that filing is unnecessary when no tax is due as a result of tax benefits. 12 Even when no tax is due, officials should have all necessary 13 data and information about persons conducting business in Hawaii 14 in order to test the effectiveness of the tax system, and 15 accurately account for those that enjoy exemptions from it. 16

Additionally, though the general excise tax is a tax on
businesses, Hawaii businesses are allowed by law to pass on
their general excise tax costs to customers as a cost recovery.
However, as the economy has declined, more businesses have
failed to pay their general excise tax, even though the tax is
still visibly passed on to Hawaii consumers under the guise that

it would be paid to the government. Businesses that do not 1 timely remit the tax recovery amount are known to use these 2 3 funds to pay operating expenses, and some disreputable 4 businesses pocket these funds with no intent on paying their In short, the practice of increasing consumer costs 5 taxes. under the pretext of tax recovery now becomes a consumer 6 protection matter, and businesses should be liable for paying 7 those tax recovery amounts owed to the government. Especially 8 since more businesses are keeping these tax recovery amounts to 9 10 cover costs during this economic downturn, the government inevitably becomes the last creditor to be paid. 11

In order to restore efficiency in Hawaii's general excise 12 tax, without increasing the tax rate, repealing exemptions, or 13 placing additional burdens on businesses other than what is fair 14 and reasonable, this measure strengthens the general excise tax 15 by requiring all businesses that enjoy excise tax exemptions to 16 register to do business in Hawaii, make a timely return for 17 taxes, as well as expressly claim their entitlement. These 18 requirements ensure proper information is conveyed to the 19 government in order to monitor the tax exemption's cost and 20 effectiveness. Additionally, this measure creates personal 21 22 trust fund liability for businesses that use the general excise

1	tax as th	e basis for increasing their prices, and ensures those				
2	funds are paid to the State for the benefit of consumers and					
3	businesses who ultimately pay these taxes.					
4	This Act shall be known as the "General Fund Protection					
5	Act of 2010."					
6	SECTION 2. Chapter 237, Hawaii Revised Statutes, is					
7	amended by adding two new sections to be appropriately					
8	designated and to read as follows:					
9	" <u>§237-A</u> General excise tax benefits; mandatory denial of					
10	tax benef	its for failure to properly claim. (a)				
11	Notwithstanding any other law to the contrary, a person shall					
12	not be entitled to any general excise tax benefit under this					
13	chapter unless the person claiming the general excise tax					
14	benefit s	hall:				
15	(1)	Obtain a license to engage in and conduct business as				
16		required under section 237-9;				
17	(2)	File a tax return as provided under this chapter or				
18		chapter 231 not later than twelve months from the due				
19		date prescribed for the return; and				
20	<u>(3)</u>	Expressly make a claim for the general excise tax				
21		benefit on the forms prescribed by the director of				
22		taxation.				
22		taxation.				

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1	(b) The director may require any taxpayer to furnish				
2	information to ascertain the validity of any general excise tax				
3	benefit and may adopt rules necessary to effectuate the purposes				
4	of this section.				
5	(c) A taxpayer shall not be denied a general excise tax				
6	benefit for failing to comply with subsection (a) where the				
7	basis for failing to obtain a license, file a return, or				
8	expressly claim an exemption was because such requirement cannot				
9	be so legally required under the Constitution or laws of the				
10	United States or the State is otherwise without the power to				
11	impose the requirement.				
12	(d) Nothing in this section shall be interpreted as				
13	limiting the application of section 237-22 in computing the tax				
14	imposed under this chapter.				
15	(e) "General excise tax benefit" means any exemption,				
16	exclusion of amount, reduction from the measure of tax imposed,				
17	deduction, credit, lower rate, segregation or division of				
18	amounts amongst multiple taxpayers involved in the same				
19	transaction, or income split allowed under this chapter.				
20	<u>§237-B</u> Certain amounts held in trust; liability of key				
21	individuals. (a) There shall be personal liability for the				

. 1	taxes imp	osed under this chapter as provided in this section for				
2	the following amounts of gross income or gross proceeds:					
3	(1)	Any amount collected as a recovery of the taxpayer's				
4		liability under this chapter, where the amount is				
5		passed on as the tax owed by the taxpayer under this				
6		chapter for the transaction and is separately stated				
7		or accounted for in a receipt, contract, invoice,				
8		billing, or other evidence of the business activity;				
9		or				
10	(2)	An amount equal to an imputed tax liability under this				
11		chapter on a transaction where a taxpayer does not				
12		separately state or account for the amount as a tax				
13		recovery as provided in paragraph (1). For purposes				
14		of this section, the amount of the imputed tax				
15		liability is the result of multiplying the gross				
16		income or gross proceeds received in the transaction				
17		by the tax rate.				
18	The amoun	ts under paragraphs (1) and (2) of this subsection				
19	<u>shall be</u> :	held in trust for the benefit of the State and for the				
20	payment of the same to the collector in the manner and at the					
21	time required by this chapter.					

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1	(b) The personal liability under this section applies to						
2	any officer, member, manager, or other person having control or						
3	supervision of gross proceeds or gross income collected and held						
4	in trust under subsection (a), or who is charged with the						
5	responsibility for the filing of returns or the payment of gross						
6	income or gross proceeds collected and held in trust under						
7	subsection (a). Such person shall be personally liable for any						
8	unpaid taxes and interest and penalties on those taxes, if such						
9	officer or other person wilfully fails to pay or to cause to be						
10	paid any taxes due from the taxpayer pursuant to this chapter.						
11	For purposes of this subsection "wilfully fails to pay or						
12	to cause to be paid" shall be construed in accordance with						
13	judicial interpretations given to similar provisions of Title 26						
14	of the United States Code; consistent therewith, the term						
15	"wilfully" shall mean a voluntary, intentional violation of a						
16	known legal duty.						
17	(c) The officer, member, manager, or other responsible						
18	person shall be liable only for general excise taxes on gross						
19	income or gross proceeds collected that became due during the						
20	period the person had control, supervision, responsibility, or						
21	duty to act for the taxpayer described in subsection (b) of this						
22	section, plus interest and penalties on those taxes.						

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1	(d) Persons liable under subsection (b) of this section					
2	are exempt from liability in situations where nonpayment of the					
3	gross income or gross proceeds held in trust is for good cause					
4	as determined by the director.					
5	(e) The voluntary or involuntary dissolution of the					
6	taxpayer, or the withdrawal or surrender of its right to engage					
7	in business in this State shall not discharge the liability					
8	hereby imposed."					
9	SECTION 3. This Act does not affect rights and duties that					
10	matured, penalties that were incurred, and proceedings that were					
11	begun, before its effective date.					
12	SECTION 4. In codifying the new sections added to chapter					
13	237, Hawaii Revised Statutes, by section 2 of this Act, the					
14	revisor of statutes shall substitute appropriate section numbers					
15	used in the designations of those new sections in this Act.					
16	SECTION 5. New statutory material is underscored.					
17	SECTION 6. This Act shall take effect on July 1, 2010, and					
18	apply to gross income or gross proceeds received on or after its					
19	effective date.					
20	C.O-VIN					
21	INTRODUCED BY: Chink M					
22	BY REQUEST					
	JAN 2 5 2010					

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Report Title:

General Excise Tax; Exemption Requirement; Trust Fund Liability

Description:

Precludes a taxpayer from utilizing a general excise tax benefit, including exemptions, deductions, lower rates, or income splitting, unless the taxpayer follows all administrative requirements. Creates trust fund liability for revenues collected by a business as a tax recovery.

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JUSTIFICATION SHEET

DEPARTMENT: Taxation.

TITLE: A BILL FOR AN ACT RELATING TO GENERAL EXCISE TAX.

PURPOSE: To require taxpayers to follow all administrative requirements in order to claim general excise tax benefits, and create personal trust fund liability for general excise taxes collected.

MEANS: Add two new sections to chapter 237, Hawaii Revised Statutes.

JUSTIFICATION: Of all sources of state revenues, the general excise tax accounts for over fifty percent of state realizations. Generally, the general excise tax is an efficient tax assessed on businesses for the privilege of doing business in Hawaii. The general excise tax's efficiency stems from its broad based application throughout the economy, coupled with its low rate.

> Over time, the general excise tax's efficiency has been diminished due to the routine addition of tax exemptions for particular businesses or industries. Α majority of these exemptions allow businesses that are otherwise very profitable to avoid paying the general excise tax altogether. Because some businesses pay no tax, they often do not register to do business in Hawaii or file tax returns. Furthermore, out-of-state businesses that claim exemption from the general excise tax also fail to register, file, or otherwise expressly declare the exemption. This lack of data on businesses operating in Hawaii greatly undermines the Department of Taxation's ability to gather information on what businesses are claiming which tax benefits. Requiring businesses to be "on the radar" of the Department of

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Additionally, though the general excise tax is a tax on businesses, Hawaii businesses are allowed by law to pass on their general excise tax costs to customers as a cost recovery. However, as the economy has declined, more businesses have failed to pay their general excise tax, even though the tax is still visibly passed on to Hawaii consumers under the guise that it would be paid to the government. Businesses that do not timely remit the tax recovery amount are known to use these funds to pay operating expenses, and some disreputable businesses pocket these funds with no intent on paving their taxes. In short, the practice of increasing consumer costs under the pretext of tax recovery now becomes a consumer protection matter, and businesses should be liable for paying those tax recovery amounts owed to the government. Especially since more businesses are keeping these tax recovery amounts to cover costs during this economic downturn, the government inevitably becomes the last creditor to be paid.

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<u>Impact on the public</u>: All taxpayers enjoying any general excise tax benefit must obtain a general excise tax license, file a return, and expressly claim the benefit. General excise taxpayers will have trust fund liability.

Impact on the department and other agencies: The Department of Taxation is responsible for administering the amendments to the tax laws contained in this measure.

GENERAL	FUND:	Rev	renue	gains	as	follov	vs:
		FY	2011	: \$15	,000),000	
		FΥ	2012:	\$25	,000),000	
		FΥ	2013	\$35	,000),000	
		FY	2014:	\$45	,000),000	
		FΥ	2015:	\$45	,000),000	

OTHER FUNDS: None.

PPBS PROGRAM DESIGNATION:

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OTHER AFFECTED AGENCIES:

None.

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EFFECTIVE DATE:

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Applies to gross income or gross proceeds received on or after July 1, 2010.