A BILL FOR AN ACT

RELATING TO ECONOMIC DEVELOPMENT.

BE IT ENACTED BY THE LEGISLATURE OF THE STATE OF HAWAII:

- 1 SECTION 1. Following the 2009 legislative session, the
- 2 chairs of the Senate Committee on Economic Development and
- 3 Technology and the House Committee on Economic Revitalization,
- 4 Business, and Military Affairs convened a technology caucus work
- 5 group to bring together industry stakeholders and interested
- 6 policymakers to develop recommendations for legislation to
- 7 enhance Hawaii's struggling economy. The work group provided a
- 8 forum to review the current status of Hawaii's science and
- 9 technology industry, identify state or county actions that
- 10 impede long-term growth and expansion of technology companies,
- 11 and develop recommendations to address these impediments. The
- 12 work group also identified best practices supporting the growth
- 13 and development of science and technology industries in other
- 14 jurisdictions to aid in developing proposed suggestions for
- 15 future legislation.
- 16 This Act implements the recommendations of the Technology
- 17 Caucus Work Group.

```
1
         SECTION 2. The Legislature finds that the State's past
2
    efforts to diversify Hawaii's economy are bearing fruit. A
3
    recent report on the innovation and technology sector of
4
    Hawaii's economy published in October, 2008, by the Hawaii
5
    Science and Technology Council, shows that in 2007 this sector
    had the same impact on Hawaii's gross state product as the
6
7
    accommodations industry, contributing $3,000,000,000, or five
8
    percent of the State's $61,000,000,000 economy. Combined public
9
    and private tech-sector employment totaled 31,106 workers,
10
    nearly a three percent increase from 2002. The average annual
11
    salary for tech workers was $68,935 -- a salary 57 percent
12
    higher than the state average of $43,963.
13
         The heavy impact of the current recession on Hawaii's
14
    tourism industry highlights the critical need to continue
15
    efforts to broaden the State's economic base. However, the
16
    current economy is making it increasingly difficult for the
17
    State to support measures such as Act 221, a tax-credit based
18
    initiative designed to stimulate tech industry growth.
19
    addition, questions have been raised about whether Act 221
20
    included an adequate mechanism for selecting companies to be
21
    funded, and whether the companies funded by Act 221 -- which
22
    provided funding for early-stage startups but lacked venture
```



- 1 capital resources for further company growth -- were
- 2 sustainable.
- 3 In 2003, the State of Utah, facing its own shortage of
- 4 venture capital resources and the relocation out-of-state of a
- 5 number of Utah's tech companies, successfully responded by
- 6 enacting the Utah Fund of Funds Program. Iowa, Michigan,
- 7 Oklahoma, and Ohio each implemented similar programs to improve
- 8 the capital availability within their state and as a means to
- 9 generate revenue.
- 10 The \$300,000,000 in financing for the Utah Fund of Funds
- 11 Program is invested in venture capital firms (vc firms). To
- 12 ensure profitable investments and the continued success of the
- 13 program the fund does not require investments in Utah companies
- 14 or that vc firms be located in Utah. Instead, it invests in vc
- 15 firms that are interested in looking for investment
- 16 opportunities in Utah and commit their senior staff to working
- 17 closely with Utah companies and entrepreneurs.
- 18 Financing for the Utah Fund of Funds Program was provided
- 19 by a large institutional bank, and is backed by refundable,
- 20 transferable, contingent tax credits approved by the Utah
- 21 Legislature. The program is structured to be financially self-
- 22 sustaining, with profits from investments paying back



- 1 financiers. Only in the case of a shortfall would the state be
- 2 required to place tax credit funds into the Utah Fund of Funds.
- 3 To date, 28 Utah companies have received investments from
- 4 funds in the Utah Fund of Funds portfolio, resulting in over
- 5 1,000 high paying jobs. These companies have raised over
- 6 \$385,000,000 from investors, \$135,000,000 directly from funds in
- 7 the Utah Fund of Funds portfolio. Finally, over 375 Utah
- 8 companies have had the opportunity to work with vc firms in the
- 9 Utah Fund of Funds portfolio.
- 10 This Act is based on the Utah Fund of Funds model, and
- 11 amends the State Private Investment Fund, Chapter 211G, Hawaii
- 12 Revised Statutes, to more closely conform to key aspects of the
- 13 model. Important components of this Act include:
- 14 (1) The deferral of State liability for the cost of the
- program. Program capital will be obtained from
- investors or a loan, and state tax credits will be
- 17 used as collateral and as a quarantee of investment or
- 18 loan obligations;
- 19 (2) The minimization of potential State liability for the
- 20 program. The private-sector focus in investment is
- 21 retained, allowing diversification and profitability
- of investments:



1	(3)	The requirement that those overseeing and managing the
2		program possess expertise in venture capital
3		investment, investment management, and supervision of
4		investment managers and investment funds;
5	(4)	Giving State Private Investment Fund managers the
6		flexibility to invest for profit by giving priority to
7		investments in high quality vc firms that have
8		demonstrated a commitment to the state;
9	(5)	Ensuring that Hawaii's companies are exposed to high
10		level managers of funds in the State Private
11		Investment Fund portfolio and learn to become good
12		fundraisers; and
13	(6)	Using private vc firms to vet and select potentially
14		successful businesses in which to invest.
15	The	purpose of this Act is to implement the
16	recommend	ations of the Technology Caucus Work Group, and
17	increase	the availability of venture capital for the State's
18	emerging	industries while minimizing State liability for program
19	costs by,	among other things:
20	(1)	Amending chapter 211G, Hawaii Revised Statutes, the
21		State Private Investment Fund, to incorporate key
22		components of the Utah Fund of Funds model;

HB HMS 2010-1226

1	(2)	Including insurance companies as potential investors
2		along with banks, individuals, and corporations, by
3		providing that the tax credits to be used by the State
4		private investment fund as a guarantee, may be used to
5		offset insurance premium taxes; and
6	(3)	Providing the separate authorization of tax credits,
7		including credits to be used against insurance premium
8		taxes, necessary for the State Private Investment
9		Fund to accomplish this purpose.
10	SECT	ION 3. Chapter 211G, Hawaii Revised Statutes, is
11	amended by	y adding six new sections to be appropriately
12	designate	d and to read as follows:
13	" <u>§21</u>	1G-A State private investment fund. (a) There is
14	establish	ed the State private investment fund. The State
15	private i	nvestment fund shall make investments in private seed
16	and ventu	re capital partnerships or entities to:
17	(1)	Encourage the availability of equity and near-equity
18		capital for investment in a broad variety of venture
19		capital partnerships in diversified industries, with
20		an emphasis on the State's emerging high technology
21		and performing arts products industries;

HB HMS 2010-1226

1	(2)	Retain the private sector culture of focusing on rate
2		of return in the investing process;
3	(3)	Secure the services of high quality managers in the
4		venture capital industry; and
5	(4)	Enhance the venture capital culture and infrastructure
6	ť	in the state so as to increase venture capital
7		investment and promote venture capital investing
8		within the state,
9	and accom	plish the foregoing in a return-driven manner while
10	minimizin	g the transfer of tax credits.
11	(b)	The State privaté investment fund shall provide for:
12	(1)	Equity interests for designated investors which
13		provide for a scheduled rate of return and scheduled
14		redemption; and
15	(2)	Loans by or the issuance of debt obligations to
.16		investors which provide for payments of principal,
17		interest, or interest equivalent.
18	<u>(c)</u>	Public money shall not be invested in the State
19	private i	nvestment fund; provided that startup costs for the
20	State pri	vate investment fund shall be funded by the corporation
21	for the f	irst \$, and then by the general fund for up to
22	an additi	onal \$.
	HB HMS 20	AND THE STATE OF A DISTRICT OF

- 1 (d) The State private investment fund shall have all of 2 the powers necessary to carry out its purposes and may exercise 3 any powers of a corporation organized under the laws of the 4 State. The State private investment fund may make any contract, 5 execute any document, charge reasonable fees for services 6 rendered, perform any act or enter into any financial or other 7 transaction necessary to carry out its mission. The State 8 private investment fund may employ necessary staff as may be 9 required for the proper implementation of this chapter, the 10 management of its assets, or the performance of any function 11 authorized or required by this chapter necessary for the 12 accomplishment of any such function. Staff shall be selected based upon outstanding knowledge and leadership in the field in 13 14 which the person will be performing services. 15 (e) If the State private investment fund purchases any 16 security pursuant to an agreement with an investor group, the **17** fund shall acquire the securities and may invest, manage, 18 transfer, or dispose of the securities in accordance with 19 policies for the management of assets adopted by the State 20 private investment fund. 21 (f) In carrying out the mission of the State private
- 22 investment fund, as authorized in this chapter, neither the

 HB HMS 2010-1226



1	State pri	vate investment fund, nor the officers, board members,
2	or employ	ees of the State private investment fund shall be
3	considere	d to be broker-dealers, agents, investment advisors, or
4	investmen	t adviser representatives under chapter 485A. Tax
5	credits i	ssued or transferred pursuant to this chapter shall not
6	be consid	ered securities under chapter 485A.
7	<u>§211</u>	G-B Board of directors. (a) The State private
8	investmen	t fund shall be governed by a board of directors
9	consisting	g of six voting members as follows:
10	(1)	Three members appointed by the board of the
11		corporation and selected on the basis of their
12		knowledge of, or skill and experience in, venture or
13		seed capital investment, investment management, or
14		supervision of investment managers and investment
15		funds;
16	(2)	The president of the Hawaii strategic development
17		corporation;
18	(3)	The chief investment officer of the employees
19		retirement system of the State of Hawaii; and
20	(4)	The executive director of the State private investment
21		fund.

1	(b) Appointed members shall serve four-year terms, may
2	serve successive terms without limit, and shall continue in
3	office until their respective successors have been appointed. A
4	majority of the board members may remove a board member for
5	cause.
6	(c) Three members shall serve as a quorum for the
7	transaction of business.
8	(d) Members shall be subject to chapter 84.
9	§211G-C Investment capital; guarantees. (a) The State
10	private investment fund may extend one or more guarantees and
11	secure the performance of such guarantees in the form of a put
12	option, as well as other arrangements selected by the State
13	private investment fund. Without limiting the foregoing:
14	(1) To generate funds to deploy in a manner consistent
15	with this chapter the State private investment fund
16	may guarantee loans, lines of credit, and other
17	indebtedness and equity investments and may arrange
18	for, pledge, and assign put options, as well as other
19	agreements to purchase tax credits on such terms as
20	the board may approve from time to time;
21	(2) The guarantees of loans, lines of credit, and other
22	indebtedness may extend up to the principal amount

1	plus interest over the term of the guarantee at a rate
2	set by board resolution from time to time, in a manner
3	consistent with this chapter; and
4	(3) Guarantees of equity capital may extend up to the
5	amount of the investment plus a rate of return set by
6	board resolution from time to time in a manner
7	consistent with this chapter.
8	(b) Guarantees, in whatever form negotiated by the State
9	private investment fund, may be made for any period of time, but
10	no term shall expire prior to January 1, . The State private
11	investment fund may charge a reasonable fee for costs and the
12	fair compensation of risks associated with its guarantee.
13	Proceeds from the sale of any tax credits may be used to satisfy
14	the contractual guarantee obligation of the State private
15	investment fund. The State private investment fund may contract
16	freely to protect the interest of the State.
17	(c) The guarantees extended by the State private
18	investment fund shall be payable solely from revenues of the
19	fund and shall be secured solely by those revenues and by the
20	pledges and assignments authorized by this chapter. No holders
21	of guarantees issued under this chapter shall have a right to
22	compel any exercise of the taxing power of the State to pay the



1	guarantee	s and no moneys other than the revenues of the State
2	private i	nvestment fund shall be applied to payment thereof.
3	Each guar	antee issued under this chapter shall recite in
4	substance	that the guarantee is not a general obligation of the
5	State and	is payable solely from revenues pledged to the payment
6	thereof,	and that such guarantee is not secured directly or
7	<u>indirectl</u>	y by the full faith and credit or the general credit of
8	the State	or by any revenues or taxes of the State other than
9	the reven	ues specifically pledged thereto.
10	<u>§211</u>	G-D Investments by the State private investment fund.
11	(a) Fund	s raised or arranged by the State private investment
12	fund purs	uant to this chapter shall be invested in seed capital
13	and ventu	re capital investments; provided that:
14	(1)	The State private investment fund shall not make
15		direct investments;
16	(2)	No more than per cent of the investment capital of
17		the State private investment fund shall be placed in
18		seed capital investments;
19	(3)	No more than ten per cent of the investment capital of
20		the State private investment fund may be invested in a
21		single fund; and

1	(4)	The investment of the State private investment fund in
2		a single fund shall not exceed twenty per cent of the
3		total investment capital committed to that fund.
4	For	the purposes of this subsection:
5	"Dir	ect investment" means an investment in qualified
6	securitie	s of an enterprise to provide capital to an enterprise.
7	"See	d capital" has the same meaning as provided in section
8	<u>211F-1.</u>	
9	"Ven	ture capital investment" has the same meaning as
10	provided	in section 211F-1.
11	(b)	The State private investment fund shall invest funds
12	principal	ly in high-quality venture capital partnerships and
13	entities:	
14	(1)	That have made a commitment to equity investments in
15		businesses located within the state by agreeing to
16		invest or cause to be invested in businesses located
17		within the state an amount equal to or greater than
18		the State private investment fund's commitment to
19		their fund;
20	(2)	That have committed to maintain a physical presence in
21		the state;

1	(3)	With	experienced managers or management teams that
2		have	demonstrated expertise and a successful history
3		<u>in t</u>	he investment of venture capital funds; and
4	(4)	With	demonstrated ability to advise and mentor
5	,	entr	epreneurs and facilitate follow-on investments.
6	<u>(c)</u>	The	State private investment fund shall give priority
7	to ventur	e cap	ital partnerships and entities that have
8	demonstra	ted:	
9	(1)	A co	mmitment to the state through:
10		(A)	A commitment to maintain a physical presence in
11	-		the state;
12		<u>(B)</u>	The investments they have made in Hawaii-based
13			entities;
14		<u>(C)</u>	The relationships they have established with
15			Hawaii-based venture capital funds; or
16		(D)	The commitment they have made to expand the reach
17			of expertise within the state by adding
18			additional investment areas of expertise;
19		and	
20	(2)	<u>An i</u>	nterest in investing in businesses in the high
21		tech	nology or performing arts products industries.

The State private investment fund may waive the priorities 1 2 under this subsection only if necessary to achieve the targeted 3 investment returns required to attract investors. 4 §211G-E Confidentiality of trade secrets or the like; 5 disclosure of financial information. Notwithstanding chapter 6 92, 92F, or any other law to the contrary, any documents or data 7 made or received by any member or employee of the State private 8 investment fund to the extent that the material or data consist 9 of trade secrets, commercial or financial information regarding 10 the operation of any business conducted by an applicant for, or 11 recipient of, any investment or form of assistance that the fund 12 is empowered to render, or regarding the competitive position of 13 that applicant in a particular field of endeavor, shall not be a 14 public record; provided that if the State private investment 15 fund purchases a qualified security from an applicant, the commercial and financial information, excluding confidential 16 17 business information, shall be deemed to become a public record 18 of the fund. If the information is made or received by any 19 member or employee of the State private investment fund after the purchase of the qualified security, it shall become a public 20 record three years from the date the information was made or 21 22 received. Any discussion or consideration of trade secrets or

```
1
    commercial or financial information, shall be held by the board,
2
    or any subcommittee of the board, in executive sessions closed
3
    to the public; provided that the purpose of any such executive
4
    session shall be set forth in the official minutes of the State
    private investment fund and business which is not related to
5
6
    that purpose shall not be transacted, nor shall any vote be
7
    taken during the executive sessions.
8
         §211G-F Limitation on liability. Chapters 661 and 662 or
9
    any other law to the contrary notwithstanding, nothing in this
10
    chapter shall create an obligation, debt, claim, cause of
11
    action, claim for relief, charge, or any other liability of any
12
    kind whatsoever in favor of any person or entity, without regard
13
    to whether that person or entity receives any benefits under
14
    this chapter, against the State or its officers and employees.
15
    The State and its officers and employees shall not be liable for
16
    the results of any investment, purchase of securities, loan, or
17
    other assistance provided pursuant to this chapter. Nothing in
18
    this chapter shall be construed as authorizing any claim against
19
    the State private investment fund in excess of any note, loan,
20
    or other specific indebtedness incurred by the State private
21
    investment fund or in excess of any insurance policy acquired
22
    for the State private investment fund or its employees."
```



1	SECTION 4. Section 211F-3, Hawaii Revised Statutes, is
2	amended to read as follows:
3	"§211F-3 Board of directors; composition. (a) [The]
4	Except as provided in section 211G-11, the governing body of the
5	corporation shall be a board of directors consisting of twelve
6	members to be appointed by the governor for staggered terms
7	pursuant to section 26-34 as follows:
8	(1) Three to be appointed directly by the governor;
9	(2) Three to be appointed from a list of nominees from the
10	general public submitted by the president of the
11	senate; and
12	(3) Three to be appointed from a list of nominees from the
13	general public submitted by the speaker of the house
14	of representatives,
15	and shall be selected on the basis of their knowledge, skill,
16	and experience in the scientific, business, or financial
17	fields [-]; provided that three of the members appointed shall
18	have knowledge of, or skill and experience in, venture or seed
19	capital investment, investment management, or supervision of
20	investment managers and investment funds. The director of
21	business, economic development, and tourism, a member from the

board of the high technology development corporation appointed

- 1 by the governor, and a member from the board of the natural
- 2 energy laboratory of Hawaii authority appointed by the governor,
- 3 or their designated representatives, shall serve as ex officio
- 4 voting members. Not more than two of the six members of the
- 5 board appointed from the lists of nominees submitted by the
- 6 president of the senate and the speaker of the house of
- 7 representatives, during their term of office on the board, shall
- 8 be employees of the State. All appointed members of the board
- 9 shall continue in office until their respective successors have
- 10 been appointed."
- 11 SECTION 5. Section 211G-1, Hawaii Revised Statutes, is
- 12 amended as follows:
- 13 1. By adding the definition of "fund" to read:
- ""Fund" means the State private investment fund."
- 15 2. By amending the definitions of "board", "tax credits",
- .16 and "taxpayer", to read as follows:
- ""Board" means the board of directors of the [corporation.]
- 18 State private investment fund."
- ""Tax credits" means tax credits issued or transferred
- 20 pursuant to this chapter and available against liabilities
- 21 imposed by chapter 235 or 241[-], or section 431:7-202.



1	"Taxpayer" means a person subject to a tax imposed by
2	chapter 235 or 241[-], or section 431:7-202."
3	SECTION 6. Section 211G-3, Hawaii Revised Statutes, is
4	amended to read as follows:
5	"[+] §211G-3[+] Findings and purpose. A critical shortage
6	of seed and venture capital resources exists in the [State]
7	state and that shortage is impairing the growth of commerce in
8	the [State.] state. A need exists to increase the availability
9	of venture equity capital for emerging, expanding, relocating,
10	and restructuring enterprises in the [State, and an] state
11	particularly those enterprises in the State's growing high
12	technology and performing arts products industries. An increase
13	in return-driven, venture capital investments in such
14	enterprises in the [State] state will help to diversify the
15	State's economic base. Accordingly, this chapter is enacted to:
16	(1) Mobilize equity and near-equity capital for investment
17	in a broad variety of venture capital partnerships in
18	diversified industries[+], with an emphasis on the
19	State's emerging high technology and performing arts
20	<pre>products industries;</pre>
21	(2) Retain the private sector culture of focusing on rate
22	of return in the investing process;

1	(3)	Secure the services of high quality managers in the	
2		venture capital industry;	
3	(4)	Enhance the venture capital culture and infrastructure	
4		in the [State] state so as to increase venture capital	
5		investment and promote venture capital investing	
6		within the [State; and	
7	(5)	Accomplish the foregoing purposes in a return-driven	
8		manner with the goal of minimizing any adverse impact	
9		on state tax revenues.	
10	The	legislature finds that the creation of a State private	
11	investmen	t fund, as provided under this chapter, serves an	
12	important	public purpose by answering the need to increase	
13	venture ca	apital and expand the growth of commerce in the State."	
14	SECT	ION 7. Section 211G-4, Hawaii Revised Statutes, is	
15	amended to read as follows:		
16	" [.[] :	§211G-4[] Mission of the [corporation.] State private	
17	investmen	t fund. The mission of the [corporation,] State	
18	private i	nvestment fund pursuant to this chapter [and in	
19	addition	to those set forth in chapter 211F, shall be to	
20	mobilize d	equity and near-equity capital for investment in such a	
21	manner tha	at will result in a significant potential to diversify	
22	and stabi	lize the economy of the State. [Notwithstanding	
	HB HMS 20		

- 1 anything to the contrary in chapter 211F or otherwise, the
- 2 corporation—shall—carry—out the purposes, mission, and
- 3 provisions of this chapter.] "
- 4 SECTION 8. Section 211G-11, Hawaii Revised Statutes, is
- 5 amended to read as follows:
- 6 "[-[-] §211G-11[-] Business plan. [To fulfill its mission as
- 7 the mobilizer of equity and near-equity capital, the
- 8 implementation of this chapter by the corporation shall be
- 9 subject to the supervision of the board.] The [corporation]
- 10 State private investment fund and the investment manager
- 11 selected pursuant to section 211G-13 shall develop an annual
- 12 business plan for the implementation of this chapter. The
- 13 business plan shall be submitted to the board for its approval
- 14 and shall be included in its annual report, which shall be
- 15 published as provided in section 211G-15."
- 16 SECTION 9. Section 211G-12, Hawaii Revised Statutes, is
- 17 amended to read as follows:
- 18 "[+] §211G-12[+] Tax credits. (a) The State shall issue
- 19 tax credits to the [corporation] State private investment fund
- 20 that may be transferred or otherwise used to reduce the tax
- 21 liability of any taxpayer pursuant to chapter 235 or 241[-], or
- 22 section 431:7-202. The total amount of tax credits that may be



```
1
    issued, and which may be transferred pursuant to this chapter by
 2
    the [<del>corporation</del>] fund is [<del>$36,000,000.</del>] .
 3
         (b) Upon compliance with subsection [\(\(\frac{b}{c}\),\)] (c), the tax
 4
    credits issued to the State private investment fund shall be
 5
    freely transferable by the [corporation] fund to transferees and
 6
    by transferees to subsequent transferees; [however,] provided
 7
    that the tax credits so transferred by the [corporation] fund
 8
    shall not be exercisable before July 1, [2005,] , nor after
    July 1, [2030.] . The [corporation] State private
 9
10
    investment fund shall not transfer tax credits except in
11
    conjunction with a legitimate call on a [corporation] fund
12
    guarantee. The [corporation] State private investment fund
13
    shall immediately notify the president of the senate, the
14
    speaker of the house of representatives, and the governor in
15
    writing if any tax credit is transferred by the [corporation]
16
    fund in conjunction with a legitimate call on a [corporation]
17
    fund guarantee; provided that the [corporation] State private
18
    investment fund shall not be required to make that notification
19
    for transfers to subsequent transferees.
20
         [\(\frac{(b)}{}\)] (c) Subject to the annual authorization by the
21
    legislature, the [corporation] State private investment fund may
22
    transfer tax credits under this section up to the annual amount
```

```
1
    allowed under subsection [(c), (d). Legislative authorization
2
    for the tax credits shall be by a separate legislative act.
3
          [<del>(c)</del>] (d) The [<del>corporation</del>] State private investment fund
    shall determine the amount of individual tax credits to be
4
5
    transferred pursuant to this chapter and may negotiate for the
6
    sale of those credits subject only to the limits imposed by this
7
    chapter. The [corporation] State private investment fund shall
8
    limit the transfer of tax credits that may be claimed and used
9
    to reduce the tax otherwise imposed by chapter 235 or 241, or
10
    section 431:7-202 for one fiscal year [(including any tax
11
    credits that are carried over by a taxpayer from a prior fiscal
12
    year and used to reduce taxes otherwise imposed in the current
    fiscal year, as permitted in subsection (g)) to not more than
13
14
    an aggregate total of [$12,000,000] per fiscal year.
15
    The board shall clearly indicate on the face of the certificate
16
    or other document transferring the tax credit the principal
17
    amount of the tax credit and the taxable year or years for which
18
    the credit may be claimed.
19
          [<del>(d)</del>] (e) The [<del>corporation,</del>] State private investment
20
    fund, in conjunction with the department of taxation, shall
21
    develop a system for registration of any tax credits issued or
22
    transferred pursuant to this chapter and a system of
```

- 1 certificates that permits verification that any tax credit
- 2 claimed upon a tax return is validly issued, properly taken in
- 3 the year of claim, and that any transfers of the tax credit are
- 4 made in accordance with this chapter.
- 5 [(e)] (f) The [corporation] State private investment fund
- 6 may pay a fee and provide other consideration in connection with
- 7 the purchase by the [corporation] fund of a put option or other
- 8 agreement pursuant to which a transfer of tax credits authorized
- 9 by this chapter may be made.
- 10 [(f)] (g) The tax credits issued or transferred pursuant
- 11 to this chapter, upon election by the taxpayer at time of use,
- 12 shall be treated as a payment or prepayment in lieu of taxes
- 13 imposed under chapter 235 or 241[-], or section 431:7-202. Tax
- 14 credits used pursuant to this chapter shall be claimed as a
- 15 payment of tax or estimated tax for the purposes of chapter 235
- 16 or 241[-], or section 431:7-202.
- 17 [(g) If the tax-credits under this section exceed the
- 18 taxpayer's income tax-liability under chapter-235 or 241 for any
- 19 taxable year, or for any other reason is not claimed by a
- 20 taxpayer in whole or in-part in any taxable year, the excess of
- 21 the tax credit over liability, or the amount of the unclaimed
- 22 tax credit, as the case may be, may be carried over and used as



```
1
    a credit against the taxpayer's income tax liability in any
 2
    subsequent year-until-exhausted, subject to:
 3
         (1) The deadline for the exercise of tax credits imposed
 4
              by subsection (a); and
 5
         (2) The monetary limit imposed by subsection (c).]
 6
              Tax credits issued under this chapter shall be
         (h)
7
    refundable and claimed as refundable tax credits."
8
         SECTION 10. Section 211G-13, Hawaii Revised Statutes, is
9
    amended to read as follows:
10
         "§211G-13 [Investment of capital.] Investment manager.
11
    [(a) The corporation may solicit investment plans from investor
12
    groups for the investment-of-capital in accordance with this
13
    chapter. The corporation shall establish criteria-for the
14
    selection of persons, firms, corporations, or other entities.
15
    The criteria shall The State private investment fund shall
    conduct a national solicitation for investment plan proposals
16
17
    from qualified venture capital investment fund allocation
18
    managers for the raising and investing of capital by the fund in
19
    accordance with this chapter. The venture capital investment
20
    fund allocation manager selected shall have substantial,
21
    successful experience in the design, implementation, and
22
    management of seed and venture capital investment programs, and
```



1	In Capita	I formation. Venture capital investment lund
2	allocatio	n manager applications shall include the applicant's
3	level of	experience, quality of management, investment
4	philosoph	y and process, probability of success in fundraising,
5	plan for	achieving the purposes of this chapter, and such other
6	investmen	t criteria as may be used in professional portfolio
7	managemen	t that the [corporation] State private investment fund
8	deems app	ropriate. If the [corporation] State private
9	investmen	t fund decides to engage one or more investor groups to
10	deploy or	generate capital, it shall consider and select one or
11	more inve	stment plans and investor groups that the [corporation]
12	<u>fund</u> deem	s qualified to:
13	(1)	Generate capital for investment with the most
14		effective and efficient use of the guarantee;
15	(2)	Invest the capital in private seed and venture capital
16		entities in a manner mobilizing a wide variety of
17		equity and near-equity investments in ventures
18		promoting the economic development of the State; and
19	(3)	Help build a significant, fiscally strong, and
20		permanent resource to serve the objectives expressed

in this chapter.

1	An investor group engaged by the [corporation] State			
2	private investment fund shall have a manager who is experienced			
3	in design and implementation, as well as the management of seed			
4	and venture capital investment programs and in capital			
5	formation. The [corporation] State private investment fund may			
6	remove and replace any investor group that has been engaged and			
7	effect the assignment of assets, liabilities, guarantees, and			
8	other contracts of this program to a new investor group, subject			
9	to such terms and conditions as may be set forth in the terms of			
10	engagement			
11	[(b) With legislative approval pursuant to section 211G-			
12	14, the corporation may extend one or more guarantees and secure			
13	the performance of such guarantees in the form of a put option,			
14	as well as other arrangements selected by the corporation.			
15	Without limiting-the-foregoing:			
16	(1) The corporation may guarantee loans, lines of credit,			
17	and-other indebtedness-and equity investments and may			
18	arrange for, pledge, and assign put options, as well			
19	as other agreements to purchase tax credits on such			
20	terms as the board may approve from time to time, in			
21	order to generate funds to deploy in a manner			
22	consistent with this chapter;			

1	(2) The guarantees of loans, lines of credit, and other
2	indebtedness may extend up to the principal amount
3	plus interest over the term of the guarantee at a rate
4	set by board resolution from time to time, a guarantee
5	of a loan, lines of credit, or other indebtedness in a
6	manner-consistent with this chapter; and
7	(3) - Guarantees of equity capital may extend up to the
8	amount of the investment plus a rate of return set by
9 .	board resolution from time to time in a manner
10	consistent with this chapter.
11	Guarantees, in whatever form negotiated-by the corporation,
12	may be made for any period of time, but no term shall expire
13	prior to January 1, 2006. The corporation may charge a
14	reasonable fee for costs and the fair compensation of risks
15	associated with its guarantee. Proceeds from the sale of any
16	tax credits may be used to satisfy the contractual guarantee
17	obligation of the corporation. The corporation may contract
18	freely to protect the interest of the State.
19	(c) If the corporation purchases any security pursuant to
20	an agreement with an investor group, the corporation shall
21	acquire the securities and may invest, manage, transfer, or

- 1 dispose of the securities in accordance with policies for the 2 management of assets adopted by the corporation. 3 (d) The corporation may make any contract, execute any 4 document, charge reasonable fees for services rendered, perform 5 any act or enter into any financial or other transaction 6 necessary to carry out its mission. The corporation may employ 7 necessary staff as may be required for the proper implementation 8 of this chapter, the management of its assets, or the 9 performance of any function authorized or required by this 10 chapter necessary for the accomplishment of any such function. 11 Staff shall be selected by the corporation based upon 12 outstanding knowledge and leadership in the field for which the 13 person performs services for the board. 14 (e) In carrying-out the mission of the corporation, as 15 authorized in this chapter, neither the corporation nor its officers, board members, or employees shall be considered to be 16 17 broker-dealers, agents, investment advisors, or investment 18 adviser representatives under chapter 485A. The tax credits 19 issued or transferred pursuant to this chapter shall not be 20 considered securities under chapter 485A.
 - (f)—Funds raised or arranged by the corporation pursuant to this chapter shall be invested in seed capital and venture



21

22

- 1 capital investments, as such terms are defined in chapter 211F, 2 which, to the extent consistent with this chapter, shall be 3 governed by applicable provisions of chapter 211F. 4 (g) The guarantees extended by the fund shall be payable 5 solely from revenues of the fund and shall be secured solely by 6 those revenues and by the pledges and assignments authorized by 7 this chapter. No holders of quarantees issued under this 8 chapter shall have a right to compel any exercise of the taxing 9 power of the State to pay the guarantees and no moneys other 10 than the revenues of the fund-shall-be-applied to payment 11 thereof. Each guarantee issued under this chapter shall recite 12 in substance that the guarantee is not a general obligation of 13 the State and is payable solely from revenues pledged to the 14 payment thereof, and that such guarantee is not secured directly 15 or indirectly by the full faith and credit or the general credit 16 of the State or by any revenues or taxes of the State other than 17 the revenues specifically pledged thereto.] " 18 SECTION 11. Section 211G-15, Hawaii Revised Statutes, is
- 20 "[+] §211G-15[+] Annual reports; evaluation by the board.
- 21 (a) The [corporation] State private investment fund shall
- 22 publish [a separate] an annual report, [in-conjunction with-its



amended to read as follows:

- 1 annual audit, and present the report to the governor, the
- 2 senate president, and the speaker of the house. The annual
- 3 report shall review the mission of the board and programs
- 4 implemented according to the objective measures set forth in the
- 5 [corporation's] fund's business plan. The [corporation] State
- 6 private investment fund shall distribute this annual report by
- 7 any means that will make it available to the financial
- 8 community.
- 9 (b) The department of business, economic development and
- 10 tourism with the assistance of the State private investment fund
- 11 shall study the costs and benefits of any programs implemented
- 12 under this chapter. The department shall develop appropriate
- 13 metrics for this purpose, including measures that recognize both
- 14 the direct and secondary economic impacts of a program on the
- 15 State's economy.
- 16 The State private investment fund shall ensure that the
- 17 department has access to appropriate data; provided that trade
- 18 secrets and other confidential information obtained under this
- 19 chapter shall be protected as provided under section 211G-F.
- The department of business, economic development, and
- 21 tourism shall submit a report of its findings and
- 22 recommendations with regard to this chapter, including any



HB HMS 2010-1226

3.

```
1
    proposed legislation, to the legislature no later than twenty
2
    days before the convening of the regular session of , and
3
    every two years thereafter.
4
         [(b)] (c) Seven years after the [corporation] State
5
    private investment fund has begun operations under this chapter,
6
    the [corporation] fund shall review, analyze, and evaluate the
7
    extent to which the [corporation] State private investment fund
    has achieved its statutory mission. The evaluation shall
8
9
    include [\tau] but not be limited to [\tau] an examination of quantified
10
    results of the [corporation's] State private investment fund's
11
    programs and plans."
12
         SECTION 12. Section 211G-16, Hawaii Revised Statutes, is
13
    amended to read as follows:
14
         "[f] §211G-16[f] Capital formation [revolving] fund.
                                                                (a)
15
    There is established a [revolving] special fund for the
16
    [corporation] State private investment fund to be designated as
17
    the capital formation [revolving] special fund. The following
18
    shall be deposited into the capital formation [revolving]
19
    special fund, all moneys:
20
              Appropriated by the legislature;
         (1)
```

Received as repayment of loans;

Earned on investments;

HB HMS 2010-1226

(2)

(3)

21

1	(4)	Received pursuant to a venture agreement;	
2	(5)	Received as royalties;	
3	(6)	Received as premiums or fees charged by the	
4		[corporation;] State private investment fund; or	
5	(7)	Otherwise received by the [corporation.] State private	
6		investment fund.	
7	(b)	The capital formation special fund shall be used to	
8	repay ind	ebtedness or redeem equity interests. Any returns in	
9	excess of	those payable to designated investors shall be	
10	deposited	in the redemption reserve and held by the State	
11 -	private investment fund as a first priority reserve for the		
12	redemption of certificates. Any returns received by the State		
13	private investment fund from investment of amounts held in the		
14	redemption reserve shall be added to the redemption reserve		
15	until it has reached a total of \$. If at the end of a		
16	calendar year the redemption reserve exceeds the \$		
17	limitation, the State private investment fund shall transfer		
18	per cent of the excess to the University of Hawaii for work		
19	share development as well as agricultural technology programs		
20	and the remaining per cent shall be transferred to the		
21	general fund."		

- 1 SECTION 13. Section 211G-17, Hawaii Revised Statutes, is
- 2 amended to read as follows:
- 3 "[{] §211G-17[}] Audit; state auditor. The books and
- 4 records of the State private investment fund shall be audited
- 5 every year by the state auditor."
- 6 SECTION 14. Section 211G-14, Hawaii Revised Statutes, is
- 7 repealed.
- 8 ["[\$211G-14] Indebtedness; legislative approval. The
- 9 corporation shall not incur any indebtedness without legislative
- 10 approval. Legislative-approval for the corporation-to-incur
- 11 indebtedness-shall be by means-of-a-separate legislative-act."]
- 12 SECTION 15. There is hereby authorized \$ in tax
- 13 credits to be used by the State private investment fund pursuant
- 14 to chapter 211G, Hawaii Revised Statutes.
- 15 SECTION 16. If any provision of this Act, or the
- 16 application thereof to any person or circumstance is held
- 17 invalid, the invalidity does not affect other provisions or
- 18 applications of the Act, which can be given effect without the
- 19 invalid provision or application, and to this end the provisions
- 20 of this Act are severable.
- 21 SECTION 17. In codifying the new sections added by section
- 22 2 of this Act, the revisor of statutes shall substitute



- 1 appropriate section numbers for the letters used in designating
- 2 the new sections in this Act.
- 3 SECTION 18. Statutory material to be repealed is bracketed
- 4 and stricken. New statutory material is underscored.
- 5 SECTION 19. This Act shall take effect upon its approval;
- 6 provided that section 15 shall take effect on

7

INTRODUCED BY:

JAN 2 2 2010

Report Title:

State private investment fund; Venture Capital; High Tech

Description:

Amends the State private investment fund to direct its investment capital to venture capital funds that commit to equity investments in businesses located within the state and demonstrate ability to mentor entrepreneurs; Authorizes \$ in tax credits to be used by the fund as collateral.

The summary description of legislation appearing on this page is for informational purposes only and is not legislation or evidence of legislative intent.