JAN 28 2009

A BILL FOR AN ACT

RELATING TO MORTGAGE LOAN ORIGINATORS.

BE IT ENACTED BY THE LEGISLATURE OF THE STATE OF HAWAII:

1	SECT	TON 1. The Hawaii Revised Statutes is amended by
2	adding a	new chapter to title 22 to be appropriately designated
3	and to re	ad as follows:
4		"CHAPTER
5		MORTGAGE BROKERS AND LOAN ORIGINATORS
6	S	-1 Definitions. In this chapter, unless the context
7	or subjec	t matter otherwise requires:
8	Adve	rtisement" or "advertising" means:
9	(1)	Issuing any card, sign, or device to any person;
10	(2)	Causing, permitting, or allowing the placement of any
11		sign or marking on or in any building, vehicle, or
12		structure;
13	(3)	Placing an advertisement in any newspaper, magazine,
14		or on the Internet;
15	(4)	Listing or advertising in any directory under a
16		classification or heading that includes the words
17		"mortgage loan originator", or the like;

1	(5)	Broa	dcasting commercials by airwave or internet		
2		tran	smission; or		
3	(6)	Tran	smitting any written communication, including:		
4		(A)	A letter or a postcard that encourages a person		
5			to borrow from or through a mortgage loan		
6			originator; or		
7		(B)	A written communication that encourages a person		
8			to refinance the person's existing residential		
9			mortgage loan and mentions that a new residential		
10			mortgage loan will reduce the monthly payment the		
11			borrower will pay on the new residential mortgage		
12			loan or reduce the interest rate on the		
13			borrower's existing residential mortgage loan.		
14	"Age:	nt" m	eans a person who acts with the consent and on		
15	behalf of a mortgage loan originator, and is subject to the				
16	mortgage	loan (originator's direct control.		
17	"Applicant" means a person applying for the issuance of a				
18	license or a renewal of a license under this chapter.				
19	"Bor	rower	means a person who has applied for or obtained a		
20	residentia	al mo	rtgage loan from or through a mortgage loan		
21	originato:	r, or	from or through a person required to be licensed		
22	as a mort	gage :	loan originator under this chapter.		

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1	"Clerical or support duties" include subsequent to the
2	receipt of an application:
3	(1) The receipt, collection, distribution, and analysis of
4	information common for the processing or underwriting
5	of a residential mortgage loan; and
6	(2) Communicating with a borrower to obtain the
7	information necessary for the processing or
8	underwriting of a loan, to the extent that the
9	communication does not include offering or negotiating
10	loan rates or terms or counseling borrowers about
11	residential mortgage loan rates or terms.
12	"Commissioner" means the director of the department of
13	commerce and consumer affairs, or the director's designee.
14	"Federal banking agencies" means the Board of Governors of
15	the Federal Reserve System, the Comptroller of the Currency, the
16	Office of Thrift Supervision, the National Credit Union
17	Administration, and the Federal Deposit Insurance Corporation.
18	"Immediate family member" means a spouse, child, sibling,
19	parent, grandparent, grandchild, stepparent, stepchild,
20	stepsibling, and adoptive relationships.
21	"Insured depository institution" means the same as in 12
22	U.S.C. section 1813(c)(2); provided that it also includes any
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- 1 credit union whose deposits are insured by the National Credit 2 Union Association. 3 "Loan processor or underwriter" means an individual who 4 performs clerical or support duties as an employee at the 5 direction, of and subject to the supervision and instruction of 6 a mortgage loan originator or a person who is exempt from 7 licensing as a mortgage loan originator under the this chapter. 8 "Mortgage loan origination agreement" means a written 9 agreement under which a mortgage loan originator agrees to 10 obtain a residential mortgage loan for the borrower or assist 11 the borrower in obtaining a residential mortgage loan and does 12 not include a promissory note and mortgage or any other document 13 or instrument evidencing or securing the residential mortgage 14 loan. "Mortgage loan originator" means an individual who for 15 16 compensation or gain or in the expectation of compensation or 17 qain: 18 (1) Takes a residential mortgage loan application; or 19 (2) Offers or negotiates terms of a residential mortgage 20 loan.
- "National mortgage licensing system and registry" means a

 mortgage licensing system developed and maintained by the

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- 1 Conference of State Bank Supervisors and the American
 2 Association of Residential Mortgage Regulators for the licensing
 3 and registration of licensed mortgage loan originators.
 4 "Nontraditional mortgage product" means any mortgage
 5 product other than a thirty-year fixed rate residential mortgage
- 7 "Person" means an individual, sole proprietorship,
- 8 partnership, corporation, limited liability company, limited

loan where the interest rate is fixed for the thirty year term.

- 9 liability partnership, or other association of individuals,
- 10 however organized.
- "Real estate brokerage activity" means any activity that

 involves offering or providing real estate brokerage services to

 the public, including:
- 14 (1) Acting as a real estate agent or real estate broker
 15 for a buyer, seller, lessor, or lessee of real
 16 property;
- 17 (2) Bringing together parties interested in the sale,
 18 purchase, lease, rental, or exchange of real property;
- 19 (3) Negotiating on behalf of any party, any portion of a
 20 contract relating to the sale, purchase, lease,
 21 rental, or exchange of real property (other than in

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1		connection with providing financing with respect to
2		any such transaction);
3	(4)	Engaging in any activity for which a person engaged in
4		the activity is required to be registered or licensed
5		as a real estate agent or real estate broker by the
6		State; and
7	(5)	Offering to engage in any activity, or act in any
8		capacity, described in paragraphs (1), (2), (3), or
9		(4).
10	"Reg	istered mortgage loan originator" means any individual
11	who:	
12	(1)	Meets the definition of mortgage loan originator and
13		is an employee of
14		(A) An insured depository institution;
15	·	(B) A subsidiary that is
16		(i) Owned and controlled by an insured
17		depository institution; and
18		(ii) Regulated by a federal banking agency; or
19		(C) An institution regulated by the Farm Credit
20		Administration; and

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1	(2) Is registered with, and maintains a unique identifier
2	through, the Nationwide Mortgage Licensing System and
3	Registry.
4	"Residential mortgage loan" means any loan primarily for
5 ,	personal, family, or household use that is secured by a
6	mortgage, dead of trust, or other equivalent consensual security
7	interest on a dwelling as defined in section 103(v) of the Truth
8	in Lending Act or residential real estate upon which is
9	constructed or intended to be constructed a dwelling.
10	"Residential real estate" means any real property located
11	in this State, upon which is constructed or intended to be
12	constructed a dwelling.
13	"Unique identifier" means a number or other identifier
14	assigned by protocols established by the nationwide mortgage
15	licensing system and registry.
16	§ -2 Exemptions. This chapter shall not apply to the
17	following:
18	(1) A registered mortgage loan originator, when acting for
19	an insured depository institution, a subsidiary of an
20	insured depository institution regulated by a federal
21	banking agency, or an institution regulated by the
22	Farm Credit Association;

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1	(2)	Any individual who offers or negotiates terms of a
2		residential mortgage loan with, or on behalf of an
3		immediate family member of the individual;
4	(3)	Any individual who offers or negotiates terms of a
5		residential mortgage loan secured by a dwelling that
6		served as the individual's residence;
7	(4)	A licensed attorney who negotiates the terms of a
8		residential mortgage loan on behalf of a client as an
9		ancillary matter to the attorney's representation of
10		the client, unless the attorney is compensated by a
11		lender, a mortgage broker, or other mortgage loan
12		originator or by any agent of a lender, mortgage
13		broker, or other mortgage loan originator;
14	(5)	An individual engaging solely in loan processor or
15		underwriter activities; provided that an independent
16		contractor who performs the services of a loan
17		processor or underwriter shall not represent to the

use of business cards, stationery, brochures, signs, rate lists, or other promotional items, that the individual can or will perform any of the activities

communicating or providing information including the

public, through advertising or other means of

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1		of a mortgage loan originator, and any loan processor
2		or contractor who advertises that the individual can
3		or will perform any of the activities of a mortgage
4		loan originator shall not be exempt under this
5		chapter;
6	(6)	A person or entity that only performs real estate
7		brokerage activities and is licensed or registered by
8		the State unless the person or entity is compensated
9		by a lender, a mortgage broker, or other mortgage loar
10		originator or by any agent of the lender, mortgage
11		broker, or other mortgage loan originator; and
12	(7)	A person or entity solely involved in extensions of
13		credit relating to timeshare plans, as the term is
14		defined in section 101(53D) of title 11, United States
15		Code.
16	. S	-3 Requirement of licensure. An individual, unless
17	specifica	lly exempted from this chapter shall not engage in the
18	business	of a mortgage loan originator with respect to any
19	dwelling	located in this State without first obtaining and
20	maintaini	ng annually, a license under this chapter. Each
21	licensed	mortgage loan originator shall register with, and
22	maintain	a valid unique identifier issued by the nationwide

- 1 mortgage licensing system and registry, and submit to the
- 2 nationwide mortgage licensing system and registry reports that
- 3 shall be in a form and contain information as the nationwide
- 4 mortgage licensing system and registry may require.
- 5 § -4 License and registration; application; issuance.
- 6 (a) Applicants for a license shall apply in a form as
- 7 prescribed by the commissioner. Each form shall be prescribed
- 8 by rule, instruction, or procedure by the commissioner and may
- 9 be amended as necessary by the commissioner in order to carry
- 10 out the purposes of this chapter.
- 11 (b) To fulfill the purposes of this chapter, the
- 12 commissioner may establish relationships or contracts with the
- 13 nationwide mortgage licensing system and registry or other
- 14 entities designated by the nationwide mortgage licensing system
- 15 and registry to collect and maintain records and process
- 16 transaction fees or other fees related to licensees or other
- 17 persons subject to this chapter.
- 18 (c) For the purpose and the extent necessary to
- 19 participate in the nationwide mortgage licensing system and
- 20 registry, the commissioner may waive or modify, in whole or in
- 21 part, by rule or order, any or all of the requirements of this
- 22 chapter and to establish new requirements as reasonably



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1	necessary	to	participate	in	the	nationwide	mortgage	licensing
2	system and	l re	egistry.					

- 3 (d) In connection with an application for licensing as a
 4 mortgage loan originator, the applicant, at a minimum, shall
 5 furnish to the nationwide mortgage licensing system and registry
 6 information concerning the applicant's identity, including:
 - (1) Fingerprints for submission to the Federal Bureau of Investigation, and any governmental agency or entity authorized to receive the fingerprints for a state, national and international criminal history background check; and
 - (2) Personal history and experience in a form prescribed by the nationwide mortgage licensing system and registry, including the submission of authorization for the nationwide mortgage licensing system and registry and the commissioner to obtain:
 - (A) An independent credit report obtained from a consumer reporting agency described in section 603(p) of the Fair Credit Reporting Act; and
 - (B) Information related to any administrative, civil, or criminal findings by any governmental jurisdiction.

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1	(e) The commissioner may use the nationwide mortgage
2	licensing system and registry as an agent for requesting
3	information from and distributing information to the Department
4	of Justice or any governmental agency.
5	(f) The commissioner may use the nationwide mortgage
6	licensing system and registry as an agent for requesting and
7	distributing information to and from any source directed by the
8	commissioner.
9	§ -5 Issuance of license. The commissioner shall not
10	issue a mortgage loan originator license unless the commissioner
11	makes at a minimum the following finding:
12	(1) The applicant has never had a mortgage loan originator
13	license revoked in any governmental jurisdiction,
14	except that a subsequent formal vacation of a
15	revocation shall not be deemed a revocation;
16	(2) The applicant has not been convicted of, or pled
17	guilty, nolo contendere, or been granted a deferred
18	acceptance of a guilty plea under chapter 853 to a
19	felony in a domestic, foreign, or military court:
20	(A) During the seven year period preceding the date
21	of the application for licensing and
22	registration; or

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1		(b) At any time preceding the date of application, if
2		the felony involved an act of fraud, dishonesty,
3		a breach of trust, or money laundering;
4		provided that any pardon of a conviction shall not be
5		a conviction for purposes of this section;
6	(3)	The applicant has demonstrated financial
7		responsibility, character, and general fitness to
8		command the confidence of the community and to warrant
9		a determination that the mortgage loan originator
10		shall operate honestly, fairly, and efficiently
11		pursuant to this chapter.
12		For purposes of this section, a person is not
13		financially responsible when the person has shown a
14		disregard in the management of the person's financial
15		condition. A determination that an individual has not
16		shown financial responsibility may be based on:
17	•	(A) Current outstanding judgments, except judgments
18	-	solely as a result of medical expenses;
19		(B) Current outstanding tax liens or other government
20		liens and filings;
21		(C) Foreclosures within the past three years; and

1		(D) A pattern of seriously delinquent accounts within
2		the past three years;
3	(4)	The applicant has completed the pre-licensing
4		education requirement described in section -6;
5	(5)	The applicant has passed a written test that meets the
6		test requirements in section -7; and
7	(6)	The applicant has met the surety bond requirement as
8		required in section -13.
9	S	-6 Pre-licensing and re-licensing; education of
10	mortgage	loan originators. (a) A person shall complete at
11	least two	enty hours of pre-licensing education approved in
12	accordan	ce with subsection (b) that includes:
13	(1)	Three hours of federal law and regulations;
14	(2)	Three hours of ethics, that shall include instruction
15		on fraud, consumer protection, and fair lending
16		issues; and
17	(3)	Two hours of training related to lending standards for
18		the nontraditional mortgage product marketplace.
19	(d)	Pre-licensing education courses shall be reviewed and
20	approved	by the nationwide mortgage licensing system and
21	registry	based upon reasonable standards. Review and approval

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- 1 of a pre-licensing education course shall include review and
- 2 approval of the course provider.
- 3 (c) Nothing in this section shall prohibit the use of any
- 4 pre-licensing education course approved by the nationwide
- 5 mortgage licensing system and registry that is provided by the
- 6 employer of the applicant or an entity that is affiliated with
- 7 the applicant by an agency contract, or any subsidiary or
- 8 affiliate of the employer or entity.
- 9 (d) Pre-licensing education may be offered either in a
- 10 classroom, online, or by any other means approved by the
- 11 nationwide mortgage licensing system and registry.
- 12 (e) The pre-licensing education requirements approved by
- 13 the nationwide mortgage licensing system and registry in
- 14 subsection (a) for any state shall be accepted as credit towards
- 15 completion of pre-licensing education requirements in this
- 16 State.
- 17 (f) A person previously licensed under this chapter and
- 18 applying to be licensed under this chapter shall prove to the
- 19 satisfaction of the commissioner that the person has completed
- 20 all of the continuing education requirements for the year in
- 21 which the license was last held.

Ţ	§ -7 Testing of mortgage loan originators. (a) In order
2	to meet the written test requirement in section -5, an
3	applicant shall pass, in accordance with the standards
4	established under this section, a qualified written test
5	developed by the nationwide mortgage licensing system and
6	registry and administered by a test provider approved by the
7	nationwide mortgage licensing system and registry based upon
8	reasonable standards.
9	(b) A written test shall not be treated as a qualified
10	written test for purposes of subsection (a) unless the test
11	adequately measures the applicant's knowledge and comprehension
12	in appropriate subject areas, including:
13	(1) Ethics;
14	(2) Federal law and regulations pertaining to mortgage
15	origination;
16	(3) State law and regulations pertaining to mortgage
17	origination; and
18	(4) Federal and state law and regulations, including
19	instruction on fraud, consumer protection, the
20	nontraditional mortgage marketplace, and fair lending
21	issues.

1 (c) Nothing in this section shall prohibit a test provider 2 approved by the nationwide mortgage licensing system and 3 registry from providing a test at the location of the employer 4 of the applicant or the location of any subsidiary or affiliate 5 of the employer of the applicant, the location of any entity 6 with which the applicant holds an exclusive arrangement to 7 conduct the business of a mortgage loan originator. 8 (d) An individual shall have passed a qualified written 9 test if the individual achieves a test score of seventy-five per 10 cent or better. An individual may retake a test three 11 consecutive times with each consecutive taking occurring at 12 least thirty days after the preceding test. After failing three 13 consecutive tests, an individual shall wait at least six months 14 before taking the test again. A licensed mortgage loan 15 originator who fails to maintain a valid license for a period of five years or longer shall retake the test, not taking into 16 account any time during which the individual is a registered 17 18 mortgage loan originator. -8 Standards for license renewal. (a) The minimum 19

standards for license renewal for mortgage loan originators

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shall include the following:

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1	(1)	The mortgage loan originator continues to meet the
2		minimum standards for licensure under section -5;
3	(2)	The mortgage loan originator has satisfied the annual
4		continuing education requirements in section -9;
5		and
6	(3)	The mortgage loan originator has paid all required
7		fees for renewal of the license.
8	(b)	The license of a mortgage loan originator failing to
9	satisfy t	he minimum standards for license renewal shall expire.
10	The commi	ssioner may adopt procedures for the reinstatement of
11	expired l	icenses consistent with the standards established by
12	the natio	nwide mortgage licensing system and registry.
13	S	-9 Continuing education; mortgage loan originators.
14	(a) A li	censed mortgage loan originator shall complete at least
15	eight hou	rs of education approved in accordance with subsection
16	(b) that	shall include at least:
17	(1)	Three hours of federal law and regulations;
18	(2)	Two hours of ethics that shall include instruction on
19		fraud, consumer protection, and fair lending issues;
20		and
21	(3)	Two hours of training related to lending standards for
22		the nontraditional mortgage product marketplace.

1	(b) For purposes of subsection (a), continuing education
2	courses shall be reviewed, and approved by the nationwide
3	mortgage licensing system and registry based upon reasonable
4	standards. Review and approval of a continuing education cours
5	shall include review and approval of the course provider.
6	(c) Nothing in this section shall prohibit the use of any
7	education course that is approved by the nationwide mortgage
8	licensing system and registry and provided by the employer of
9	the mortgage loan originator or an entity that is affiliated
10	with the mortgage loan originator by an agency contract, or any
11	subsidiary or affiliate of the employer or entity.
12	(d) Continuing education may be offered either in a
13	classroom, online, or by any other means approved by the
14	nationwide mortgage licensing system and registry.
15	(e) A licensed mortgage loan originator:
16	(1) May only receive credit for a continuing education
17	course in the year in which the course is taken,
18	except for continuing education credits received
19	pursuant to this chapter; and
20	(2) May not take the same approved course in the same or

successive years to meet the annual requirements for

continuing education.

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- 1 (f) A licensed mortgage loan originator who is an approved
- 2 instructor of an approved continuing education course may
- 3 receive credit for the course taught at the rate of two hours
- 4 credit for every one hour taught.
- 5 (q) Continuing education courses approved by the
- 6 nationwide mortgage licensing system and registry in subsection
- 7 (a) for any state, shall be accepted as credit towards
- 8 completion of continuing education requirements in this State.
- 9 (h) A licensed mortgage loan originator who subsequently
- 10 becomes unlicensed shall complete the continuing education
- 11 requirements for the last year in which the license was held
- 12 prior to issuance of a new or renewed license.
- 13 (i) A person meeting the requirements of section
- 14 8(a)(1) and (3) may make up any deficiency in continuing
- 15 education as established by rule adopted by the commissioner.
- 16 § -10 Authority to require license. In addition to any
- 17 other duties imposed upon the commissioner, the commissioner
- 18 shall require mortgage loan originators to be licensed and
- 19 registered through the nationwide mortgage licensing system and
- 20 registry. The commissioner is authorized to participate in the
- 21 nationwide mortgage licensing system and registry. The

1	commissio	ner may establish by rule pursuant to chapter 91,
2	qualifica	tions for mortgage loan organizations, including:
3	(1)	Background checks of:
4		(A) Criminal history through fingerprint or other
5		databases;
6		(B) Civil or administrative records;
7		(C) Credit history; or
8		(D) Any other source deemed necessary by the
9		nationwide mortgage licensing system and
10		registry;
11	(2)	The payment of fees to apply for, or renew licenses
12		through the nationwide mortgage licensing system and
13		registry;
14	(3)	The setting or resetting as necessary of renewal or
15		reporting dates; and
16	(4)	Requirements for amending or surrendering a license or
17		any other activity the commissioner deems necessary to
18		participate in the nationwide mortgage licensing
19		system and registry.
20	8	-11 Nationwide mortgage licensing system; registry
21	informati	on; challenge process. The commissioner shall
22	establish	a process whereby mortgage loan originators may
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1	challenge	information entered into the nationwide mortgage
2	licensing	system and registry by the commissioner.
3	S	-12 Enforcement authorities; violations; penalties.
4	(a) In ore	der to ensure the effective supervision and enforcement
5	of this c	hapter, the commissioner may, pursuant to chapter 91:
6	(1)	Deny, suspend, revoke, condition, or decline to renew
7		a license for a violation of this chapter, rules,
8		order, or directive entered under this chapter;
9	(2)	Deny, suspend, revoke, condition, or decline to renew
10		a license if an applicant or licensed mortgage loan
11		originator fails at any time to meet the requirements
12	•	of section -6 or section -8, or withholds
13		information or makes a material misstatement in an
14		application for a license or renewal of a license;
15	(3)	Order restitution against persons subject to this
16		chapter for violations of this chapter;
17	(4)	Impose fines on persons subject to this chapter
18		pursuant to this section; and
19	(5)	Issue orders or directives under this chapter as
20		follows:
21		(A) Order or direct persons subject to this chapter

to cease and desist from conducting business,

1		including immediate temporary orders to cease and
2		desist;
3	(B)	Order or direct persons subject to this chapter
4		to cease any harmful activities or violations of
5		this chapter, including immediate temporary
6		orders to cease and desist;
7	(C)	Enter immediate temporary orders to cease
8	·	business under a license or interim license
9		issued pursuant to the authority granted under
10		this chapter if the commissioner determines that
11		the license was erroneously granted or the
12		licensee is currently in violation of this
13		chapter; or
14	(D)	Order or direct any other affirmative action as
15		the commissioner deems necessary.
16	(b) The	commissioner may impose a civil penalty on a
17	mortgage loan	originator or person subject to this chapter, if
18	the commission	er finds on the record after notice and
19	opportunity fo	r hearing that the mortgage loan originator or
20	person subject	to this chapter has violated or failed to comply
21	with any requi	rement of this chapter or any regulation

- 1 prescribed by the commissioner under this chapter or order
- 2 issued under the authority of this chapter.
- 3 (c) The maximum penalty for each act or omission described
- 4 in subsection (b) shall be \$25,000.
- 5 (d) Each violation or failure to comply with any directive
- 6 or order of the commissioner is a separate and distinct
- 7 violation.
- 8 -13 Surety bond; required. (a) Each mortgage loan
- 9 originator shall be covered by a surety bond in accordance with
- 10 this section. In the event that the mortgage loan originator is
- 11 an employee or exclusive agent of a person subject to this
- 12 chapter, the surety bond of the person may be used in lieu of
- 13 the mortgage loan originator's surety bond.
- 14 (b) The surety bond shall provide coverage for each
- 15 mortgage loan originator in an amount prescribed in subsection
- 16 (b). The surety bond shall be in a form as prescribed by the
- 17 commissioner. The commissioner may adopt rules with respect to
- 18 the requirements for the surety bonds necessary to accomplish
- 19 the purposes of this chapter.
- 20 (c) The penal sum of the surety bond shall be maintained
- 21 in an amount that reflects the dollar amount of loans originated
- 22 as determined by the commissioner.

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1	(d) When an action is commenced on a licensee's bond the
2	commissioner may require the filing of a new bond.
3	(e) Immediately upon recovery of any action on the bond
4	the commissioner may require the filing of a new bond.

5 -14 Confidentiality. (a) Except as otherwise provided in Public Law 110-289, Section 1512, the requirements 6 7 under any federal law regarding the privacy or confidentiality 8 of any information or material provided to the Nationwide 9 Mortgage Licensing System and Registry, and any privilege arising under federal or state law, including the rules of any 10 11 federal or state court, with respect to the information or 12 material, shall continue to apply to the information or material 13 after the information or material has been disclosed to the 14 nationwide mortgage licensing system and registry. 15 information and material may be shared with all state and 16 federal regulatory officials with mortgage industry oversight 17 authority without the loss of privilege or the loss of

(b) For these purposes, the commissioner is authorized to enter into agreements or sharing arrangements with other governmental agencies, the Conference of State Bank Supervisors, the American Association of Residential Mortgage Regulators or

confidentiality protections provided by federal or state law.

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- 1 other associations representing governmental agencies as
- 2 established by rule or order of the commissioner.
- (c) Information or material that is subject to a privilege
 or confidentiality under subsection (a) shall not be subject to:
- 5 (1) Disclosure under any federal or state law governing
 6 the disclosure to the public of information held by an
 7 officer or an agency of the federal government or a
 8 state; or
- 9 (2) Subpoena or discovery, or admission into evidence, in
 10 any private civil action or administrative process,
 11 unless with respect to any privilege held by the
 12 nationwide mortgage licensing system and registry with
 13 respect to the information or material, the person to
 14 whom the information or material pertains waives, in
 15 whole or in part, that privilege.
- (d) Notwithstanding chapter 92F, the examination process
 and related information and documents, including the reports of
 examination, are confidential and are not subject to discovery
 or disclosure in civil or criminal lawsuits.
- 20 (e) Notwithstanding any law to the contrary, the
 21 disclosure of confidential supervisory information or any
 22 information or material described in subsection (a) that is

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1	inconsistent	with	subsection	(a)	shall	be	superseded	by	the

- 2 requirements of this section.
- 3 (f) This section shall not apply to information or
- 4 material relating to the employment history of, and publicly
- 5 adjudicated disciplinary and enforcement actions against,
- 6 mortgage loan originators that is included in the nationwide
- 7 mortgage licensing system and registry for access by the public.
- 8 § -15 Investigation and examination authority. (a) In
- 9 addition to any other authority under this chapter, the
- 10 commissioner shall have the authority to conduct investigations
- 11 and examinations, The commissioner may access, receive and use
- 12 any books, accounts, records, files, documents, information or
- 13 evidence including but not limited to:
- 14 (1) Criminal, civil, and administrative history
- information, including nonconviction data as in
- 16 chapter 853;
- 17 (2) Personal history and experience information including
- independent credit reports obtained from a consumer
- reporting agency described in section 603(p) of the
- 20 Fair Credit Reporting Act; and
- 21 (3) Any other documents, information, or evidence the
- 22 commissioner deems relevant to the inquiry or

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1 investigation regardless of the location, possession, 2 control or custody of the documents, information, or 3 evidence. 4 For the purposes of investigating violations or 5 complaints arising under this chapter, or for the purposes of 6 examination, the commissioner may review, investigate, or examine any licensed mortgage loan originator, individual, or 7 8 person subject to this chapter, as often as necessary in order 9 to carry out the purposes of this chapter. The commissioner may 10 direct, subpoena, or order the attendance of, and examine under 11 oath all persons whose testimony may be required about the loans 12 or the business or subject matter of any examination or 13 investigation, and may direct, subpoena, or order the person to produce books, accounts, records, files, and any other documents 14 15 the commissioner deems relevant to the inquiry. 16 (c) Each licensed mortgage loan originator, individual or **17** person subject to this chapter shall provide to the commissioner 18 upon request, the books and records relating to the operations 19 of the licensee, individual, or person subject to this chapter. 20 The commissioner shall have access to the books and records and

interview the officers, principals, mortgage loan originators,

employees, independent contractors, agents, and customers of the

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- 1 licensed mortgage loan originator, individual, or person subject
- 2 to this chapter concerning their business.
- 3 (d) Each licensed mortgage loan originator, individual, or
- 4 person subject to this chapter shall make or compile reports or
- 5 prepare other information as directed by the commissioner in
- 6 order to carry our the purposes of this section including but
- 7 not limited to:
- 8 (1) Accounting compilations;
- 9 (2) Information lists and data concerning loan
- 10 transactions in a format prescribed by the
- 11 commissioner; or
- 12 (3) Other information deemed necessary to carry out the
- purposes of this section.
- 14 (e) The commissioner may charge an examination fee based
- 15 upon the cost per hour per examiner for all mortgage loan
- 16 originators examined by the commissioner or the commissioner's
- 17 staff. The hourly fee shall be \$40 or an amount as the
- 18 commissioner shall establish by rule pursuant to chapter 91.
- 19 § -16 Written agreements. For any transaction between
- 20 a mortgage loan originator and a borrower, the following
- 21 requirements shall apply:

(1)	A mortgage loan originator shall comply with all
	provisions of the Real Estate Settlement Procedures
	Act, the Truth in Lending Act, and the Equal Credit
	Opportunity Act, as those laws currently exist or as
	they may be amended;

- (2) Any written commitment letter to make a residential mortgage loan with specified terms, including loan amount, interest rate, points, and payment terms that is issued by a mortgage loan originator and accepted by a borrower, shall be honored by the mortgage loan originator if the borrower has completely satisfied all of the conditions of the commitment in a timely manner and prior to the specified expiration date of the commitment. A written commitment letter shall specify the conditions precedent to closing the residential mortgage loan and the lender that has the ultimate authority to fund and close the residential mortgage loan;
- (3) Within three business days of receipt of a borrower's completed residential mortgage loan application by the licensee, and before the borrower gives the mortgage loan originator any moneys except for an application

fee, the mortgage loan originator shall sign a
mortgage brokerage agreement with the borrower. The
mortgage brokerage agreement shall be with the person
employing the mortgage loan originator or the mortgage
loan originator if the mortgage loan originator is not
an employee. The mortgage brokerage agreement shall
be in writing and signed and dated by both the
borrower and the mortgage loan originator. The
mortgage brokerage agreement shall include a clear and
conspicuous statement:

- (A) Explaining that a copy shall be made available upon request, to the borrower or the borrower's attorney for review prior to signing;
- (B) Explaining whether the mortgage loan originator is a fiduciary for the borrower;
- Originator's compensation, and if the mortgage loan originator is an employee, explaining the compensation of the person that the mortgage loan originator is employed by, and whether the mortgage loan originator may receive compensation from the borrower, the lender, or both;

1	(D)	Describing the services the mortgage loan
2		originator will perform for the borrower;
3	(E)	Setting forth the conditions under which the
4		borrower is obligated to pay fees to the mortgage
5		loan originator, the manner in which the borrower
6		may cancel the mortgage brokerage agreement, the
7		borrower's liabilities for fees and costs, and
8		the mortgage loan originator's contact
9		information for dispute resolution; and
10	(F)	If the mortgage loan originator makes materially
11		false or misleading statements or omissions in
12		the mortgage brokerage agreement, the borrower,
13		upon written notice, may void the mortgage
14		brokerage agreement and recover moneys paid to
15		the mortgage loan originator by the borrower for
16		which no services have been performed.
17	A copy of	the fully signed mortgage brokerage agreement
18	shall be given	to the borrower by the mortgage loan originator
19	immediately af	ter signing the mortgage brokerage agreement.
20	§ -17	Prohibited practices. It shall be a violation of
21	this chapter f	or a mortgage loan originator to:

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1	(1)	Make a false promise likely to influence, defraud, or
2		mislead a borrower or lender, or to defraud any
3		person;

- (2) Pursue a pattern or practice of making false promises including through an agent, mortgage loan originator, advertising, or otherwise;
- (3) Misrepresent or conceal any material fact with respect to any residential mortgage loan transaction resulting in injury to any party;
- 10 (4)Fail to disburse funds in accordance with an 11 agreement, or fail to account or deliver to any person 12 any personal property including money, funds, a 13 deposit, a check or draft, a mortgage or other 14 document or thing of value that has come into the 15 mortgage loan originator's hands and that is not the 16 mortgage loan originator's property or that the 17 mortgage loan originator is not, at law or equity, 18 entitled to retain, and at the time that has been 19 agreed upon, or is required by law, or, in the absence 20 of a fixed time, upon demand by the person entitled to 21 the accounting or delivery;

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- (5) Fail to place in escrow, within a reasonable time upon receipt, any money, fund, deposit, check, or draft, entrusted to the mortgage loan originator by any person dealing with the mortgage loan originator pursuant to a written agreement, or to deposit the funds in a bank account maintained by the mortgage loan originator in a bank located, and doing business in the State, wherein the funds are kept until disbursement is authorized;
- 10 Deliver a misleading or deceptive communication or (6) advertising, whether written, electronic, or oral, 11 12 when marketing or soliciting a residential mortgage 13 loan. A communication or advertisement that uses the 14 name or trademark of a financial institution, as 15 defined in section 412:1-109, or its affiliates or 16 subsidiaries, or infers that the communication or **17** advertisement is from, endorsed by, is related to, or is the responsibility of the financial institution is 18 19 a misleading or deceptive communication. Advertising 20 that a specific interest rate, points or other 21 financial terms are available when either the rates,

1		points or financial terms are not actually available
2		is a misleading or deceptive communication;
3	(7)	Solicit or arrange for a residential mortgage loan or
4		engage in the activity of a mortgage loan originator
5		as a direct result of arranging or soliciting a
6		residential mortgage loan at the dwelling of a
7		borrower without a prearranged appointment initiated
8	ø.	by and at the invitation of the borrower;
9	(8)	Fill in or complete, without the consent of the
10		borrower, any blank on a residential mortgage loan
11		application that requests material information,
12		including financial information;
13	(9)	Fill in or complete, without the consent of the
14		borrower, any blank on any instrument evidencing or
15		securing the residential mortgage loan, which blank
16		relates to the amount, interest rate, or monthly
17		payment of the residential mortgage loan;
18	(10)	Make a payment, directly or indirectly, of any kind,
19		to any appraiser licensed or certified under chapter
20		466K to influence the valuation of the residential
21		real property that will secure a residential mortgage
22		loan;

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1	(11)	Condition compensation of an appraiser on establishing
2		a certain value for a residential real property; or
3	(12)	Fail to comply with this chapter or any order or rule
4		made under the authority of this chapter.
5	S	-18 Powers of commissioner. The commissioner may
6	adopt rul	es pursuant to chapter 91 as the commissioner deems
7	necessary	for the administration of this chapter.
8	In a	ddition to any other powers provided by law, the
9	commissio	ner shall have the authority to:
10	(1)	Administer and enforce the provisions and requirements
11		of this chapter;
12	(2)	Adopt, amend, or repeal rules and issue declaratory
13		rulings or informal nonbinding interpretations;
14	(3)	Develop requirements for licensure through rules,
15		including establishing the content of the written
16		tests required under section -7;
17	(4)	Investigate and conduct hearings regarding any
18		violation of this chapter or any rule or order of, or
19		agreement with, the commissioner;
20	(5)	Create fact-finding committees that may make
21		recommendations to the commissioner for the
22		commissioner's deliberations;

1	(6)	Require an applicant or any of its officers,
2		directors, employees, partners, members, managers, and
3		agents to disclose their relevant criminal history and
4		request a criminal history record check in accordance
5		with chapter 846;
6	(7)	Contract with qualified persons, including
7		investigators who may be exempt from chapter 76 and
8		who shall assist the commissioner in exercising the
9		commissioner's powers and duties;
10	(8)	Require that all fees, fines, and charges collected by
11		the commissioner under this chapter be deposited into
12		the compliance resolution fund established pursuant to
13		section 26-9(o);
14	(9)	Subpoena witnesses and documents, administer oaths,
15		and receive affidavits and oral testimony, including
16		telephonic communications, and do any and all things
17		necessary or incidental to the exercise of the
18		commissioner's power and duties, including the
19		authority to conduct contested case proceedings under
20		chapter 91; and
21	(10)	Require a mortgage loan originator to comply with any
22		rule, guidance, guideline, statement, supervisory

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1	policy or any similar proclamation issued is adopted
2	by the Federal Deposit Insurance Corporation to the
3	same extent and in the same manner as a bank chartered
4	by the State or in the alternative, any policy
5	position of the Conference of State Bank Supervisors.
6	§ -19 Fees and costs. (a) Each application for a
7	mortgage originator license shall be accompanied by an
8	application fee of \$, or an amount as the commissioner
9	shall establish by rule pursuant to chapter 91.
10	(b) Upon obtaining approval for a license, an initial
11	license fee shall be paid to the commissioner in the amount of \$
12	or such other amount as the commissioner shall establish by rule
13	pursuant to chapter 91.
14	(c) By December 31 of each year, every mortgage broker and
15	loan originator licensed under this chapter shall pay an annual
16	license renewal fee of \$, or other amount as the
17	commissioner shall establish by rule pursuant to chapter 91.
18	§ -20 Elders. (a) Any person who, in the course of
19	engaging in conduct that requires a license under this chapter,
20	commits a violation of this chapter or the rules adopted
21	pursuant to this chapter, and the violation includes conduct
22	that is directed towards, targets, or is committed against an
	<u> </u>

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- 1 elder, may be fined an amount not to exceed \$10,000 for each
- 2 violation in addition to any other fine or penalty assessed
- 3 against that person.
- 4 (b) As used in this section, "elder" means a consumer who
- 5 is sixty-two years of age or older."
- 6 SECTION 2. Section 412:3-502, Hawaii Revised Statutes, is
- 7 amended to read as follows:
- 8 "\$412:3-502 Foreign financial institution. No foreign
- 9 financial institution shall receive deposits, lend money, or pay
- 10 checks, negotiate orders of withdrawal or share drafts from any
- 11 principal office, branch, agency, automatic teller machine, or
- 12 other location in this State, unless expressly authorized by
- 13 this chapter, other laws of this State, or federal law; provided
- 14 that nothing in this section shall prohibit any foreign
- 15 financial institution from participating in the disbursement of
- 16 cash through an automatic teller machine network or from
- 17 operating from any location in this State as a mortgage broker
- 18 licensed under chapter [454], or as a real estate
- 19 collection servicing agent."
- 20 SECTION 3. Section 454-3, Hawaii Revised Statutes, is
- 21 amended by amending subsection (e) to read as follows:

- 1 "(e) All fees shall be established and adopted by the 2 director in accordance with chapter 91 and shall be deposited 3 into the compliance resolution fund established pursuant to 4 section 26-9(o)[-]; provided that, in order to establish 5 regulatory practices for residential mortgage lending, a surcharge of \$400 shall be charged to every mortgage broker that 6 7 shall be due on December 31, 2009 and a surcharge of \$100 shall 8 be charged to every mortgage solicitor that shall be due on 9 December 31, 2009. Failure of any mortgage broker or mortgage 10 solicitor to pay the biennial renewal fee on or before December 11 31 of an even-numbered year or the surcharge shall constitute an 12 automatic forfeiture of the license. The forfeited license may be restored; provided that application for restoration is made 13 14 within six months of the forfeiture and a penalty fee is paid in 15 addition to the delinquent license fee. A licensee who fails to 16 restore a license as provided in this subsection shall apply as 17 a new applicant." SECTION 4. Section 477E-2, Hawaii Revised Statutes, is 18 19 amended by amending the definition of "creditor" to read as
- trust company; financial services loan company; credit union;

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""Creditor" means any bank; savings and loan association;



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follows:

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- 1 mortgage banker, [broker, or solicitor;] mortgage loan
- 2 <u>originator;</u> pawnbroker; mutual benefit society or fraternal
- 3 benefit society; debt adjuster; the issuer of a credit card as
- 4 defined in section 708-800; any person who initiates, extends,
- 5 renews, or continues loans of money or credit; any person who
- 6 regularly arranges for the initiation, extension, renewal, or
- 7 continuation of a loan of money or credit; or any assignee of an
- 8 original creditor who participates in the decision to grant,
- 9 extend, renew, or to continue [such] a loan of money or credit.
- 10 SECTION 5. Section 667-21, Hawaii Revised Statutes, is
- 11 amended by amending subsection (b) to read as follows:
- "(b) As used in this part:
- "Borrower" means the borrower, maker, cosigner, or
- 14 quarantor under a mortgage agreement.
- 15 "Foreclosing mortgagee" means the mortgagee that intends to
- 16 conduct a power of sale foreclosure; provided that the mortgagee
- 17 is a federally insured bank, a federally insured savings and
- 18 loan association, a federally insured savings bank, a depository
- 19 financial services loan company, a nondepository financial
- 20 services loan company, a credit union insured by the National
- 21 Credit Union Administration, a bank holding company, a foreign

- 1 lender as defined in section 207-11, or an institutional
- 2 investor [as defined in section 454-1].
- 3 "Mailed" means to be sent by regular mail, postage prepaid,
- 4 and by certified, registered, or express mail, postage prepaid
- 5 and return receipt requested.
- 6 "Mortgage" means a mortgage, security agreement, or other
- 7 document under which property is mortgaged, encumbered, pledged,
- 8 or otherwise rendered subject to a lien for the purpose of
- 9 securing the payment of money or the performance of an
- 10 obligation.
- 11 "Mortgage agreement" includes the mortgage, the note or
- 12 debt document, or any document amending any of the foregoing.
- 13 "Mortgaged property" means the property that is subject to
- 14 the lien of the mortgage.
- "Mortgagee" means the current holder of record of the
- 16 mortgagee's or the lender's interest under the mortgage, or the
- 17 current mortgagee's or lender's duly authorized agent.
- 18 "Mortgagor" means the mortgagor or borrower named in the
- 19 mortgage and, unless the context otherwise indicates, includes
- 20 the current owner of record of the mortgaged property whose
- 21 interest is subject to the mortgage.

- 1 "Open house" means a public showing of the mortgaged
- 2 property during a scheduled time period.
- 3 "Power of sale" or "power of sale foreclosure" means a
- 4 nonjudicial foreclosure under this part when the mortgage
- 5 contains, authorizes, permits, or provides for a power of sale,
- 6 a power of sale foreclosure, a power of sale remedy, or a
- 7 nonjudicial foreclosure.
- 8 "Property" means property, [+] real, personal, or mixed[+],
- 9 an interest in property, [+] including fee simple, leasehold,
- 10 life estate, reversionary interest, and any other estate under
- 11 applicable law[+], or other interests that can be subject to the
- 12 lien of a mortgage.
- "Record" or "recorded" means a document is recorded or
- 14 filed with the office of the assistant registrar of the land
- 15 court under chapter 501 or recorded with the registrar of
- 16 conveyances under chapter 502, or both, as applicable.
- 17 "Served" means to have service of the notice of default
- 18 made in accordance with the service of process or the service of
- 19 summons under the Hawaii rules of civil procedure, and under
- 20 sections 634-35 and 634-36."
- 21 SECTION 6. Section 846-2.7, Hawaii Revised Statutes, is
- 22 amended by amending subsection (b) to read as follows:



1	"(b)	Criminal	history	record	checks	may	be	conducted	by:

- (1) The department of health on operators of adult foster homes or developmental disabilities domiciliary homes and their employees, as provided by section 333F-22;
- (2) The department of health on prospective employees,
 persons seeking to serve as providers, or
 subcontractors in positions that place them in direct
 contact with clients when providing non-witnessed
 direct mental health services as provided by section
 321-171.5;
- licensure for, operators for, and prospective
 employees, and volunteers at one or more of the
 following: skilled nursing facility, intermediate
 care facility, adult residential care home, expanded
 adult residential care home, assisted living facility,
 home health agency, hospice, adult day health center,
 special treatment facility, therapeutic living
 program, intermediate care facility for the mentally
 retarded, hospital, rural health center and
 rehabilitation agency, and, in the case of any of the
 above-related facilities operating in a private

1		residence, on any adult living in the facility other
2		than the client as provided by section 321-15.2;
3	(4)	The department of education on employees, prospective
4		employees, and teacher trainees in any public school
5		in positions that necessitate close proximity to
6		children as provided by section 302A-601.5;
7	(5)	The counties on employees and prospective employees
8		who may be in positions that place them in close
9		proximity to children in recreation or child care
10		programs and services;
11	(6)	The county liquor commissions on applicants for liquor
12		licenses as provided by section 281-53.5;
13	(7)	The department of human services on operators and
14		employees of child caring institutions, child placing
15		organizations, and foster boarding homes as provided
16		by section 346-17;
17	(8)	The department of human services on prospective
18		adoptive parents as established under section 346-
19		19.7;
20	(9)	The department of human services on applicants to
21		operate child care facilities, prospective employees
22		of the applicant, and new employees of the provider

after registration or licensure as provided by	section
2 346-154;	
3 (10) The department of human services on persons exe	empt
4 pursuant to section 346-152 to be eligible to p	provide
5 child care and receive child care subsidies as	
6 provided by section 346-152.5;	
7 (11) The department of human services on operators a	and
8 employees of home and community-based case mana	agement
9 agencies and operators and other adults, except	for
adults in care, residing in foster family homes	s as
provided by section 346-335;	
12 (12) The department of human services on staff member	ers of
the Hawaii youth correctional facility as prove	ided by
14 section 352-5.5;	
15 (13) The department of human services on employees,	
16 prospective employees, and volunteers of contra	acted
17 providers and subcontractors in positions that	place
them in close proximity to youth when providing	J
services on behalf of the office or the Hawaii	youth
20 correctional facility as provided by section 35	52D-4.3;
21 (14) The judiciary on employees and applicants at de	etention

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1	(15)	The department of public safety on employees and
2		prospective employees who are directly involved with
3		the treatment and care of persons committed to a
4		correctional facility or who possess police powers
5		including the power of arrest as provided by section
6		353C-5;
7	(16)	The department of commerce and consumer affairs on
8		applicants for private detective or private guard
9		licensure as provided by section 463-9;
10	(17)	Private schools and designated organizations on
11		employees and prospective employees who may be in
12		positions that necessitate close proximity to
13		children; provided that private schools and designated
14		organizations receive only indications of the states
15		from which the national criminal history record
16		information was provided as provided by section 302C-
17		1;
18	(18)	The public library system on employees and prospective
19		employees whose positions place them in close
20		proximity to children as provided by section 302A-
21		601.5;

1	(19)	The State or any of its branches, political
2		subdivisions, or agencies on applicants and employees
3		holding a position that has the same type of contact
4		with children, vulnerable adults, or persons committed
5		to a correctional facility as other public employees
6		who hold positions that are authorized by law to
7		require criminal history record checks as a condition
8		of employment as provided by section 78-2.7;
9	(20)	The department of human services on licensed adult day
10		care center operators, employees, new employees,
11		subcontracted service providers and their employees,
12		and adult volunteers as provided by section 346-97;
13	(21)	The department of human services on purchase of
14		service contracted and subcontracted service providers
15		and their employees serving clients of the adult and
16		community care services branch, as provided by section
17		346-97;
18	(22)	The department of human services on foster grandparent
19		program, retired and senior volunteer program, senior
20		companion program, and respite companion program
21		participants as provided by section 346-97;

(23)	The department of human services on contracted and
	subcontracted service providers and their current and
	prospective employees that provide home and community-
	based services under Section 1915(c) of the Social
	Security Act (Title 42 United States Code Section
	1396n(c)), or under any other applicable section or
	sections of the Social Security Act for the purposes
	of providing home and community-based services, as
	provided by section 346-97;
(24)	The department of commerce and consumer affairs on
	proposed directors and executive officers of a bank,
	savings bank, savings and loan association, trust
	company, and depository financial services loan
	company as provided by section 412:3-201;
(25)	The department of commerce and consumer affairs on
	proposed directors and executive officers of a
	nondepository financial services loan company as
	provided by section 412:3-301;
(26)	The department of commerce and consumer affairs on the
	original chartering applicants and proposed executive
	officers of a credit union as provided by section
	412:10-103;
	(24)

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1	[+] (27) [-	The department of commerce and consumer affairs
2		on:
3		(A) Each principal of every non-corporate applicant
4		for a money transmitter license; and
5		(B) The executive officers, key shareholders, and
6		managers in charge of a money transmitter's
7		activities of every corporate applicant for a
8		money transmitter license,
9		as provided by section 489D-9; [and];
10	(28)	The department of commerce and consumer affairs on the
11		applicant for a mortgage loan originator's license as
12		provided by section -10 or the applicant's officers,
13		directors, partners, members, managers, employees, or
14		agents;
15	[[(28)]]	(29) Any other organization, entity, or the State, its
16		branches, political subdivisions, or agencies as may
17		be authorized by state law."
18	SECT	ION 7. Chapter 454, Hawaii Revised Statutes, is
19	repealed.	
20	SECT	ION 8. A mortgage broker or mortgage solicitor
21	licensed w	under chapter 454, Hawaii Revised Statutes, on July 1,
22	2009, shal	ll not be required to be re-licensed under this Act
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- 1 until such later date approved by the Secretary of the United
- 2 States Department of Housing and Urban Development, pursuant to
- 3 the authority granted under Public Law 110-289, Section 1508(a).
- 4 SECTION 9. There is appropriated out of the compliance
- 5 resolution fund of the under section 26-9(D) the sum of
- 6 \$ or so much thereof as may be necessary for fiscal
- 7 year 2009-2010 to carry out the purposes of this Act.
- 8 The sum appropriated shall be expended by the department of
- 9 commerce and consumer affairs for the purposes of this Act.
- 10 SECTION 10. Statutory material to be repealed is bracketed
- 11 and stricken. New statutory material is underscored.
- 12 SECTION 11. This Act shall take effect on July 1, 2009.

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INTRODUCED BY: Resly

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Report Title:

Mortgage Brokers

Description:

Allows the commissioner of financial institutions to regulate, license, examine, and enforce laws regulating mortgage brokers and loan originators. Repeals chapter 454.