STAND. COM. REP. NO. 2301

Honolulu, Hawaii FFB 1 3 2008

RE: S.B. No. 2407

S.D. 1

Honorable Colleen Hanabusa President of the Senate Twenty-Fourth State Legislature Regular Session of 2008 State of Hawaii

Madam:

Your Committee on Commerce, Consumer Protection, and Affordable Housing, to which was referred S.B. No. 2407 entitled:

"A BILL FOR AN ACT RELATING TO REAL ESTATE APPRAISALS,"

begs leave to report as follows:

The purpose of this measure is to ensure fairness and integrity in the lending and real estate industries by prohibiting licensees with an interest in a real estate transaction involving an appraisal from improperly influencing the reporting, result, or review of a real estate appraisal.

Testimony in support of this measure was submitted by two private individuals. The Department of Commerce and Consumer Affairs submitted comments.

As losses due to the subprime lending crisis continue to work their way through the financial markets across the nation, there is a growing trend of unfavorable practices exercised to increase property value in order for affected individuals or entities involved in the real estate transaction to increase their own profits. Real estate appraisers have indicated being pressured into appraising real estate at a value that would exceed a value that complies with the current uniform standards of professional appraisal practice. Your Committee finds that prohibiting individuals with an interest in a real estate transaction from improperly influencing the reporting, result, or review of a real estate appraisal will assist in ensuring fairness in the real estate and lending markets.

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The Professional and Vocational Licensing Division of the Department of Commerce and Consumer Affairs indicated to your Committee that the language in this measure referring to licensees is too broad as it would apply to licensed individuals who are not connected with real estate appraisers or appraisals. Furthermore, Department testimony indicated that amending chapter 466K, Hawaii Revised Statutes, relating to real estate appraisers would be inappropriate as the prohibition of improperly influencing real estate appraisers is not intended to regulate real estate appraisers. Lastly, it was suggested by the Department to amend the chapter relating to mortgage brokers and solicitors, and, after consultation with the Financial Institutions Commissioner, to amend the Code of Financial Institutions under chapter 412, Hawaii Revised Statutes. Your Committee recognizes that amending these chapters will not provide a full blanket protection against improper influence as there are more individuals and entities involved in a real estate transaction than mortgage brokers and financial institutions in Hawaii, but believes that this will provide more protection than what is currently afforded to real estate appraisers.

Accordingly, your Committee has amended this measure by:

- (1) Deleting sections 1 and 2 of this measure and replacing it with language that:
 - (a) Amends chapter 412, Hawaii Revised Statutes, to prohibit financial institutions from improperly influencing a real estate appraisal, to allow exemptions, and to authorize the Financial Institutions Commissioner to enforce this new prohibition; and
 - (b) Amended chapter 454, Hawaii Revised Statutes, to prohibit mortgage brokers and solicitors from improperly influencing a real estate appraisal, to allow exemptions, and to authorize the Director of Commerce and Consumer Affairs to enforce this new prohibition;
- (2) Making technical, nonsubstantive amendments for the purposes of clarity and style.

Your Committee believes that this measure, as amended, fulfills the intent of this measure, which is to ensure fairness and integrity in the lending and real estate industries.

As affirmed by the record of votes of the members of your Committee on Commerce, Consumer Protection, and Affordable Housing that is attached to this report, your Committee is in accord with the intent and purpose of S.B. No. 2407, as amended herein, and recommends that it pass Second Reading in the form attached hereto as S.B. No. 2407, S.D. 1, and be placed on the calendar for Third Reading.

Respectfully submitted on behalf of the members of the Committee on Commerce, Consumer Protection, and Affordable Housing,

RUSSELL S. KOKUBUN, Chair

The Senate Twenty-Fourth Legislature State of Hawaii

Record of Votes Committee on Commerce, Consumer Protection and Affordable Housing CPH

Bill / Resolution No.:*	Committee Referral:			Date:		
5B 2407	CPH				2/11	108
The committee is reconsidering its previous decision on this measure. If so, then the previous decision was to:						
The Recommendation is:						
Pass, unamended Pass, with amendments Hold Recommit 2312 2313						
Members		Aye	Aye (W	R)	Nay	Excused
KOKUBUN, Russell S. (C)		1				
IGE, David Y. (VC)		V				en a Servicio de Companyo de C
ESPERO, Will		\checkmark				
IHARA, Jr., Les						y
SAKAMOTO, Norman						
TANIGUCHI, BRIAN T.						V
TRIMBLE, Gordon						
TOTAL		3	1			3
Recommendation: Adopted Not Adopted						
Chair's or Designee's Signature:						
Distribution: Original Yellow Pink Goldenrod File with Committee Report Clerk's Office Drafting Agency Committee File Copy						

*Only one measure per Record of Votes