STAND. COM. REP. NO. 1065

Honolulu, Hawaii

Menh Z. 2007

RE: H.B. No. 273 H.D. 1

Honorable Calvin K.Y. Say Speaker, House of Representatives Twenty-Fourth State Legislature Regular Session of 2007 State of Hawaii

Sir:

Your Committee on Finance, to which was referred H.B. No. 273 entitled:

"A BILL FOR AN ACT RELATING TO ANNUITIES,"

begs leave to report as follows:

The purpose of this bill is to enhance the regulation of sales of annuities by establishing standards and procedures for insurers and insurance producers making recommendations to consumers regarding the purchase or exchange of any annuity.

The National Association of Insurance and Financial Advisors and American Council of Life Insurers testified in support of this bill. The Insurance Division and Business Registration Division of the Department of Commerce and Consumer Affairs and a concerned individual testified in opposition to this measure.

Your Committee has amended this bill by:

- (1) Clarifying that jurisdiction of the Commissioner of Securities of the Business Registration Division of the Department of Commerce and Consumer Affairs over variable annuities under Chapter 485, Hawaii Revised Statutes, is not affected by this measure; and
- (2) Making technical, nonsubstantive amendments for clarity, consistency, and style.

HB273 HD1 HSCR FIN HMS 2007-2824

As affirmed by the record of votes of the members of your Committee on Finance that is attached to this report, your Committee is in accord with the intent and purpose of H.B. No. 273, as amended herein, and recommends that it pass Third Reading in the form attached hereto as H.B. No. 273, H.D. 1.

Respectfully submitted on behalf of the members of the Committee on Finance,

MARCUS R. OSHIRO, Chair

## State of Hawaii House of Representatives The Twenty-fourth Legislature



## **Record of Votes of the Committee on Finance**

| Bill/Resolution No.:  ### 273  | Date:   | 2/24      | 107  |         |  |
|--|---|-----------|------|---------|--|
| CPC, FIN   | ☐ The committee is reconsidering its previous decision on the measure.    |           |      |         |  |
| The recommendation is to: Pass, unamended  | to: Pass, unamended Pass, with amendments                                 |           |      |         |  |
| ☐ Hold   | ☐ Hold ☐ Pass, with amendments, for recommittal for further consideration |           |      |         |  |
| FIN Members  | Ayes  | Ayes (WR) | Nays | Excused |  |
| 1. OSHIRO, Marcus R. (C)   | ~   |           |      |         |  |
| 2. LEE, Marilyn B. (VC)  | ν   |           |      |         |  |
| 3. BELATTI, Della Au   |   |           |      |         |  |
| 4. BROWER, Tom   | سا  |           |      |         |  |
| 5. CARROLL, Mele   |   |           |      |         |  |
| 6. CHONG, Pono   | <u></u>   |           |      |         |  |
| 7. HANOHANO, Faye P.   |   |           |      |         |  |
| 8. HAR, Sharon E.  |   |           |      | V       |  |
| 9. MAGAOAY, Michael Y.   | سنن ا   |           |      |         |  |
| 10. MANAHAN, Joey  |   |           |      |         |  |
| 11. MIZUNO, John   |   |           |      | 1       |  |
| 12. NAKASONE, Bob  |   |           | 1000 |         |  |
| 13. RHOADS, Karl   | <u> </u>  |           |      |         |  |
| 14. SAGUM, Roland D., III  |   |           |      | V       |  |
| 15. TOKIOKA, James Kunane  |   |           |      | -       |  |
| 16. AWANA, Karen Leinani   |   |           |      |         |  |
| 17. MEYER, Colleen Rose  |   | $\times$  |      |         |  |
| 18. WARD, Gene, Ph.D.  |   |           |      | ~       |  |
|  |   |           |      | XML     |  |
| TOTAL  | 10  | 2         | 0    | 6       |  |
| The recommendation is:  Adopted  Not Adopted   |   |           |      |         |  |
| - Not Adopted  |   |           |      |         |  |
| If joint referral, did not support recommendation.  committee acronym(s)                               |   |           |      |         |  |
|  |   |           |      |         |  |
| Vice Chair's or designee's signature:  |   |           |      |         |  |
| , tel entire la diagnica d'algunation  |   |           |      |         |  |
| Distribution: Original (White) – Committee Duplicate (Yellow) – HMSO Duplicate (Pink) – Clerk's Office |   |           |      |         |  |