

House District 9

Senate District 4

THE TWENTY-FOURTH LEGISLATURE
HAWAII STATE LEGISLATURE
APPLICATION FOR GRANTS & SUBSIDIES
CHAPTER 42F, HAWAII REVISED STATUTES

Log No: 179-C

For Legislature's Use Only

Type of Grant or Subsidy Request:

GRANT REQUEST - OPERATING

GRANT REQUEST - CAPITAL

SUBSIDY REQUEST

"Grant" means an award of state funds by the legislature, by an appropriation to a specified recipient, to support the activities of the recipient and permit the community to benefit from those activities.

"Subsidy" means an award of state funds by the legislature, by an appropriation to a recipient specified in the appropriation, to reduce the costs incurred by the organization or individual in providing a service available to some or all members of the public.

"Recipient" means any organization or person receiving a grant or subsidy.

STATE DEPARTMENT OR AGENCY RELATED TO THIS REQUEST (LEAVE BLANK IF UNKNOWN):

DEPARTMENT OF LABOR AND INDUSTRIAL RELATIONS

STATE PROGRAM I.D. NO. (LEAVE BLANK IF UNKNOWN): _____

1. APPLICANT INFORMATION:

Legal Name of Requesting Organization or Individual:
MAUI FAMILY YMCA

Dba: Maui Young Men's Christian Association

Street Address: 250 Kanaloa Avenue
Kahului, HI 96732

Mailing Address: same as above

2. CONTACT PERSON FOR MATTERS INVOLVING THIS APPLICATION:

Name MICHAEL MORRIS

Title CEO

Phone # (808) 242-9007

Fax # (808) 244-6713

e-mail YMCAMike@aol.com

3. TYPE OF BUSINESS ENTITY:

- NON PROFIT CORPORATION
- FOR PROFIT CORPORATION
- LIMITED LIABILITY COMPANY
- SOLE PROPRIETORSHIP/INDIVIDUAL

7. DESCRIPTIVE TITLE OF APPLICANT'S REQUEST:

FOR PHASE I RENOVATIONS AND CONSTRUCTION OF THE MAUI FAMILY YMCA TO INCREASE ITS CAPACITY TO SERVE CHILDREN, YOUTH, FAMILIES AND SENIORS.

(Maximum 300 Characters)

4. FEDERAL TAX ID #: 99-0107000

5. STATE TAX ID #: _____

6. SSN (IF AN INDIVIDUAL): _____

8. FISCAL YEARS AND AMOUNT OF STATE FUNDS REQUESTED:

FY 2008-2009 \$ 2,555,000

9. STATUS OF SERVICE DESCRIBED IN THIS REQUEST:

- NEW SERVICE (PRESENTLY DOES NOT EXIST)
- EXISTING SERVICE (PRESENTLY IN OPERATION)

SPECIFY THE AMOUNT BY SOURCES OF FUNDS AVAILABLE AT THE TIME OF THIS REQUEST:

STATE \$0
FEDERAL \$0
COUNTY \$500,000
PRIVATE/OTHER \$2,493,620

MICHAEL MORRIS, CEO

TYPE NAME & TITLE OF AUTHORIZED REPRESENTATIVE:



MICHAEL MORRIS, CEO
NAME & TITLE

1/28/08
DATE SIGNED

Application for Grants and Subsidies

If any item is not applicable to the request, the applicant should enter "not applicable".

I. Background and Summary

This section shall clearly and concisely summarize and highlight the contents of the request in such a way as to provide the State Legislature with a broad understanding of the request. Include the following:

1. A BRIEF description of the applicant's background;
The Maui YMCA was organized in August 1960 out of an office in Wailuku. With start up funding from the local community the first YMCA camp on Maui was opened at Camp Keanae in 1962. After-school programs and junior college clubs were a part of the humble beginnings of the Maui Family YMCA, along with a six week summer program at the Puunene Athletic Club. With the help of many generous donors, the Maui Family YMCA opened the doors to its current location in the Keopuolani Park in Kahului in 1991, and soon after expanded the facility in 1994 as a result of community pressure for expanded services. The Maui Family YMCA has been a self sustaining organization that is autonomous with other island YMCA's. Kauai and Maui are the only two counties that boast only one YMCA, while the Big Island and O'ahu.

Over 55% of the YMCA's participants earn an income level of less than \$40,000 per year.

2. The goals and objectives related to the request;

The goal is to raise \$10 million over 3 years to renovate and expand the current facility of the Maui Family YMCA. The Maui Y is busting at the seams, and in order to carry out the YMCA mission, it must grow. In 2004 when the Building and Facilities Services of the YMCA of the USA evaluated the Maui facility and the membership and program participant figures the Maui YMCA was informed that the Y's 17,284 square foot facility was serving twice the capacity in its square footage. To continue to serve the Maui community, the Maui Family YMCA must grow. This Grant In Aid request is for Phase I of the project which

includes the renovation of the YMCA's current facility, the addition of a wellness center with space specially designed for both youth and seniors, and a childwatch center for the growing number of dual income working families in the community.

3. State the public purpose and need to be served;

YMCA programs expand across Maui to Pukalani (water aerobics) Keanae at the YMCA Camp that includes a new wellness center for use by campers and the Keanae and Hana communities, and to Kihei for after school programs, summer and winter intersession camps, and aquatics programs. The Maui Family YMCA in Kahului is the hub and central force for outreach to the rest of the community. The facility is ideally located to serve the exploding development near the island's central corridor and become the central office for future satellite offices and programs. There is currently even a vision for a YMCA satellite facility incorporated in the Ka'anapali 2020 development plan and there has been discussion of a future satellite facility in Kihei. The need to serve the Maui community requires that the current facility grow to meet the growing population and the demand of its expanding outreach programs.

The Maui Family YMCA is committed to providing programs to enhance the quality of life for all persons in the community regardless of race, religion, sex, age, or their ability to pay.

4. Describe the target population to be served; and

The target population to be served is expected to double within a short period of time with the new facilities and increased staff capabilities with the expanded space for both members and staff.

The YMCA serves all ages of our Maui community, from three months to 84 years, and from all walks of life. In 2006 the Maui Family YMCA served over 3,600 members and over 12,000 program participants, 55% of whom have an income level of less than \$40,000. On an average day, 400 Maui residents pass through the Kahului facility doors to enjoy the Y experience. The 25% growth in membership alone in the last five years is an example of the Maui Family YMCA's need to grow to continue to serve its community.

In 2007 the Maui Family YMCA summer youth programs served a combined number of 300 children a week in both the Kahului

Camp Moana and the Kihei Camp Nalu. Camp Moana also partners with Ka Hale Aka Ola Homeless Resource Center; the YMCA bus picks up 30 children at 7:30 a.m. each day and transports them to Camp Moana, giving them an opportunity to engage in a nurturing experience that enhances their lives in a positive way while their parents learn basic life skills in order to better provide for their families.

The Maui Family YMCA is a leader in an innovative youth program partnership, the Carol M. White Physical Education Program (PEP), a three-year federal grant program. Through PEP, the YMCA trains professional staff to present a physical fitness program for 1,700 children in six of Maui's elementary schools (Wailuku, Kamalii, Hana, Makawao, Kahului, and Haiku), provides much needed physical education equipment, which schools retain after the program ends, and instructs teachers how to work with students to create healthy lifestyle. Children 6 to 12 years of age are the focus of this program, recognizing that the obesity rate for this age bracket in Hawai'i is over twice the national average. Teachers and professionals are seeing promising results. The YMCA has taken the schools' standards and enhanced them to meet national YMCA standards.

5. Describe the geographic coverage.

The YMCA serves all ages of the Maui community, from three months to 84 years, and from all walks of life. The membership covers all of Maui: 2005 statistics indicate that 10% are from the Maui North Shore, 1% from East Maui, 53% from Central Maui, 2% from Maui's west side, 14% from South Maui, and 20% from up country Maui.

II. Service Summary and Outcomes

The Service Summary shall include a detailed discussion of the applicant's approach to the request. The applicant shall clearly and concisely specify the results, outcomes, and measures of effectiveness from this request.

1. Describe the scope of work, tasks and responsibilities;
The Maui Family YMCA will work with design professionals and contractors renovate and expand the YMCA facilities to increase its ability to provide expanded programs and services for the community.

A professional fundraising consultant has also been retained to work with board and staff to raise the \$10.0 million needed to complete the construction project. Once a grant in aid has been approved for the project, various foundations have expressed their interest in helping to fund the project.

The applicant shall provide a projected annual timeline for accomplishing the results or outcomes of the service

Project Timeline

Task/Outcome	6/07- 12/07	1/08- 6/08	7/08- 12/08	1/09- 6/09	7/09- 12/09	1/10- 6/10
On-Going Fundraising						
Complete Design Phase						
Planning and Permitting						
Construction Phase						
Project Completion						

- The applicant shall describe its quality assurance and evaluation plans for the request. Specify how the applicant plans to monitor, evaluate, and improve their results; and

Quality assurance of the project will be ongoing as the project team confirms that quality is of the up most concern as a public facility with high demand usage. YMCA of the USA also provides consultants to review, give advice, and recommend when needed. It holds a list of highly recommended vendors for capital projects that have specialized items, such as locker vendors, pool equipment, aerobics flooring, etc.

An evaluation of the success of the project will come after the facilities have been expanded and renovated and the expanded programs have been offered in the new facility and outreach areas. The increase in participation in all the Maui Family YMCA programs will be one evaluation factor, another will be the ability to serve the Maui community at an expanded level, and a third will be the ability to continue to be self sustaining with twice the square footage. All factors were evaluated through a feasibility study prior to starting the capital campaign fundraising and will be re-evaluated once the facility has been built.

- The applicant shall list the measure(s) of effectiveness that will be reported to the State agency through which grant funds are appropriated (the expending agency). The measure(s) will provide a standard and objective way for the State to assess

the program's achievement or accomplishment. Please note that if the level of appropriation differs from the amount included in this application that the measure(s) of effectiveness will need to be updated and transmitted to the expending agency.

Upon completion of the project, the Maui Family YMCA will forward a final report to the expending agency and the legislature to include how the grant funds were spent and what the impact of the expanded facility will have on the community including new programs and services that will be offered to the community as a result of the capital improvement project.

III. Financial

Budget

1. The applicant shall submit a budget utilizing the enclosed budget forms as applicable, to detail the cost of the request. **(See Attached)**
2. The applicant shall provide its anticipated quarterly funding requirements for the fiscal year 2008-2009.

Quarter 1	Quarter 2	Quarter 3	Quarter 4	Total Grant
\$638,750	\$638,750	\$638,750	\$638,750	\$2,555,000

IV. Experience and Capability

A. Necessary Skills and Experience

The applicant shall demonstrate that it has the necessary skills, abilities, knowledge of, and experience relating to the request. State your experience and appropriateness for providing the service proposed in this application. The applicant shall also provide a listing of verifiable experience of related projects or contracts for the most recent three years that are pertinent to the request.

PROGRAMS: The Maui Family YMCA has a proven track record with its programs and services, since it opened in 1960. It has over 100 employees, both part-time and full time. It has the backing of the national organization for professional training and staff development to enhance continuing education. The YMCA excels in providing outreach programs across Maui for both adults and youth.

CAPITAL PROJECT: Between the capital campaign team and the board of directors, the Maui Family YMCA has four Project Team members who are knowledgeable and deeply engaged in the construction process and procedures: Doyle Betsill of Betsill Brothers, Martin Quill of Quill Group, Inc., Jack Kean of Kean Properties, and Dorvin Leis of Dorvin D. Leis Company. Jim Niess of Maui Architectural Group has been retained as the architect for the project and Chris Hart of Chris Hart & Partners, Inc. has been retained as the Planning Consultant. Jim Niess is an active and current member of the Maui Family YMCA and is knowledgeable about the nuances of the Y. The team meets monthly for updates and progress reports, to keep the process moving forward.

B. Facilities

The applicant shall provide a description of its facilities and demonstrate its adequacy in relation to the request. If facilities are not presently available, describe plans to secure facilities. Also describe how the facilities meet ADA requirements, as applicable.

The capital funds raised will provide funding to increase the current facility from 17,284 square feet to approximately 36,415 square feet. The new facility will include an expanded youth area, *childwatch* area for infants and young children, health and wellness area, reception/gathering area for members, the addition of a kiosk for healthy food and drinks, a gymnasium, and expanding the office count from six offices to thirteen offices to meet the growing staffing demands. A portion of the new facilities will include a second floor for health and wellness and the administrative office's, therefore an elevator is included in the plans to meet the ADA requirements. Other areas of the facility already meet ADA requirements and will continue to include them in the renovation plans (locker rooms, restrooms, and workout facilities).

V. Personnel: Project Organization and Staffing

A. Proposed Staffing, Staff Qualifications, Supervision and Training

The applicant shall describe the proposed staffing pattern and proposed service capacity appropriate for the viability of the request. The applicant shall provide the qualifications and experience of personnel for the request and shall describe

its ability to supervise, train and provide administrative direction relative to the request.

The individuals directing the capital project planning, construction and fundraising are very knowledgeable in their fields. They are volunteer board members, campaign committee members, plus two paid members, the architect and the planning consultant.

Project Team: Michael Morris, Maui Family YMCA CEO, Doyle Betsill of Betsill Brothers, Martin Quill of Quill Group, Inc., Jack Kean of Kean Properties, and Dorvin Leis of Dorvin D. Leis Company. Jim Niess of Maui Architectural Group has been retained as the architect for the project and Chris Hart of Chris Hart & Partners, Inc. has been retained as the Planning Consultant. Faith Okuma of Betsill Brothers will serve as the construction Project Manager.

Campaign Fundraising Team: The fundraising team is made up of both board members and community volunteer leaders, and the Maui YMCA Chief Executive Officer, plus two staff members who were specifically hired for the capital campaign.

The campaign team includes: Michael Morris, Maui YMCA CEO, John Baldwin (Co-chair), philanthropist and community leader, Dorvin Leis (Co-chair), Dorvin D. Leis Company, Doyle Betsill, Betsill Brother Holding Co, Zadoc Brown Jr., Smith Barney, Grant Chun, A&B Properties, Glenn Goya, Morgan Stanley, Diane Haynes Woodburn, Haynes Publishing Group, Inc., John Kean, Kean Properties, Martin Luna, Carlsmith Ball LLP, Roger MacArthur, retired First Hawaiian Bank District Manager, Helen MacArthur, Wailea Properties, Martin Quill, Quill Group, Inc. Anthony Takitani, Takitani , Agaran Law Corporation.

B. Organization Chart

The applicant shall illustrate the position of each staff and line of responsibility/supervision. If the request is part of a large, multi-purpose organization, include an organizational chart that illustrates the placement of this request. **(See Attached)**

VI. Other

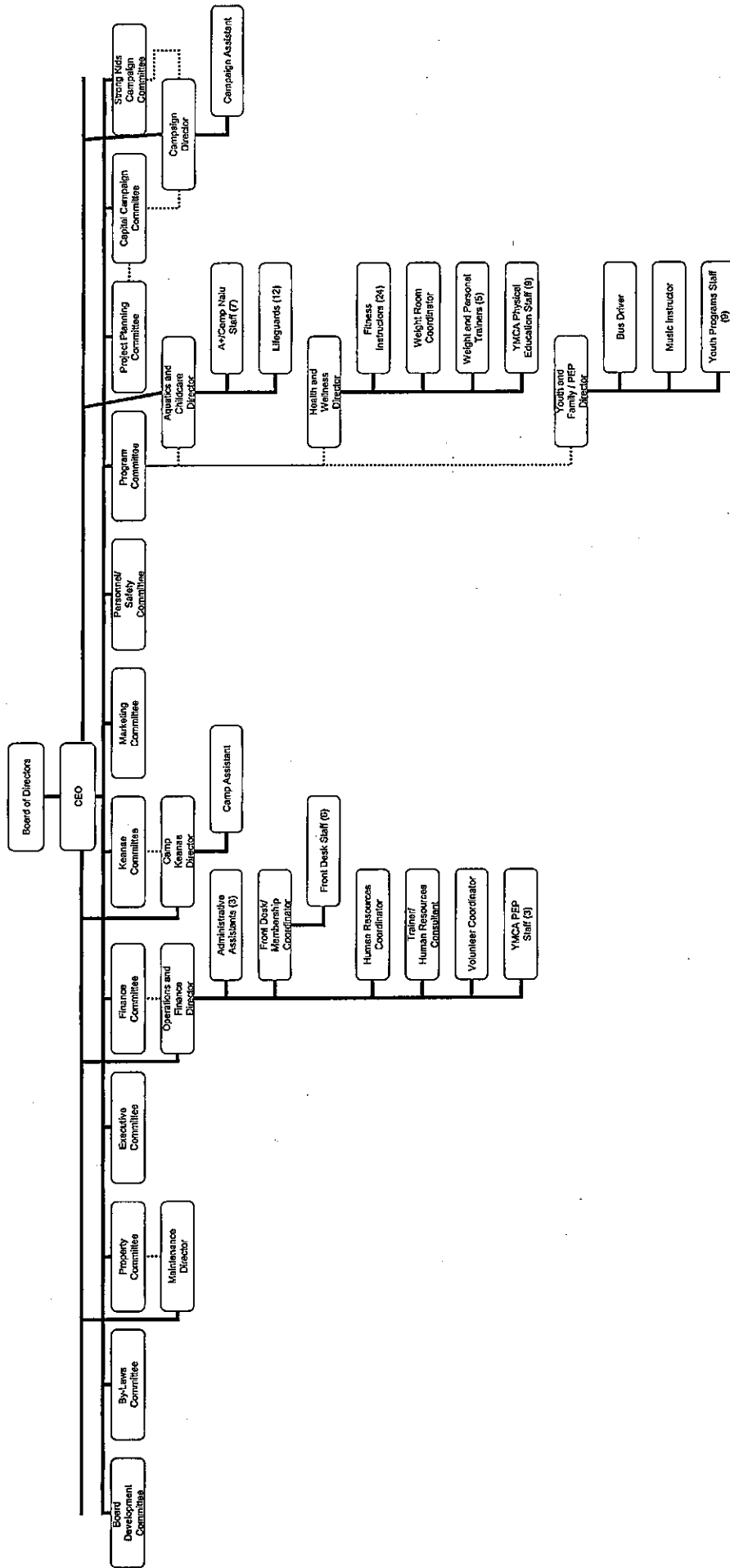
A. Litigation

The applicant shall disclose any pending litigation to which they are a party, including the disclosure of any outstanding judgement. If applicable, please explain. **(None)**

B. Licensure or Accreditation


Specify any special qualifications, including but not limited to licensure or accreditation that applicant possesses relevant to this request. **(Not Applicable)**

Maui Family YMCA 2008 Organization Chart



BUDGET REQUEST BY SOURCE OF FUNDS
(Period: July 1, 2008 to June 30, 2009)

Applicant: Maui Family YMCA

BUDGET CATEGORIES	Total State Funds Requested (a)	County of Maui Funds Requested (b)	Indiv/Corp & Foundations PROJECTED (c)	(d)
A. PERSONNEL COST				
1. Salaries				
2. Payroll Taxes & Assessments				
3. Fringe Benefits				
TOTAL PERSONNEL COST				
B. OTHER CURRENT EXPENSES				
1. Airfare, Inter-Island				
2. Insurance				
3. Lease/Rental of Equipment				
4. Lease/Rental of Space				
5. Staff Training				
6. Supplies				
7. Telecommunication				
8. Utilities				
10				
11				
12				
13				
14				
15				
16				
17				
18				
19				
20				
TOTAL OTHER CURRENT EXPENSES	0			
C. EQUIPMENT PURCHASES	0		0	
D. MOTOR VEHICLE PURCHASES	0		0	
E. CAPITAL	2,555,000	1,000,000	2,445,000	
TOTAL (A+B+C+D+E)	6,000,000			
Projected SOURCES OF FUNDING		Budget Prepared By:		
(a) Total State Funds Requested	2,555,000	Michael Morris	(808) 242-9007	
(b) County of Maui	1,000,000	Name (Please type or print)	Phone	
(c) Indiv/Corp/Foundaitons	2,445,000		Jan. 27, 2008	
(d)		Signature of Authorized Official	Date	
TOTAL REVENUE (PROJECTED)	6,000,000	Michael Morris, CEO		
		Name and Title (Please type or print)		

**BUDGET JUSTIFICATION
CAPITAL PROJECT DETAILS**

Applicant: Maui Family YMCA

Period: July 1, 2008 to June 30, 2009

FUNDING AMOUNT REQUESTED						
TOTAL PROJECT COST	ANY OTHER SOURCE OF FUNDS RECEIVED IN PRIOR YEARS		STATE FUNDS REQUESTED		FUNDING REQUIRED IN SUCCEEDING YEARS	
	FY: 2005-2006	FY: 2006-2007	FY: 2007-2008	FY: 2008-2009	FY: 2009-2010	FY: 2010-2011
PLANS	0	500000	0	0	0	0
LAND ACQUISITION	0	0	0	0	0	0
DESIGN	0	500000	0	0	0	0
CONSTRUCTION	0	500000	0	2555000	TBD	TBD
EQUIPMENT	0	0	0	0	0	0
TOTAL:	0	0	0	0	TBD	TBD
JUSTIFICATION/COMMENTS: The funding requested will be matched with private funding to renovate and expand the Maui Family YMCA to meet the expanding needs of the community. The current facilities will more than double in size to serve the current participants and future community growth and growing population. These funds will be earmarked for Phase I of the project.						

**DECLARATION STATEMENT
APPLICANTS FOR GRANTS AND SUBSIDIES
CHAPTER 42F, HAWAII REVISED STATUTES**

The undersigned authorized representative of the applicant acknowledges that said applicant meets and will comply with all of the following standards for the award of grants and subsidies pursuant to section 42F-103, Hawaii Revised Statutes:

- (1) Is licensed or accredited, in accordance with federal, state, or county statutes, rules, or ordinances, to conduct the activities or provide the services for which a grant or subsidy is awarded;
- (2) Comply with all applicable federal and state laws prohibiting discrimination against any person on the basis of race, color, national origin, religion, creed, sex, age, sexual orientation, or disability;
- (3) Agree not to use state funds for entertainment or lobbying activities; and
- (4) Allow the state agency to which funds for the grant or subsidy were appropriated for expenditure, legislative committees and their staff, and the auditor full access to their records, reports, files, and other related documents and information for purposes of monitoring, measuring the effectiveness, and assuring the proper expenditure of the grant or subsidy.

In addition, a grant or subsidy may be made to an organization only if the organization:


- (1) Is incorporated under the laws of the State; and
- (2) Has bylaws or policies that describe the manner in which the activities or services for which a grant or subsidy is awarded shall be conducted or provided.

Further, a grant or subsidy may be awarded to a non-profit organization only if the organization:

- (1) Has been determined and designated to be a non-profit organization by the Internal Revenue Service; and
- (2) Has a governing board whose members have no material conflict of interest and serve without compensation.

Further, the undersigned authorized representative certifies that this statement is true and correct to the best of the applicant's knowledge.

Maui Family YMCA
(Typed Name of Individual or Organization)



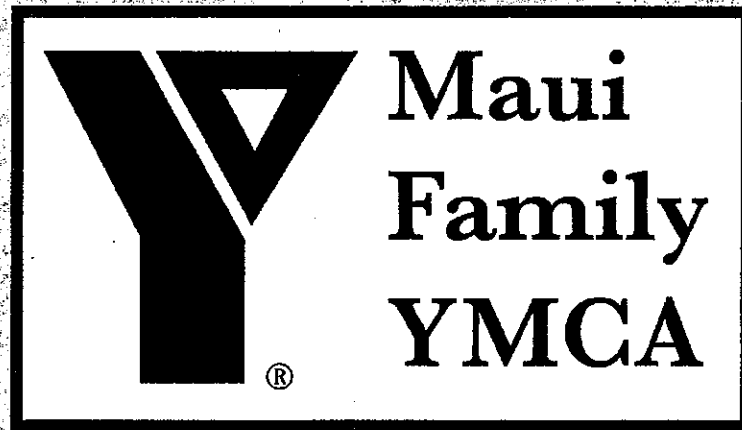
(Signature)

1/27/08
(Date)

Michael Morris
(Typed Name)

CEO
(Title)

COPY



2008
Grant in Aid
Application



Planting Seeds

MLC's stimulating and publicly-accessible setting will allow residents to exchange information about the importance of conservation and environmental protection, indigenous species and native ecosystems; participate in community-based workshops and cultural events; attend programs and performances that showcase the many talents of West O'ahu artists, artisans and performers; and enhance their children's education through the integration of native Hawaiian culture and values within the traditional learning experience. Further, MLC's current series of programs, "Without Walls" (WOW), facilitates and coordinates workshops, exhibits, performances, mentorship opportunities, and service learning projects led by established practitioners in the arts, science, culture, and conservation.

The total estimated total cost of the new Mālama Learning Center facility is \$10,500,000. MLC's Board of Directors has already retained a highly qualified project coordinator to provide the necessary organizational and administrative support. Other roles being sought include a construction manager, LEED commissioning agent, surveyor, engineers, landscape architect, contractor and third-party reviewer. Potential members of this team have been identified and are being actively recruited.

To raise the necessary project funding, MLC has recently implemented a capital campaign, which will be rolled out in phases. The first phase of the campaign has thus far raised approximately \$1,000,000, and has another \$1,000,000 in applications pending to both private and public agencies. Further, MLC is currently in the process of initiating a concurrent green building phase, identifying various private sources that fund environmentally-friendly projects, particularly those attain LEED certification.

Thank you for your time and consideration of our request. We look forward to discussing our project with you in greater detail in the near future. Should you or any members of your committee have any questions concerning our application, please call our project coordinator, Paula Nagao, at (808) 351-9465.

Best wishes for a productive and rewarding 2008 session.

Sincerely,



LLOYD HARAGUCHI
President
Mālama Learning Center



STEVE MacMILLAN
Chair
MLC Capital Campaign

Planting Seeds

A Capital Campaign
of the Mālama Learning Center

January 24, 2008

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The Honorable Rosalyn H. Baker

Chair

Senate Committee on Ways and Means

State Capitol, Room 210

Honolulu, Hawaii 96813

RE: Grant-in-Aid Application for FY 2008-2009

Dear Senator Baker:

Per the Grants-in-Aid Application Instructions, 2008-2009 Supplemental Budget, as provided by the Hawaii State Legislature, the Mālama Learning Center respectfully requests that the Senate Committee on Ways and Means and the Legislature reconsider our application as initially submitted during its 2007 Regular Session, which requested \$1,275,000 to assist in the planning, design and construction of a new learning center on the grounds of Kapolei High School. We offer no amendments to said application.

The Mālama Learning Center (MLC) has recently launched a capital campaign to raise funds for the new facility, which has the support of many prominent business and community members. This high performance, environmentally friendly building will provide a venue for the children and families of Kapolei and West O'ahu to come together and participate in educational programming that centers around traditional Hawaiian culture, the arts, and the local environment.

In addition to classroom space for educational activities, conferences, and workshops, the MLC's new facility will house a performance hall, a dance studio, outdoor amphitheater for larger performances, and outdoor gardens with native Hawaiian and ethnobotanical gardens. Children and adults participating in the MLC's science and conservation programming will learn how to grow native plants and conduct service projects from *mauka* to *makai* to improve the environment. Office space for businesses complementary to the MLC's mission will be leased for sustainable income.

MLC currently plans to seek LEED (Leadership in Energy and Environmental Design) certification from the United States Green Building Council as a "green" development. Accordingly, a construction team is currently being assembled to refine the conceptual design and create a plan for LEED-certified building that meets MLC's needs. The Mālama Learning Center's physical plant will be durably constructed with recycled and sustainable materials, and both the structure and its landscaped grounds will take into account the environmental conditions specific to West O'ahu, the efficient and responsible use of energy and water, and the latest advances in sustainable "green" practices and technologies.

BOARD OF DIRECTORS

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Lori Hoo

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Pauline Sato

Eric Enos

Alvin Nagasako

Shirley Swinney



Mālama
Learning
Center

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