House District 13

THE TWENTY- FOURTH LEGISLATURE

Log No: 158-0

IE LEGISLATURE	
GRANTS & SUBSIDIES	For Legislature's Use Only
ATT REVISED STATUTES	
REQUEST – CAPITAL Su	JBSIDY REQUEST
by an appropriation to a specified recipent from those activities.	pient, to support the
e, by an appropriation to a recipient sp tion or individual in providing a service	pecified in the e available to some or all
grant or subsidy.	
LEAVE BLANK IF UNKNOWN):	
· · · · · · · · · · · · · · · · · · ·	
2. CONTACT PERSON FOR MATTERS APPLICATION:	INVOLVING THIS
Name LYNN DECOITE	٠.
Title President	
Phone # (808) 567-9234	
Fax # (808) 567-9045	l
e-mail ldrd@wave.hicv.net	
7. DESCRIPTIVE TITLE OF APPLICAN	vt's request:
WATER INCOME TATEON	I
5. FISCAL YEARS AND AMOUNT OF S.	TATE FUNDS REQUESTED:
FY 2008-2009 <u>\$45,000</u>	
PECIFY THE AMOUNT BY SOURCES OF FUI THE TIME OF THIS REQUEST: STATE \$	
FEDERAL \$COUNTY \$PRIVATE/OTHER \$	
ITE, PRESIDENT 1/28/08	
	GRANTS & SUBSIDIES AI'I REVISED STATUTES REQUEST – CAPITAL Substance of the substance of

I. Background Summary

1.) L&R Farm ENT LLC is a farming company, and has been in existence since 2001. It is owned and operated by Lynn & Russell De Coite we are a third generation homestead farmer. We began manufacturing sweet potato chips on Molokai for about 4 years and have tested the market with our product. We play an important role in this community for sweet potato chips and we are also an employer on Molokai. The chips consist of three different varieties of sweet potato one of which we have developed ourselves. We have been approached by distributors on the neighbor islands as well as the military that if we could make enough of these chips they would be willing to buy them.

2.) Our goals:

- a.) Install a water line, and;
- b.) Provide job opportunities and;
- c.) Continue to identify, create and develop new marketing opportunities and;
- d.) Continue to expand the business

3.) Objectives

To hire two part-time staff: field operator/labor and an installation tech for irrigation, to assist us in installing the water line, and to expand our business. Our purpose is to promote growth in the sweet potato industry by installing a water line on a new existing area of Molokai. The need to install the water line is to plant, grow and harvest sweet potato, to fill the need of sweet potato products in the State of Hawaii.

4.) Our target population is to serve the residents of the State of Hawaii. Once the water line is installed on Molokai, we can plant and grow sweet potato to be prepared for our value added markets.

5.) Geographically this includes the entire State of Hawaii. We ship all across the state, once the sweet potato chip is available. We have had shortages of sweet potato products, and since we have not been able to install a water line to plant, grow and harvest enough sweet potatoes.

II Service Summary and Outcome

1.) Scope of Work, Tasks and responsibilities:

- Identify The task is to identify new possibilities for sweet potato products, the
 responsibility is to acquire and research the possibilities, and;
- b. Prepare The task is to prepare the land, water, and employees, the responsibility is
 install water lines, plant, and harvest the sweet potato, and;
- c. Coordinate The task is to coordinate with all the markets of our new products, the
 responsibility is to provide the product and;
- d. Maintain The task is to maintain the growth of sweet potato products to the State of
 Hawaii, the responsibility is provide and continue the opportunity for employment and
 sweet potato products, and;
- e. Monitor The task is to monitor the quality of products and services being provided, the responsibility is to track our cliental through our phone number and address to reach us directly, and; customers, stores, marketing agencies, evaluate our products, and services, and;
- f. Evaluate The task of being evaluated by our customers, stores, marketing agencies, to evaluate our products, and services, to provide comments and dissatisfaction of any of our products, the responsibility is to improve our products and/or services.

2.) Timelines and Outcomes:

Timelines

1.	By August 2008	order of supplies
2.	By September 2008	receive supplies
3.	By September 2008	hire of employee
4.	By September 2008	preparation of ground work
5.	By October 2008	installation of waterline

Outcomes

1.	of ordering of supplies	100% completed by 08/08
2.	of supplies received	100% completed by 09/08
3.	of hiring employee	100% completed by 09/08
4.	of ground preparation	100% completed by 09/08
5.	of installation of water line	100% completed by 10/08

3.) Monitor/Evaluation

Monitoring of the water line process and installation will be monitored on a daily basis by

Russell and Lynn Decoite. This is part of there daily operations in there quality assurance plan
and evaluation plan. The evaluation plan is to check on daily basis for signs of breakage and/or
needed repairs to make sure water does not escape this line. The results of the water line
installation will improve the sweet potato industry by providing the need to fill the requests of
sweet potato products.

4.) Measure of effectiveness

The installation of the water line will improve the resources of sweet potato by creating job opportunity, filling the need of the sweet potato products, and expand the market all around the State of Hawaii. Please see matrix below, tables are included to measure the effectives of L&R Farm ENT LLC.

Activities	Outputs	Outcomes	Evaluation
1. a. To install a	a. To expand the	a. To improve the growth	a. Continue to provide our
water line	growth of sweet	of sweet potato products.	phone number and address
	potato.	b. Development new	on our products
	B.Continue the	markets.	b. continue direct contact
	stability of sweet	c. Expand the sweet	with our customers for
	potato products in	potato industry	comments and complaints
	the State of Hawaii.	•	c. continue our feedback
	c. By hiring		from marketing agencies,
	employees.		and stores
			d. evaluate feedback
•			h. implement changes were
			needed.
			I. continue to improve
			services were needed
	į		

III. Financial

(Please see attached)

IV. Experience and Capability

A. Necessary Skills and Experience

L&R Farm ENT LLC have been in business over 6 years, in the sweet potato industry. Russell and Lynn Decoite are the owners and have over 40 years of farming experience. Russell worked with George Mokuau Farms for nine years prior to operating L&R Farm ENT LLC. Russell has certificates from various technical workshops from UH Cooperative Extension. Russell has also been employed by Soil Conservation. Lynn DeCoite has experience in food analysis working with UH Manoa program through Alvin Wong and Nina Tanabe who are the food specialist from

UH Manoa. L&R Farm ENT LLC, products have been registered with the Uniform Code Council. We are generational homestead farmers. We have been proven effective to the community and just recently won the, Mayors small business person of year.

List of Projects:

Project # 1.)

We have a project were we have had students form Lanai and Maui come to Molokai, and participate in field program learning about sweet potato and its many different usages. The commitment of L&R Farm ENT LLC is to educate people on cultural background, health and nutrition.

Project # 2.)

We participate yearly in the Chamber of Commerance "Food Expo", educating community about the different types of sweet potato.

Project #3.)

We participate in the yearly Golf Tournament to provide sweet potato for the participants, introducing sweet potato products.

Project # 4.)

We have participated in the Oregon for Agriculture tour to see how other factories operate make potato chips, packaging, processing and distributing.

Project # 5.)

We have visited farms that are hi-tech and incorporated many of their practices into our farm.

Project # 6.)

We have also been to Tulare to the World Ag Tour and visited may factories and farms in Manteca, Stockton and Ripon California.

B. Facilities

We are located in Hoolehua, on the island of Molokai. We are installing the water line on farm land also located in Hoolehua. To expand production of Molokai Purple Sweet Potato and sweet potato chips also for other value added products.

V. Personnel: Project Organization and Staffing

A. Proposed staffing and Staff Qualifications

1. Owner

Proposed Staffing:

This position requires background in all areas of farming, land and soil knowledge and sweet potato products, a minimum of a high school diploma or equivalent, formal education and/or experience in managing personnel and financing. An individual must show:

- a.) Ability to farm and develop sweet potato growth
- b.) Ability to create and use systems for tracking client services, including statistical analysis of service delivery
- c.) Must have a clear understanding of the farming industry
- d.) Ability to work with people from diverse cultural backgrounds

Qualifications:

The present owner has twenty (20) years experience in the farming industry, and 10 years of experience in soil and land management, and installation of irrigation and sand filter systems.

2. Owner

Irrigation Tech:

This position requires a minimum of a high school diploma or equivalent, formal education and/or experience in installation of irrigation.

An individual must show:

a.) Ability to assist the Manager in proper installation of irrigation

b.) Knowledge and understanding of farming and irrigation.

c.) Ability to work as a team

Qualifications:

3. Back hoe Operator/Labor

Must be able to have a safety class clearance as well as be able to dig trenches and provide for land clearing. This person must be mindful of and well adverse when it comes to operating and safety with machinery.

This person must show:

1.) Good Communication and Operational Skills

2.) Work Ethics and Individual Accountability

3.) Team building

4.) Problem solving and Critical thinking

VI. Other

A. Litigation

None

B. Licenses or Accreditations

None

BUDGET REQUEST BY SOURCE OF FUNDS

(Period: July 1, 2008 to June 30, 2009)

Applicant: L&R Farm, Ent, LLC

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	BUDGET	Total State	1. 1	İ
1	ATEGORIES	Funds Requeste	d	1
<u> </u>		(a)		
A.	PERSONNEL COST			
1	1. Salaries	7,000		
	2. Payroll Taxes & Assessments	C		
•	Fringe Benefits	C		
	TOTAL PERSONNEL COST	7,000		
B.	OTHER CURRENT EXPENSES			
Ĺ	1. Airfare, Inter-Island		1	
1	2. Insurance	C		
İ	3. Lease/Rental of Equipment	6,000		
ļ	4. Lease/Rental of Space			
l	5. Staff Training			
	6. Supplies	32,000		
ĺ	7. Telecommunication			
	8. Utilities			
ĺ	9 Sub-Contract			
	10			
ł	11			
i	12			
i	13			
l	14			
	15	<u>.</u>		
	16			
ľ	17			
	18			
Ì	19			
	20			
	TOTAL OTHER CURRENT EXPENSES	20.000		ļ .
		38,000		
C.	EQUIPMENT PURCHASES			<u> </u>
D.	MOTOR VEHICLE PURCHASES			
E.	CAPITAL	·		
TO	TAL (A+B+C+D+E)	45,000		
			Budget Prepared By:	
80	URCES OF FUNDING		1	i
30	1			ł
	(a) Total State Funds Requested	45,000	Lynn DeCoite	(808) 567-9234
			Name (Please type or print)	Phone
				1/28/08
			Signature of Authorized Official	Date
			President	
TO	TAL REVENUE	45,000	Name and Title (Please type or print)	–
		,	Vice & icaso spe or pinny	i
	<u> </u>			

BUDGET JUSTIFICATION PERSONNEL - SALARIES AND WAGES

Applicant: L&R Farm ENT, LLC

Period: July 1, 2008 to June 30, 2009

POSITION TITLE	FULL TIME	ANNUAL SALARY	% OF TIME BUDGETED TO REQUEST	TOTAL BUD IN RE	TOTAL SALARY BUDGETED IN REQUEST
Operator/Laborer	0.25	\$20,000.00	35.00%	€9	7,000.00
				€	•
				↔	1
				(A	,
				↔	•
				()	1
	,			()	•
				€9	•
				€	1
				\$	1
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				\$	1
TOTAL:					7,000.00
JUSTIFICATION/COMMENTS:					
Supplemental funds are requested to support salaries for operation of program	n of program				

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Application for Grants and Subsidies

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BUDGET JUSTIFICATION - EQUIPMENT AND MOTOR VEHICLES

Applicant: L&R Farm ENT, LLC

Period: July 1, 2008 to June 30, 2009

DESCRIPTION	NO. OF	COST PER	TOTAL	TOTAL
EQUIPMENT	TEMS	ITEM	COST	BUDGETED
Lease/Rental of Backhoe	1.00	\$6,000.00	\$ 6,000.00	6000
			\$	
			\$	
			-	
			\$	
TOTAL:			\$ 6.00000	6.000
JUSTIFICATION/COMMENTS:	:			
Need backhoe to dig the water line				
DESCRIPTION	NO. OF	COST PER	TOTAL	TOTAL
OF MOTOR VEHICLE	VEHICLES	VEHICLE	COST	BUDGETED
			\$	
			-	
			-	
			\$	
			₽	
TOTAL:				
JUSTIFICATION/COMMENTS:			Investor	

Not requesting funds for Motor Vehicle

BUDGET JUSTIFICATION CAPITAL PROJECT DETAILS

Applicant: L&R Farm ENT, LLC

Period: July 1, 2008 to June 30, 2009

	FUNDIN	FUNDING AMOUNT REQUESTED	QUESTED			,
TOTAL PROJECT COST	ANY OTHER SOURCE OF FUNDS RECEIVED IN PRIOR YEARS	IRCE OF FUNDS PRIOR YEARS	STATE FUNDS REQUESTED	FUNDS ESTED	FUNDING REQUIRED IN	QUIRED IN
	FY: 2005-2006	FY: 2006-2007	FY:2007-2008	FY:2008-2009	FY:2009-2010	FY:2010-2011
PLANS						
LAND ACQUISITION						
DESIGN						
CONSTRUCTION						
EQUIPMENT						
тотац:						
JUSTIFICATION/COMMENTS:			-			
Not requesting funds						

DECLARATION STATEMENT APPLICANTS FOR GRANTS AND SUBSIDIES CHAPTER 42F, HAWAI'I REVISED STATUTES

The undersigned authorized representative of the applicant acknowledges that said applicant meets and will comply with all of the following standards for the award of grants and subsidies pursuant to section 42F-103, Hawai'i Revised Statutes:

- (1) Is licensed or accredited, in accordance with federal, state, or county statutes, rules, or ordinances, to conduct the activities or provide the services for which a grant or subsidy is awarded;
- (2) Comply with all applicable federal and state laws prohibiting discrimination against any person on the basis of race, color, national origin, religion, creed, sex, age, sexual orientation, or disability;
- (3) Agree not to use state funds for entertainment or lobbying activities; and
- (4) Allow the state agency to which funds for the grant or subsidy were appropriated for expenditure, legislative committees and their staff, and the auditor full access to their records, reports, files, and other related documents and information for purposes of monitoring, measuring the effectiveness, and assuring the proper expenditure of the grant or subsidy.

In addition, a grant or subsidy may be made to an organization only if the organization:

- (1) Is incorporated under the laws of the State; and
- (2) Has bylaws or policies that describe the manner in which the activities or services for which a grant or subsidy is awarded shall be conducted or provided.

Further, a grant or subsidy may be awarded to a non-profit organization only if the organization:

- (1) Has been determined and designated to be a non-profit organization by the Internal Revenue Service; and
- (2) Has a governing board whose members have no material conflict of interest and serve without compensation.

Further, the undersigned authorized representative certifies that this statement is true and correct to the best of the applicant's knowledge.

L&R Farm ENT, LLC	
(Type Name of Individual or Organization)	
	January 28, 2008
(Signature)	(Date)
,	
Lynn DeCoite	President
(Typed Name)	(Title)