

House District 1
Senate District 1 and 2

THE TWENTY- FOURTH LEGISLATURE
HAWAI'I STATE LEGISLATURE
APPLICATION FOR GRANTS & SUBSIDIES
CHAPTER 42F, HAWAI'I REVISED STATUTES

Log No: 157-0

For Legislature's Use Only

Type of Grant or Subsidy Request:

GRANT REQUEST – OPERATING GRANT REQUEST – CAPITAL SUBSIDY REQUEST

"Grant" means an award of state funds by the legislature, by an appropriation to a specified recipient, to support the activities of the recipient and permit the community to benefit from those activities.

"Subsidy" means an award of state funds by the legislature, by an appropriation to a recipient specified in the appropriation, to reduce the costs incurred by the organization or individual in providing a service available to some or all members of the public.

"Recipient" means any organization or person receiving a grant or subsidy.

STATE DEPARTMENT OR AGENCY RELATED TO THIS REQUEST (LEAVE BLANK IF UNKNOWN):

STATE PROGRAM I.D. NO. (LEAVE BLANK IF UNKNOWN):

1. APPLICANT INFORMATION:

Legal Name of Requesting Organization or Individual:

Db: Kulia Na Mamo

Street Address: 1108 Fort Street Mall. #2a
Honolulu Hawaii 96813
Mailing Address: Same

2. CONTACT PERSON FOR MATTERS INVOLVING THIS APPLICATION:

Name ASHLIANA HAWELU-FULGONI

Title Executive Director

Phone # 808-791-2020 ext. 24

Fax # 808-791-2021

e-mail ashliana1@hotmail.com

3. TYPE OF BUSINESS ENTITY:

- NON PROFIT CORPORATION
 FOR PROFIT CORPORATION
 LIMITED LIABILITY COMPANY
 SOLE PROPRIETORSHIP/INDIVIDUAL

4. FEDERAL TAX ID #: [REDACTED]

5. STATE TAX ID #: [REDACTED]

6. SSN (IF AN INDIVIDUAL):

7. DESCRIPTIVE TITLE OF APPLICANT'S REQUEST:

TRANSITIONAL HOUSE/EMERGENCY SHELTER FOR TRANSGENDERED INDIVIDUALS.

(Maximum 300 Characters)

8. FISCAL YEARS AND AMOUNT OF STATE FUNDS REQUESTED:

FY 2008-2009 \$ 84,724.00

9. STATUS OF SERVICE DESCRIBED IN THIS REQUEST:

- NEW SERVICE (PRESENTLY DOES NOT EXIST)
 EXISTING SERVICE (PRESENTLY IN OPERATION)

SPECIFY THE AMOUNT BY SOURCES OF FUNDS AVAILABLE AT THE TIME OF THIS REQUEST:

STATE \$ 0
FEDERAL \$ 0
COUNTY \$ 0
PRIVATE/OTHER \$ 0

TYPE NAME & TITLE OF AUTHORIZED REPRESENTATIVE:

[REDACTED]
AUTHORIZED SIGNATURE

ASHLIANA HAWELU-FULGONI, EXECUTIVE DIRECTOR
NAME & TITLE

JANUARY 28, 2008
DATE SIGNED

TABLE OF CONTENTS

Cover page.....	Cover
Table of Contents.....	(iii)
I. Background and Summary.....	1
II. Service Summary.....	2
III. Financial (see: pages 7-10).....	3
IV. Experience and Capability.....	3
V. Personnel.....	4
Organizational Chart.....	6
Budget Request Form.....	7
Personnel-Salary and Wages Form.....	8
Equipment and Motor Vehicles Form.....	9
Capital Project Details Form.....	10
Declaration Statement Form, Chapter 42F.....	11

I. BACKGROUND AND SUMMARY

1. Kulia Na Mamo (KNM), a 501(3) non-profit organization, was established in 2002. Our mission is to improve the quality of life of mahu-wahine and other transgendered people in the Hawaii islands with an emphasis on those who are disadvantaged people of color by providing social services in the areas of health, education, culture and other assistance. A transgendered person is one who identifies with, or desires to live as, or to become a member of the gender other than that to which they were assigned at birth. The agency has run a successful transitional facility, and provided five years of street outreach to those in need of counseling in the areas of HIV treatment and prevention, in prevention of the spread of Hepatitis, in referrals to drug treatment, and in employment and education.

Kulia Na Mamo presently has seven employees, five of which are peer outreach counselors. In addition our executive director is a transgendered person with extensive first hand experience dealing with the population served. Staff is supported by a seven-member board of directors that include: 2 attorneys; an accountant; 2 UH faculty members, and a teacher, three board members are transgendered. More information can be found on Kulia Na Mamo at www.kulianamamo.org, the agency's website.

2. The goals and objectives related to the request are to place disadvantaged transgendered people (TG's) who would otherwise engage in sex industry work or other illegal activities—into temporary affordable transitional housing/shelter, providing a sense of security, ultimately preparing them to enter into mainstream employment opportunities.

Objective 1: Obtain a clean and sober transitional house/emergency shelter.

Objective 2: Provide temporary housing needs to 10-12 participant's a year.

Objective 3: Provide pre-employment preparation training to project participants.

3. The public purpose of this project is provide transitional housing/emergency shelter services in addition to pre-employment preparation training opportunities to an underserved sub-group of society who often times engage in prostitution and/or the drug trade for survival. Members of this sub-group time after time endure discrimination, stigma, violence/hate crimes and prejudice on the basis of gender identity and homosexuality. As the constant pressures of society begin to dominate members of this sub-group, many repeatedly, sometimes purposely, commit criminal acts that ultimately result to incarceration. Transgendered persons often have difficulty fitting into transitional facilities set up for men or women as these settings often do not take into consideration the unique gender issues involved. Therefore a facility run specifically to help transgendered persons is needed.

4. The target population that Kulia Na Mamo primarily serves are Asian Pacific Islanders (API) transgendered persons (male-to-female) and sometimes MSM (men who have sex with men), including HIV+, homeless and youth. Non-API transgendered

persons and MSM—i.e., white, African-American and Hispanic) are routinely served along with API. We do not turn anyone away. Many of Hawaii's transgendered people live under conditions of poor health and early mortality, poverty and homelessness, and lack access to mainstream health and social services. Their survival needs are extensive: they need mainstream employment options; non-discriminatory social services, such as drug treatment programs, half-way houses and transitional housing/shelter; schools that encourage them to complete their education rather than institutions that harass them to the point of dropping out; and an equal opportunity to contribute to society.

5. The transitional house/emergency shelter will primarily serve persons on Oahu, but will be available for neighbor island applicants if space and logistics are available. Today there is a large population of transgendered people working as prostitutes in Chinatown, Waikiki, and several other rural areas of the state. Some of these people and other transgendered folks have been caught up in the drug industry creating additional problems for themselves and the community.

II. SERVICE SUMMARY AND OUTCOMES

1. Upon funding KNM will immediately set about the task of locating an adequate facility and obtaining the necessary permits and/or licenses to operate a transitional house. Concurrently we will be in the process of identifying an appropriate on site employee to oversee the operations of the house and its residents. This individual will have responsibilities. This employee will work with KNM staff on developing the tenants' personal and professional attributes, preparing them for mainstream transition; including seeking out more permanent housing options through Section 8, affordable housing, and possible compatible roommates for future residential independence. Bookkeeping and other fiscal responsibilities will be handled by the KNM office administrative personal. On site visits from KMN and other agency professionals will be scheduled to help with tenant services. KMN personal will assist tenants in wherever ways possible in moving on to independent socially productive lives. An estimated 10-15 clients a year will use the facility; although tenants who obtain jobs within a year will have the options of relocating to independent living status with the privilege of continuing to receive ongoing case management to meet the needs for HIV prevention and testing, healthcare, health insurance, legal and other social services, thus making room for another client to access housing services.

The house will be equipped with furniture and appliances carefully chosen from the Clearinghouse or purchased on sale. Staff will access Hawaii Foodbank and other food pantries to assist tenants with a sufficient supply of food and other household necessities monthly.

Each tenant residing in the home will be required to attend Kulia Na Mamo's existing four week pre-employment preparations program (PASSPORT) in order to secure their residency in the home. The PASSPORT program currently consists of three hour workshops, 3x a week, for 4 consecutive weeks totaling 36 hours of training. Thereafter KNM staff will work with program participants to obtain employment for a duration period of up to one year through ongoing one-on-one case management services.

2. The timeline of this program begins with occupancy projected for the fall of 2008 and continues until a building can be purchased or built with the support of CDBG monies, Habitat for Humanity, State Lands, or other funding. This long term goal may be three to five years into the future.

3. Over the period of two plus years of operating the prior facility in Kalihi, some twenty five individuals were provided with shelter. Of this group at least fifteen found mainstream employment and moved on to independent living. About a third could not maintain the drug free lifestyle promoted by the house. We are hopeful that with an on sight staff person this percentage will improve. Our track record of helping the majority of these people out of lives of drugs and prostitution and the savings to the community as a whole represents the type of quality we expect to provide in the new facility. The process will be monitored and evaluated through ongoing one-on-one case management.

4. The measure of effectiveness will primarily be judged by the number of individuals enrolled into the project; people who are changed from being a burden on the community by their crimes; and other support needs to those who are contributing members in mainstream employment. The secondary issue will be the emergency help given to those who cannot at first complete the entire transition, but are exposed to pro-social models. In our experience some people may not be ready to change their lives in the first experience with our house, but are ready at a later date due in part to our initial intervention.

III. FINANCIAL

(SEE ATTACHED BUDGET FORMS, pages:7-10)

IV. EXPERIENCE AND CAPABILITY

A. Necessary Skills and Experience

Between 2004 and 2007 KNM maintained a three bedroom transitional clean and sober house in Kalihi. Due to a desire of the property owners to sell this program was ended. Much was learned by KNM about operating such a facility. A key issue is having adequate funding to support a live in staff member and to provide for in call services. This housing component of our endeavors is one of the most important parts in helping TG people make the transition from lives of drug abuse, prostitution, and incarceration. It is a key component that TG's have their own facility, administered by those who understand and respect them as people. Few homeless shelters or transitional facilities have the ability to deal appropriately with this sub group. Often homeless TG's are put in with men who abuse them or genetic females who are uncomfortable with them.

In July 2007, Kulia Na Mamo received funding from the State Office of Community Service to implement a two-year pre-employment preparation program that increased participants' ability to develop sustainable strategies towards overcoming barriers related to employment. The sessions serve to develop skills related to workplace norms, ethics, and behaviors, stress management, development of social supports,

budgeting and money management, time management, etc. encouraging employment sustainability and longevity. Additionally, case management services provided by staff addressed the reduction of high risk behaviors that may perhaps impede economic self-sufficiency.

The population of sex industry workers served through this project expressed a great need to making positive changes to their lifestyle that puts them at risk for violence, drug addiction and imprisonment.

B. Facilities

KNM's main office is currently located in the heart of downtown Honolulu, Fort Street Mall, where the focal point for its various health, employment and outreach activities are conducted. Although a transitional/emergency facility is to be developed through the funding requested herein. KNM's current plan to secure such a facility will include search of property market, realty firms, private owners/sellers, etc.

V. PERSONNEL: Project Organization and Staffing

A. KNM's executive director, Ashliana Hawelu-Fulgoni has ten years experience working for non-profits (i.e. project coordinator; project implementation; train staff in goals and objectives of the projects; coach project coordinator in project management and supervision; develop curriculum for projects; budget reviews and justifications; developed job descriptions; created organization policies and procedures; and completed 8 months of non-profit management training, certified September 2006). She is a transgendered person with long experience dealing with street culture and a keen understanding of those working in the sex industry. Her skills include: proactive listening; moving from conflict to collaboration; influencing win-win outcomes; presenting your thoughts/ideas; developing leadership skills; managing priorities; handling emotions; and navigating change, the Art of Leadership Training, University of Manoa Outreach College. In addition to, governance, legal requirements, organizational structure, board operations, agency administration, community relations, community/client needs, marketing, public relations, program planning, outcomes, evaluation, stewardship, financial accountability, budget process, property management, and resource development, human resources, personnel policies, executive accountability, voluntary involvement and succession planning.

The Executive Director will be responsible for project supervision and management including general oversight. Primary duties include: staff recruitment, training and retention, project direction, curriculum development, evaluation, quality assurance, reporting, compliance with Federal and State requirements, project implementation, budget reviews/modifications, policies and procedures and other fiscal requirements. The Executive Director will provide supervision and training to staff, financial and administrative management, program management and public relations. In addition, develop client training curriculum and oversee fiscal reporting, monitor input/data collection, general implementation and continuous review of evaluation reports. The Executive Director will conduct on-going weekly supervision with staff identifying strengths and weaknesses of the project and integrating various components

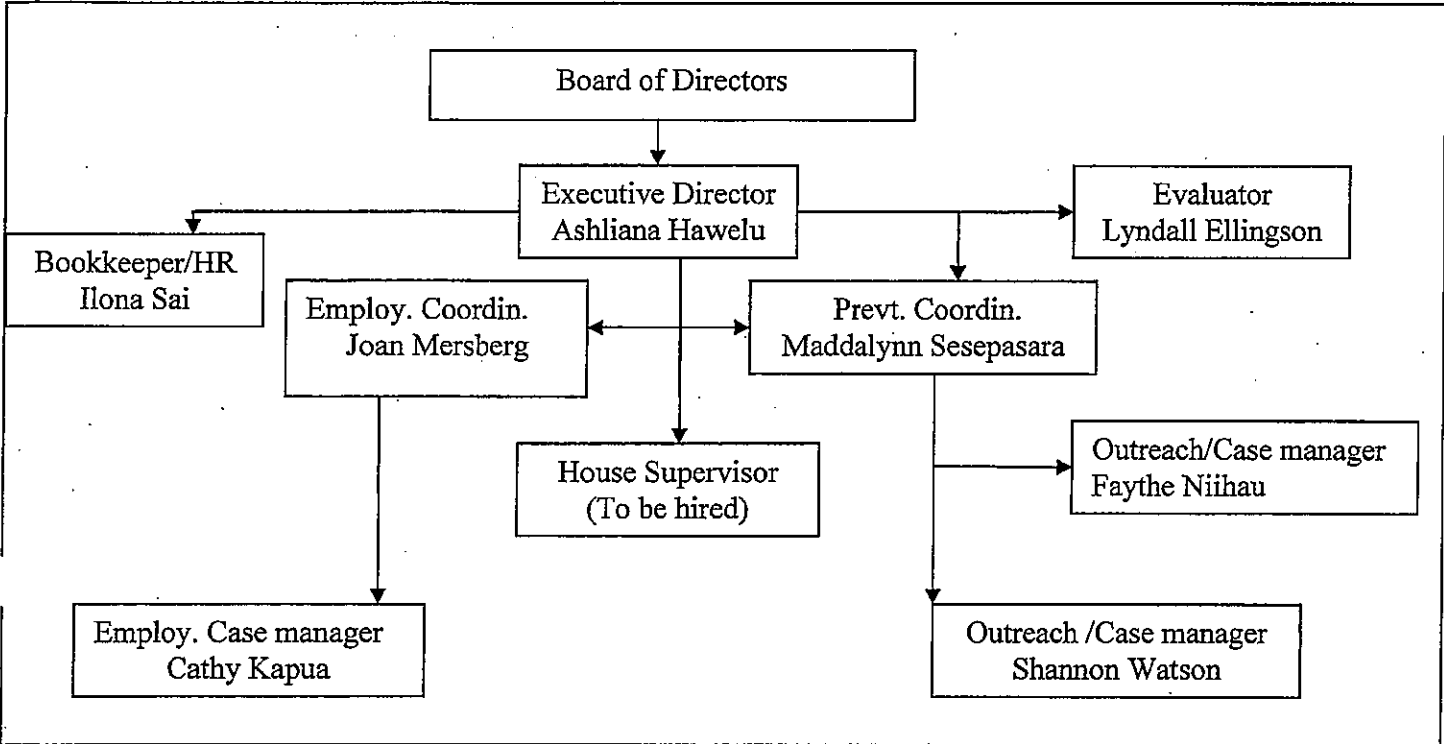
needed to meet the project goals and objectives that best serve the target population. Staff development trainings will be primarily provided by the Executive Director; although should staff need additional technical assistance in specific project related areas, the E.D will seek out available community resources.

Currently KNM employs five transgendered skilled/certified peer counselors all of them with street savvy experience. Maddalynn Seseasara, Faythe Niihau, Shannon Watson, Joanne Mersberg, and Cathy Kapua will provide case management, HIV testing, and other services to identify and help potential clients through the process of entering the transitional house and achieving independent and pro social living. All of these individuals have between one and five years of experience as professional outreach workers.

This Grant in Aid request will not include primary funding for these existing positions, but will allow KNM to add a live-in employee to supervise the house. A portion of existing staff time allocated directly to the objectives outlined in this proposal will be added on a pro-rata basis to our budget.

The Live-In House Supervisor will be responsible for supervision of project participants/house tenants. The Supervisor will assist staff with the following: initiate and implement case management; pre-employment training sessions; network with employers; work with staff to facilitate/conduct workshops; collaborate with outside agencies; other task to ensure project delivery. Her qualifications will include: communications skills; knowledge of target community; peer leader or mentor; knowledge of health and social services available to indigent low-income individuals; including street outreach and home visiting; harm reduction counseling; group facilitation; negotiation; leadership development; ability to conduct/facilitate group meetings; case management; and the ability to keep abreast of issues and laws related to employment.

B. Organization chart



VI. OTHER

A. LITIGATION



N/A (Not applicable)

B. LICENSURE OR ACCREDITATION

N/A (Not applicable)

BUDGET REQUEST BY SOURCE OF FUNDS
(Period: July 1, 2008 to June 30, 2009)

Applicant: Kulia Na Mamo

BUDGET CATEGORIES Sept to June (9 Mos)	Total State Funds Requested (a)	FYE 6/09 (b)		
A. PERSONNEL COST				
1. Salaries	23,884	23,884		
2. Payroll Taxes & Assessments	3,590	3,590		
3. Fringe Benefits (excludes housing)	2,700	2,700		
4. Outsourced	1,350	1,350		
	0			
TOTAL PERSONNEL COST	30,174	30,174		
B. OTHER CURRENT EXPENSES				
1. Airfare, Inter-Island	0	0		
2. Insurance	1,500	1,500		
3. Lease/Rental of Equipment	0	0		
4. Lease/Rental of Space	24,750	24,750		
5. Staff Training	1,500	1,500		
6. Supplies	2,250	2,250		
7. Telecommunication	900	900		
8. Utilities	2,250	2,250		
9 Food Subsidy	14,400	14,400		
10 Repairs & Maintenance	2,000	2,000		
11				
12				
13				
14				
15				
16				
17				
18				
19				
20				
TOTAL OTHER CURRENT EXPENSES	49,550	49,550		
C. EQUIPMENT PURCHASES	5,000	5,000		
D. MOTOR VEHICLE PURCHASES				
E. CAPITAL				
TOTAL (A+B+C+D+E)	84,724	84,724		
SOURCES OF FUNDING		Budget Prepared By:		
(a) Total State Funds Requested	84,724	Name: 		
(b)		Phone		
(c)		Signature of Authorized Official: 		
(d)		Date: 1/28/08		
TOTAL REVENUE	84,724	Name and Title (Please type or print): <u>Ashliana Hanvelu Fulgon, Exe. Direct.</u>		

BUDGET JUSTIFICATION - EQUIPMENT AND MOTOR VEHICLES

Applicant: Kulija Na Mamu

Period: July 1, 2008 to June 30, 2009

DESCRIPTION EQUIPMENT	NO. OF ITEMS	COST PER ITEM	TOTAL COST	TOTAL BUDGETED
Furniture and equipment for a residential setting			\$ 5,000.00	5,000.00
			\$ -	
			\$ -	
			\$ -	
			\$ -	
TOTAL:			\$ 5,000.00	5,000.00

JUSTIFICATION/COMMENTS:
We will purchase beds, tables, lamps, etc as needed to set up our residential transitional facility.

DESCRIPTION OF MOTOR VEHICLE	NO. OF VEHICLES	COST PER VEHICLE	TOTAL COST	TOTAL BUDGETED
NA			\$ -	
			\$ -	
			\$ -	
			\$ -	
			\$ -	
TOTAL:			\$ -	NA

JUSTIFICATION/COMMENTS:

**BUDGET JUSTIFICATION
CAPITAL PROJECT DETAILS**

Applicant: Kulia Na Mamo

Period: July 1, 2008 to June 30, 2009

FUNDING AMOUNT REQUESTED						
TOTAL PROJECT COST	ANY OTHER SOURCE OF FUNDS RECEIVED IN PRIOR YEARS		STATE FUNDS REQUESTED		FUNDING REQUIRED IN SUCCEEDING YEARS	
	FY: 2005-2006	FY: 2006-2007	FY: 2007-2008	FY: 2008-2009	FY: 2009-2010	FY: 2010-2011
PLANS						
LAND ACQUISITION						
DESIGN						
CONSTRUCTION						
EQUIPMENT						
TOTAL:						
JUSTIFICATION/COMMENTS:						
We will not be requesting any funds for these items in the current session.						

**DECLARATION STATEMENT
APPLICANTS FOR GRANTS AND SUBSIDIES
CHAPTER 42F, HAWAII REVISIED STATUTES**

The undersigned authorized representative of the applicant acknowledges that said applicant meets and will comply with all of the following standards for the award of grants and subsidies pursuant to section 42F-103, Hawaii Revised Statutes:

- (1) Is licensed or accredited, in accordance with federal, state, or county statutes, rules, or ordinances, to conduct the activities or provide the services for which a grant or subsidy is awarded;
- (2) Comply with all applicable federal and state laws prohibiting discrimination against any person on the basis of race, color, national origin, religion, creed, sex, age, sexual orientation, or disability;
- (3) Agree not to use state funds for entertainment or lobbying activities; and
- (4) Allow the state agency to which funds for the grant or subsidy were appropriated for expenditure, legislative committees and their staff, and the auditor full access to their records, reports, files, and other related documents and information for purposes of monitoring, measuring the effectiveness, and assuring the proper expenditure of the grant or subsidy.

In addition, a grant or subsidy may be made to an organization only if the organization:

- (1) Is incorporated under the laws of the State; and
- (2) Has bylaws or policies that describe the manner in which the activities or services for which a grant or subsidy is awarded shall be conducted or provided.

Further, a grant or subsidy may be awarded to a non-profit organization only if the organization:

- (1) Has been determined and designated to be a non-profit organization by the Internal Revenue Service; and
- (2) Has a governing board whose members have no material conflict of interest and serve without compensation.

Further, the undersigned authorized representative certifies that this statement is true and correct to the best of the applicant's knowledge.

Kulia Na Mamo

(Typed Name of Individual or Organization)



(Signature)

Ashliana Hawelu-Fulgoni

(Typed Name)

January 28, 2008

(Date)

Executive Director

(Title)