#### JAN 22 7008

### A BILL FOR AN ACT

RELATING TO DIRECT PAYMENT TO PROVIDERS.

### BE IT ENACTED BY THE LEGISLATURE OF THE STATE OF HAWAII:

- 1 SECTION 1. The legislature finds that the State's
- 2 healthcare system is in financial crisis due to low
- 3 reimbursements and increasing costs. The low reimbursement
- 4 rates have forced hospitals and other providers to institute
- 5 cost-cutting measures that may not be in the best interest of
- 6 consumers. Providers negotiate contracts with insurers, mutual
- 7 benefit societies, and health maintenance organizations.
- 8 However, the providers are not in an equal bargaining position
- 9 when negotiating the contracts. Providers are forced to either
- 10 accept rates that are often substantially below the cost of
- 11 providing the services or be classified as a "non-participating
- 12 provider", which results in some payers making reimbursement
- 13 directly to the patient rather than to the provider. The
- 14 provider is then forced to collect the fees from the patient,
- 15 which results in increased collection costs, delayed payments,
- 16 and substantially lowered collection success with a potential
- 17 for increased cost for the individual receiving the services.

# S.B. NO. 3079

- 1 The purpose of this bill is to further the public's
- 2 interest in maintaining a financially sound healthcare system by
- 3 requiring insurers, mutual benefit societies, and health
- 4 maintenance organizations to pay healthcare providers directly
- 5 regardless of the healthcare provider's participatory status
- 6 with the insurer, mutual benefit society, or health maintenance
- 7 organization.
- 8 SECTION 2. Chapter 431, Hawaii Revised Statutes, is
- 9 amended by adding to article 10A a new section to be
- 10 appropriately designated and to read as follows:
- "§431:10A- Direct payment for healthcare services. (a)
- 12 An insurer, after receiving a claim for payment of benefits,
- 13 shall make the payment directly to the healthcare provider that
- 14 provided the services, regardless of the healthcare provider's
- 15 participatory status with the insurer's plan; provided that this
- 16 sub-section shall not require payment for services that are not
- 17 covered under the plan.
- 18 (b) If the insurer makes payment to the insured, the
- insurer shall remain liable for payment to the healthcare
- 20 provider. This subsection shall not prohibit the insurer from
- recovering any amount mistakenly paid to the insured.

1

### S.B. NO. 3079

The term healthcare provider as used in this section means a provider of services, as defined in 42 U.S.C. § 2 1395x(u), a provider of medical and other health services, as 3 defined in 42 U.S.C. § 1395x(s), and any other person or 4 organization who furnishes, bills, or is paid for healthcare in 5 the normal course of business. 6 (d) The provisions of this section shall not apply to any 7 entity or situation when their application to the entity or 8 9 situation would be preempted under the Employee Retirement Income Security Act of 1974, 29 U.S.C. § 100, et seq." 10 SECTION 3. Chapter 432, Hawaii Revised Statutes, is 11 amended by adding to article 1 a new section to be appropriately 12 designated and to read as follows: 13 "§432:1- Direct payment for healthcare services. (a) A 14 mutual benefit society, after receiving a claim for benefits 15 16 under this chapter, shall make payment directly to the healthcare provider that provided the services, regardless of 17 the healthcare provider's participatory status with the 18 society's healthcare plan; provided that this sub-section shall 19 20 not require payment for services that are not covered under the 21 plan.

## S.B. NO. 3079

1 (b) If the society makes payment to the member, the society shall remain liable for payment to the healthcare 2 provider. This subsection shall not prohibit the society from 3 recovering any amount mistakenly paid to the member. 4 (c) The term healthcare provider as used in this section 5 means a provider of services, as defined in 42 U.S.C. § 6 1395x(u), a provider of medical and other health services, as 7 defined in 42 U.S.C.  $\S$  1395x(s), and any other person or 8 organization who furnishes, bills, or is paid for healthcare in 9 10 the normal course of business. 11 (d) The provisions of this section shall not apply to any entity or situation when their application to the entity or 12 13 situation would be preempted under the Employee Retirement Income Security Act of 1974, 29 U.S.C. § 100, et seq." 14 15 SECTION 4. Chapter 432D, Hawaii Revised Statutes, is amended by adding a new section to be appropriately designated 16 and to read as follows: 17 18 Direct payment for health care services. (a) A health maintenance organization, after receiving a claim for 19 benefits under this chapter, shall make payment directly to the 20 healthcare provider that provided the services, regardless of 21 the healthcare provider's participatory status with the health 22

22

### S.B. NO. 3079

maintenance organization healthcare plan; provided that this 1 sub-section shall not require payment for services that are not 2 covered under the plan. 3 If the health maintenance organization makes payment 4 to the enrollee, the health maintenance organization shall 5 remain liable for payment to the healthcare provider. This 6 7 subsection shall not prohibit the health maintenance organization from recovering any amount mistakenly paid to the 8 9 enrollee. (c) The term healthcare provider as used in this section 10 means a provider of services, as defined in 42 U.S.C. § 11 12 1395x(u), a provider of medical and other health services, as defined in 42 U.S.C. § 1395x(s), and any other person or 13 organization who furnishes, bills, or is paid for healthcare in 14 15 the normal course of business. 16 (d) The provisions of this section shall not apply to any entity or situation when their application to the entity or 17 situation would be preempted under The Employee Retirement 18 Income Security Act of 1974, 29 U.S.C. § 100, et seq." 19 20 21

# <u>S</u>.B. NO. <u>3079</u>

1	SECTION 5.	New statutory material is underscored.
2	SECTION 6.	This Act shall take effect upon its approval.
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4		INTRODUCED BY:
5		BY REQUEST
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### Report Title:

Direct Payment to Providers

### Description:

Allows medical services providers to receive payment directly from health insurers, health maintenance organizations, and mutual benefit societies, rather than attempting to collect from the patient when the provider does not have a contract with the insurer.

#### JUSTIFICATION SHEET

DEPARTMENT:

Health

TITLE:

A BILL FOR AN ACT RELATING TO DIRECT PAYMENT

TO PROVIDERS.

PURPOSE:

To ensure reimbursement to providers by directing payers of health services to reimburse directly to the healthcare providers regardless of the contractual arrangement with the provider when services covered by the plan are provided to a plan

member.

MEANS:

Add new sections to chapter 431:10A, 432:1,

and 432D to require, respectively, healthcare insurers, mutual benefit societies, and health maintenance

organizations to reimburse directly to a

healthcare provider.

JUSTIFICATION:

Currently, if a health care provider is a non-participant, i.e., the provider does not have a contractual arrangement with a health care payer, the health care payer may make reimbursement to the individual

receiving the services, rather than to the healthcare provider. This results in unnecessary additional collection costs to the provider, additional losses, reduced services to the public and potentially

additional cost for the individual receiving

the services.

Impact on the public: Improving the reimbursement processes will improve

services to the public.

Impact on the department and other agencies:

Same as above.

GENERAL FUND:

None.

OTHER FUNDS:

None.

PPBS PROGRAM DESIGNATION:

OTHER AFFECTED

None.

AGENCIES:

EFFECTIVE DATE:

Upon approval.