### JAN 18 2008

### A BILL FOR AN ACT

RELATING TO GENERAL EXCISE TAX.

#### BE IT ENACTED BY THE LEGISLATURE OF THE STATE OF HAWAII:

1 SECTION 1. Section 237-13, Hawaii Revised Statutes, is

2 amended to read as follows:

3 "\$237-13 Imposition of tax. There is hereby levied and

4 shall be assessed and collected annually privilege taxes against

persons on account of their business and other activities in the

State measured by the application of rates against values of

products, gross proceeds of sales, or gross income, whichever is

8 specified, as follows:

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(1) Tax on manufacturers.

(A) Upon every person engaging or continuing within

the State in the business of manufacturing,

including compounding, canning, preserving,

packing, printing, publishing, milling,

processing, refining, or preparing for sale,

profit, or commercial use, either directly or

through the activity of others, in whole or in

part, any article or articles, substance or

### S.B. NO. 2391

1		substances, commodity or commodities, the amount
2		of the tax to be equal to the value of the
3		articles, substances, or commodities,
4		manufactured, compounded, canned, preserved,
5		packed, printed, milled, processed, refined, or
6		prepared for sale, as shown by the gross proceeds
7		derived from the sale thereof by the manufacture:
8		or person compounding, preparing, or printing
9		them, multiplied by one-half of one per cent.
10	(B)	The measure of the tax on manufacturers is the

- (B) The measure of the tax on manufacturers is the value of the entire product for sale, regardless of the place of sale or the fact that deliveries may be made to points outside the State.
- ships or transports the person's product, or any part thereof, out of the State, whether in a finished or unfinished condition, or sells the same for delivery to points outside the State (for example, consigned to a mainland purchaser via common carrier f.o.b. Honolulu), the value of the products in the condition or form in which they exist immediately before entering interstate

# S.B. NO. 2391

1	or f	oreign commerce, determined as hereinafter
2	prov	ided, shall be the basis for the assessment
3	of t	he tax imposed by this paragraph. This tax
4	shal	l be due and payable as of the date of entry
5	of t	he products into interstate or foreign
6	comm	erce, whether the products are then sold or
7	not.	The department shall determine the basis
8	for	assessment, as provided by this paragraph, as
9	foll	ows:
10	(i)	If the products at the time of their entry
11		into interstate or foreign commerce already
12		have been sold, the gross proceeds of sale,
13		less the transportation expenses, if any,
14		incurred in realizing the gross proceeds for
15		transportation from the time of entry of the
16		products into interstate or foreign
17		commerce, including insurance and storage in
18		transit, shall be the measure of the value
19		of the products;
20	(ii)	If the products have not been sold at the
21		time of their entry into interstate or

foreign commerce, and in cases governed by

# S.B. NO. 239/

1		clause (i) in which the products are sold
2		under circumstances such that the gross
3		proceeds of sale are not indicative of the
4		true value of the products, the value of the
5		products constituting the basis for
6		assessment shall correspond as nearly as
7		possible to the gross proceeds of sales for
8		delivery outside the State, adjusted as
9		provided in clause (i), or if sufficient
10		data are not available, sales in the State,
11		of similar products of like quality and
12		character and in similar quantities, made by
13		the taxpayer (unless not indicative of the
14		true value) or by others. Sales outside the
15		State, adjusted as provided in clause (i),
16		may be considered when they constitute the
17		best available data. The department shall
18		prescribe uniform and equitable rules for
19		ascertaining the values;
20	(iii)	At the election of the taxpayer and with the
21		approval of the department, the taxpayer may
22		make the taxpayer's returns under clause (i)

### S.B. NO. 2391

1		even though the products have not been sold
2		at the time of their entry into interstate
3		or foreign commerce; and
4	(iv)	In all cases in which products leave the
5		State in an unfinished condition, the basis
6		for assessment shall be adjusted so as to
7		deduct the portion of the value as is
8		attributable to the finishing of the goods
9		outside the State.

- (2) Tax on business of selling tangible personal property; producing.
  - (A) Upon every person engaging or continuing in the business of selling any tangible personal property whatsoever (not including, however, bonds or other evidence of indebtedness, or stocks), there is likewise hereby levied, and shall be assessed and collected, a tax equivalent to four per cent of the gross proceeds of sales of the business; provided that insofar as the sale of tangible personal property is a wholesale sale under section 237-4(a)(8)(B), the sale shall be subject to section 237-13.3. Upon every

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person engaging or continuing within this State in the business of a producer, the tax shall be equal to one-half of one per cent of the gross proceeds of sales of the business, or the value of the products, for sale, if sold for delivery outside the State or shipped or transported out of the State, and the value of the products shall be determined in the same manner as the value of manufactured products covered in the cases under paragraph (1)(C).

(B) Gross proceeds of sales of tangible property in interstate and foreign commerce shall constitute a part of the measure of the tax imposed on persons in the business of selling tangible personal property, to the extent, under the conditions, and in accordance with the provisions of the Constitution of the United States and the Acts of the Congress of the United States which may be now in force or may be hereafter adopted, and whenever there occurs in the State an activity to which, under the Constitution and Acts of Congress, there may be attributed gross

proceeds of sales, the gross proceeds shall be so attributed.

- Dusiness in the State and selling the manufacturer's or producer's products for delivery outside of the State (for example, consigned to a mainland purchaser via common carrier f.o.b. Honolulu), shall be required to pay the tax imposed in this chapter for the privilege of so selling the products, and the value or gross proceeds of sales of the products shall be included only in determining the measure of the tax imposed upon the manufacturer or producer.
- (D) When a manufacturer or producer, engaged in such business in the State, also is engaged in selling the manufacturer's or producer's products in the State at wholesale, retail, or in any other manner, the tax for the privilege of engaging in the business of selling the products in the State shall apply to the manufacturer or producer as well as the tax for the privilege of

1	manufacturing or producing in the State, and the
2	manufacturer or producer shall make the returns
3	of the gross proceeds of the wholesale, retail,
4	or other sales required for the privilege of
5	selling in the State, as well as making the
6	returns of the value or gross proceeds of sales
7	of the products required for the privilege of
8	manufacturing or producing in the State. The
9	manufacturer or producer shall pay the tax
10	imposed in this chapter for the privilege of
11	selling its products in the State, and the value
12	or gross proceeds of sales of the products, thus
13	subjected to tax, may be deducted insofar as
14	duplicated as to the same products by the measure
15	of the tax upon the manufacturer or producer for
16	the privilege of manufacturing or producing in
17	the State; provided that no producer of
18	agricultural products who sells the products to a
19	purchaser who will process the products outside
20	the State shall be required to pay the tax
21	imposed in this chapter for the privilege of
22	producing or selling those products.



1		(E)	A ta	xpayer selling to a federal cost-plus
2			cont	ractor may make the election provided for by
3			para	graph (3)(C), and in that case the tax shall
4			be c	computed pursuant to the election,
5			notw	ithstanding this paragraph or paragraph (1)
6			to t	he contrary.
7		(F)	The	department, by rule, may require that a
8			sell	er take from the purchaser of tangible
9			pers	onal property a certificate, in a form
10			pres	cribed by the department, certifying that the
11			sale	is a sale at wholesale; provided that:
12			(i)	Any purchaser who furnishes a certificate
13				shall be obligated to pay to the seller,
14				upon demand, the amount of the additional
15				tax that is imposed upon the seller whenever
16				the sale in fact is not at wholesale; and
17			(ii)	The absence of a certificate in itself shall
18				give rise to the presumption that the sale
19				is not at wholesale unless the sales of the
20				business are exclusively at wholesale.
21	(3)	Tax	upon	contractors.

1	(A) Up	on every person engaging or continuing within
2	th	e State in the business of contracting, the tax
3	sh	all be equal to four per cent of the gross
4	in	come of the business.
5	(B) In	computing the tax levied under this paragraph,
6	th	ere shall be deducted from the gross income of
7	th	e taxpayer so much thereof as has been included
8	in	the measure of the tax levied under
9	sul	oparagraph (A), on:
10	(i)	Another taxpayer who is a contractor, as
11		defined in section 237-6;
12	(ii)	A specialty contractor, duly licensed by the
13		department of commerce and consumer affairs
14		pursuant to section 444-9, in respect of the
15		specialty contractor's business; or
16	(iii)	A specialty contractor who is not licensed
17		by the department of commerce and consumer
18		affairs pursuant to section 444-9, but who
19		performs contracting activities on federal
20		military installations and nowhere else in
21		this State;

1	р	rovided that any person claiming a deduction
2	u	nder this paragraph shall be required to show in
3	t	ne person's return the name and general excise
4	n	umber of the person paying the tax on the amount
5	d	educted by the person.
6	(C) I	n computing the tax levied under this paragraph
7	a	gainst any federal cost-plus contractor, there
8	sl	hall be excluded from the gross income of the
9	C	ontractor so much thereof as fulfills the
10	f	ollowing requirements:
11	(:	) The gross income exempted shall constitute
12		reimbursement of costs incurred for
13		materials, plant, or equipment purchased
14		from a taxpayer licensed under this chapter,
15		not exceeding the gross proceeds of sale of
16		the taxpayer on account of the transaction;
17		and
18	(ii	.) The taxpayer making the sale shall have
19		certified to the department that the
20		taxpayer is taxable with respect to the

gross proceeds of the sale, and that the

taxpayer elects to have the tax on gross

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income computed the same as upon a sale to
the state government.

A person who, as a business or as a part of a (D) business in which the person is engaged, erects, constructs, or improves any building or structure, of any kind or description, or makes, constructs, or improves any road, street, sidewalk, sewer, or water system, or other improvements on land held by the person (whether held as a leasehold, fee simple, or otherwise), upon the sale or other disposition of the land or improvements, even if the work was not done pursuant to a contract, shall be liable to the same tax as if engaged in the business of contracting, unless the person shows that at the time the person was engaged in making the improvements the person intended, and for the period of at least one year after completion of the building, structure, or other improvements the person continued to intend to hold and not sell or otherwise dispose of the land or improvements. The tax in respect of the

## S.B. NO. 2391

1	improvements shall be measured by the amount of
2	the proceeds of the sale or other disposition
3	that is attributable to the erection,
4	construction, or improvement of such building or
5	structure, or the making, constructing, or
6	improving of the road, street, sidewalk, sewer,
7	or water system, or other improvements. The
8	measure of tax in respect of the improvements
9	shall not exceed the amount which would have been
10	taxable had the work been performed by another,
11	subject as in other cases to the deductions
12	allowed by subparagraph (B). Upon the election
13	of the taxpayer, this paragraph may be applied
14	notwithstanding that the improvements were not
15	made by the taxpayer, or were not made as a
16	business or as a part of a business, or were made
17	with the intention of holding the same. However,
18	this paragraph shall not apply in respect of any
19	proceeds that constitute or are in the nature of
20	rent; all such gross income shall be taxable
21	under paragraph (9); provided that insofar as the
22	business of renting or leasing real property

	unde	er a	lease	is	taxed	unde	r sectio	on 237-16.5,
2	the	tax	shall	be	levied	l by	section	237-16.5.

- (4) Tax upon theaters, amusements, radio broadcasting stations, etc.
  - (A) Upon every person engaging or continuing within the State in the business of operating a theater, opera house, moving picture show, vaudeville, amusement park, dance hall, skating rink, radio broadcasting station, or any other place at which amusements are offered to the public, the tax shall be equal to four per cent of the gross income of the business, and in the case of a sale of an amusement at wholesale under section 237-4(a)(13), the tax shall be subject to section 237-13.3.
  - (B) The department may require that the person rendering an amusement at wholesale take from the licensed seller a certificate, in a form prescribed by the department, certifying that the sale is a sale at wholesale; provided that:
    - (i) Any licensed seller who furnishes a certificate shall be obligated to pay to the

## S.B. NO. 239/

1		person rendering the amusement, upon demand,
2		the amount of additional tax that is imposed
3		upon the seller whenever the sale is not at
4		wholesale; and
5		(ii) The absence of a certificate in itself shall
6		give rise to the presumption that the sale
7		is not at wholesale unless the person
8		rendering the sale is exclusively rendering
9		the amusement at wholesale.
10	(5)	Tax upon sales representatives, etc. [Upon] Except
11		as provided in section 237-24.3(13), upon every person
12		classified as a representative or purchasing agent
13		under section 237-1, engaging or continuing within the
14		State in the business of performing services for
15		another, other than as an employee, there is likewise
16		hereby levied and shall be assessed and collected a
17		tax equal to four per cent of the commissions and
18		other compensation attributable to the services so
19		rendered by the person.
20	(6)	Tax on service business.
21		(A) Upon every person engaging or continuing within

the State in any service business or calling

1		including professional services not otherwise
2		specifically taxed under this chapter, there is
3		likewise hereby levied and shall be assessed and
4		collected a tax equal to four per cent of the
5		gross income of the business, and in the case of
6		a wholesaler under section 237-4(a)(10), the tax
7		shall be equal to one-half of one per cent of the
8		gross income of the business. Notwithstanding
9		the foregoing, a wholesaler under section 237-
10		4(a)(10) shall be subject to section 237-13.3.
11	(B)	The department may require that the person
12		rendering a service at wholesale take from the
13		licensed seller a certificate, in a form
14		prescribed by the department, certifying that the
15		sale is a sale at wholesale; provided that:
16		(i) Any licensed seller who furnishes a
17		certificate shall be obligated to pay to the
18		person rendering the service, upon demand,
19		the amount of additional tax that is imposed
20		upon the seller whenever the sale is not at
21		wholesale; and

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1	(ii)	The absence of a certificate in itself shall
2		give rise to the presumption that the sale
3		is not at wholesale unless the person
4		rendering the sale is exclusively rendering
5		services at wholesale.

(C) Where any person engaging or continuing within the State in any service business or calling renders those services upon the order of or at the request of another taxpayer who is engaged in the service business and who, in fact, acts as or acts in the nature of an intermediary between the person rendering those services and the ultimate recipient of the benefits of those services, so much of the gross income as is received by the person rendering the services shall be subjected to the tax at the rate of one-half of one per cent and all of the gross income received by the intermediary from the principal shall be subjected to a tax at the rate of four per cent. Where the taxpayer is subject to both this subparagraph and to the lowest tax rate under subparagraph (A), the taxpayer shall be taxed

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under this subparagraph. This subparagraph shall be repealed on January 1, 2006.

Where any person is engaged in the business of (D) selling interstate or foreign common carrier telecommunication services within and without the State, other than as a home service provider, the tax shall be imposed on that portion of gross income received by a person from service which is originated or terminated in this State and is charged to a telephone number, customer, or account in this State notwithstanding any other state law (except for the exemption under section 237-23(a)(1)) to the contrary. If, under the Constitution and laws of the United States, the entire gross income as determined under this paragraph of a business selling interstate or foreign common carrier telecommunication services cannot be included in the measure of the tax, the gross income shall be apportioned as provided in section 237-21; provided that the apportionment factor and formula shall be the same for all persons providing those services in the State.

## S.B. NO. 237/

1	(E)	Where any person is engaged in the business of a
2		home service provider, the tax shall be imposed
3		on the gross income received or derived from
4		providing interstate or foreign mobile
5		telecommunications services to a customer with a
6		place of primary use in this State when such
7		services originate in one state and terminate in
8		another state, territory, or foreign country;
9		provided that all charges for mobile
10		telecommunications services which are billed by
11		or for the home service provider are deemed to be
12		provided by the home service provider at the
13		customer's place of primary use, regardless of
14		where the mobile telecommunications originate,
15		terminate, or pass through; provided further that
16		the income from charges specifically derived from
17		interstate or foreign mobile telecommunications
18		services, as determined by books and records that
19		are kept in the regular course of business by the
20		home service provider in accordance with section
21		239-24, shall be apportioned under any
22		apportionment factor or formula adopted under

1	sect	ion 237-13(6)(D). Gross income shall not			
2	include:				
3	(i)	Gross receipts from mobile			
4		telecommunications services provided to a			
5		customer with a place of primary use outside			
6		this State;			
7	(ii)	Gross receipts from mobile			
8		telecommunications services that are subject			
9		to the tax imposed by chapter 239;			
10	(iii)	Gross receipts from mobile			
11		telecommunications services taxed under			
12		section 237-13.8; and			
13	(iv)	Gross receipts of a home service provider			
14		acting as a serving carrier providing mobile			
15		telecommunications services to another home			
16		service provider's customer.			
17	For	the purposes of this paragraph, "charges for			
18	mobi	le telecommunications services", "customer",			
19	"hom	e service provider", "mobile			
20	tele	communications services", "place of primary			
21	use"	, and "serving carrier" have the same meaning			
22	as i	n section 239-22.			

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- (7) Tax on insurance producers. Upon every person engaged as a licensed producer pursuant to chapter 431, there is hereby levied and shall be assessed and collected a tax equal to 0.15 per cent of the commissions due to that activity.
- Tax on receipts of sugar benefit payments. Upon the 6 (8) 7 amounts received from the United States government by 8 any producer of sugar (or the producer's legal 9 representative or heirs), as defined under and by virtue of the Sugar Act of 1948, as amended, or other 10 11 Acts of the Congress of the United States relating thereto, there is hereby levied a tax of one-half of 12 one per cent of the gross amount received; provided 13 14 that the tax levied hereunder on any amount so received and actually disbursed to another by a 15 16 producer in the form of a benefit payment shall be 17 paid by the person or persons to whom the amount is 18 actually disbursed, and the producer actually making a benefit payment to another shall be entitled to claim 19 20 on the producer's return a deduction from the gross 21 amount taxable hereunder in the sum of the amount so 22 disbursed. The amounts taxed under this paragraph

- shall not be taxable under any other paragraph,subsection, or section of this chapter.
- 3 (9)Tax on other business. Upon every person engaging or 4 continuing within the State in any business, trade, 5 activity, occupation, or calling not included in the 6 preceding paragraphs or any other provisions of this 7 chapter, there is likewise hereby levied and shall be 8 assessed and collected, a tax equal to four per cent 9 of the gross income thereof. In addition, the rate 10 prescribed by this paragraph shall apply to a business 11 taxable under one or more of the preceding paragraphs 12 or other provisions of this chapter, as to any gross income thereof not taxed thereunder as gross income or 13 14 gross proceeds of sales or by taxing an equivalent value of products, unless specifically exempted." 15
- 16 SECTION 2. Section 237-24.3, Hawaii Revised Statutes, is 17 amended to read as follows:
- "§237-24.3 Additional amounts not taxable. In addition to the amounts not taxable under section 237-24, this chapter shall not apply to:
- (1) Amounts received from the loading, transportation, andunloading of agricultural commodities shipped for a

SB LRB 08-0499.doc

ı		producer or produce dealer on one island of this State
2		to a person, firm, or organization on another island
3		of this State. The terms "agricultural commodity",
4		"producer", and "produce dealer" shall be defined in
5		the same manner as they are defined in section 147-1;
6		provided that agricultural commodities need not have
7		been produced in the State;
8	(2)	Amounts received from sales of:
9		(A) Intoxicating liquor as the term "liquor" is
10		defined in chapter 244D;
11		(B) Cigarettes and tobacco products as defined in
12		chapter 245; and
13		(C) Agricultural, meat, or fish products;
14		to any person or common carrier in interstate or
15		foreign commerce, or both, whether ocean-going or air,
16		for consumption out-of-state on the shipper's vessels
17		or airplanes;
18	(3)	Amounts received by the manager, submanager, or board
19		of directors of:
20		(A) An association of apartment owners of a
21		condominium property regime established in
22		accordance with chapter 514A or 514B; or

1		(B)	A nonprofit homeowners or community association
2			incorporated in accordance with chapter 414D or
3			any predecessor thereto and existing pursuant to
4			covenants running with the land,
5		in r	eimbursement of sums paid for common expenses;
6	(4)	Amou	nts received or accrued from:
7		(A)	The loading or unloading of cargo from ships,
8			barges, vessels, or aircraft, whether or not the
9			ships, barges, vessels, or aircraft travel
10			between the State and other states or countries
11			or between the islands of the State;
12		(B)	Tugboat services including pilotage fees
13			performed within the State, and the towage of
14			ships, barges, or vessels in and out of state
15			harbors, or from one pier to another; and
16		(C)	The transportation of pilots or governmental
17			officials to ships, barges, or vessels offshore;
18			rigging gear; checking freight and similar
19			services; standby charges; and use of moorings
20			and running mooring lines;
21	(5)	Amour	nts received by an employee benefit plan by way of

contributions, dividends, interest, and other income;

1		and amounts received by a nonprofit organization or
2		office, as payments for costs and expenses incurred
3		for the administration of an employee benefit plan;
4		provided that this exemption shall not apply to any
5		gross rental income or gross rental proceeds received
6		after June 30, 1994, as income from investments in
7		real property in this State; and provided further that
8		gross rental income or gross rental proceeds from
9		investments in real property received by an employee
0		benefit plan after June 30, 1994, under written
1		contracts executed prior to July 1, 1994, shall not be
2		taxed until the contracts are renegotiated, renewed,
3		or extended, or until after December 31, 1998,
4		whichever is earlier. For the purposes of this
5		paragraph, "employee benefit plan" means any plan as
6		defined in section 1002(3) of title 29 of the United
7		States Code, as amended;
g.	(6)	Amounts received for purchases made with United States

Department of Agriculture food coupons under the federal food stamp program, and amounts received for purchases made with United States Department of Agriculture food vouchers under the Special

SB LRB 08-0499.doc

1	Supplemental	Foods	Program	for	Women,	Infants	and
2	Children;						

(7) Amounts received by a hospital, infirmary, medical clinic, health care facility, pharmacy, or a practitioner licensed to administer the drug to an individual for selling prescription drugs or prosthetic devices to an individual; provided that this paragraph shall not apply to any amounts received for services provided in selling prescription drugs or prosthetic devices. As used in this paragraph:

"Prescription drugs" are those drugs defined under section 328-1 and dispensed by filling or refilling a written or oral prescription by a practitioner licensed under law to administer the drug and sold by a licensed pharmacist under section 328-16 or practitioners licensed to administer drugs; and

"Prosthetic device" means any artificial device or appliance, instrument, apparatus, or contrivance, including their components, parts, accessories, and replacements thereof, used to replace a missing or surgically removed part of the human body, which is prescribed by a licensed practitioner of medicine,

1		osteopathy, or podiatry and which is sold by the
2		practitioner or which is dispensed and sold by a
3		dealer of prosthetic devices; provided that
4		"prosthetic device" shall not mean any auditory,
5		ophthalmic, dental, or ocular device or appliance,
6		instrument, apparatus, or contrivance;
7	(8)	Taxes on transient accommodations imposed by chapter
8		237D and passed on and collected by operators holding
9		certificates of registration under that chapter;
10	(9)	Amounts received as dues by an unincorporated
11		merchants association from its membership for
12		advertising media, promotional, and advertising costs
13		for the promotion of the association for the benefit
14		of its members as a whole and not for the benefit of
15		an individual member or group of members less than the
16		entire membership;
17	(10)	Amounts received by a labor organization for real
18		property leased to:
19		(A) A labor organization; or
20		(B) A trust fund established by a labor organization
21		for the benefit of its members, families, and
22		dependents for medical or hospital care, pensions

1		on retirement or death of employees,
2		apprenticeship and training, and other membership
3		service programs.
4		As used in this paragraph, "labor organization" means
5		a labor organization exempt from federal income tax
6		under section 501(c)(5) of the Internal Revenue Code,
7		as amended;
8	(11)	Amounts received from foreign diplomats and consular
9		officials who are holding cards issued or authorized
10		by the United States Department of State granting them
11		an exemption from state taxes; [and]
12	(12)	Amounts received as rent for the rental or leasing of
13		aircraft or aircraft engines used by the lessees or
14		renters for interstate air transportation of
15		passengers and goods. For purposes of this paragraph,
16		payments made pursuant to a lease shall be considered
17		rent regardless of whether the lease is an operating
18		lease or a financing lease. The definition of
19		"interstate air transportation" is the same as in 49
20		U.S.C. 40102[-]; and
21	(13)	The commission earned by a manufacturer's
22		representative on the direct purchase of imported

1	tangible personal property from a manufacturer by a
2	customer."
3	SECTION 3. Statutory material to be repealed is bracketed
4	and stricken. New statutory material is underscored.
5	SECTION 4. This Act shall take effect upon its approval
6	and shall apply to taxable years beginning after December 31,
7	2007; provided that the amendment made to section 237-24.3,
8	Hawaii Revised Statutes, by this Act shall not be repealed when
9	that section is reenacted on December 31, 2009, pursuant to Act
10	239, Session Laws of Hawaii 2007.
11	INTRODUCED BY: And Juliange

#### Report Title:

General Excise Tax; Manufacturer's Representative

#### Description:

Exempts from the general excise tax, commissions earned by a manufacturer's representative for the direct purchase of imported tangible personal property from the manufacturer by a customer.