
A BILL FOR AN ACT

RELATING TO PRESCRIPTION DRUG PLANS.

BE IT ENACTED BY THE LEGISLATURE OF THE STATE OF HAWAII:

1 SECTION 1. The legislature finds that certain prescription
2 drug plans are selling drugs in Hawaii pursuant to the Medicare
3 Modernization Act, which established the drug benefit of
4 medicare part D. Some companies selling drugs as prescription
5 drug plans have a certificate of authority as a mutual benefit
6 society, a health maintenance organization, or a for-profit
7 insurer. However, other companies are operating solely as stand
8 alone prescription drug plans under a limited authorization from
9 the federal government. These plans have a window of three
10 years to become authorized under state law and must be licensed
11 by December 31, 2009, unless the State chooses not to have a
12 licensing process for prescription drug plans. In order to
13 provide this process for authorization and to bring these
14 entities under regulatory oversight, enabling legislation is
15 required. This legislation must impose requirements for
16 licensing and oversight of financial solvency by the insurance
17 commissioner.

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1 "Net worth" means the excess of total admitted assets over
2 total liabilities, provided that the liabilities shall not
3 include fully subordinated debt.

4 "Operating expenses" means claims adjustment,
5 administrative, soliciting, and reinsurance allowances.

6 "Prescription drug plan" means a plan authorized to sell
7 prescription drug benefits by the Centers for Medicare and
8 Medicaid Services pursuant to medicare part D.

9 **§431: -103 Relationship to other laws.** Except as
10 expressly provided otherwise in this article, prescription drug
11 plans shall be subject to the provisions of the insurance code.

12 **§431: -104 Certificate of authority required.** It is
13 unlawful to establish or operate a prescription drug plan in
14 this State unless the prescription drug plan has a valid
15 certificate of authority issued by the commissioner under this
16 article or other provisions of Hawaii law. No prescription drug
17 plan shall operate in this State without a valid certificate of
18 authority. The certificate of authority established by this
19 section shall authorize the prescription drug plan to write
20 prescription drug plan business. If the prescription drug plan
21 writes another line of business it must do so under a

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1 certificate of authority granted under the applicable provisions
2 of Hawaii law.

3 §431: -105 Application for certificate of authority. (a)

4 Any person may apply to the commissioner for a certificate of
5 authority to establish and operate a domestic prescription drug
6 plan to write prescription drug plan business in the State in
7 compliance with this article.

8 (b) Each application for a certificate of authority shall
9 be verified by an officer or authorized representative of the
10 applicant, in a form prescribed by the commissioner, and include
11 the following:

12 (1) A copy of the organizational documents of the
13 applicant, such as the articles of incorporation,
14 articles of association, partnership agreement, trust
15 agreement, or other applicable documents, and all
16 amendments thereto;

17 (2) A copy of the bylaws, rules and regulations, or
18 similar document, if any, regulating the internal
19 conduct of the applicant;

20 (3) A list of the names, addresses, official positions,
21 and biographical information, on forms acceptable to
22 the commissioner, of the persons who are to be

1 responsible for the day-to-day operations of the
2 applicant, including:

3 (A) The principal officers and all members of the
4 board of directors, board of trustees, executive
5 committee, or other governing board or committee;
6 or

7 (B) The partners or members in the case of a
8 partnership;

9 (4) A copy of any contract form used or to be used between
10 any class of pharmacists and the prescription drug
11 plan and a copy of any contract used or to be used
12 between third party administrators or marketing
13 consultants and the prescription drug plan;

14 (5) A copy of the form describing the coverage to be
15 issued to the enrollees;

16 (6) A copy of the form of group contract used or to be
17 used by the prescription drug plan;

18 (7) Financial statements showing the applicant's assets,
19 liabilities, and sources of financial support, and
20 both a copy of the applicant's most recent audited
21 financial statement and the current financial
22 statement;

- 1 (8) A financial feasibility plan that includes:
- 2 (A) Detailed enrollment projections;
- 3 (B) The methodology for determining premium rates to
- 4 be charged during the first twelve months of
- 5 operations certified by an actuary or other
- 6 qualified person;
- 7 (C) A three year projection of balance sheets;
- 8 (D) A three year cash flow statements;
- 9 (E) Income and expense statements anticipated from
- 10 the start of operations until the organization
- 11 has had net income for at least one year;
- 12 provided that a minimum of three years of
- 13 statements shall be submitted; and
- 14 (F) A statement as to the sources of working capital
- 15 as well as any other sources of funding;
- 16 (9) A power of attorney duly executed by the applicant, if
- 17 not domiciled in this State, appointing the
- 18 commissioner and duly authorized deputy commissioners,
- 19 as the true and lawful attorneys of the applicant in
- 20 and for this State upon whom all lawful process may be
- 21 served in any legal action or proceeding against the

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- 1 prescription drug plan on a cause of action arising in
2 this State;
- 3 (10) A statement or map reasonably describing the
4 geographic area or areas to be served in the State;
- 5 (11) A description of the internal grievance procedures to
6 be utilized for the investigation and resolution of
7 enrollee complaints and grievances;
- 8 (12) A description of the proposed quality assurance
9 program, including the formal organizational
10 structure, methods for developing criteria, procedures
11 for comprehensive evaluation of the quality of care
12 rendered to enrollees, and processes to initiate
13 corrective action when deficiencies in provider or
14 organizational performance are identified;
- 15 (13) A description of the procedures to be implemented to
16 meet the protection against insolvency requirements in
17 section 431: -106;
- 18 (14) A list of the names, addresses, and license numbers of
19 all pharmacists or groups of pharmacists with which
20 the prescription drug plan has agreements; and
- 21 (15) Such other information as the commissioner deems
22 appropriate.

1 (c) If the commissioner finds that the applicant has met
2 the requirements of this article and the applicable insurance
3 laws, the commissioner shall issue a certificate of authority to
4 the applicant. A certificate of authority may be denied in
5 accordance with section 431: -108.

6 §431: -106 Protection against insolvency. (a) Net worth
7 requirements shall be as follows:

8 (1) Before issuing any certificate of authority, the
9 commissioner shall require the prescription drug plan
10 to have an initial net worth of \$2,000,000 and to
11 maintain the minimum net worth required under
12 paragraph (2) thereafter; and

13 (2) Every prescription drug plan shall maintain a minimum
14 net worth equal to the greater of:

15 (A) \$2,000,000;

16 (B) Two per cent of annual premium revenues as
17 reported on the most recent annual financial
18 statement filed with the commissioner on the
19 first \$150,000,000 of premium revenues and one
20 per cent of annual premium revenues on the
21 premium revenues in excess of \$150,000,000; or

1 (C) An amount equal to the sum of eight per cent of
2 annual healthcare expenditures and operating
3 expenses as reported on the most recent financial
4 statement filed with the commissioner.

5 In determining net worth, no debt shall be considered fully
6 subordinated unless the subordination clause is in a form
7 acceptable to the commissioner. Any interest obligation
8 relating to the repayment of any subordinated debt shall be
9 similarly subordinated.

10 Any debt incurred by a note meeting the requirements of
11 this section, and otherwise acceptable to the commissioner,
12 shall not be considered a liability and shall be recorded as
13 equity.

14 (b) Deposit requirements shall be as follows:

15 (1) Unless otherwise provided below, each prescription
16 drug plan shall deposit with the commissioner or, at
17 the discretion of the commissioner, with any
18 organization or trustee acceptable to the commissioner
19 through which a custodial or controlled account is
20 utilized, cash, securities, or any combination of
21 these or other assets that are acceptable to the

1 commissioner and which shall have a value of not less
2 than \$300,000 at all times;

3 (2) Deposits shall be an admitted asset of the
4 prescription drug plan in the determination of net
5 worth;

6 (3) All income from deposits shall be an asset of the
7 prescription drug plan. A prescription drug plan that
8 has made a securities deposit may withdraw that
9 deposit or any part thereof after making a substitute
10 deposit of cash, securities, or any combination of
11 these or other assets of equal value. A security
12 shall be approved by the commissioner before being
13 deposited or substituted; and

14 (4) The deposit shall be used to protect the interests of
15 the prescription drug plan's enrollees and to assure
16 continuation of health care services to enrollees of a
17 prescription drug plan.

18 (c) Every prescription drug plan, when determining
19 liabilities, shall include an amount estimated in the aggregate
20 to provide for:

21 (1) Any unearned premium and the payment of all claims for
22 health care expenditures that have been incurred,

1 whether reported or unreported, which are unpaid and
2 for which the organization is or may be liable; and

3 (2) The expense of adjustment or settlement of claims.

4 Liabilities shall be computed in accordance with the National
5 Association of Insurance Commissioners' annual statement
6 instructions, following the practices and procedures prescribed
7 by the National Association of Insurance Commissioners'
8 accounting practices and procedure manuals.

9 (d) Every contract between a prescription drug plan and a
10 pharmacist shall be in writing and shall provide that in the
11 event the prescription drug plan fails to pay for the
12 pharmaceuticals as set forth in the contract, the subscriber or
13 enrollee shall not be liable to the pharmacist for any sums owed
14 by the prescription drug plan. In the event that a contract
15 with a pharmacist has not been reduced to writing as required by
16 this subsection or the contract fails to contain the required
17 provisions, the pharmacist shall not collect or attempt to
18 collect from the subscriber or enrollee sums owed by the
19 prescription drug plan.

20 (e) Each prescription drug plan shall prepare a copy of
21 its quarterly net solvency report, verified by at least two
22 principal officers, for review by the commissioner on or before

1 the forty-fifth day of each calendar quarter. The commissioner
2 may prescribe the forms on which the reports are to be prepared.
3 Every prescription drug plan shall maintain a copy of its
4 current net solvency report on the premises of its primary place
5 of business. The commissioner may order an examination, subject
6 to article 2, to determine whether a prescription drug plan is
7 in compliance with this section. Any prescription drug plan
8 that fails or refuses to prepare or produce the quarterly net
9 solvency report for the commissioner's review as required by
10 this subsection shall be liable for a fine in an amount not less
11 than \$100 and not more than \$500 per day.

12 **§431: -107 Annual and quarterly reports.** (a) Every
13 prescription drug plan shall file annually, on or before March
14 1, a report verified by at least two principal officers covering
15 the preceding calendar year. Each prescription drug plan shall
16 file quarterly with the commissioner, on or before the forty-
17 fifth day after each calendar quarter, a copy of its quarterly
18 report verified by at least two principal officers. These
19 reports shall comply with sections 431:3-301 and 431:3-302. The
20 commissioner may prescribe the forms on which the reports are to
21 be filed, including but not limited to the content of the
22 information and the guidelines for preparing the reports. In

1 addition, the prescription drug plan shall file the following
2 annually with the commissioner by the dates specified herein:

- 3 (1) An audit of its financial statements, by an
4 independent certified public accountant or an
5 accounting firm designated by the prescription drug
6 plan, reporting the financial condition and results of
7 operations of the prescription drug plan on or before
8 June 1 of each year, or a later date as the
9 commissioner upon request or for cause may specify.

10 The prescription drug plan, on an annual basis and
11 prior to the commencement of the audit, shall notify
12 the commissioner in writing of the name and address of
13 the person or firm retained to conduct the annual
14 audit. The commissioner, in the commissioner's sole
15 discretion, may disapprove the prescription drug
16 plan's designation within fifteen days of receipt of
17 the prescription drug plan's notice, whereupon the
18 prescription drug plan shall be required to designate
19 another independent certified public accountant or
20 accounting firm. The audit required in this paragraph
21 shall be prepared in accordance with the National
22 Association of Insurance Commissioners' annual

1 statement instructions, following the practices and
2 procedures prescribed by the National Association of
3 Insurance Commissioners' accounting practices and
4 procedures manuals; and

5 (2) A description of the available grievance procedures,
6 the total number of grievances handled through those
7 procedures, a compilation of the causes underlying
8 those grievances, and a summary of the final
9 disposition of those grievances on or before March 1
10 of each year.

11 (b) The commissioner may require additional reports as are
12 deemed necessary and appropriate to enable the commissioner to
13 carry out the commissioner's duties under this chapter.

14 (c) The commissioner may waive the requirement to file
15 financial statements if the prescription drug plan files the
16 statements with the insurance regulator of the plan's
17 domiciliary state.

18 (d) The commissioner may suspend or revoke the certificate
19 of authority of any prescription drug plan that fails to file
20 any of the documents required under subsection (a) or (b). In
21 lieu of or in addition to the suspension or revocation of the
22 certificate of authority of any prescription drug plan, the

1 commissioner may fine the prescription drug plan not less than
2 \$100 and not more than \$500 for each day of delinquency.

3 §431: -108 Suspension, revocation, or denial of
4 certificate of authority; imposition of administrative penalty.

5 (a) Any certificate of authority issued under this article may
6 be suspended or revoked, and any application for a certificate
7 of authority may be denied, if the commissioner finds that any
8 of the conditions listed below exist:

9 (1) The prescription drug plan is operating contrary to
10 the information submitted to the commissioner in
11 obtaining a certificate of authority, unless
12 amendments to the submissions have been filed with and
13 approved by the commissioner;

14 (2) The prescription drug plan is no longer financially
15 solvent or may reasonably be expected to be unable to
16 meet its current or future obligations to enrollees or
17 prospective enrollees;

18 (3) The prescription drug plan has failed to correct,
19 within the time prescribed by subsection (c), any
20 deficiency occurring due to the prescription drug
21 plan's prescribed minimum net worth being impaired;

1 (4) The prescription drug plan, or any person on its
2 behalf, has advertised or merchandised its services in
3 an untrue, misrepresentative, misleading, deceptive,
4 or unfair manner;

5 (5) The continued operation of the prescription drug plan
6 would be hazardous to its enrollees;

7 (6) The prescription drug plan has otherwise failed to
8 comply with this chapter; or

9 (7) The prescription drug plan fails to file documents
10 required under sections 431: 107(a) or 431: 107(b).

11 (b) In addition to, or in lieu of, suspension or
12 revocation of a certificate of authority pursuant to this
13 section, the commissioner may levy an administrative fine upon
14 the prescription drug plan in an amount not less than \$500 and
15 not more than \$50,000 pursuant to section 431:3-221.

16 (c) The following shall pertain when a plan has an
17 insufficient net worth:

18 (1) Whenever the commissioner finds that the net worth
19 maintained by any prescription drug plan subject to
20 this chapter is less than the minimum net worth
21 required, the commissioner shall give written notice

1 to the prescription drug plan of the amount of the
2 deficiency and require the prescription drug plan to:
3 (A) File with the commissioner a strategy for
4 correction of the deficiency that is acceptable
5 to the commissioner; and
6 (B) Correct the deficiency within a reasonable time,
7 not to exceed sixty days, or within the extension
8 of time granted by the commissioner. The
9 deficiency shall be deemed an impairment and
10 failure to correct the impairment in the
11 prescribed time shall be grounds for suspension
12 or revocation of the plan's certificate of
13 authority or for placing the plan in
14 conservation, rehabilitation, or liquidation; and
15 (2) Unless allowed by the commissioner, no prescription
16 drug plan or person acting on its behalf, directly or
17 indirectly, may renew, issue, or deliver any
18 certificate, agreement, or contract of coverage in
19 this State, for which a premium is charged or
20 collected, when the prescription drug plan writing the
21 coverage is impaired and the impairment is known to
22 the prescription drug plan. However, the existence of

1 an impairment shall not prevent the issuance or
2 renewal of a certificate, agreement, or contract when
3 the enrollee exercises an option granted under the
4 plan to obtain new, renewed, or converted coverage.

5 (d) A certificate of authority may be suspended or
6 revoked, an application for a certificate of authority may be
7 denied, or an administrative penalty may be imposed, pursuant to
8 the following procedures:

9 (1) Suspension or revocation of a certificate of
10 authority, denial of an application, or imposition of
11 an administrative penalty pursuant to this section
12 shall be by written order and shall be sent to the
13 prescription drug plan or applicant by certified or
14 registered mail. The written order shall state the
15 grounds, charges, or conduct upon which suspension,
16 revocation, denial, or administrative penalty is
17 based. The prescription drug plan or applicant, in
18 writing, may request a hearing pursuant to section
19 431:2-308; and

20 (2) If the prescription drug plan or applicant requests a
21 hearing pursuant to this section, the commissioner
22 shall issue a written notice of hearing and send it to

1 the prescription drug plan or applicant by certified
2 or registered mail stating:

3 (A) A specific time for the hearing, which may not be
4 less than twenty nor more than thirty days after
5 mailing of the notice of hearing; and

6 (B) A specific place for the hearing.

7 (e) When the certificate of authority of a prescription
8 drug plan is suspended, the prescription drug plan shall not,
9 during the period of the suspension, enroll any additional
10 enrollees except newborn children or other newly acquired
11 dependents of existing enrollees and shall not engage in any
12 advertising or solicitation whatsoever.

13 (f) When the certificate of authority of a prescription
14 drug plan is revoked, the plan, immediately following the
15 effective date of the order of revocation, shall proceed to wind
16 up its affairs and shall conduct no further business except as
17 may be essential to the orderly conclusion of the affairs of the
18 plan. It shall engage in no further advertising or solicitation
19 whatsoever. The commissioner, by written order, may permit
20 further operation of the plan as the commissioner may find to be
21 in the best interest of the enrollees, to the end that the

1 enrollees will be afforded the greatest practical opportunity to
2 obtain continuing drug coverage.

3 **§431: -109 Commissioner's authority.** (a) In the event
4 that a prescription drug plan fails to comply with this article,
5 the commissioner may take appropriate action to enforce an order
6 of the commissioner directing compliance. Applicable action
7 includes any applicable action or penalty provided in the
8 insurance code.

9 (b) Nothing contained in this section shall require the
10 commissioner to disclose any information or records that
11 demonstrate the existence or content of any investigation or
12 activity of a criminal justice agency.

13 (c) The procedure set forth in this section shall not
14 apply to claims or allegations of health provider malpractice,
15 professional negligence, or other professional fault against
16 health care providers.

17 (d) All remedies, penalties, and proceedings in chapter
18 431 are applicable to this article regarding prescription drug
19 plans and shall be invoked and enforced solely and exclusively
20 by the commissioner.

21 (e) Any order of the commissioner issued under this
22 article shall be considered a final administrative action, may

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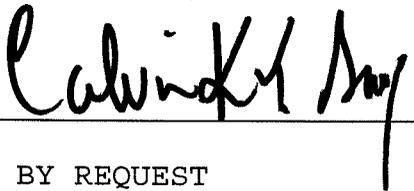
1 be issued prior to hearing, shall be issued and served as
2 provided in section 431:2-202, and may be appealed pursuant to
3 chapter 91.

4 §431: -110 Rules. The commissioner may adopt rules
5 pursuant to chapter 91 necessary for the purposes of this
6 article."

7 SECTION 3. This Act shall take effect upon its approval.

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INTRODUCED BY:


BY REQUEST

JAN 22 2007

JUSTIFICATION SHEET

DEPARTMENT: Commerce and Consumer Affairs

TITLE: A BILL FOR AN ACT RELATING TO PRESCRIPTION DRUG PLANS.

PURPOSE: To establish licensing and solvency requirements for prescription drug plans that are offering a pharmacy benefit pursuant to Medicare Part D.

MEANS: Add a new article to chapter 431, Hawaii Revised Statutes.

JUSTIFICATION: The Centers for Medicare and Medicaid Services currently allow entities to offer a prescription drug plan in Hawaii. However, they also require that these entities become licensed prior to December 31, 2009. There is currently no enabling statutes for these entities, which are not otherwise established as a mutual benefit society, health maintenance organization, or for profit health insurer and which are selling only a pharmacy benefit. This bill will bring these entities under regulatory control and subject them to licensing, solvency and examination authority of the insurance commissioner for the protection of the public. Without this bill, some prescription drug plans may have to leave the market, thus depriving the public of maximum consumer choice.

Impact on the public: Improves the ability of the insurance commissioner to protect the public by regulating prescription drug plans.

Impact on the department and other agencies: None anticipated.

GENERAL FUND: None.

OTHER FUNDS: None.

PPBS PROGRAM

DESIGNATION: CCA-106.

OTHER AFFECTED

AGENCIES: None.

EFFECTIVE DATE: Upon approval.