## A BILL FOR AN ACT

RELATING TO DIGITAL MEDIA.

## BE IT ENACTED BY THE LEGISLATURE OF THE STATE OF HAWAII:

- SECTION 1. The legislature finds that the film industry in Hawaii is an important component of a diversified economy whose
- 3 financial impact can be strengthened significantly if existing
- 4 incentives are adjusted.
- 5 The film industry has generated approximately \$160,000,000
- 6 in tax revenues for Hawaii since 1992. The State has long
- 7 recognized the benefits of a film industry and the dynamic
- 8 synergy it brings to our top industry, tourism. The legislature
- 9 has supported the growth of the film industry by developing the
- 10 Hawaii film studio, establishing a film school at the University
- 11 of Hawaii, streamlining the permitting process, and offering
- 12 other incentives to attract film and television productions to
- 13 the State.
- 14 The legislature also finds that there has been a dramatic
- 15 increase in the number of state and local governments attempting
- 16 to attract film productions. Those jurisdictions have
- 17 experienced dramatic increases in in-state spending and
- 18 significant growth in workforce and infrastructure development.



- 1 In New Mexico, production spending increased by \$162,000,000
- 2 since the incentive legislation passed in 2002. Louisiana saw
- 3 cumulative film expenditures rise to \$800,000,000, since its
- 4 legislation passed in 2002. New York City enjoyed an increase
- 5 of \$600,000,000 in new production and the creation of six
- 6 thousand new jobs since the state and city passed the "Made in
- 7 NY" fifteen per cent incentive package in August 2004 and
- 8 January 2005, respectively. More productions in Hawaii would
- 9 stimulate more direct and indirect tax revenue. According to
- 10 the department of business, economic development, and tourism,
- 11 the film industry averages \$100,000,000 in direct spending
- 12 annually, which generates \$13,000,000 in direct and indirect tax
- 13 revenues. If annual production expenditures could be tripled,
- 14 the State would stand to gain more than \$39,000,000 in tax
- 15 revenues.
- 16 The legislature further finds that it is desirable to
- 17 provide tools to the film industry to encourage similar dramatic
- 18 growth in Hawaii because the film industry:
- 19 (1) Infuses significant amounts of new money into the
- 20 economy, which is dispersed across many communities
- 21 and businesses and which benefits a wide array of
- 22 residents;

1	(2)	Creates skilled, high-paying jobs;
2	(3)	Has a natural dynamic synergy with Hawaii's top
3		industry, tourism, and is used as a destination
4		marketing tool for the visitor industry; and
5	(4)	Is a clean, nonpolluting industry that values the
6		natural beauty of Hawaii and its diverse multicultural
7		population and array of architecture.
8	The	legislature also finds that the industry has a strong
9	desire to	hire locally and invests in training and workforce
10	developme	nt of island-based personnel. The three television
11	series an	d one independent feature film that filmed in Hawaii in
12	2004 (Nor	th Shore, Hawaii, LOST, and Tides of War) had crews
13	consistin	g of eighty-five to ninety per cent Hawaii residents.
14	It is the	intent of this Act to continue to encourage this
15	industry	practice of hiring a significant number of residents
16	and to su	pport training and educational initiatives and
17	opportuni	ties.
18	The	legislature finds that series cancellations in recent
19	years wer	e due, in part, to the absence of cost-effective
20	incentive	s that take into account the front-end budgeting
21	methods n	ormally used by the film industry and that allow for

lower production costs. If this issue was addressed, a greater

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- 1 number of significant projects would be attracted to the islands
- 2 and help build our local film industry infrastructure.
- 3 Therefore, it is the intent of the legislature to encourage
- 4 the growth of the film industry by providing incentives that
- 5 attract more film and television productions to Hawaii and that
- 6 whereby generate tax revenues, provide jobs and income for
- 7 residents, support tourism and the natural beauty of Hawaii, and
- 8 enable the State to compete effectively against other
- 9 jurisdictions that offer similar incentives.
- 10 SECTION 2. Section 235-17, Hawaii Revised Statutes, is
- 11 amended to read as follows:
- 12 "\$235-17 Motion picture, digital media, and film
- 13 production[+] income tax credit. (a) [There] Any law to the
- 14 contrary notwithstanding, there shall be allowed to each
- 15 taxpayer subject to the taxes imposed by this chapter, an income
- 16 tax credit which shall be deductible from the taxpayer's net
- 17 income tax liability, if any, imposed by this chapter for the
- 18 taxable year in which the credit is properly claimed. The
- 19 amount of the credit shall be [up to four]:
- 20 (1) Fifteen per cent of the qualified production costs
- incurred by a qualified production in any county of
- the State [in the production of motion picture or

1		television films. The director of taxation shall
2		specify by rule a schedule of allowable tax credits
3		based on the principle that greater tax credits shall
4		be allowed for greater benefits to the state economy.]
5		with a population of over seven hundred thousand; or
6	(2)	Twenty per cent of the qualified production costs
7		incurred by a qualified production in any county of
8		the State with a population of seven hundred thousand
9		or less.
10	<u>A qualifi</u>	ed production occurring in more than one county may
11	prorate i	ts expenditures based upon the amounts spent in each
12	county, i	f the population bases differ enough to change the
13	percentag	e of tax credit.
14	In t	he case of a partnership, S corporation, estate, or
15	trust, th	e tax credit allowable is for qualified production
16	costs inc	urred by the entity for the taxable year. The cost
17	upon whic	h the tax credit is computed shall be determined at the
18	entity le	vel. Distribution and share of credit shall be
19	determine	d by rule.
20	If a	deduction is taken under section 179 (with respect to
21	election	to expense depreciable business assets) of the Internal

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2 for those costs for which the deduction is taken. The basis for eligible property for depreciation of 3 accelerated cost recovery system purposes for state income taxes 4 shall be reduced by the amount of credit allowable and claimed. 5 6 (b) There shall be allowed to each taxpayer subject to the taxes imposed by this chapter, an income tax credit which 7 shall be deductible from the taxpayer's net income tax 8 liability, if any, imposed by this chapter for the taxable year 9 10 in which the credit is properly claimed. The amount of the credit shall be up to 7.25 per cent effective January 1, 1999, 11 of the costs incurred in the State in the production of motion 12 picture or television films for actual expenditures for 13 transient accommodations. The director of taxation shall specify 14 by rule a schedule of allowable tax credits based on the 15 principle that greater tax credits shall be allowed for greater 16 benefits to the state economy. 17 In the case of a partnership, S corporation, estate, or 18 trust, the tax credit allowable is for production costs incurred 19 by the entity for the taxable year. The cost upon which the tax 20 21 credit is computed shall be determined at the entity level.

Revenue Code of 1986, as amended, no tax credit shall be allowed

1	(c) (b) The credit allowed under this section shall be
2	claimed against the net income tax liability for the taxable
3	year. For the purpose of this section, "net income tax
4	liability" means net income tax liability reduced by all other
5	credits allowed under this chapter.
6	[ <del>(d)</del> ] <u>(c)</u> If the tax credit under this section exceeds the
7	taxpayer's income tax liability, the excess of credits over
8	liability shall be refunded to the taxpayer; provided that no
9	refunds or payment on account of the tax credits allowed by this
10	section shall be made for amounts less than \$1. All claims,
11	including any amended claims, for tax credits under this section
12	shall be filed on or before the end of the twelfth month
13	following the close of the taxable year for which the credit may
14	be claimed. Failure to comply with the foregoing provision
15	shall constitute a waiver of the right to claim the credit.
16	(d) To qualify for this tax credit, a production shall:
17	(1) Meet the definition of a qualified production
18	specified in subsection (1);
19	(2) Have qualified production costs totaling at least
20	\$200,000;
21	(3) Provide the State, at a minimum, a shared-card, end-
22	title screen credit, where applicable;

1	(4)	Provide evidence of reasonable efforts to hire local
2		talent and crew; and
3	(5)	Provide evidence of financial or in-kind contributions
4		or educational or workforce development efforts, in
5		partnership with related local industry labor
6		organizations, educational institutions, or both,
7		toward the furtherance of the local film and
8		television and digital media industries.
9	<u>(e)</u>	After July 1, 2006, no qualified production cost that
10	has been	financed by investments for which a credit was claimed
11	by any ta	xpayer pursuant to section 235-110.9 is eligible for
12	credits u	nder this section.
13	<u>(f)</u>	To receive the tax credit, the taxpayer shall first
14	prequalif	y the production for the credit by registering with the
15	<u>Hawaii fi</u>	lm office during the development or preproduction
16	stage. F	ailure to comply with this provision may constitute a
17	waiver of	the right to claim the credit.
18	[ <del>(e)</del>	] (g) The director of taxation shall prepare forms as
19	may be ne	cessary to claim a credit under this section. The
20	director	may also require the taxpayer to furnish information to
21	ascertain	the validity of the claim for credit made under this

1	section a	nd may adopt rules necessary to effectuate the purposes
2	of this s	ection pursuant to chapter 91.
3	(h)	Every taxpayer claiming a tax credit under this
4	section f	or a qualified production, no later than ninety days
5	following	the end of each taxable year in which qualified
6	productio	n costs were expended, shall submit a written, sworn
7	statement	to the department of business, economic development,
8	and touri	sm, identifying:
9	(1)	All qualified production costs as provided by
10		subsection (a), if any, incurred in the previous
11		taxable year;
12	(2)	The amount of tax credits claimed pursuant to this
13		section, if any, in the previous taxable year; and
14	<u>(3)</u>	The number of total hires versus the number of local
15		hires by category (i.e., department) and by county.
16	<u>(i)</u>	The department of business, economic development, and
17	tourism s	hall:
18	(1)	Maintain records of the names of the taxpayers and
19		qualified productions thereof claiming the tax credits
20		under subsection (a);

1	(2)	Obtain and total the aggregate amounts of all
2		qualified production costs per qualified production
3		and per qualified production per taxable year; and
4	<u>(3)</u>	Provide a letter to the director of taxation
5		specifying the amount of the tax credit per qualified
6		production for each taxable year that a tax credit is
7		claimed and the cumulative amount of the tax credit
8		for all years claimed.
9	Upon	each determination required under this subsection, the
10	departmen	t of business, economic development, and tourism shall
11	issue a l	etter to the taxpayer regarding the qualified
12	production	n, specifying the qualified production costs and the
13	tax credi	t amount qualified for in each taxable year a tax
14	credit is	claimed. The taxpayer for each qualified production
15	shall file	e the letter with the taxpayer's tax return for the
16	qualified	production to the department of taxation.
17	Notwithst	anding the authority of the department of business,
18	economic	development, and tourism under this section, the
19	director	of taxation may audit and adjust the tax credit amount
20	to conform	m to the information filed by the taxpayer.
21	<u>(j)</u>	Total tax credits claimed per qualified production
22	shall not	exceed \$8,000,000.

1	<u>(k)</u>	Qualified productions shall comply with subsections
2	(d), (e),	(f), and (h).
3	(1)	For the purposes of this section:
4	"Com	mercial":
5	(1)	Means an advertising message that is filmed using
6		film, videotape, or digital media, for dissemination
7		via television broadcast or theatrical distribution;
8	(2)	Includes a series of advertising messages if all parts
9		are produced at the same time over the course of six
10		consecutive weeks; and
11	(3)	Does not include an advertising message with
12		Internet-only distribution.
13	<u>"Dig</u>	ital media" means production methods and platforms
14	directly	related to the creation of cinematic imagery and
15	content,	specifically using digital means, including but not
16	limited t	o digital cameras, digital sound equipment, and
17	computers	, to be delivered via film, videotape, interactive game
18	platform,	or other digital distribution media (excluding
19	Internet-	only distribution).
20	"Pos	t production" means production activities and services
21	conducted	after principal photography is completed, including
22	but not 1	imited to editing, film and video transfers,

1	duplication, transcoding, dubbing, subtletting, cledits, close
2	captioning, audio production, special effects (visual and
3	sound), graphics, and animation.
4	"Production" means a series of activities that are directly
5	related to the creation of visual and cinematic imagery to be
6	delivered via film, videotape, or digital media and to be sold,
7	distributed, or displayed as entertainment or the advertisement
8	of products for mass public consumption, including but not
9	limited to scripting, casting, set design and construction,
10	transportation, videography, photography, sound recording,
11	interactive game design, and post production.
12	"Qualified production":
13	(1) Means a production, with expenditures in the State,
14	for the total or partial production of a
15	feature-length motion picture, short film,
16	made-for-television movie, commercial, music video,
17	interactive game, television series pilot, single
18	season (up to twenty-two episodes) of a television
19	series regularly filmed in the State (if number of
20	episodes per single season exceeds twenty-two,
21	additional episodes for the same season shall
22	constitute a separate qualified production),

1		television special, single television episode that is
2		not part of a television series regularly filmed or
3		based in the State, national magazine show, or
4		national talk show. For the purposes of subsections
5		(d) and (j), each of the aforementioned qualified
6		production categories shall constitute separate,
7		individual qualified productions;
8	(2)	Does not include: daily news; public affairs
9		programs; non-national magazine or talk shows;
10		televised sporting events or activities; productions
11		that solicit funds; productions produced primarily for
12		industrial, corporate, institutional, or other private
13		purposes; and productions that include any material or
14		performance prohibited by chapter 712.
15	<u>"Q</u> ua	lified production costs" means the costs incurred by a
16	qualified	production within the State that are subject to the
17	general e	xcise tax under chapter 237 or income tax under this
18	chapter a	nd that have not been financed by any investments for
19	which a c	redit was or will be claimed pursuant to section
20	235-110.9	. Qualified production costs include but are not
21	limited to	o <u>:</u>

1	(1)	Costs incurred during preproduction such as location
2		scouting and related services;
3	(2)	Costs of set construction and operations, purchases or
4		rentals of wardrobe, props, accessories, food, office
5		supplies, transportation, equipment, and related
6		services;
7	<u>(3)</u>	Wages or salaries of cast, crew, and musicians;
8	(4)	Costs of photography, sound synchronization, lighting,
9		and related services;
10	<u>(5)</u>	Costs of editing, visual effects, music, other
11		post-production, and related services;
12	<u>(6)</u>	Rentals and fees for use of local facilities and
13		locations;
14	<u>(7)</u>	Rentals of vehicles and lodging for cast and crew;
15	(8)	Airfare for flights to or from Hawaii, and interisland
16		flights;
17	<u>(9)</u>	Insurance and bonding;
18	(10)	Shipping of equipment and supplies to or from Hawaii,
19		and interisland shipments; and
20	(11)	Other direct production costs specified by the
21		department in consultation with the department of
22		business, economic development, and tourism."

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1	SECT	ION 3. Statutory material to be repealed is bracketed
2	and stric	ken. New statutory material is underscored.
3	SECT	ION 4. This Act shall take effect on July 1, 2006;
4	provided	that:
5	(1)	Section 2 of this Act shall apply to qualified
6		production costs incurred after July 1, 2006, and
7		before January 1, 2016; and
8	(2)	This Act shall be repealed on January 1, 2016, and
9		section 235-17, Hawaii Revised Statutes, shall be
10		reenacted in the form in which it read on the day
11		before the effective date of this Act.

## Report Title:

Digital Media; Tax Credit

## Description:

Temporarily replaces the motion picture and film production tax credit with the motion picture, digital media, and film production tax credit which provides an income tax credit amounting to 15% of qualified production costs incurred, in any county of Hawaii with a population over 700,000, and 20% in any county of Hawaii with a population under 700,000; establishes criteria to qualify for the tax credit; caps credit at \$8,000,000 per production. (SD2)