JAN 2 3 2025

#### A BILL FOR AN ACT

RELATING TO THE CONVEYANCE TAX.

#### BE IT ENACTED BY THE LEGISLATURE OF THE STATE OF HAWAII:

- 1 SECTION 1. The legislature finds that the health,
- 2 happiness, and well-being of Hawaii's people depends on the
- 3 State's ability to address the high cost of living, particularly
- 4 the high cost of housing, that is fueling the homelessness
- 5 crisis and forcing local families to move out of the State. The
- 6 sustainability of the State's unique and irreplaceable natural
- 7 resources is critical to its residents' quality of life. To
- 8 address these problems and secure a prosperous future for the
- 9 State's children, greater investment into public resources from
- 10 a sustainable revenue source is needed to reduce the cost of
- 11 housing for residents, preserve the State's natural resources,
- 12 and provide solutions for community members experiencing
- 13 houselessness.
- 14 The legislature also finds that the conveyance tax, a
- 15 one-time tax at the time of real property sales, is an
- 16 appropriate revenue source for affordable housing, land
- 17 conservation, and homeless services. Although housing prices in

- 1 the State have risen dramatically over the past thirteen years,
- 2 the State's conveyance tax rates have not been updated since
- 3 Act 59, Session Laws of Hawaii 2009. Presently, the State's
- 4 conveyance tax is significantly lower than the rates of other
- 5 high-cost areas in the country.
- 6 Cities across the country are increasing their conveyance
- 7 tax rates to fund affordable housing. San Francisco increased
- 8 the tax rate to 5.5 per cent on homes valued over \$10,000,000 in
- 9 2020, and three years ago, Los Angeles increased the real
- 10 property transfer tax to 4.5 per cent on any residential or
- 11 commercial property over \$5,000,000 in value and six per cent on
- 12 property sales over \$10,000,000 in value. Smaller cities with
- 13 high housing costs are also increasing the taxes on real estate
- 14 sales to mitigate the impacts of housing costs. Crested Butte
- 15 and Telluride in Colorado, which attract wealthy buyers due to
- 16 access to world class ski opportunities, have a tax of three per
- 17 cent on home sales regardless of price. Aspen, Colorado, which
- 18 has the most well-developed workforce housing program in the
- 19 country where almost forty per cent of the housing total housing
- 20 stock is reserved as permanently affordable housing for
- 21 full-time residents, has largely funded their workforce housing

- 1 program through a 1.5 per cent tax on property sales that has
- 2 been in place since 1989.
- 3 Presently, it is common practice to tax property sales as a
- 4 means to mitigate the impacts of high home costs and the loss of
- 5 land due to housing development. Furthermore, a conveyance tax
- 6 of 0.5 per cent on homes valued at less than \$5,000,000, a rate
- 7 of four per cent on homes valued between \$5,000,000 and
- 8 \$10,000,000, and six per cent on homes valued at over
- 9 \$10,000,000, conforms to tax rates that other cities have
- 10 adopted to fund their various housing programs.
- 11 The legislature recognizes that the increases in housing
- 12 prices, residential rent, and the homeless population over the
- 13 past several years has accelerated the urgent need to
- 14 sustainably fund affordable housing and homeless services in
- 15 Hawaii. The 2023 point in time count estimates that there are
- 16 currently 6,223 individuals living unsheltered in the State, not
- 17 including the greater number of "hidden homeless" individuals
- 18 temporarily living with friends or relatives because they cannot
- 19 afford to live on their own. Investing in affordable housing
- 20 and homeless services, including supportive housing, is key to

# S.B. NO. (218

1	addressin	g homelessness and ensuring that everyone in the State
2	has an af	fordable place to live.
3	Acco	rdingly, the purpose of this Act is to:
4	(1)	Establish the homeless services special fund;
5	(2)	Allow counties to apply for matching funds from the
6		affordable homeownership revolving fund for housing
7		projects that are subject to a perpetual affordability
8		requirement;
9	(3)	Increase the conveyance tax rates for certain
10		properties;
11	(4)	Repeal the separate conveyance tax rates for the sale
12		of a condominium or single family residence for which
13		the purchaser is ineligible for a county homeowner's
14		exemption or property tax and establish conveyance tax
15		rates for multifamily residential properties;
16	(5)	Exempt from conveyance taxes the conveyances of real
17		property to:
18		(A) Organizations with certain affordability
19		requirements;
20		(B) Certain nonprofit organizations: and

1	(C) An owner-occupant or renter-occupant of the
2	property; and
3	(6) Allocate collected conveyance taxes to the affordable
4	homeownership revolving fund, homeless services
5	special fund, and general fund and amend allocations
6	to the land conservation fund, and rental housing
7	revolving fund.
8	SECTION 2. Chapter 346, Hawaii Revised Statutes, is
9	amended by adding a new section to part XVII to be appropriately
10	designated and to read as follows:
11	"§346- Homeless services special fund. (a) There is
12	established within the state treasury a homeless services
13	special fund, to be administered and managed by the department
14	and into which shall be deposited:
15	(1) Ten per cent of the conveyance tax collected and
16	allocated to the homeless services fund pursuant to
17	section 247-7;
18	(2) Appropriations made by the legislature; and
19	(3) Interest earned upon any moneys in the fund.
20	(b) Moneys from any other private or public source may be
20	

- 1 mandates, regulations, or conditions on the funds shall not
- 2 conflict with the use of the fund under this section. Moneys
- 3 received as a deposit or private contribution shall be
- 4 deposited, used, and accounted for in accordance with the
- 5 conditions established by the agency or person making the
- 6 contribution.
- 7 (c) Moneys in the homeless services special fund shall be
- 8 used by the department for homeless services and supportive
- 9 housing, including homeless facilities programs for the homeless
- 10 authorized by the department.
- 11 (d) The department shall submit a report to the
- 12 legislature providing an accounting of the fund no later than
- 13 twenty days prior to the convening of each regular session. The
- 14 report shall include, at minimum:
- 15 (1) A detailed account of all funds received; and
- 16 (2) All moneys expended from the homeless services special
- 17 fund."
- 18 SECTION 3. Section 201H-206, Hawaii Revised Statutes, is
- 19 amended to read as follows:
- "[+]\$201H-206[+] Affordable homeownership revolving fund.
- 21 (a) There is established an affordable homeownership revolving



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## S.B. NO. 1218

3	development financial institutions and nonprofit housing
4	development organizations for the development of affordable
5	homeownership housing projects.
6	(b) Loans shall be awarded in the following descending
7	order of priority:
8	(1) Projects or units in projects that are funded by
9	programs of the United States Department of Housing
10	and Urban Development, United States Department of
11	Agriculture Rural Development, and United States

Financial Institutions Fund, wherein:

fund to be administered by the corporation for the purpose of

providing, in whole or in part, loans to nonprofit community

(A) At least fifty per cent of the available units are reserved for persons and families having incomes at or below eighty per cent of the median family income and of which at least five per cent of the available units are for persons and families having incomes at or below fifty per cent of the median family income; and

Department of the Treasury Community Development

		(b) The remaining units are reserved for persons and
2		families having incomes at or below one hundred
3		twenty per cent of the median family income; and
4	(2)	Mixed-income affordable for-sale housing projects or
5		units in a mixed-income affordable for-sale housing
6		project wherein all of the available units are
7		reserved for persons and families having incomes at or
8		below one hundred per cent of the median family
9		income.
10	(c)	Moneys in the fund shall be used to provide loans for
11	the devel	opment, pre-development, construction, acquisition,
12	preservat	ion, and substantial rehabilitation of affordable
13	for-sale	housing units. Uses of moneys in the fund may include
14	but are n	ot limited to planning, design, and land acquisition,
15	including	the costs of options, agreements of sale, and down
16	payments;	equity financing as matching funds for nonprofit
17	community	development financial institutions; or other housing
18	developme	nt services or activities as provided in rules adopted
19	by the co	rporation pursuant to chapter 91. The rules may
20	provide t	hat money from the fund shall be leveraged with other
21	financial	resources to the extent possible.

•	(α)	ine rand may include [sams].
2	(1)	Sums appropriated by the legislature[, private];
3	(2)	Private contributions[, proceeds];
4	(3)	<pre>Proceeds from repayment of loans[, interest,];</pre>
5	(4)	<pre>Interest and other returns[7];</pre>
6	(5)	Conveyance taxes collected under chapter 247 and
7		allocated to the affordable homeownership revolving
8		fund pursuant to section 247-7; and [moneys]
9	(6)	Moneys from other sources.
10	(e)	An amount from the fund, to be set by the corporation
11	and autho	rized by the legislature, may be used for
12	administr	ative expenses incurred by the corporation in
13	administe	ring the fund; provided that moneys in the fund shall
14	not be us	ed to finance day-to-day administrative expenses of the
15	projects	allotted moneys from the fund.
16	(f)	The corporation may provide loans under this section
17	as provid	ed in rules adopted by the corporation pursuant to
18	chapter 9	1.
19	(g)	The corporation may contract with nonprofit community

development financial institutions to fund loans under this

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1	section. The corporation may contract for the service and
2	custody of its loans.
3	(h) The corporation may establish, revise, charge, and
4	collect a reasonable service fee, as necessary, in connection
5	with its loans, services, and approvals under this part. The
6	fees shall be deposited into the affordable homeownership
7	revolving fund.
8	(i) Counties may apply for matching funds from the fund;
9	provided that before applying for any matching funds, the
10	counties shall have an approved comprehensive affordable housing
11	<pre>plan that:</pre>
12	(1) Identifies available lands for affordable housing;
13	(2) Identifies infrastructure needs and availability; and
14	(3) Requires housing projects developed using moneys from
15	the fund to be subject to an affordability clause that
16	keeps the property affordable in perpetuity, also
17	<pre>known as a "deed-restricted property";</pre>
18	provided further that costs for the development of or an update
19	to an existing county comprehensive affordable housing plan may,
20	upon application he haid out of these funds

T	$\left(\frac{1}{1}\right)$ The corporation shall submit a report to the
2	legislature no later than twenty days prior to the convening of
3	each regular session describing the projects funded using moneys
4	from the affordable homeownership revolving fund."
5	SECTION 4. Section 247-2, Hawaii Revised Statutes, is
6	amended to read as follows:
7	"§247-2 Basis and rate of tax. The tax imposed by section
8	247-1 shall be based on the actual and full consideration
9	(whether cash or otherwise, including any promise, act,
10	forbearance, property interest, value, gain, advantage, benefit,
11	or profit), paid or to be paid for all transfers or conveyance
12	of realty or any interest therein, that shall include any liens
13	or encumbrances thereon at the time of sale, lease, sublease,
14	assignment, transfer, or conveyance, and shall be at the
15	following rates:
16	(1) Except as provided in paragraph (2):
17	(A) [ <del>Ten cents per \$100 for</del> ] <u>For</u> properties with a
18	value of less than \$600,000[+]: 10 cents per
19	\$100;

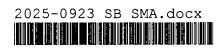
1	(B)	[ <del>Twenty cents per \$100 for</del> ] <u>For</u> properties with a
2		value of at least \$600,000, but less than
3		\$1,000,000[+]: 20 cents per \$100;
4	(C)	[Thirty cents per \$100 for] For properties with a
5		value of at least \$1,000,000, but less than
6		\$2,000,000[+]: 30 cents per \$100;
7	(D)	[Fifty cents per \$100 for] For properties with a
8		value of at least \$2,000,000, but less than
9		\$4,000,000[÷]: 50 cents per \$100;
10	(E)	[Seventy cents per \$100 for] For properties with
11		a value of at least \$4,000,000, but less than
12		\$6,000,000[÷]: 70 cents per \$100;
13	(F)	[Ninety cents per \$100 for] For properties with a
14		value of at least \$6,000,000, but less than
15		\$10,000,000[ <del>; and</del> ]: \$1.10 per \$100;
16	(G)	[One dollar per \$100 for] For properties with a
17		value of at least \$10,000,000 [or greater; and],
18		but less than \$14,000,000: \$1.40 per \$100;
19	(H)	For properties with a value of at least
20		\$14,000,000, but less than \$18,000,000: \$2.00
21		per \$100;

1		<u>(I)</u>	For properties with a value of at least
2			\$18,000,000, but less than \$22,000,000: \$3.00
3			per \$100;
4		<u>(J)</u>	For properties with a value of at least
5			\$22,000,000, but less than \$26,000,000: \$4.00
6			per \$100; and
7		<u>(K)</u>	For properties with a value of \$26,000,000 or
8			greater: \$6.00 per \$100; and
9	[ <del>(2)</del>	<del>For</del>	the sale of a condominium or single family
10		resi	dence for which the purchaser is incligible for a
11		coun	ty homeowner's exemption on property tax:
12		<del>(A)</del>	Fifteen cents per \$100 for properties with a
13			<pre>value of less than \$600,000;</pre>
14		<del>(B)</del>	Twenty-five-cents per \$100 for properties with a
15			value of at least \$600,000, but less than
16			<del>\$1,000,000;</del>
17		<del>(C)</del>	Forty cents per \$100 for properties with a value
18			of at least \$1,000,000, but less than \$2,000,000;
19		<del>(D)</del>	Sixty cents per \$100 for properties with a value
20			of at least \$2,000,000, but less than \$4,000,000;



1		<del>(E)</del>	Eighty-five cents per \$100 for properties with a
2			value of at least \$4,000,000, but less than
3			<del>\$6,000,000;</del>
4		<del>(F)</del>	One-dollar and ten cents per \$100 for properties
5			with a value of at least \$6,000,000, but less
6			than \$10,000,000; and
7		<del>(G)</del>	One dollar and twenty-five cents per \$100-for
8			properties with a value of \$10,000,000 or
9			greater,
10	(2)	For	the sale of a multifamily residential property:
11		(A)	For properties with a value of less than
12			\$600,000: 10 cents per \$100;
13		<u>(B)</u>	For properties with a value of at least \$600,000,
14			but less than \$1,000,000: 20 cents per \$100;
15		<u>(C)</u>	For properties with a value of at least
16			\$1,000,000, but less than \$2,000,000: 30 cents
17			per \$100;
18		(D)	For properties with a value of at least
19			\$2,000,000, but less than \$4,000,000: 50 cents
20			per \$100;

1	<u>(E)</u>	For properties with a value of at least
2		\$4,000,000, but less than \$6,000,000: 70 cents
3		per \$100;
4	<u>(F)</u>	For properties with a value of at least
5		\$6,000,000, but less than \$10,000,000: 90 cents
6		per \$100;
7	<u>(G)</u>	For properties with a value of at least
8		\$10,000,000, but less than \$20,000,000: \$1 per
9		\$100;
10	<u>(H)</u>	For properties with a value of at least
11		\$20,000,000, but less than \$50,000,000: \$1.25
12		per \$100;
13	<u>(I)</u>	For properties with a value of at least
14		\$50,000,000, but less than \$100,000,000: \$1.50
15		per \$100; and
16	<u>(J)</u>	For properties with a value of \$100,000,000 or
17		greater: \$2.00 per \$100,
18	of [ <del>such</del> ] <u>the</u>	actual and full consideration; provided that in
19	the case of a	lease or sublease, this chapter shall apply only
20	to a lease or	sublease whose full unexpired term is for a period
21	of five years	or more[, and in those cases, including (where



- 1 appropriate) those cases where the]; provided further that if a
- 2 lease has been extended or amended, the tax in this chapter
- 3 shall be based on the cash value of the lease rentals discounted
- 4 to present day value and capitalized at the rate of six per
- 5 cent, plus the actual and full consideration paid or to be paid
- 6 for any and all improvements, if any, that shall include on-site
- 7 as well as off-site improvements, applicable to the leased
- 8 premises; and provided further that the tax imposed for each
- 9 transaction shall be not less than \$1.
- 10 For the purposes of this section, "multifamily residential
- 11 property" means a structure that is located within the state
- 12 urban land use district and divided into five or more dwelling
- 13 units."
- 14 SECTION 5. Section 247-3, Hawaii Revised Statutes, is
- 15 amended to read as follows:
- 16 "\$247-3 Exemptions. The tax imposed by section 247-1
- 17 shall not apply to:
- 18 (1) Any document or instrument that is executed prior to
- **19** January 1, 1967;
- 20 (2) Any document or instrument that is given to secure a
- 21 debt or obligation;



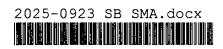
1	(3)	Any document or instrument that only confirms or
2		corrects a deed, lease, sublease, assignment,
3		transfer, or conveyance previously recorded or filed;
4	(4)	Any document or instrument between husband and wife,
5		reciprocal beneficiaries, or parent and child, in
6		which only a nominal consideration is paid;
7	(5)	Any document or instrument in which there is a
8		consideration of \$100 or less paid or to be paid;
9	(6)	Any document or instrument conveying real property
10		that is executed pursuant to an agreement of sale, and
11		where applicable, any assignment of the agreement of
12		sale, or assignments thereof; provided that the taxes
13		under this chapter have been fully paid upon the
14		agreement of sale, and where applicable, upon such
15		assignment or assignments of agreements of sale;
16	(7)	Any deed, lease, sublease, assignment of lease,
17		agreement of sale, assignment of agreement of sale,
18		instrument or writing in which the United States or
19		any agency or instrumentality thereof or the State or
20		any agency, instrumentality, or governmental or

1		political subdivision thereof are the only parties
2		thereto;
3	(8)	Any document or instrument executed pursuant to a tax
4		sale conducted by the United States or any agency or
5		instrumentality thereof or the State or any agency,
6		instrumentality, or governmental or political
7		subdivision thereof for delinquent taxes or
8		assessments;
9	(9)	Any document or instrument conveying real property to
10		the United States or any agency or instrumentality
11		thereof or the State or any agency, instrumentality,
12		or governmental or political subdivision thereof
13		pursuant to the threat of the exercise or the exercise
14		of the power of eminent domain;
15	(10)	Any document or instrument that solely conveys or
16		grants an easement or easements;
17	(11)	Any document or instrument whereby owners partition
18		their property, whether by mutual agreement or
19		judicial action; provided that the value of each
20		owner's interest in the property after partition is

	equal in value to that owner's interest before
	partition;
(12)	Any document or instrument between marital partners or
	reciprocal beneficiaries who are parties to a divorce
	action or termination of reciprocal beneficiary
	relationship that is executed pursuant to an order of
	the court in the divorce action or termination of
	reciprocal beneficiary relationship;
(13)	Any document or instrument conveying real property
	from a testamentary trust to a beneficiary under the
	trust;
(14)	Any document or instrument conveying real property
	from a grantor to the grantor's revocable living
	trust, or from a grantor's revocable living trust to
	the grantor as beneficiary of the trust;
(15)	Any document or instrument conveying real property, or
	any interest therein, from an entity that is a party
	to a merger or consolidation under chapter 414, 414D,
	415A, 421, 421C, 425, 425E, or 428 to the surviving or
	new entity;
	(13)



1	(16)	Any document or instrument conveying real property, or
2		any interest therein, from a dissolving limited
3		partnership to its corporate general partner that
4		owns, directly or indirectly, at least a ninety per
5		cent interest in the partnership, determined by
6		applying section 318 (with respect to constructive
7		ownership of stock) of the federal Internal Revenue
8		Code of 1986, as amended, to the constructive
9		ownership of interests in the partnership; [and]
10	[+](17)[+	]Any document or instrument that conforms to the
11		transfer on death deed as authorized under
12		chapter 527[-];
13	(18)	Any document or instrument conveying real property to
14		an organization that:
15		(A) Has a minimum of thirty years remaining of a
16		price-restricted affordability period; or
17		(B) Places a deed restriction on the property to
18		maintain permanent affordability.
19		For purposes of this paragraph:
20		"Permanent affordability" means a requirement
21		that a residential real property remain affordable to



I		nouseholds with incomes at or below one nundred twenty
2		per cent of the area median income as determined by
3		the United States Department of Housing and Urban
4		Development for the life of the property.
5		"Price-restricted affordability period" means the
6		period for which a residential real property is
7		restricted to renter households with incomes at or
8.		below one hundred twenty per cent of the area median
9		income as determined by the United States Department
10		of Housing and Urban Development applicable to the
11		location of the real property for the applicable
12		federal fiscal year;
13	(19)	Any document or instrument conveying real property to
14		a nonprofit organization that:
15		(A) Is exempt from federal income tax by the Internal
16		Revenue Services; and
17		(B) Will hold the property in an undeveloped state
18		and for conservation purposes in perpetuity
19		through a deed restriction on the property; and
20	(20)	Any document or instrument conveying real property to
21		an individual who is an owner-occupant or



1	renter-occupant of the property; provided that
2	individual does not have a direct or indirect
3	ownership interest in any other real property,
4	including through ownership interest in a trust,
5	partnership, corporation, limited liability company,
6	or other entity."
7	SECTION 6. Section 247-7, Hawaii Revised Statutes, is
8	amended to read as follows:
9	"§247-7 Disposition of taxes. All taxes collected under
10	this chapter shall be paid into the state treasury to the credit
11	of the general fund of the State, to be used and expended for
12	the purposes for which the general fund was created and exists
13	by law; provided that of the taxes collected each fiscal year:
14	(1) Ten per cent [or \$5,100,000, whichever is less,] shall
15	be paid into the land conservation fund established
16	pursuant to section 173A-5; [and]
17	(2) [Fifty] Forty per cent [or \$38,000,000, whichever is
18	less, shall be paid into the rental housing revolving
19	fund established by section 201H-202[-];

1	(3)	Ten per cent shall be paid into the affordable
2		homeownership revolving fund established pursuant to
3		section 201H-206; and
4	(4)	Ten per cent shall be paid into the homeless services
5		special fund established pursuant to section 346- ;
6	provided	that the remaining thirty per cent of funds shall be
7	deposited	into the general fund."
8	SECT	ION 7. Statutory material to be repealed is bracketed
9	and stric	ken. New statutory material is underscored.
10	SECT	ION 8. This Act shall take effect upon its approval.
11		INTRODUCED BY:

#### Report Title:

DHS; Affordable Housing; Conveyance Tax; Rates; Exemption; Homeless Services Fund; Affordable Homeownership Revolving Fund; Land Conservation Fund; Rental Housing Revolving Fund

#### Description:

Establishes the Homeless Services Special Fund. Allows counties to apply for matching funds from the Affordable Homeownership Revolving Fund for certain housing projects. Increases the conveyance tax rates for certain properties. Repeals the separate conveyance tax rates for the sale of a condominium or single family residence for which the purchaser is ineligible for a county homeowner's exemption on property tax and establishes conveyance tax rates for multifamily residential properties. Establishes new exemptions to the conveyance tax. Allocates collected conveyance taxes to the Affordable Homeownership Revolving Fund, Homeless Services Special Fund and general fund. Amends allocations to the Land Conservation Fund and Rental Housing Revolving Fund.

The summary description of legislation appearing on this page is for informational purposes only and is not legislation or evidence of legislative intent.

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