JOSH GREEN, M.D.

SYLVIA LUKE LIEUTENANT GOVERNOR

OFFICE OF THE PUBLIC DEFENDER

EMPLOYEES' RETIREMENT SYSTEM
HAWAI'I EMPLOYER-UNION HEALTH BENEFITS TRUST FUND

OF HONE

LUIS P. SALAVERIA

SABRINA NASIR DEPUTY DIRECTOR

STATE OF HAWAI'I
DEPARTMENT OF BUDGET AND FINANCE

Ka 'Oihana Mālama Mo'ohelu a Kālā P.O. BOX 150 HONOLULU, HAWAI'I 96810-0150 ADMINISTRATIVE AND RESEARCH OFFICE BUDGET, PROGRAM PLANNING AND MANAGEMENT DIVISION FINANCIAL ADMINISTRATION DIVISION OFFICE OF FEDERAL AWARDS MANAGEMENT

WRITTEN ONLY

TESTIMONY BY LUIS P. SALAVERIA
DIRECTOR, DEPARTMENT OF BUDGET AND FINANCE
TO THE HOUSE COMMITTEE ON FINANCE
ON
HOUSE BILL NO. 417, H.D. 1

February 25, 2025 10:00 a.m. Room 308 and Videoconference

RELATING TO THE RENTAL HOUSING REVOLVING FUND

The Department of Budget and Finance (B&F) offers comments on this bill.

House Bill (H.B.) No. 417, H.D. 1, establishes a Housing Efficiency and Innovation Subaccount (HEIS) within the Rental Housing Revolving Fund (RHRF) to provide financing for housing projects that shall be made available for rent exclusively to qualified residents; authorizes the Hawai'i Housing Finance and Development Corporation to transfer funds between the RHRF and HEIS without legislative approval; and provides the HEIS exemption from subsection (c) of Section 201H-204, HRS.

As a matter of general policy, B&F does not support the creation of any revolving fund or revolving fund subaccount, which does not meet the requirements of Section 37-52.4, HRS. Revolving funds should: 1) serve a need as demonstrated by the purpose, scope of work, and an explanation why the program cannot be implemented successfully under the general fund appropriation process; 2) reflect a clear nexus between the benefits sought and charges made upon the users or beneficiaries or a clear link between the program and the sources of revenue; 3) provide

an appropriate means of financing for the program or activity; and 4) demonstrate the capacity to be financially self-sustaining. Regarding H.B. No. 417, H.D. 1, it is difficult to determine whether the proposed HEIS would be self-sustaining.

Thank you for your consideration of our comments.

JOSH GREEN, M.D.
GOVERNOR
SYLVIA LUKE

LT. GOVERNOR



STATE OF HAWAII

DEPARTMENT OF BUSINESS, ECONOMIC DEVELOPMENT AND TOURISM HAWAII HOUSING FINANCE AND DEVELOPMENT CORPORATION 677 QUEEN STREET, SUITE 300
HONOLULU, HAWAII 96813
FAX: (808) 587-0600

Statement of **DEAN MINAKAMI**

Hawaii Housing Finance and Development Corporation
Before the

HOUSE COMMITTEE ON FINANCE

February 25, 2025 at 10:00 a.m. State Capitol, Room 308

In consideration of
H.B. 417 HD1
RELATING TO THE RENTAL HOUSING REVOLVING FUND.

Chair Yamashita, Vice Chair Takenouchi, and members of the Committee.

HHFDC <u>supports</u> HB 417 HD1, which establishes the Housing Efficiency and Innovation Subaccount within the Rental Housing Revolving Fund (RHRF); specifies permissible uses of funding and priorities; and authorizes the Hawaii Housing Finance and Development Corporation (HHFDC) to transfer funds between the Housing Efficiency and Innovation Subaccount and RHRF without legislative approval.

HHFDC supports the provisions to allow flexibility for transferring funds between RHRF and the subaccount without legislative approval, and to make funds available for funding other than loans, such as credit enhancement. The subaccount will provide a dedicated source of funding to finance workforce rental housing projects and enable HHFDC to establish new programs to support rental housing development and preservation.

We note that prioritizing projects requiring the "least amount of state funding per housing unit per year" on page five, subsection (f)(1)(B), is problematic, as RHRF is not an ongoing subsidy. It is a funding source for construction at one point in time. We recommend the following **amendment**:

(B) Projects that require the least amount of state funding per housing unit [per year]; and

Thank you for the opportunity to testify on this bill.



Hawai'i Children's Action Network Speaks! is a nonpartisan 501c4 nonprofit committed to advocating for children and their families. Our core issues are safety, health, and education.

To: Representative Kyle T. Yamashita, Chair

Representative Jenna Takenouchi, Vice Chair

House Committee on Finance

From: Chevelle Davis, MPH Director of Early Childhood & Health Policy

Hawai'i Children's Action Network Speaks!

Subject: Measure H.B. No. 417 H.D. 1 – Relating to Housing

Hearing: Tuesday, February 25, 2025, at 10:00 AM, Conference Room 308

POSITION: STRONG SUPPORT

Aloha e Chair Yamashita, Vice Chair Takenouchi, and Members of the Committee,

Mahalo for the opportunity to submit testimony in **STRONG SUPPORT** of **H.B. No. 417 H.D. 1**, which seeks to create a Housing Efficiency and Innovation subaccount within the Rental Housing Revolving Fund (RHRF).

Hawai'i's ongoing housing crisis continues to force local families to leave the islands in search of more affordable living options on the continent. This crisis deeply impacts Hawai'i's keiki, as families struggle to maintain stability, and our communities lose essential workers, culture, and economic vitality.

A recent <u>survey from October 2024</u> underscores the severity of this issue: nearly 70% of local workers indicated they may need to leave the state due to high living costs, with housing identified as the primary financial burden. When families are priced out of their homes, keiki suffer educational disruptions, loss of extended family and community connections, and increased financial stress on parents.

The RHRF has been a critical tool in addressing our state's affordable housing shortage, providing low-interest loans to developers to create, acquire, and rehabilitate rental housing. However, the current prioritization system limits the diversity of projects that can receive funding, leaving many working families without viable housing options.

H.B. No. 417 H.D. 1 would establish a Housing Efficiency and Innovation subaccount within the RHRF, ensuring that state funds are strategically used to develop housing for local residents on state or county-owned lands with the lowest cost per unit. This approach will maximize the impact of public dollars while expediting the development of much-needed housing for Hawai'i's working families.

We urge the Legislature to pass **H.B. No. 417 H.D. 1** to help keep local families in Hawai'i, ensuring that keiki can grow up in stable, thriving communities.

Mahalo for the opportunity to testify in support of this critical measure.



OUR MISSION

To support and advance public policies that make Hawai'i affordable for all working families.

OUR VISION

Collaborative, sustainable, and evidence-based public policies that create a diverse and sustainable Hawai'i economy, an abundance of quality job opportunities, and a future where all working families living in Hawai'i can thrive.

BOARD MEMBERS

Jason Fujimoto Meli James, Board Chair Micah Kāne Brandon Kurisu Brad Nicolai Mike Pietsch Sunshine Topping

ADVISORY COMMITTEE

Josh Feldman Brittany Heyd Alicia Moy Ed Schultz

Josh Wisch President & Executive Director

827 Fort Street Mall, 2nd Floor Honolulu, Hawaiʻi 96813

+1 (808) 542-4089 info@holomuacollaborative.org

HolomuaCollaborative.org

Page 1 of 1

Committee: House Committee on Finance

Bill Number: HB 417 HD1, Relating to the Rental Housing Revolving Fund

Hearing Date and Time: February 25, 2025, 10:00am (Room 308)

Re: Testimony of Holomua Collaborative – Support

Aloha Chair Yamashita, Vice Chair Takenouchi, and Members of the Committee:

Mahalo for the opportunity to submit testimony **in support** of HB 417 HD1, Relating to the Rental Housing Revolving Fund.

Hawai'i's housing crisis continues to drive local families to move to the continent. In October 2024, a survey¹ gathering information about the day-to-day financial experience of local workers was released and it suggests this growing crisis has the potential to reach staggering levels. When nearly 1,500 local workers were asked if they may need to move to a less expensive state, only thirty-one percent answered a definitive "no," while sixty-nine percent said "yes" or "unsure." And nearly two-thirds of the respondents said the cost of housing was the primary impact on their cost of living in Hawai'i. Each local worker and family we lose to the continent contributes to a loss of our economy, our culture, and our family.

The Rental Housing Revolving Fund (RHRF) provides equity gap low-interest loans to qualified owners and developers building affordable housing units. Funds may be used to provide a loan for the development, construction, acquisition, preservation, and substantial rehabilitation of rental housing units. Through the volume of dedicated funding provided to it by the Legislature, the RHRF has been instrumental in increasing the number of affordable housing units in Hawai'i.

Despite the RHRF's successes, the current prioritization of projects limits the breadth of projects and–ultimately–residents who can benefit from the RHRF as the competitive bidding and statutorily mandated prioritization of projects has led to a narrow scope of projects being financed through the fund.

HB 417 HD1 proposes to create a Housing Efficiency and Innovation subaccount within the RHRF. This subaccount would be dedicated to using RHRF funds for loans to housing projects, focused on local residents living on lands that are owned or developed by the State or a County, and that require the least state funding per housing unit per year. This subaccount would be an efficient mechanism to quickly and cost-effectively develop housing for local working families without needing to compete for funding with the other crucial RHRF priority projects.

Sincerely,

Joshua Wisch

President & Executive Director

¹ https://holomuacollective.org/survey/



February 25, 2025

Testimony in support of HB 417 HD1, Relating to the Rental Housing Revolving Fund

Aloha Chair Yamashita, Vice Chair Takenouchi, and Committee Members,

We write in support of HB 417 HD1, Relating to the Rental Housing Revolving Fund, which would establish the Housing Efficiency and Innovation Subaccount within the Rental Housing Revolving Fund.

Title Guaranty of Hawai'i is the oldest and largest title company in the state. We have been owned and operated by a kama'āina family since 1896 and we are proud to employ over 250 residents who work in our branches across the state. As an organization that has worked for over a century to help connect local families with housing, we see firsthand the economic shift that is preventing local families from achieving the dream of homeownership.

By increasing the types of rental projects that can be funded by the Rental Housing Revolving Fund, this bill will directly address one of the most significant barriers to homeownership: the lack of affordable and stable rental housing as a stepping stone to long-term property ownership.

Our industry sees firsthand how the housing crisis forces many local families into an impossible cycle—unable to purchase a home due to soaring real estate prices but also struggling to find rental units that allow them to save for a down payment. Without sufficient affordable rental housing, many working professionals leave Hawai'i in search of economic stability elsewhere.

By prioritizing the most cost-effective housing projects, HB 417 HD1 will ensure that more residents have access to stable, reasonably priced housing, allowing them to establish financial security and eventually transition to homeownership. This will create a healthier real estate market and a stronger local economy.

We urge you to pass HB 417 HD1 and take a meaningful step toward keeping Hawai'i's people and businesses thriving.

Sincerely,

Mike B. Pietsch

President and Chief Operating Officer

Title Guaranty of Hawai'i





February 25, 2025

Committee: House Committee on Finance

Bill Number: HB417 HD1, Relating to the Rental Housing

Revolving Fund

Hearing Date and Time: February 25, 2025, 10:00am

Re: Testimony of HPM Building Supply in Support

Dear Chair Yamashita, Vice Chair Takenouchi, and Committee Members:

I would like to submit this testimony in support of HB417 HD1, Relating to the Rental Housing Revolving Fund.

HPM Building Supply is a 100% employee-owned company serving Hawaii's home improvement market and building industry for over 100 years since 1921. With 18 locations across Hawai'i and Washington State, HPM offers various services and products, including retail stores, building supply and lumber yards, home design centers, drafting and design services, and manufacturing facilities. HPM is dedicated to enhancing homes, improving lives, and transforming communities.

The Rental Housing Revolving Fund (RHRF) supports affordable housing development by providing low-interest loans to qualified developers and property owners, helping close the equity gap. These loans can be used for various stages of the process, including development, construction, acquisition, preservation, and substantial rehabilitation of rental housing units. The substantial financial support provided by the Legislature has made the RHRF instrumental in increasing affordable housing availability in Hawai'i. Despite this success, the fund's current approach to project prioritization limits the range of funded projects, and consequently, the number of residents who benefit. The competitive bidding process and the mandatory prioritization of certain projects have resulted in a narrower focus for the RHRF.

This subaccount created by this bill would focus on providing loans for housing projects that target local residents living on state or county-owned or -developed lands and require the least amount of state funding per unit each year. This approach would allow for the faster and more efficient development of housing for local working families, without competing with other high-priority projects within the RHRF. This is an efficient use of state money that will allow for more and faster development.

Sincerely,

Jason Fujimoto Chairman & CEO





Testimony to House Committee on Finance February 25, 2025 10:00 AM Conference Room 308 & VIA videoconference Hawai'i State Capitol HB 417 HD1

Aloha Chair Yamashita, Vice Chair Takenouchi, and Members of the Committee,

We write in support of HB 417 HD1. This bill will increase our housing supply for local working families in Hawai'i.

Established in 1904, Hawai'i Gas serves over 70,000 customers on all islands through its utility pipeline infrastructure and propane business, all of whom depend on the company for sustainable, reliable, and affordable gas for water heating, cooking, drying, and other commercial and industrial applications. The company employs some 350 professionals, over 75% of whom are under collective bargaining.

The stability of our local workforce is directly tied to the ability of local families to live and work in Hawai'i. Housing instability has a direct impact on the workforce's ability to remain in the state and to continue supporting the essential infrastructure that allows businesses like ours to thrive and serve the public.

Our company relies on a dedicated workforce of technicians, engineers, and support staff who ensure that the gas services we provide are safe, reliable, and accessible to all residents. However, the rising cost of housing makes it increasingly difficult for these essential workers to remain in the state. Setting aside funding from the Rental Housing Revolving Fund to be used for projects on land owned or developed by the State or a County, and that need the least amount of state funding for each housing unit each year is a smart way to quickly and affordably create homes for local working families without having to compete for money with other important projects.

We urge you to support HB 417 HD1, as it represents an investment in Hawai'i's workforce, housing infrastructure, and long-term prosperity.

Thank you for the opportunity to testify.

M_NNA up



Statement of Meli James and Brittany Heyd Cofounders Mana Up

HB417 HD1, Relating to the Rental Housing Revolving Fund

Aloha Chair Yamashita, Vice Chair Takenouchi, and Committee Members,

We support HB417 HD1, which establishes the Housing Efficiency and Innovation Subaccount within the Rental Housing Revolving Fund.

Mana Up is a statewide initiative that helps provide entrepreneurs in Hawai'i with the resources and tools to grow their business and scale globally. As these entrepreneurs continue to grow, they also help contribute to our expanding our local economy. As part of our mission, we aim to sustain the local economy through economic diversification, local job creation, community giveback, investment, and a regenerative culture of entrepreneurship – providing a better future for generations to come here in Hawai'i. To keep these types of entrepreneurs in Hawai'i and even expand our entrepreneurial ecosystem, though, these entrepreneurs need a place to live that they can afford.

A thriving business ecosystem depends on talent, but we are losing too many of our brightest minds to the continent because they cannot afford to live in Hawai'i. Young professionals, startup founders, and skilled workers—the very people driving innovation in our state—are being priced out. Many of the entrepreneurs we support have expressed frustration that, despite their business success, they struggle to find stable, reasonably priced housing. Without affordable rental options, we risk stifling innovation and weakening the future of our economy. HB 417 HD1 addresses this by expanding rental housing opportunities for individuals and families by dedicating funding for housing projects for residents that require the least state funding per year. We must build many more affordable housing units in order to meet demand, and ensuring money is spent wisely will help us increase the housing supply in an efficient and strategic manner.

Mahalo for your time and consideration.

Sincerely,

Meli James | Cofounder, Mana Up Brittany Heyd | Cofounder, Mana Up

TORI RICHARD

February 25, 2025

Aloha Chair Yamashita, Vice Chair Takenouchi, and Members of the Committee,

We write in support of HB 417 HD1 and the creation of the Housing Efficiency and Innovation subaccount within the Rental Housing Revolving Fund.

Tori Richard has manufactured in Honolulu nearly 70 years, and we continue to proudly do so today. As a long-time medium-sized Hawai'i employer, we recognize the challenge high housing costs pose to everyone working to make ends meet in Hawai'i.

Our business is deeply committed to supporting Hawaii's local workforce, but the growing housing crisis makes it increasingly difficult for our employees to remain in the islands. Attainable housing is key to keeping talented, creative people in Hawai'i, and this bill offers a much-needed solution to that challenge.

Many of our employees are struggling to find attainable places to live. As their employer, I see firsthand the impact this has on their lives. When workers are forced to move away or leave the state altogether, it hurts our ability to operate and expand. The Rental Housing Revolving Fund has been an effective tool to get affordable housing built, but due to statutory prioritization and competitive bidding, the scope of the units built has been narrow. Dedicating funding to the development of housing that requires the least state funding per housing unit will save taxpayer money to be used for other essential housing priorities.

I urge you to support HB 417 HD1, as it is essential to the future of our business and the local economy. Thank you for your consideration.

Sincerely,

President & CEO

Tori Richard, Ltd.







TESTIMONY SUPPORTING HB417 SD1 HOUSE FINANCE COMMITTEE, AGENDA #1 February 25, 2025

The Church of the Crossroads, founded over a century ago as Hawaii's first intentionally multiracial church, is with humility committed to do justice and love mercy.

Chair Yamashita, VC Takenouchi, Members,

In **support** of HB417 HD1.

The Rental Housing Revolving Fund has \$1,038,249,619 that could be used for housing, but it tends to sit there. In FY 23, the RHRF built only 2,156 units. HB417 HD1 will help RHRF money go further by restricting its use to projects on state or country land, by selecting projects that use the least money per unit, by favoring projects with a perpetual affordability commitment, and by limiting housing to qualified Hawaii residents who live in their unit and own no majority interest in any other property.

Please pass HB417 HD1. Mahalo!

Respectfully submitted by Galen Fox, for Church of the Crossroads