# Testimony of the Hawai'i Real Estate Commission

# Before the House Committee on Consumer Protection & Commerce Tuesday, February 4, 2025 2:00 p.m. Conference Room 329 and Videoconference

### On the following measure: H.B. 1053, RELATING TO CONDOMINIUM ASSOCIATION'S OPERATING BUDGET

Chair Matayoshi and Members of the Committee:

My name is Derrick Yamane, and I am the Chairperson of the Hawai'i Real Estate Commission (Commission). The Commission supports this bill.

The purpose of this bill is to permit condominium associations to borrow from or reallocate their reserve funds provided the loan is repaid within one year.

The Commission assisted the Joint Executive and Legislative Task Force established by Governor Josh Green, M.D., on June 28, 2024, in identifying potential solutions to support condominium associations facing significant increases to insurance premium rates. This legislation aims to provide clarity and flexibility for condominium associations seeking to utilize reserve funds to pay for emergency operating costs, such as rising insurance premiums. However, the Commission is concerned that condominium associations may engage in cycles of borrowing which consequently deplete their funds, and respectfully proposes a new paragraph (g)(4) to address this issue, below:

(4) Every authorized borrowing or reallocation of replacement reserves funds shall be restored prior to any additional authorization for borrowing or reallocation of replacement reserves funds if the replacement reserves are less than one hundred per cent of the estimated replacement reserve.
Thank you for the exportunity to tootify on this hill

Thank you for the opportunity to testify on this bill.

HB-1053 Submitted on: 2/1/2025 8:34:05 AM Testimony for CPC on 2/4/2025 2:00:00 PM

Submitted By	Organization	<b>Testifier Position</b>	Testify
Mike Golojuch, Sr.	Palehua Townhouse Association	Support	Written Testimony Only

Comments:

Our association supports HB1053.

Mike Golojuch, Sr., President, Palehua Townhouse Association



P.O. Box 976 Honolulu, Hawaii 96808

February 1, 2025

Honorable Scot Z. Matayoshi Honorable Cory M. Chun Committee on Consumer Protection 415 South Beretania Street Honolulu, HI 96813

#### HB1053 OPPOSE

Dear Committee,

My name is Richard Emery, and I am submitting this authorized testimony in <u>opposition</u> on behalf of Community Associations Institute. On a personal note, I am a thirty-year condominium industry veteran. I am a CAI Reserve Specialist (RS), have reviewed or performed hundreds of Hawaii condominium reserve studies, participated in CAI's national task force for reserve study public policy, and currently serve as an expert in condominium disputes or litigation related to condominium budget and reserve studies.

It is noted that HB 1053 was submitted by request and that the proponent clearly does not understand the current law, Hawaii Administrative Rules, and national reserve study preparation policy.

The basis for this Bill is allow Boards to reallocate or borrow from their reserve fund to pay operating expenses subject to fifty percent owner approval, maintain a minimum reserve study funding percentage and the restoration of the reserve funds within one year.

TYPES OF RESERVE STUDIES:

It is estimated that more than 95% of all Hawaii condominiums adopt reserve studies using the cash flow funding method that excludes percentages under the Pooling Method of preparation. Cash flow Honorable Scot Z. Matayoshi, Chair Honorable Cory M. Chun, Vice Chair February 1, 2025 2|Page

funding is the Hawaii industry funding standard. Therefore, the proposed spending limits using percentages will be difficult if not impossible to enforce.

Current Hawaii Condominium Law and Hawaii Administrative Rules Already Allow Borrowing:

HRS 514B-148 (and formerly HRS 514A)allows the Board to exceed its operating budget in an emergency and specifically says (5) "necessary for the association to obtain adequate insurance for the property.

Hawaii Administrative Rules 16-107, Subchapter 6

(c) The association board shall use replacement reserves allocated to a particular fund only for the stated purpose of that fund, except: (1) In an emergency or emergency situation the board may use the replacement reserves in any fund for any legitimate association purpose, provided the board passes a resolution containing written findings as to the necessity of using the replacement reserves for other than their designated purpose, the necessity of the expense involved, and why the expense was not or could not have been reasonably foreseen in the budgeting process, and the resolution shall be distributed to all members of the association;

It is interesting to note that HAR allows three years to replenish the reserve fund. Furthermore, borrowing through an insurance premium finance contract (less than one year in length) does not require owner approval. Insurance premium financing is readily available and such short term financing has been used for years to finance insurance premiums.

It should be noted that HAR 16-107 was adopted under HRS 514A that has since been repealed. The AG states the rules are still valid until repealed. That being said, currently and actively before the Hawaii Real Estate Commission is the repeal of Chapter 16-107 and the adoption and replacement with Chapter 16-119.1 through 119.8. The new proposed rules were recommended by a task force for such purposes. A hearing was conducted with public testimony. If adopted the new proposed rules provide similar rules as HAR 16-107 but incorporate rules related to cash flow funding as such cash flow funding method was enacted after the previous adoption of HAR 16-107. Honorable Scot Z. Matayoshi, Chair Honorable Cory M. Chun, Vice Chair February 1, 2025 3 | Page

The Horse Has Left the Barn: The insurance premium crisis was in 2023 and 2024. Condominium associations have already addressed how they will pay for the new insurance premiums that were due within 14 days of the renewal date. Condos have either assessed the owners, used an insurance premium finance contract, borrowed from reserves under the existing law and rules, or a combination thereof. Future premiums cannot be an emergency as the cost of insurance is known today.

In the end HB 1053 makes no sense, it is contradictory by ignoring cash flow funding rules and is unnecessary as the law and rules to address insurance premiums are already in place.

CAI opposes HB1053.

Very truly yours,

Richard Emery On behalf of CAI

#### HB-1053 Submitted on: 2/3/2025 11:18:24 AM Testimony for CPC on 2/4/2025 2:00:00 PM

Submitted By	Organization	<b>Testifier Position</b>	Testify
Jane Sugimura	Hawaii Council of Community Associations	Unnose	Written Testimony Only

Comments:

Hawaii Council of Community Associations (HCCA) opposes this bill as drafted.

- It does not consider both funding methods, Accural and Cash flow methods

- 50% funding level is not required using Cash flow method of accounting

- The Hawaii Administrative Rules have rules in place when borrowing from Reserves

Thank you for the opportunity to submit testimonry.

Jane Sugimura

President, Hawaii Council of Community Associations

Submitted on: 2/3/2025 11:37:27 AM Testimony for CPC on 2/4/2025 2:00:00 PM

Submitted By	Organization	<b>Testifier Position</b>	Testify
Mark McKellar	Law Offices of Mark K. McKellar, LLLC	Comments	Written Testimony Only

Comments:

Dear Representative Matayoshi, Chair, Representative Chun, Vice Chair, and Members of the Committee:

Thank you for the opportunity to present comments on H.B. 1053.

The new subsection (g) provides that a condominium association may authorize its board of directors to borrow or reallocate funds from the replacement reserves fund to pay for association-wide operating expenses upon meeting certain conditions.

One condition is that "written notice of the purpose and proposed use of the funds is sent to all unit owners, and owners representing a minimum of fifty per cent of the common interest, consent to the borrowing." The use of the word "consent" could be construed as "written consent" and not a vote at a meeting. For clarification, the Committee may wish to revise this language to read: "provided that owners representing at least fifty per cent of the common interest vote or give written consent in favor of the proposed borrowing or reallocation of funds after having been informed of the purpose and use of the funds."

A second condition is that the "reserve fund maintains a minimum fifty per cent of the required estimated replacement reserves as detailed in the reserve study conducted pursuant to HRS Section 514B-148(a)(5) and (b)." This is a bit confusing because it is not clear how it applies to reserve funds that are 100% funded when using a cash flow plan as permitted by HRS Section 514B-148(b).

The new subsection (3) provides that an association shall not borrow or reallocate replacement reserves funds for operating expenses that "primarily benefit" the board of directors, its officers,

or their families. Subsection (3) also states that a violation of its terms constitutes a "violation of fiduciary duty." This section is vague and confusing.

The reference to "primarily benefit" is vague and ambiguous and may lead to unnecessary controversy and disputes over its meaning. This language is not needed because the requirement that owners approve the borrowing or reallocation of funds ensures that the membership at large supports the purpose and use of the funds.

The reference in subsection (3) to a "violation of fiduciary duty" is confusing because it is not clear who it applies to or the legal theory under which it applies. Under this bill, it is the owners (as opposed to the board) who are required to approve the proposed borrowing or reallocation of replacement reserves funds. Owners do not owe the association a fiduciary duty, so they cannot be said to have breached or violated a fiduciary duty if they vote in favor of proposed borrowing or the reallocation of replacement reserves funds no matter who might benefit from the same. While directors do owe their associations a fiduciary duty, the duty arises from their actions as directors, not as owners. For this reason, the reference to a "violation of fiduciary duty" found in subsection (g)(3) is meaningless and should be stricken.

Respectfully submitted,

Mark McKella

HB-1053 Submitted on: 2/3/2025 8:19:10 AM Testimony for CPC on 2/4/2025 2:00:00 PM

Submitted By	Organization	<b>Testifier Position</b>	Testify
Michael Ayson	Individual	Oppose	Written Testimony Only

Comments:

I oppose this bill.

Submitted on: 2/3/2025 9:06:52 AM Testimony for CPC on 2/4/2025 2:00:00 PM

Submitted By	Organization	<b>Testifier Position</b>	Testify
Jonathan Billings	Individual	Oppose	Written Testimony Only

Comments:

I oppose this bill. There are two permissible funding methods for reserves. This bill as drafted does not take into consideration both funding methods. A 50% funding level is not required utilizing cash flow funding. In addition, the Hawaii Administrative Rules related to reserves already address borrowing from reserves and repayment requirements. This bill is not inline with Hawaii Administrative Rules.

Submitted on: 2/3/2025 10:26:10 AM Testimony for CPC on 2/4/2025 2:00:00 PM

Submitted By	Organization	<b>Testifier Position</b>	Testify
Raelene Tenno	Individual	Oppose	Written Testimony Only

Comments:

Oppose

There are two permissible funding methods for reserves.

This bill as drafted does not take into consideration both funding methods. A 50% funding level is not required utilizing cash flow funding.

In addition, the Hawaii Administrative Rules already address borrowing from reserves and repayment requirements. This bill is not in line with Hawaii Administrative Rules.

Submitted on: 2/3/2025 11:17:12 AM Testimony for CPC on 2/4/2025 2:00:00 PM

Submitted By	Organization	<b>Testifier Position</b>	Testify
Julie Wassel	Individual	Comments	Written Testimony Only

Comments:

Dear Representative Matayoshi, Chair, Representative Chun, Vice Chair, and Members of the Committee:

Thank you for the opportunity to present comments on H.B. 1053.

The new subsection (g) provides that a condominium association may authorize its board of directors to borrow or reallocate funds from the replacement reserves fund to pay for association-wide operating expenses upon meeting certain conditions.

One condition is that "written notice of the purpose and proposed use of the funds is sent to all unit owners, and owners representing a minimum of fifty per cent of the common interest, consent to the borrowing." The use of the word "consent" could be construed as "written consent" and not a vote at a meeting. For clarification, the Committee may wish to revise this language to read: "provided that owners representing at least fifty per cent of the common interest vote or give written consent in favor of the proposed borrowing or reallocation of funds after having been informed of the purpose and use of the funds." A second condition is that the "reserve fund maintains a minimum fifty per cent of the required estimated replacement reserves as detailed in the reserve study conducted pursuant to HRS Section 514B-148(a)(5) and (b)." This is a bit confusing because it is not clear how it applies to reserve funds that are 100% funded when using a cash flow plan as permitted by HRS Section 514B-148(b).

The new subsection (3) provides that an association shall not borrow or reallocate replacement reserves funds for operating expenses that "primarily benefit" the board of directors, its officers, or their families. Subsection (3) also states that a violation of its terms constitutes a "violation of fiduciary duty." This section is vague and confusing.

The reference to "primarily benefit" is vague and ambiguous and may lead to unnecessary controversy and disputes over its meaning. This language is not needed because the requirement that owners approve the borrowing or reallocation of funds ensures that the membership at large supports the purpose and use of the funds.

The reference in subsection (3) to a "violation of fiduciary duty" is confusing because it is not clear who it applies to or the legal theory under which it applies. Under this bill, it is the owners (as opposed to the board) who are required to approve the proposed borrowing or reallocation of replacement reserves funds. Owners do not owe the association a fiduciary duty, so they cannot be said to have breached or violated a fiduciary duty if they vote in favor of proposed borrowing or the reallocation of replacement reserves funds no matter who might benefit from the same.

While directors do owe their associations a fiduciary duty, the duty arises from their actions as directors, not as owners. For this reason, the reference to a "violation of fiduciary duty" found in subsection (g)(3) is meaningless and should be stricken.

Respectfully submitted,

Julie Wassel

Submitted on: 2/3/2025 11:58:53 AM Testimony for CPC on 2/4/2025 2:00:00 PM

Submitted By	Organization	<b>Testifier Position</b>	Testify
Carol Walker	Individual	Comments	Written Testimony Only

Comments:

Dear Representative Matayoshi, Chair, Representative Chun, Vice Chair, and Members of the Committee.

Thank you for the opportunity to comment on this bill.

The new subsection (g) provides that a condominium association may authorize its board of directors to borrow or reallocate funds from the replacement reserves fund to pay for association-wide operating expenses upon meeting certain conditions.

One condition is that "written notice of the purpose and proposed use of the funds is sent to all unit owners, and owners representing a minimum of fifty per cent of the common interest, consent to the borrowing." The use of the word "consent" could be construed as "written consent" and not a vote at a meeting. For clarification, the Committee may wish to revise this language to read: "provided that owners representing at least fifty per cent of the common interest vote or give written consent in favor of the proposed borrowing or reallocation of funds after having been informed of the purpose and use of the funds."

A second condition is that the "reserve fund maintains a minimum fifty per cent of the required estimated replacement reserves as detailed in the reserve study conducted pursuant to HRS Section 514B-148(a)(5) and (b)." This is a bit confusing because it is not clear how it applies to reserve funds that are 100% funded when using a cash flow plan as permitted by HRS Section 514B-148(b).

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Respectfully submitted,

Carol Walker

#### <u>HB-1053</u> Submitted on: 2/3/2025 12:28:50 PM Testimony for CPC on 2/4/2025 2:00:00 PM

Submitted By	Organization	<b>Testifier Position</b>	Testify
Laurie Sokach	Individual	Comments	Written Testimony Only

Comments:

Dear Representative Matayoshi, Chair, Representative Chun, Vice Chair, and Members of the Committee:

Thank you for the opportunity to present comments on H.B. 1053.

The new subsection (g) provides that a condominium association may authorize its board of directors to borrow or reallocate funds from the replacement reserves fund to pay for association-wide operating expenses upon meeting certain conditions.

One condition is that "written notice of the purpose and proposed use of the funds is sent to all unit owners, and owners representing a minimum of fifty per cent of the common interest, consent to the borrowing." The use of the word "consent" could be construed as "written consent" and not a vote at a meeting. For clarification, the Committee may wish to revise this language to read: "provided that owners representing at least fifty per cent of the common interest vote or give written consent in favor of the proposed borrowing or reallocation of funds after having been informed of the purpose and use of the funds."

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The new subsection (3) provides that an association shall not borrow or reallocate replacement reserves funds for operating expenses that "primarily benefit" the board of directors, its officers, or their families. Subsection (3) also states that a violation of its terms constitutes a "violation of fiduciary duty." This section is vague and confusing.

The reference to "primarily benefit" is vague and ambiguous and may lead to unnecessary controversy and disputes over its meaning. This language is not needed because the requirement that owners approve the borrowing or reallocation of funds ensures that the membership at large supports the purpose and use of the funds.

The reference in subsection (3) to a "violation of fiduciary duty" is confusing because it is not clear who it applies to or the legal theory under which it applies. Under this bill, it is the owners

(as opposed to the board) who are required to approve the proposed borrowing or reallocation of replacement reserves funds. Owners do not owe the association a fiduciary duty, so they cannot be said to have breached or violated a fiduciary duty if they vote in favor of proposed borrowing or the reallocation of replacement reserves funds no matter who might benefit from the same. While directors do owe their associations a fiduciary duty, the duty arises from their actions as directors, not as owners. For this reason, the reference to a "violation of fiduciary duty" found in subsection (g)(3) is meaningless and should be stricken.

Respectfully submitted,

Laurie Sokach AMS, PCAM

Carrear Community Portfolio Manager

Kona, Hawaii 27 years

Dear Representative Matayoshi, Chair, Representative Chun, Vice Chair, and Members of the Committee:

Please consider these comments on proposed HB 1053..

The new subsection (g) provides that a condominium association may authorize its board of directors to borrow or reallocate funds from the replacement reserves fund to pay for association-wide operating expenses upon meeting certain conditions.

One condition is that "written notice of the purpose and proposed use of the funds is sent to all unit owners, and owners representing a minimum of fifty per cent of the common interest, consent to the borrowing." The use of the word "consent" could be construed as "written consent" and not a vote at a meeting. For clarification, the Committee may wish to revise this language to read: "provided that owners representing at least fifty per cent of the common interest vote or give written consent in favor of the proposed borrowing or reallocation of funds after having been informed of the purpose and use of the funds."

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Respectfully submitted,

Pamela J. Schell

#### <u>HB-1053</u> Submitted on: 2/3/2025 1:48:01 PM Testimony for CPC on 2/4/2025 2:00:00 PM

Submitted By	Organization	<b>Testifier Position</b>	Testify
Anne Anderson	Individual	Comments	Written Testimony Only

Comments:

Dear Representative Matayoshi, Chair, Representative Chun, Vice Chair, and Members of the Committee:

Thank you for the opportunity to present comments on H.B. 1053.

The new subsection (g) provides that a condominium association may authorize its board of directors to borrow or reallocate funds from the replacement reserves fund to pay for association-wide operating expenses upon meeting certain conditions.

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Respectfully submitted,

Anne Anderson

LATE \*Testimony submitted late may not be considered by the Committee for decision making purposes.

### <u>HB-1053</u>

Submitted on: 2/3/2025 2:10:03 PM Testimony for CPC on 2/4/2025 2:00:00 PM



Submitted By	Organization	<b>Testifier Position</b>	Testify
Michael Targgart	Individual	Comments	Written Testimony Only

Comments:

Dear Representative Matayoshi, Chair, Representative Chun, Vice Chair, and Members of the Committee:

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The new subsection (g) provides that a condominium association may authorize its board of directors to borrow or reallocate funds from the replacement reserves fund to pay for association-wide operating expenses upon meeting certain conditions.

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Respectfully submitted,

Michael Targgart